

Weekly Webinar #4

Small Business Update for COVID-19

calbis@gobiz.ca.gov

state.clearinghouse@opr.ca.gov



U.S. Small Business
Administration



California Office of the Small Business Advocate (CalOSBA)



Isabel Guzman
Director, CalOSBA

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May 14, 2020



CALIFORNIA
Governor's Office of Business
and Economic Development



CalOSBA

State Resources – Covid19 Response

- **CalOSBA Objectives:** @CaliforniaOSBA
 - Info & Assistance
 - Advocacy: Capital, Markets, and Networks/Resources
 - Resiliency
- **COVID-19 Response & Recovery**
 - Direct Assistance
 - External Engagement
 - Entrepreneurship Task Force
 - Network of Small Business Centers



SMALL BUSINESS CENTERS

CA supports a network of small business centers to provide 1-on-1 consulting & training to help businesses connect to loans, develop resiliency strategies, and find other resources. business.ca.gov/ETF



STATE ACTIONS

- **Resources Outlined:**
 - covid19.ca.gov
 - business.ca.gov/coronavirus-2019
- **Highlights:**
 - Mortgage Forbearance/Eviction Protections
 - Tax extensions: FTB, EDD, CDTFA
 - CDTFA – Small Business Support: CDTFA.ca.gov
 - Property Tax Penalties
 - Small Business Finance Center
- **Manufacturing Repurposing:**
 - Contribute or procure with the State:
covid19supplies.ca.gov



REOPENING

- **Information and Guidance:**
 - covid19.ca.gov/roadmap tracking reopening
 - covid19.ca.gov/industry-guidance opened industries with guidance and checklist
 - [Covid19.ca.gov/roadmap-counties](https://covid19.ca.gov/roadmap-counties) county variance and additional industry guidance
 - Helping businesses prepare: technology, digital marketing, safety/consumer confidence
- **Entrepreneurship Task Force:** business.ca.gov/ETF
 - Rapid Response Sessions
- **Made in California Podcast**



California Office of the Small Business Advocate



Isabel Guzman: [@IsabelCGuzman](https://twitter.com/IsabelCGuzman)
Facebook/Twitter: [@CaliforniaOSBA](https://twitter.com/CaliforniaOSBA)

Contact us: business.ca.gov
Click "[contact us](#)"

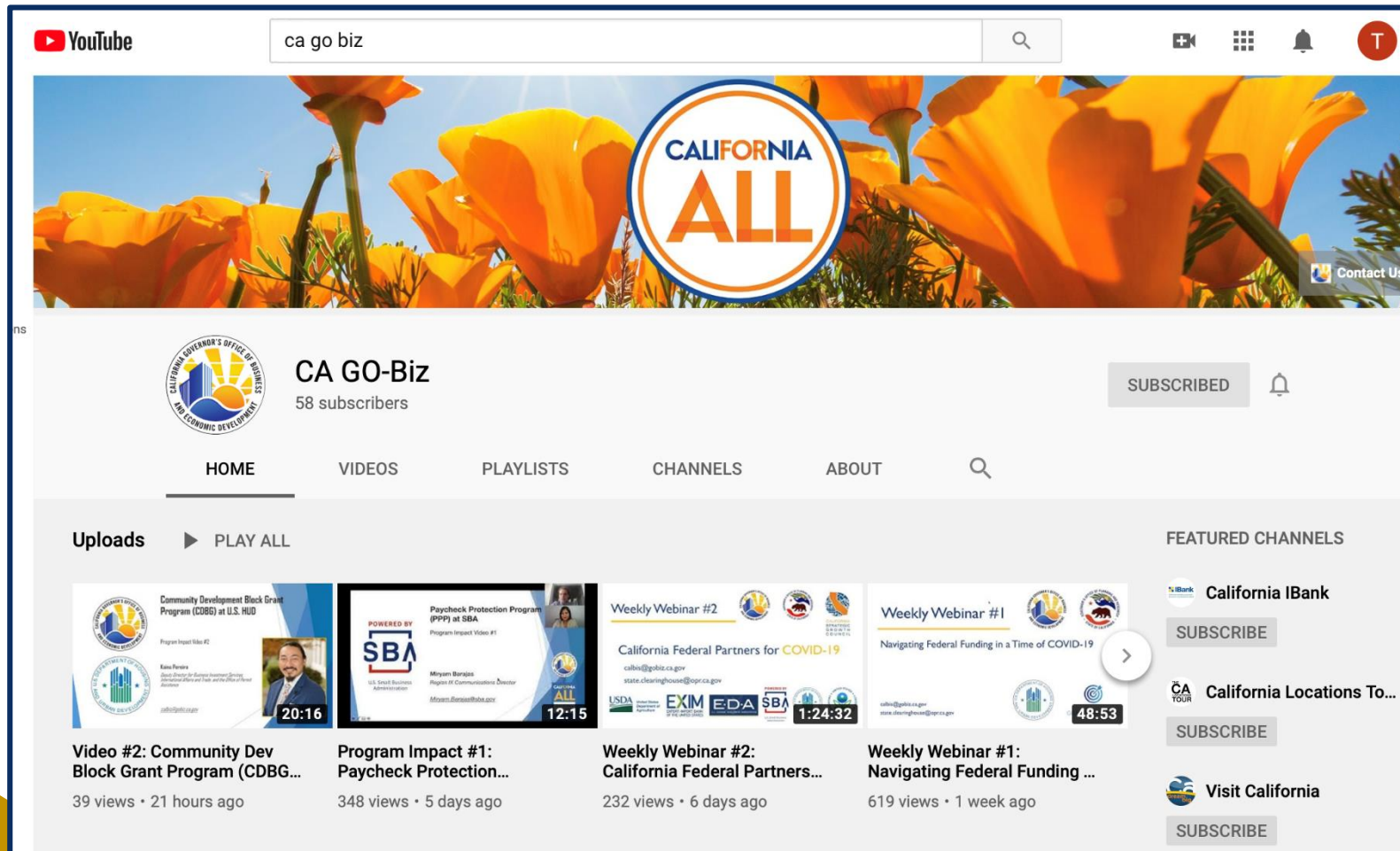


Agenda

- CA Infrastructure and Economic Development Bank (IBank)
- CA State Treasurer's Office (STO) CPCFA CalCAP
- CA Employment Training Panel (ETP)
- US Small Business Administration (SBA)
- CA Governor's Office of Planning and Research (OPR)

Recording

- Posted on YouTube and on Website



Questions

- Link provided at bottom for survey and questions



The screenshot shows a YouTube video player interface. At the top, there's a video player with a progress bar at 0:07 / 48:52. Below the player, the video title is "Weekly Webinar #1: Navigating Federal Funding in a Time of COVID-19" with 476 views and a date of Apr 23, 2020. The channel name is "CA GO-Biz" with 32 subscribers. A red rectangular box highlights the following text:

Questions? Ask: <https://gobiz.zendesk.com/hc/en-us/ra...> (Place Webinar #1 in Subject of Question)

Survey for this Webinar: <https://tinyurl.com/y74yfbad>

Below the red box, there is a link to the "GO-Biz COVID-19 Resource Page: <https://business.ca.gov/coronavirus-2...>".

The description text reads: "The Governor's Office of Business and Economic Development (GO-Biz) and the Governor's Office of Planning and Research (OPR) in partnership with the U.S. Department of Housing and Urban Development's (HUD) Office of Field Policy and Management and Grants Republic have released a webinar on understanding and navigating federal funding and grant resources during COVID-19."

It continues: "Weekly Webinars are designed to provide education on new funding opportunities and on navigating new resources during the time of COVID-19. They are also designed to introduce local governments, businesses, and communities to agencies broadly, in addition to their staff and how to reach them within California."


The "WEBINAR AGENDA" section lists: "Opening, Governor's Office of Business and Economic Development", "Governor's Office of Planning and Research (09:45)", "U.S. Department of Housing and Urban Development (16:25)", and "Grants Republic (30:40)".

Questions

- Indicate “Webinar or Video” in Subject on ZenDesk



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[GO-Biz Help Center](#) > [Submit a request](#)

Submit a request

Your email address *

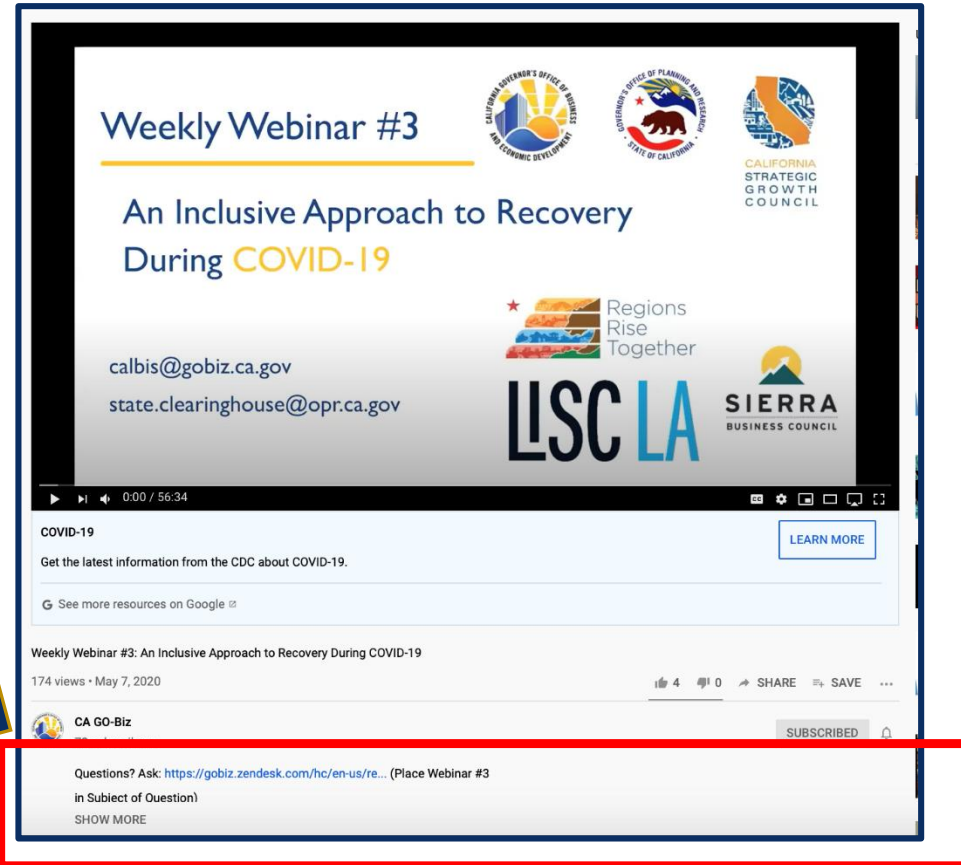
Your name *

Subject *

Description *

Please enter the details of your request. A member of our support staff will respond as soon as possible.

Survey



Weekly Webinar Survey

Thank you for participating in our webinar. GO-Biz and OPR would like your feedback.

Webinar Attended

Organization Type

Region

Overall, how would you rate this webinar?

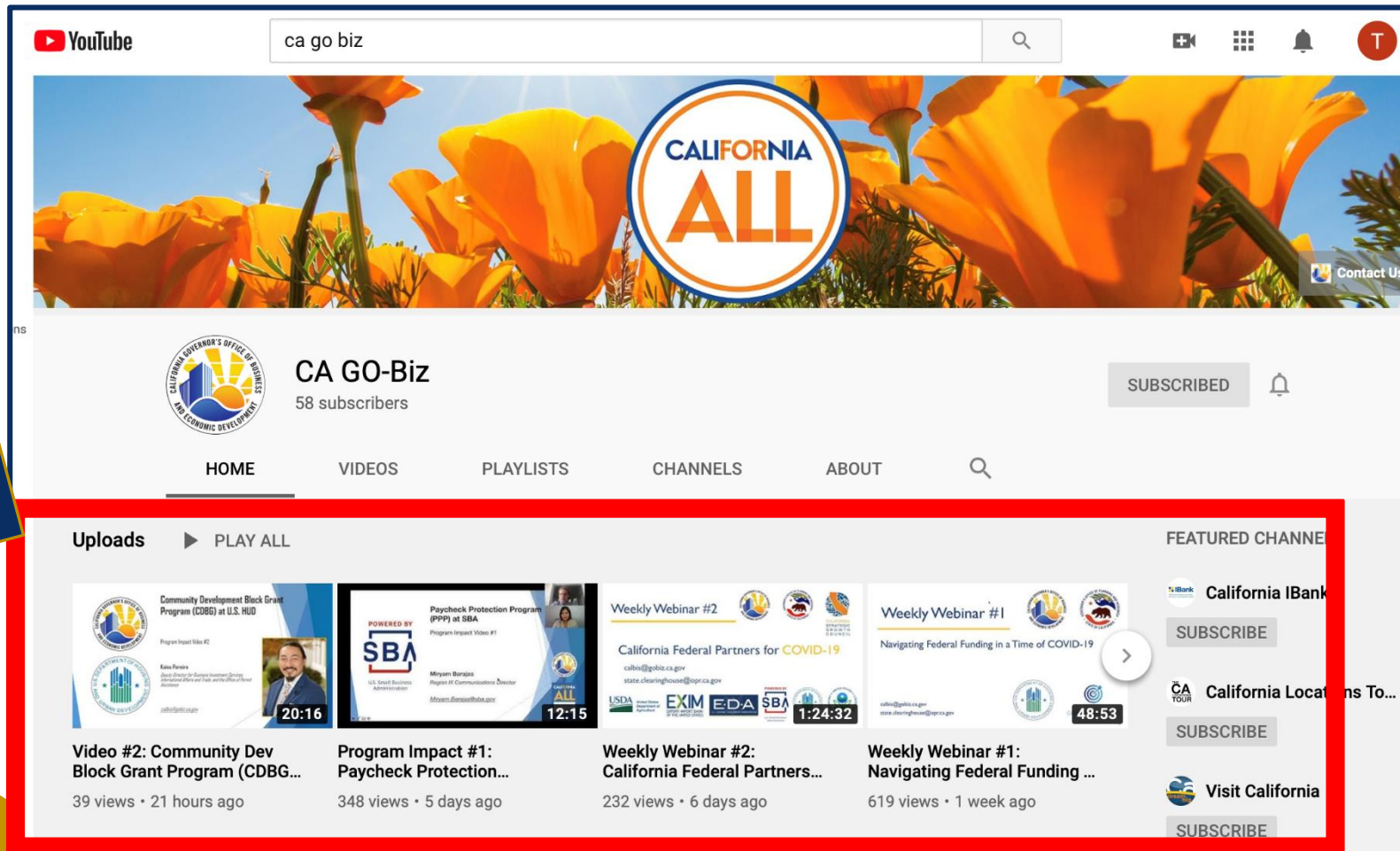
Before the webinar, how familiar were you with the content?

What did you find most useful about this webinar?

Are there any topics you would like to hear more about?

GO-Biz Program Impact Videos

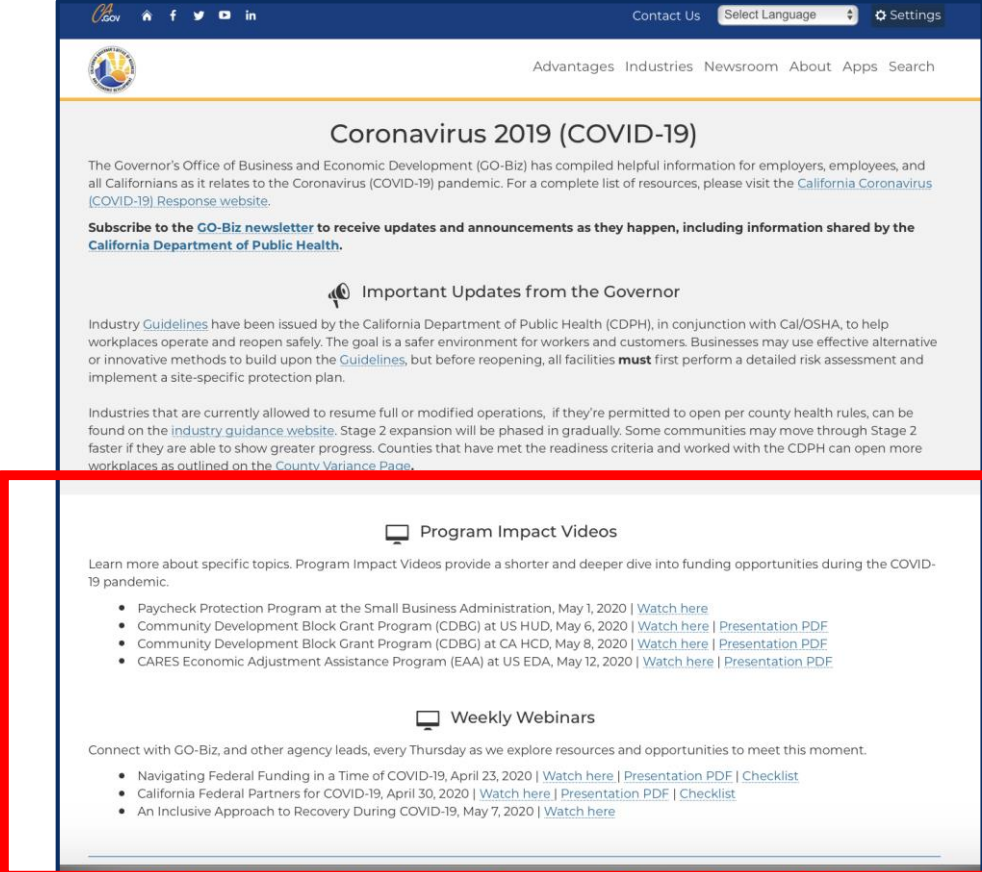
- Posted on YouTube and on Website



GO-Biz COVID-19 Resource Page



- business.ca.gov/coronavirus-2019/

A screenshot of the GO-Biz COVID-19 Resource Page. The page has a blue header with the GO-Biz logo, social media icons, and links for "Contact Us", "Select Language", and "Settings". Below the header is a navigation bar with links for "Advantages", "Industries", "Newsroom", "About", "Apps", and "Search". The main content area is titled "Coronavirus 2019 (COVID-19)" and contains several sections: a paragraph about the Governor's Office of Business and Economic Development (GO-Biz) compiled helpful information; a link to subscribe to the GO-Biz newsletter; a section titled "Important Updates from the Governor" with a speaker icon, containing text about industry guidelines and a link to the industry guidance website; a section titled "Program Impact Videos" with a monitor icon, containing a list of videos and links to watch them; and a section titled "Weekly Webinars" with a monitor icon, containing a list of webinars and links to watch them. The "Program Impact Videos" and "Weekly Webinars" sections are highlighted with a red border.

Coronavirus 2019 (COVID-19)

The Governor's Office of Business and Economic Development (GO-Biz) has compiled helpful information for employers, employees, and all Californians as it relates to the Coronavirus (COVID-19) pandemic. For a complete list of resources, please visit the [California Coronavirus \(COVID-19\) Response website](#).

Subscribe to the [GO-Biz newsletter](#) to receive updates and announcements as they happen, including information shared by the [California Department of Public Health](#).

Important Updates from the Governor

Industry [Guidelines](#) have been issued by the California Department of Public Health (CDPH), in conjunction with Cal/OSHA, to help workplaces operate and reopen safely. The goal is a safer environment for workers and customers. Businesses may use effective alternative or innovative methods to build upon the [Guidelines](#), but before reopening, all facilities **must** first perform a detailed risk assessment and implement a site-specific protection plan.

Industries that are currently allowed to resume full or modified operations, if they're permitted to open per county health rules, can be found on the [industry guidance website](#). Stage 2 expansion will be phased in gradually. Some communities may move through Stage 2 faster if they are able to show greater progress. Counties that have met the readiness criteria and worked with the CDPH can open more workplaces as outlined on the [County Variance Page](#).

Program Impact Videos

Learn more about specific topics. Program Impact Videos provide a shorter and deeper dive into funding opportunities during the COVID-19 pandemic.

- Paycheck Protection Program at the Small Business Administration, May 1, 2020 | [Watch here](#)
- Community Development Block Grant Program (CDBG) at US HUD, May 6, 2020 | [Watch here](#) | [Presentation PDF](#)
- Community Development Block Grant Program (CDBG) at CA HCD, May 8, 2020 | [Watch here](#) | [Presentation PDF](#)
- CARES Economic Adjustment Assistance Program (EAA) at US EDA, May 12, 2020 | [Watch here](#) | [Presentation PDF](#)

Weekly Webinars

Connect with GO-Biz, and other agency leads, every Thursday as we explore resources and opportunities to meet this moment.

- Navigating Federal Funding in a Time of COVID-19, April 23, 2020 | [Watch here](#) | [Presentation PDF](#) | [Checklist](#)
- California Federal Partners for COVID-19, April 30, 2020 | [Watch here](#) | [Presentation PDF](#) | [Checklist](#)
- An Inclusive Approach to Recovery During COVID-19, May 7, 2020 | [Watch here](#)



**Small Business
Finance Center**

**Emily Burgos
Program Manager
COVID19loan@ibank.ca.gov**

Disaster Relief Loan Guarantee Program

- <https://ibank.ca.gov/small-business-finance-center/>



Getting ready to apply:

1. One year business and personal tax returns
2. Year end financials
3. Three months bank statements (personal and business).

- <https://ibank.ca.gov/small-business-finance-center/>



California Pollution Control Financing Authority

Access to Capital for California Small Businesses

Janae R. Davis
Deputy Executive Director
May 14, 2020



Why the California Pollution Control Financing Authority (CPCFA) is in the Business of Small Business

- **California Pollution Control Financing Authority (CPCFA)** is a financing authority within the State Treasurer's Office with a core mission of stimulating environmental cleanup, economic development and job growth throughout the State via tax-exempt bonds, credit enhancements and grants
- CPCFA originated as a conduit issuer of tax-exempt pollution control bonds and has used fees assessed on bond issuances to large businesses to fund the Small Business Assistance Fund (SBAF) to:
 - Provide incentives to small businesses, frequently waste and recycling companies, to off-set the cost of issuance for pollution control projects through our **Tax-Exempt Bond Program**;
 - Create **CALReUSE Program** providing grant and loan funding for assessment and remediation of brownfield and infill sites; and
 - In 1994, create the **California Capital Access Program (CalCAP)** to establish loan loss reserve accounts for participating lenders to encourage them to provide financing to small businesses.

CalCAP Program List

- ❖ **CalCAP for Small Business:** Perfect for working capital, start-up costs, and other typical credit needs.
- ❖ **Collateral Support Program:** Provides a different kind of credit enhancement for borrowers with strong business plans who lack sufficient collateral.
- ❖ **CalCAP Air Resources Board (CARB) On-Road Heavy-Duty Vehicle Air Quality Loan Program:** For owners of small fleets to finance the purchase or retrofit of heavy-duty diesel trucks driven primarily in California to comply with the State's engine emission standards.
- ❖ **CalCAP Electric Vehicle Charging Station Financing Program:** For businesses wanting to install EV chargers for their employees or customers. Borrowers may be eligible for a rebate after 48 months or when the loan is paid in full.
- ❖ **CalCAP Americans with Disabilities Act Financing Program:** For mom-and-pop businesses to make accessibility retrofits.
- ❖ **CalCAP Seismic Safety Loan Program:** For small businesses and building owners to upgrade the seismic safety of their residential and commercial real estate.

****Fees & Contribution Rates Vary Across Programs***

CalCAP by the Numbers

As of December 31, 2019

CalCAP for Small Business Program enrollment since 1994:
22,349 loans for **\$1.88 billion**

CalCAP Collateral Support Program enrollment since 2013:
288 loans for **\$79.3 million**

CalCAP CARB Truck Loan Assistance Program enrollment since 2009:
26,464 loans for **\$1.7 billion**

CalCAP EV Charging Station Program enrollment since 2015:
2 loans for **\$511,124**

CalCAP Seismic Safety Loan Program enrollment since 2015:
3 loans for **\$285,000**

CalCAP for Small Business

- **California Capital Access Program (CalCAP) for Small Business** supports California small businesses, including start-ups and non-profits, by facilitating banks and other financial institutions to make loans to small businesses that may have difficulty obtaining financing.
- CalCAP's loan loss reserve program was designed to make lenders more comfortable with underwriting small business loans by providing lenders with up to 100% coverage on losses that may result from loan defaults.



California Pollution Control Financing Authority



CalCAP for Small Business (Continued)

- CalCAP for Small Business supports loans made to small businesses for start-up, expansion or working capital, including:
 - **Equipment, supplies and inventory purchases**
 - **Bridge loans for SBA loan guarantees**
 - **Working Capital**
 - **Construction or renovation of buildings**
- The maximum loan amount is \$5 million and the maximum enrolled amount is \$2.5 million.
- Lenders set the terms and conditions of the loans pursuant to their usual underwriting policies.
- Loans can be short or long-term, have fixed or variable rates and bear any type of amortization schedule.

Collateral Support

- **CalCAP Collateral Support** encourages banks and other financial institutions to make loans to small businesses by pledging cash to cover the collateral shortfall of a loan in order to enable financing that otherwise might not be available to a small business to finance:
 - Working capital
 - Start-up costs
 - Equipment or inventory purchases
 - Franchise fees
 - Construction, renovation or improvements at the place of business
 - Bridge loans before permanent financing kicks in



California Pollution Control Financing Authority



Collateral Support (Continued)

- \$50,000 minimum and \$20,000,000 maximum for under collateralized loans.
- Extra cash support is available to support “green” and manufacturing loans, loans between \$50,000 and \$250,000 and loans to businesses in Severely Affected Communities.
- \$2.5 million maximum collateral support per loan and borrower.



California Pollution Control Financing Authority

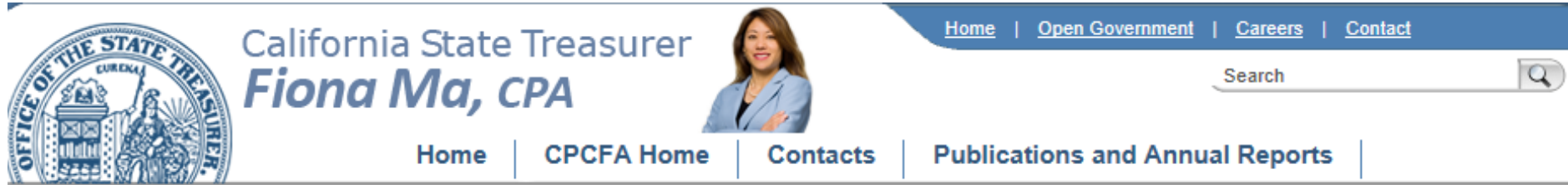


Supplemental Contributions for Borrowers in Areas of High Unemployment, Designated Disaster Areas & Those Directly Impacted by COVID-19

- The credit enhancements offered to **participating lenders** by CPCFA for loans enrolled in CalCAP for Small Business, the Collateral Support Program, the CalCAP/Seismic Safety Program, and CalCAP/ADA are eligible for supplemental contributions for borrowers whose businesses and properties are located in a Severely Affected Community (SAC).
- CPCFA's regulations define a Severely Affected Community or an "economically distressed geographic area", as designated by our Executive Director.
- In recognition of the economic impact of COVID-19, as well as designated disasters and public safety power shutoffs to California small businesses, CalCAP will authorize a supplemental contribution for a credit enhancement for the 12 months following the emergency or disaster designation.

Contacting Participating Lenders

<https://www.treasurer.ca.gov/cpcfa/calcap/lenders.asp>



[Home](#) ->> [CPCFA](#) ->> [California Capital Access Program](#) ->> Regulation and Statute Update



CALIFORNIA POLLUTION CONTROL FINANCING AUTHORITY



California Capital Access Program (CalCAP)



Participating Lender Contact Lists



- [CalCAP for Small Business Program](#)
- [CalCAP Collateral Support Program](#)
- [CalCAP Air Resources Board Heavy-Duty Vehicle Air Quality Loan Program](#)
- [CalCAP Electric Vehicle Charging Station Financing Program](#)
- [CalCAP Americans with Disabilities Act Financing Program](#)
- [CalCAP Seismic Safety Financing Program](#)

Visit our CalCAP webpage at:
<https://www.treasurer.ca.gov/cpcfa/calcap/index.asp>

or

Email our CalCAP team at:
CalCAP@treasurer.ca.gov



Please follow at @CalCPCFA

Employment Training Panel

COVID-19 and Program Update

Robert Meyer
Director of Economic Development

robert.meyer@etp.ca.gov
(916)327-4391

www.etp.ca.gov



What is ETP?

ETP is a State agency that uses a **pay-for-performance contract** to reimburse the costs for employer-customized job skills training.

Single Employer and Multiple Employer Contract Formats

<https://etp.ca.gov/training-opportunities/>

Application Process Assistance and Interactive Orientation

<https://etp.ca.gov/getting-started/apply-for-funds/interactive-orientation/> or call (916)327-5258

ETP will fund \$103 Million in training for FY19/20.



ETP Program Details

Trainees: New and Existing Full-time Workers
Unemployed Individuals
Apprenticeship and Journeyworkers
Small Business Owners

Training: Employer Customized Job Skills
Excludes legally-required training

Flexible Delivery Methods and Provider Choices

Post-training employment retention required

Requires an In-Kind Contribution



Fiscal Year 2020/2021 Updates

ETP is projecting \$80M for contract development.

ETP will propose:

- Lower project caps
- reduced funding allocation levels
 - except Critical Proposals and small business
- continued program focus on Priority Industries
 - limits for non-priority industry projects and
 - moratorium on the programs lowest priorities
 - streamlined reimbursement rates
- COVID-19 Response Plan

COVID-19 Response Plan

Enacted 3/25/2020. Originally through 7/1/2020

Proposed extension through 12/31/2020

Provided flexibilities for existing contractors to mitigate COVID-19 impacts:

https://etp.ca.gov/2020/04/07/etp_covid-19_response/

Extension: increased incidental placement
safety training flexibility
furloughed retention flexibility
COVID Rapid Reemployment and
Retraining Pilot



COVID-19 Rapid Reemployment and Retraining Plan

Increase access to healthcare and food supply chain industries and industries critical to reopening of the economy during the COVID-19 pandemic.

Focus will be on New Hire training and Job Creation Retraining

Reimbursement is \$2,000 per trainee for 4 hours of training.

Pilot projects will be capped at \$200,000 and may be held concurrently with standard ETP contracts.





U.S. Small Business Administration

Terri Billups, Assistant District Director, Economic Development
Los Angeles District Office
Terri.Billups@sba.gov

**The SBA works to ignite change and spark action
so small businesses can confidently**



START • GROW • EXPAND • RECOVER

The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and
funded by the SBA



1,400+ partner
offices nationwide



Find local resource
partners near you at
[SBA.gov/local-assistance](https://www.sba.gov/local-assistance)



Are You Ready to Consider Federal Contracting?



The world's largest customer, buying all kinds of products & services



Required by law to provide contract opportunities to small businesses



Evaluate your readiness & learn more by visiting
SBA.gov/contracting

Determine eligibility at
certify.SBA.gov



Need Funding for Your Business? The SBA Can Help.

SBA Funding Programs

- Disaster
- 7(a)
 - Microloan
 - Community Advantage
- 504 Loans
- International Trade



Need Funding for Your Business? The SBA Can Help.

SBA-backed Loans

- **COVID 19 PANDEMIC**
 - **Economic Injury Disaster Loan Advance Program (EIDL)**
- **Paycheck Protection Program (PPP)**

For information:

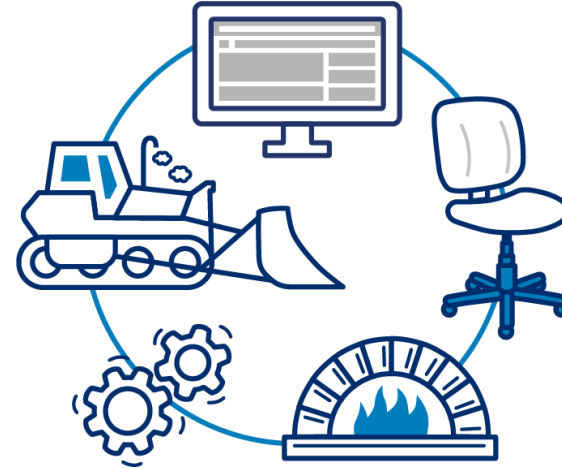
<https://www.sba.gov/page/coronavirus-covid-19-small-business-guidance-loan-resources>



How Can an SBA-backed Loan Help You?



- Launch, grow, or repair a start-up
- Start or purchase a small business
- Access revolving credit or working capital for day-to-day expenses



- Purchase, renovate, or expand facilities
- Purchase inventory, equipment, or machinery
- Purchase land or real estate
- Export a product or service

Your Local SBA District Office Can Help

Contact Us

Los Angeles District Office
312 N .Spring St.
Los Angeles, 90012

213-634-3855

lado@sba.gov

SBA.gov/ca/la

 @SBA_LosAngeles



U.S. Small Business
Administration



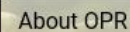
@SBA_LosAngeles





State Clearinghouse

Federal Grant Resources
For Small Businesses



Federal Assistance



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Review of Federal Programs

The State Clearinghouse (SCH) serves as the state's Single Point of Contact for the review of federal assistance applications pursuant to [Presidential Executive Order No. 12372](#). Notification of all federal assistance applications must be provided to the SCH pursuant to [Assembly Bill No. 1348](#) 📄, which in turn publishes this information for review and comment by State and local elected officials. [SAM Section 0912](#) 📄 requires that departments submit new federal funds through the SCH and then through Finance through a DF-24 notification prior to applying for funds.

The SCH does not administer grant programs or offer any grant funding. Please visit grants.gov 📄 for funding opportunities.


[Applying for Federal Grants](#) 📄


[Federal Grant Resources](#)


[Federal Grants E-List](#) 📄

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Applying for Federal Grants






The screenshot shows a web browser window with the URL www.opr.ca.gov/clearinghouse/ceqa/federal-grants/. The page is titled "Review of Federal Programs" and contains the following text:

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Below the text are three icons with links:

-  [Applying for Federal Grants](#)
-  [Federal Grant Resources](#)
-  [Federal Grants E-List](#)


The "Applying for Federal Grants" link is highlighted with a red rectangular border.


The footer of the page includes links for "Back to Top", "Conditions of Use", "Privacy Policy", "Accessibility", and "Contact Us", along with social media icons for Twitter, YouTube, and Email. The copyright notice "Copyright © 2020 State of California" is also present.

Federal Grant Resources



← → ↺ 🏠 ⓘ www.opr.ca.gov/clearinghouse/ceqa/federal-grants/ 📖 ☆ ⚙️ 📧 📧 ...

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 Governor's Office of Planning and Research


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Federal Grant Resources



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Events and Trainings ▶

Applying for Federal Grants ▶

Managing Federal Grants ▶

Federal Grant Regulations ▶

Federal Grant Audits ▶

Federal Agencies with Grant Opportunities ▶

Federal Grant Resources



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Federal Grant Resources

Learning Federal Grants

- ▶ How to Use grants.gov pdf | powerpoint
- ▶ Introduction to Grants.gov video series
- ▶ Grants Learning Center
- ▶ Grants 101
- ▶ Federal Grants Training 101 Modules (Free)
- ▶ Federal Grant Eligibility
- ▶ Grants for Small Businesses
- ▶ Grant Events and Trainings
- ▶ 2019 Summary of Federal Grant Funding
- ▶ 2018 Summary of Federal Grant Funding Update
- ▶ 2017 Summary of Federal Grant Funding
- ▶ Federal Grants in 2020 webinar recording
- ▶ Federal Grants in 2020 webinar slides
- ▶ Presidential Memorandum M-20-11
- ▶ Presidential Memorandum M-20-17
- ▶ Presidential Memorandum M-20-18
- ▶ Presidential Memorandum M-20-20
- ▶ Presidential Memorandum M-20-21

Federal Grant Resources



https://www.sba.gov/funding-programs/grants/grants-programs-eligibility

⚠️ Coronavirus (COVID-19): Relief options and Additional Resources [CLICK HERE](#)

SBA U.S. Small Business Administration

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[Back to Grants](#)

Grants

Grants programs and eligibility

State Trade Expansion Program (STEP)

[Home](#) / [Funding Programs](#) / [Grants](#) / Grants programs and eligibility

Grants programs and eligibility

Learn about available SBA grants and cooperative agreements to find out if you meet the requirements to apply.

Content

[How to apply](#)

Feedback

Federal Grant Resources



opr.ca.gov/clearinghouse/ceqa/federal-grants/resources.html

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Events and Trainings

Links shared here are not endorsements of an organization or its commercial products. These are provided as a service to the grants community.

- ▶ Apr 8, 2020 | [Back to Basics: Allowability Under the UGG](#) Webinar
- ▶ Apr 20, 2020 | [2020 Philanthropy California Policy Summit](#) Virtual / Webinar.
- ▶ Apr 28–29, 2020 | [Grant Proposal Boot Camp](#) Sacramento
- ▶ Apr 29, 2020 | [OPR Presents: Federal Grants in 2020 - What's New and What's Proposed for the Uniform Guidance](#) FREE! Webinar.
- ▶ May 4–8, 2020 | [Government Contracts Week](#) La Jolla.
- ▶ May 11–13, 2020 | [Budget Analyst's Essential Guide to Formulation, Justification, and Execution](#) San Diego
- ▶ May 13–14, 2020 | [Internal Controls for the Federal Grants Community](#) Webinar
- ▶ May 13–14, 2020 | [Grant Writing Class](#) San Diego.
- ▶ May 14–15, 2020 | [Grant Writing Class](#) Merced.
- ▶ May 18–19, 2020 | [NSF Grants Conference](#) Minneapolis
- ▶ May 27, 2020 | [OPR Presents: Grant Writing Under the Uniform Guidance](#) FREE! Webinar.

Federal Grant Resources



Grant Writing Under the Uniform Guidance

Wed, May 27, 2020 10:00 AM - 11:30 AM PDT

[Show in My Time Zone](#)

From an applicant's perspective, increase knowledge and skills about the federal standard template for solicitations and scoring rubrics. Learn key grant-writing tips such as absolute priorities, selection criteria, proposal budgets, and other suggested language that may be useful to include in grant applications.

Presentation by Karen Norris, a nationally recognized subject matter expert in the grants community (<https://kanoco.com/>).

Webinar Wednesdays are offered by the State Clearinghouse at the California Governor's Office of Planning Research (OPR).



*Required field

Federal Grant Resources



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Applying for Federal Grants ▾

- ▶ [Search for a Funding Opportunity](#) 🔗
- ▶ [How to Apply for Federal Grants](#) 🔗
- ▶ [Grants.gov Youtube channel](#) 🔗
- ▶ [Applicant Training Resources and Videos for Grants.gov](#) 🔗
- ▶ [Grants.gov Support](#) 🔗
- ▶ [Federal Service Desk](#) 🔗

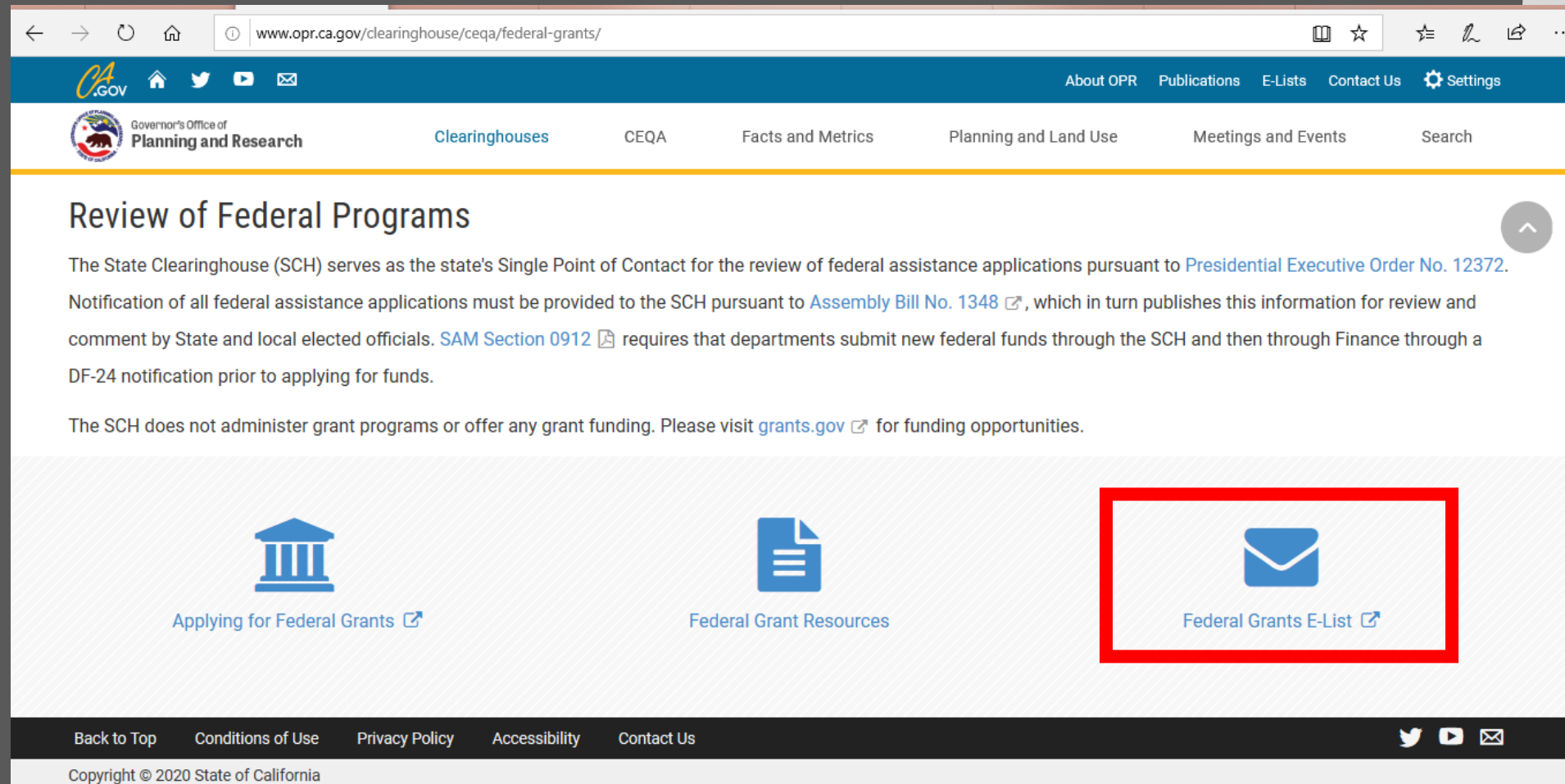
- ▶ [Tips for Writing & Submitting Proposals for Federal Grants](#) 📄
- ▶ [Guidelines for Writing Grant Proposals](#) 📄
- ▶ [GrantSpace: Introduction to Proposal Writing](#) 🔗
- ▶ [Webinar Recording: Federal Grant Writing 101 \(Free\)](#) 🔗
- ▶ [Webinar Recording: Federal Grantmaking and Grant Management \(Free\)](#) 🔗

Managing Federal Grants ▶

Federal Grant Regulations ▶

Federal Grant Audits ▶

Federal Grants E-List





The screenshot shows a web browser window with the URL www.opr.ca.gov/clearinghouse/ceqa/federal-grants/. The page header includes the CA.GOV logo, social media icons, and navigation links: About OPR, Publications, E-Lists, Contact Us, and Settings. Below the header is a navigation bar with the Governor's Office of Planning and Research logo and links to Clearinghouses, CEQA, Facts and Metrics, Planning and Land Use, Meetings and Events, and Search.


Review of Federal Programs

The State Clearinghouse (SCH) serves as the state's Single Point of Contact for the review of federal assistance applications pursuant to [Presidential Executive Order No. 12372](#). Notification of all federal assistance applications must be provided to the SCH pursuant to [Assembly Bill No. 1348](#), which in turn publishes this information for review and comment by State and local elected officials. [SAM Section 0912](#) requires that departments submit new federal funds through the SCH and then through Finance through a DF-24 notification prior to applying for funds.

The SCH does not administer grant programs or offer any grant funding. Please visit grants.gov for funding opportunities.


[Applying for Federal Grants](#)


[Federal Grant Resources](#)



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Federal Grants E-List



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Federal Grants E-List



Office of Planning and Research Federal Assistance

As California's Single Point of Contact for federal grants, the Governor's Office of Planning and Research (OPR) is here to share the latest on federal grant opportunities, workshops, and events.

Submit notice of your application for federal assistance [online](#).



New Federal Grant Opportunities

Many more opportunities are at [grants.gov](https://www.grants.gov).

COVID-19 Response Grants



Distance Learning and Telemedicine Grants

To support the use of telecommunications-enabled information, audio and video equipment, and related advanced technologies by students, teachers, medical professionals, and rural residents.

Due: July 13, 2020

[Learn more](#)

Other Grant Opportunities



California Cultural and Paleontological Resource Management

To establish partnerships that collaboratively encourage the public to learn about and engage with heritage resources in California, with the goals of building a meaningful conservation stewardship legacy through expanding public access for recreation opportunities on public lands.

Federal Grants E-List



COVID-19 Information

- One-stop state website: www.covid19.ca.gov
- CA State Treasurer's Office [COVID-19 Resources](#)
- USDA [Rural Resource Guide](#)
- United States Conference of Mayors [CARES Act Resource Center](#)
- Government Finance Officers Association [COVID-19 Response Resource Center](#)
- Committee for a Responsible Federal Budget [COVID Money Tracker](#)

Webinar Wednesdays

OPR presents a series of **FREE** webinars on best practices for federal grant applications and administration .

[Apr 29: Federal Grants in 2020](#)

[May 27: Grant Writing Under the Uniform Guidance](#)

[Jun 24: Evaluation and Logic Models](#)

More to come...



Upcoming Grant Workshops and Events

Links shared here are not endorsements of an organization or its commercial products. These are provided as a service to the grants community.

Apr 29. [OPR Presents: Federal Grants in 2020 - What's New and What's Proposed for the Uniform Guidance](#) . **FREE!** Webinar.

May 11-13. [Budget Analyst's Essential Guide to Formulation, Justification, and Execution](#) . Webinar.

May 13-14. [Internal Controls for the Federal Grants Community](#) . Webinar.

May 27: [OPR Presents: Grant Writing Under the Uniform Guidance](#) . **FREE!** Webinar.

May 28-29. [Grant Writing Class](#) . Redding.

May 29. [Grantwriting Fundamentals](#) . Bayside (Humboldt County).

Jun 4-5. [Grant Management Class](#) . Camarillo.

Jun 5. [How to Apply for Project Grants?](#) Sacramento.

Jun 10. [Introduction to Proposal Writing](#) . **FREE!** San Francisco.

Jun 10-11. [Grant Writing Class](#) . Oakland.

How to search Grants.Gov



https://www.grants.gov/web/grants/search-grants.html

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GRANTS.GOV > Search Grants

SEARCH GRANTS

BASIC SEARCH CRITERIA:
Keyword(s):
Opportunity Number:
CFDA:
SEARCH

OPPORTUNITY STATUS:
☒ Forecasted (178)
☒ Posted (2,753)
☐ Closed (3,443)
☐ Archived (53,392)

FUNDING INSTRUMENT TYPE:
☒ All Funding Instruments
☐ Cooperative Agreement (1,068)
☐ Grant (2,055)
☐ Other (106)
☐ Procurement Contract (42)

ELIGIBILITY:
☒ All Eligibilities
☐ City or township governments (1,256)
☐ County governments (1,275)

Search Tips | Export Detailed Data | **Save Search »**

SORT BY: Posted Date (Descending) **Update Sort** **DATE RANGE:** All Available **Update Date Range**

1 - 25 OF 2931 MATCHING RESULTS: « Previous **1** 2 3 4 5 6 ... 118 Next »

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
HHS-2020-ACF-OHS-YT-1851	Tribal Colleges and Universities Head Start Partnership Program Grants	HHS-ACF-OHS	Forecasted	05/12/2020	
20-574	Centers for Chemical Innovation	NSF	Posted	05/12/2020	01/14/2021
2021-04	Emerging Markets Program Notice of Funding Opportunity	USDA-FAS-GP-10603	Posted	05/12/2020	06/26/2020
2021-05	Quality Samples Program Notice of Funding Opportunity	USDA-FAS-GP-10605	Posted	05/12/2020	06/26/2020
SFOP0006930	Regional Harmonization to PVE in Coastal West Africa	DOS-AF	Posted	05/12/2020	07/10/2020
2021-03	Technical Assistance for Specialty Crops Program Notice of Funding Opportunity	USDA-FAS-GP-10604	Posted	05/12/2020	06/26/2020
SFOP0006927	DRL FY19 Countering Corruption amid COVID-19	DOS-DRL	Posted	05/12/2020	06/12/2020
PA-20-206	Mentored Patient-Oriented Research Career Development Award (Parent K23 Independent Clinical Trial Required)	HHS-NIH11	Posted	05/12/2020	05/07/2023
W81XWH-20-KCRP-TRPA	DoD Kidney Cancer, Translational Research Partnership Award	DOD-AMRAA	Posted	05/12/2020	08/26/2020
W81XWH-20-KCRP-AKCIECIA	DoD Kidney Cancer, Academy of Kidney Cancer Investigators – Early-Career Investigator Award	DOD-AMRAA	Posted	05/12/2020	08/26/2020

How to search Grants.Gov



SEARCH GRANTS

BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

OPPORTUNITY STATUS:

☒ Forecasted (57)

☒ Posted (1,206)

☐ Closed (303)

☐ Archived (9,435)

FUNDING INSTRUMENT TYPE:

☒ All Funding Instruments

☐ Cooperative Agreement (251)

☐ Grant (1,014)

☐ Other (5)

☐ Procurement Contract (5)

ELIGIBILITY:

☒ Small businesses (1,263)

☐ State governments (1,330)

☐ Unrestricted (i.e., open to any type of entity above), subject to any clarification in text field

ELIGIBILITY: [X] Small businesses

SORT BY:

1 - 25 OF 1263 MATCHING RESULTS:

Opportunity Number	Opportunity Title
PA-20-206	Mentored Patient-Oriented (Parent K23 Independent O
PA-20-202	Mentored Clinical Scientist (Parent K08 Independent O
PA-20-201	Mentored Clinical Scientist (Parent K08 Independent B Humans Required)
RFA-DA-21-019	Single Cell Opioid Respons Program Expansion: CNS t Methamphetamine, and/or Not Allowed)
PA-20-203	Mentored Clinical Scientist (Parent K08 Independent O
RFA-NS-20-030	Research Program Award (
PA-20-205	Mentored Patient-Oriented (Parent K23 Independent O
PA-20-204	Mentored Patient-Oriented (Parent K23 Independent B Humans Required)
CDC-RFA-CE20-2006	Preventing Adverse Childh

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- » Track My Application

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- » Workspace Overview
- » Applicant Eligibility
- » Organization Registration
- » **Applicant Registration**
 - » Add Profile to Account
 - » EBiz POC Authorizes Profile Roles
 - » Track Profile Role Status
- » Applicant Training
- » Applicant FAQs
- » Adobe Software Compatibility
- » Submitting UTF-8 Special Characters
- » Encountering Error Messages

GRANT APPLICATIONS

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APPLICANT RESOURCES

- » Organization Registration
- » **Applicant Registration**
- » Applicant Training
- » Applicant FAQs
- » Adobe Software Compatibility
- » Submitting UTF-8 Special Characters
- » Encountering Error Messages

Applicant Registration

Before applying for a funding opportunity, you need to register an account with Grants.gov. Whether you are an applicant for an organization or an individual applying for grants on your own, you only need to register one account on Grants.gov. The Grants.gov registration process can be completed in minutes.

Once you have a Grants.gov account, users may **add a profile** to associate with an applicant organization and use the My Account features to manage one or more profiles within your account. If you already have a Grants.gov account, you do not need to register another account.

After adding a profile, learn about [how roles are authorized for profiles](#) and [how to track your roles status](#). Note: If your organization is new to federal grants or Grants.gov, review the [Organization Registration page](#).

How to Register a Grants.gov Account

1. Click the **Register** link in the top-right corner of the Grants.gov banner.
2. Click the **Get Registered Now** button on the Register page.
3. Complete the **Contact Information** and **Account Details** sections. All fields with a red asterisk (*) are required.
 - Email Address - When entering an email address, please keep in mind that all correspondence with

Help: Online User Guide
Find registration, search, and application instructions for all users in the [Grants.gov Online User Guide](#).

For detailed applicant information, review the Applicants section of the online user guide.

Help: Support Center
Contact the Grants.gov Support Center to get help from a representative.

Email us at support@grants.gov or visit our [Support page](#).

www.grants.gov/web/grants/applicants/registration.html

Get registered!



General Services Administration [US] <https://www.sam.gov/SAM/>

[View assistance for SAM.gov](#)

SAM
SYSTEM FOR AWARD MANAGEMENT

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov. [Log In](#)

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ALERT: SAM.gov will be down for scheduled maintenance Saturday, 06/13/2020 from 8:00 AM to 1:00 PM

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records


Getting Started

Create A User Account




Start by creating a SAM user account.

Register Entity



After creating your SAM user account, log in to register to do business with the U.S. government.

Search Records



Do a public search for existing entity registration records or exclusion records.

Get registered!



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NOTICE Apple Developer Program use <https://developer.apple.com/enroll/duns-lookup/#/search> and for FDA please use <https://www.fda.gov/downloads/ForIndustry/ImportProgram/EntryProcess/ImportSystems/UCM483657.pdf> *NOTICE****PLEASE USE IE AND ENABLE JAVASCRIPT WHEN USING WEBFORM.

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Request Process**

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**Welcome to the D&B D-U-N-S Request Service
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Dun & Bradstreet (D&B) provides a D-U-N-S Number, a unique nine digit identification number, for each physical location of your business.

D-U-N-S Number assignment is FREE for all businesses required to register with the US Federal government for contracts or grants.

Click here to request your D-U-N-S Number via the Web. If one does not exist for your business location, it can be created within 1 business day.

For technical difficulties, contact SAMHelp@dnb.com

Spam-blockers and other security features on your computer or network could block our email responses which may include your DUNS Number. Please ensure that you are able to receive emails from SAMHelp@dnb.com. Adding SAMHelp@dnb.com to your address book may help prevent our emails from being inadvertently blocked.

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RUS-20-02-DLT [Related Opportunities]
Distance Learning and Telemedicine Grants
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General Information

Document Type:	Grants Notice	Version:	Synopsis 3
Funding Opportunity Number:	RUS-20-02-DLT	Posted Date:	Apr 15, 2020
Funding Opportunity Title:	Distance Learning and Telemedicine Grants	Last Updated Date:	Apr 15, 2020
Opportunity Category:	Discretionary	Original Closing Date for Applications:	Jul 13, 2020
Opportunity Category Explanation:		Current Closing Date for Applications:	Jul 13, 2020
Funding Instrument Type:	Grant	Archive Date:	Aug 13, 2020
Category of Funding Activity:	Business and Commerce Community Development Education Employment, Labor and Training	Estimated Total Program Funding:	\$40,000,000
		Award Ceiling:	\$1,000,000
		Award Floor:	\$50,000

Current Grant Opportunities



DE-FOA-0002258

Educational Materials for Professional Organizations Working on Efficiency and Renewable Energy Developments (EMPOWERED)

Department of Energy
Golden Field Office

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Document Type:	Grants Notice	Version:	Synopsis 1
Funding Opportunity Number:	DE-FOA-0002258	Posted Date:	Apr 06, 2020
Funding Opportunity Title:	Educational Materials for Professional Organizations Working on Efficiency and Renewable Energy Developments (EMPOWERED)	Last Updated Date:	Apr 06, 2020
Opportunity Category:	Discretionary	Original Closing Date for Applications:	Jul 08, 2020
Opportunity Category Explanation:		Current Closing Date for Applications:	Jul 08, 2020
Funding Instrument Type:	Cooperative Agreement	Archive Date:	Apr 05, 2021
Category of Funding Activity:	Energy	Estimated Total Program Funding:	\$4,500,000
		Award Ceiling:	\$2,250,000

Current Grant Opportunities



RFA-FD-20-034

Cooperative Agreement to Support FDA Land and Water Initiative (U01) Clinical Trial Not Allowed

Department of Health and Human Services

Food and Drug Administration

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General Information

Document Type:	Grants Notice	Version:	Synopsis 2
Funding Opportunity Number:	RFA-FD-20-034	Posted Date:	Mar 31, 2020
Funding Opportunity Title:	Cooperative Agreement to Support FDA Land and Water Initiative (U01) Clinical Trial Not Allowed	Last Updated Date:	May 07, 2020
Opportunity Category:	Discretionary	Original Closing Date for Applications:	Jun 01, 2020
Opportunity Category Explanation:		Current Closing Date for Applications:	Jun 01, 2020
Funding Instrument Type:	Cooperative Agreement	Archive Date:	Jul 01, 2020
Category of Funding Activity:	Agriculture Consumer Protection Food and Nutrition	Estimated Total Program Funding:	\$1,000,000
		Award Ceiling:	\$250,000
		Award Floor:	

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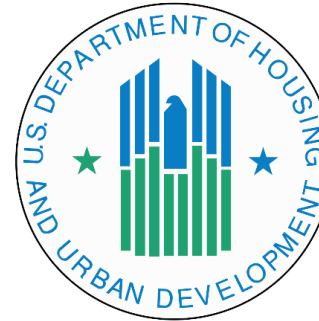


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