



Meet the
California
Delegation



DRAFT

China Trade Office - City of Sacramento

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The China Trade Office's mission is to build bridges between California and Greater China. Since opening in 2013, it has worked to organize bilateral trade deals, attract FDI, and set up mutually beneficial educational partnerships. The award-winning Office works closely with local government, businesses, and educational institutions in the U.S. and China, with teams in both countries.

Learn more at CityofSacramento.org

East Bay Economic Development Alliance

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East Bay EDA is a cross-sector, public-private partnership that promotes strategic economic development throughout Alameda and Contra Costa Counties. We convene diverse networks of businesses, local government, and community leaders who embrace the extraordinary value of our region as an unrivaled place to live, work, and do business. East Bay EDA champions regional collaboration through direct business services, legislative advocacy and regional networking.

Learn more at EastBayEDA.org

The Economic Development Coalition

Connie Stopher / Executive Director / cstopher@edcswca.com



ECONOMIC DEVELOPMENT
COALITION
Valley of Innovation®

The EDC of Southern California is a non-profit organization representing 6 communities in Southwest Riverside County: Temecula, Murrieta, Wildomar, Menifee, Lake Elsinore, and French Valley. They work with public partners to recruit business to the region and assist existing businesses and start-ups with expansion efforts. Ideally located an hour from San Diego and Orange County and only an hour and half from LA, with easy interstate access, short drives to international ports and airports, room to grow, and lower costs, there's no better place to do business.

Learn more at EDCSWCA.com

Fresno County EDC

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Founded in 1981, the Fresno County Economic Development Corporation is a private nonprofit organization established to market Fresno County as the premier location for business prosperity. We facilitate site selection for new businesses, assist in business retention and expansion, and work to diversify investment and spur innovation through FDI. With a knowledgeable staff, influential board, and 100+ investors we have been able to attract, expand, and retain business in Fresno County.

Learn more at FresnoEDC.com

City of Glendale

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As the fourth largest city in Los Angeles County, Glendale is a thriving cosmopolitan city that is rich in history, culturally diverse, and offers limitless economic opportunities. Glendale boasts more than 12,000 businesses, a growing population of 200,000+ and a white-collar workforce of over 76%. It's no wonder major enterprises such as Walt Disney, Age of Learning, Service Titan, Beyond Limits among many other businesses find success in Glendale.

Learn more at GlendaleCA.gov

Global LA

Debbie Adler / President & CEO / debbie.adler@global.la



Global LA is a public-private initiative -- established by the Office of the Mayor of LA and supported by LA's most dynamic businesses, dedicated civic leaders, and economic development organizations. Our mission is to attract international businesses, entrepreneurs, students, and nonprofits to fortify Greater LA's underserved communities, create jobs, and contribute to a resilient economy. We are a project of Community Partners.

Learn more at Global.LA

Global:SF

Darlene Chiu Bryant / Founder and Executive Director / dchiubryant@globalsf.biz



Global:SF

Global:SF is a not-for-profit organization dedicated to paving the way for international companies to locate, invest, and grow in the San Francisco Bay Area while helping locally-based companies expand into global markets. Through a public-private partnership with the City and County of San Francisco's Office of Economic and Workforce Development (OEWD), Global:SF oversees the City's following initiatives: ChinaSF, LatinSF, and SFAsia.

Learn more at GlobalSF.biz

Greater Sacramento Economic Council

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GREATER SACRAMENTO
ECONOMIC COUNCIL

The Greater Sacramento Economic Council is the catalyst for innovative growth strategies in the Capital Region of California. The Council spearheads community-led direction to retain, attract, grow and scale new businesses; develop advanced industries and create jobs and investment throughout the six-county Greater Sacramento region.

Learn more at GreaterSacramento.com

County of Humboldt

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GOHUMCO

HUMBOLDT COUNTY ECONOMIC DEVELOPMENT

The County of Humboldt's Economic Development Division exists to meet the county's varying economic needs by drafting and administering the countywide Comprehensive Economic Development Strategy; implementing the Board of Supervisors' Strategic Framework; supporting and servicing Boards, Networks, and Committees whose purpose is relevant to Humboldt's economic prosperity; and identifying, vetting, and executing policies and programs designed to strengthen Humboldt County's economy.

Learn more at GoHumCo.com

Impact Southwest Riverside County

Patrick Ellis / CEO / pellis@murrietachamber.org



Impact SWRC focuses on education, economic and community development, innovation, and veteran/military affairs. In July 2020 Impact SWRC was granted a contract by the City of Murrieta to manage the Murrieta Innovation Center. You can learn more at InnovateMurrieta.org. Their mission is to positively impact Southwest Riverside County through education, resources and programs that elevate all businesses and residents.

Learn more at ImpactSWRC.org

Imperial Valley EDC

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IVEDC's mission is to grow and diversify the economy of Imperial Valley by aggressively marketing the region to attract investment and create workforce opportunities. The key industries we focus on are Agribusiness, Renewable Energy, Aerospace, Data Centers, International Trade and Logistics, and the emerging Lithium Extraction industry better known as Lithium Valley. We pride ourselves in having the most abundant and affordable land, water and workforce, as well as the lowest energy rates, in Southern California.

Learn more at IVEDC.com

The International Business Accelerator

Chris Lynch / Founder / clynch@iba.io



IBA supports small and medium-sized international companies FDI expansion Southern California. They provide a concierge approach by providing clients with the services they need for U.S. expansion. Their InBound LA program has worked with 20+ clients from all over the globe. The IBA is also the Southern California soft-landing partner for the International Business Innovation Association (INBIA), the global association for accelerators and incubators.

Learn more at IBA.io

City of Milpitas

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Milpitas is Silicon Valley! This burgeoning city of 85,000 people is centered around culturally diverse neighborhoods, quality education, technology and advanced manufacturing, and a planned Innovation District surrounding the multi-modal Transit Center. The Office of Economic Development is responsible for helping promote growth. They move at the speed of business, take pride in linking opportunities for business growth, increase the job base, and enhance the economic well-being and quality of life for all.

Learn more at Ci.Milpitas.ca.gov

City of Murrieta

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Murrieta's more than 116,000 residents live in one of the safest cities in the United States, with top-ranked schools, 52 parks, and a dynamic business environment. Central to all of Southern California, Murrieta offers the best of a larger city with a family-friendly community feel. With a median age of 36 and an average household income of \$134,170, Murrieta boasts a well-educated population and a strong labor force. Ranked the fiscally healthiest full-service city in Riverside, San Bernardino, Orange, Los Angeles, and Ventura counties, Murrieta's outlook is undoubtedly bright.

Learn more at MurrietaCA.gov

REACH

Josh Boswell / VP of Policy and Economic Development / josh@reachcentralcoast.org



REACH is a nonprofit economic impact organization with a mission to increase economic prosperity on the Central Coast through big thinking, bold action and regional collaboration. Led by the private sector, the organization works in partnership with business, education, government and nonprofit partners to establish the Central Coast as a place where current and future generations have the opportunity to thrive.

Learn more at REACHCentralCoast.com

County of San Bernardino

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Located in the heart of Southern California, San Bernardino County is the largest county in the U.S. Its vast borders stretch from the greater L.A. area to the Nevada border and the Colorado River. Comprised of 24 cities, San Bernardino benefits from more than two million residents and a workforce of over 950,000. Its assets include an innovation corridor of close to two dozen colleges and universities supporting a strong, diverse workforce, along with an unparalleled infrastructure of roadways, runways, and railways that lead to regional, national, and international business centers and provide a gateway to the ports of L.A. and Long Beach.

Learn more at SelectSBCounty.com

Small Business Majority

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Small Business Majority is a national small business organization that empowers America's diverse entrepreneurs to build a thriving and equitable economy. We engage our network of more than 85,000 small businesses and 1,500 business and community organizations to deliver resources to entrepreneurs and advocate for public policy solutions that promote inclusive small business growth.

Learn more at SmallBusinessMajority.org

TeamCalifornia

Robin Reimold / President and CEO / robin@teamca.org



TeamCalifornia is a private, non-profit membership-based corporation that represents cities, counties and Economic Development agencies across the state. A confidential centralized information source for expanding and locating a business in California, TeamCalifornia's members know how to expedite projects and are valuable sources of information for site location assistance anywhere in the state.

Learn more at TeamCA.org

World Trade Center Los Angeles

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The World Trade Center Los Angeles works in concert with the Los Angeles Economic Development Corporation to provide business assistance to international companies seeking to locate or expand operations in Los Angeles County. WTCLA's programs and services attract, educate, and connect international companies to Los Angeles County's vibrant economy. WTCLA provides free matchmaking and consulting services to help navigate the LA market and connect directly with the right resources.

Learn more at WTCLA.org

World Trade Center San Diego

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World Trade Center San Diego serves to drive a regional trade and investment strategy focused on expanding international market access for San Diego companies (export), attracting foreign investment into high growth industries (FDI), and connecting this region to the global markets that matter most

Learn more at SanDiegoBusiness.org/WTCS

Ventura County SBDC

Ray Bowman / Director / ray.bowman@edcsbdc.org



The EDC creates empowered business owners, connects community partners, and informs civic leaders in the greater Ventura and Santa Barbara County region by delivering business consulting and local resources that are equitably accessible, providing access to affordable business capital, implementing strategic initiatives that strengthen the region's vitality, fostering public-private partnerships that promote community economic development for the public good, and committing to the triple-bottom line of equity, environment and economy in our stewardship of the region.

Learn more at EDCSBDC.org



The California Governor's Office of Business & Economic Development

We serve as the State of California's leader for job growth, economic development, and business assistance efforts. Our teams are comprised of experts that span industries, geographies, and business backgrounds. We work to attract foreign direct investment to California to facilitate job growth across the state.



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