



GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT
STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

CANNABIS EQUITY GRANTS PROGRAM FOR LOCAL JURISDICTIONS ANNUAL REPORT TO THE LEGISLATURE

JULY 2022

TABLE OF CONTENTS

INTRODUCTION	1
SUMMARY	1
RECIPIENTS OF CANNABIS EQUITY GRANT (CEG) FUNDING	5
CITY OF CLEARLAKE	5
CITY OF COACHELLA	5
CITY OF FRESNO	6
COUNTY OF HUMBOLDT	7
CITY OF ISLETON	10
COUNTY OF LAKE.....	10
CITY OF LONG BEACH	12
CITY OF LOS ANGELES.....	14
COUNTY OF MENDOCINO.....	16
CITY OF MODESTO.....	17
COUNTY OF MONTEREY	17
COUNTY OF NEVADA.....	18
CITY OF OAKLAND	18
CITY OF PALM SPRINGS	20
CITY OF RICHMOND.....	21
CITY OF SACRAMENTO	23
CITY AND COUNTY OF SAN FRANCISCO.....	24
CITY OF SAN DIEGO	26
COUNTY OF SAN DIEGO.....	26
CITY OF SAN JOSE	27
CITY OF SANTA CRUZ.....	28
COUNTY OF SONOMA	28
COUNTY OF TRINITY	29
APPENDIX A: DEMOGRAPHIC TABLES	A
APPENDIX B: EQUITY ASSESSMENTS.....	B

INTRODUCTION

The Governor's Office of Business and Economic Development (GO-Biz) administers the Cannabis Equity Grants (CEG) Program for Local Jurisdictions. This report summarizes the status of cannabis equity programs in each local jurisdiction that was awarded equity grant funding by GO-Biz and is submitted pursuant to the California Cannabis Equity Act (Equity Act) established by Senate Bill 1294, (Stats. 2018, Ch. 794).

The Equity Act established the CEG program to provide funding to local jurisdictions to develop and operate cannabis equity programs that focus on the inclusion and support of individuals in California's legal cannabis marketplace who are from communities negatively or disproportionately impacted by cannabis criminalization.

CEG program grant funds may only be used to assist in the development of a local equity program or to assist equity applicants and licensees gain entry to, and successfully operate in, the state's regulated cannabis marketplace.

This report details specific information provided to GO-Biz from each local jurisdiction that was awarded equity grant funding in fiscal year 2020-2021 and from each local jurisdiction that expended equity grant funding during the 2021 calendar year that was awarded in a prior year.¹ The information from each local jurisdiction includes the status of its equity assessment, adoption and implementation of its equity program, method of identifying equity applicants and licensees, number of equity and non-equity applicants and licensees, method of fund disbursement, and information regarding business ownership percentage requirements.

Local jurisdictions also provided aggregate demographic data on equity applicants, equity licensees, and all other applicants and licensees in the jurisdiction, including, but not limited to, race, ethnicity, gender, sexual orientation, income level, education level, prior convictions, and veteran status. This information is found in Appendix A.

Appendix B contains a link to the equity assessments submitted by the local jurisdictions awarded equity grant funding, including any applicants that applied for but did not receive grant funding.

A copy of this report can be downloaded at <http://www.business.ca.gov/about/publications> and a hard copy of this report can be obtained by emailing ceg@gobiz.ca.gov or calling (916) 322-2683.

SUMMARY

The Bureau of Cannabis Control (Bureau) was initially appropriated \$10 million in equity grant funding and awarded these funds to 10 local jurisdictions in October 2019. In April 2020, GO-Biz awarded \$30 million in equity grant funding, in partnership with the Bureau, to 16 local jurisdictions for fiscal year 2019-2020. In March 2021, GO-Biz awarded \$15 million in equity grant funding to 17 local jurisdictions for fiscal year 2020-2021.

CEG program grants are awarded by GO-Biz in two funding types: Type 1- Assistance to conduct a cannabis equity assessment and to develop a local equity program; and Type 2- Assistance for cannabis equity program

¹ Information related to CEG funds awarded in fiscal year 2021-2022 will be included in the next annual report that will be submitted to the Legislature in July 2023.

applicants and licensees. In Fiscal Year 2020-2021, seven local jurisdictions were awarded Type 1 grants and 10 local jurisdictions were awarded Type 2 grants. This report includes information from the 17 local jurisdictions awarded funding in fiscal year 2020-2021, as well as four local jurisdictions (City of Clearlake, City of Coachella, County of Monterey, and City of Santa Cruz) not awarded funding in fiscal year 2020-21, but that expended CEG funds during the calendar 2021 year.

Local Jurisdiction	Equity Grant Funding Awarded		
	2018-2019 ^[1]	2019-2020	2020-2021
City of Clearlake	-	\$98,890.43*	-
City of Coachella	\$500,000.00	\$93,783.26*	-
City of Fresno	-	-	\$1,204,934.25
County of Humboldt	\$1,338,683.13	\$2,459,581.02	\$1,055,870.22
City of Isleton	-	-	\$22,000.00*
County of Lake	-	\$150,000.00*	\$888,173.18
City of Long Beach	\$913,991.77	\$2,700,000.00	\$1,267,044.26
City of Los Angeles	\$1,834,156.38	\$6,042,014.23	\$2,030,997.42
County of Mendocino	-	\$2,245,704.40	\$832,274.17
City of Modesto	-	-	\$75,000.00*
County of Monterey	-	\$150,000.00*	-
County of Nevada	-	\$149,999.95*	-
City of Oakland	\$1,657,201.65	\$6,576,705.76	\$2,434,712.51
City of Palm Springs	\$100,000.00	\$149,397.90	\$869,540.18
City of Richmond	-	-	\$75,000*
City of Sacramento	\$1,197,119.34	\$3,831,955.93	\$1,813,612.38
City and County of San Francisco	\$1,338,683.13	\$4,995,000.00	\$2,055,841.43
City of San Diego	-	-	\$75,000*
County of San Diego	-	-	\$75,000*
City of San Jose	\$560,082.30	\$149,300.37*	-
County of Santa Cruz	\$560,082.30	-	-
City of Santa Cruz	-	\$147,666.75*	-
County of Sonoma	-	-	\$75,000*
City of Stockton	-	\$60,000.00*	-
County of Trinity	-	-	\$75,000*
Total	\$10,000,000	\$30,000,000	\$14,925,000

* Indicates a Type 1 Grant - Assistance for cannabis equity assessment/program development

^[1] The 2018-2019 grant cycle was administered by the Bureau of Cannabis Control

Equity Grant Funding Awarded and Program Progress (FY 2019-2020 & 2020-2021)				
	Total CEG Funds Awarded	Total CEG funds Expended	Status of Equity Assessment	Equity Program Adopted
City of Clearlake	\$98,890.43	\$20,000.00	Draft Completed 08/2021	N/A
City of Coachella	\$93,783.26	\$59,980.00	07/2021	03/28/2019
City of Fresno	\$1,204,934.25	\$70,147.75	01/2021	01/30/2020
County of Humboldt	\$3,515,451.24	\$1,380,566.32	03/2020 (V2)	03/19/2020
City of Isleton	\$22,000.00	\$3,000.00	In Progress	N/A
County of Lake	\$1,038,173.18	\$111,905.55	12/2020	01/26/2021
City of Long Beach	\$3,967,044.26	\$2,426,896.84	06/2018	07/10/2018
City of Los Angeles	\$8,073,011.65	\$6,042,014.23	12/2017 (V1) 07/2020 (V2)	12/19/2017
County of Mendocino	\$3,077,978.57	\$307,443.41	02/2020	02/25/2020
City of Modesto	\$75,000.00	\$2,481.68	In Progress	N/A
County of Monterey	\$150,000.00	\$150,000.00	07/2021	12/07/2021
County of Nevada	\$149,999.95	\$149,995.95	02/2021	09/28/2021
City of Oakland	\$9,011,418.27	\$6,278,147.33	02/2017	03/23/2017
City of Palm Springs	\$1,018,938.08	\$117,528.05	01/2021	03/30/2019
City of Richmond	\$75,000.00	\$25,121.15	10/2021	12/07/2021
City of Sacramento	\$5,645,568.31	\$3,831,955.93	05/2018	08/09/2018
City and County of San Francisco	\$7,050,841.43	\$3,927,954.02	11/2017	01/05/2018
City of San Diego	\$75,000.00	\$8,980.00	In Progress	N/A
County of San Diego	\$75,000.00	\$0	In Progress	N/A
City of San Jose	\$149,300.37	\$23,984.56	02/2022	03/26/2019
City of Santa Cruz	\$147,666.75	\$102,296.61	Draft Completed 09/2021	N/A
County of Sonoma	\$75,000.00	\$19,750.00	11/2021	N/A
City of Stockton	\$60,000.00	\$0	05/2021	07/18/2018
County of Trinity	\$75,000.00	\$0	In Progress	N/A
Total	\$44,925,000.00	\$25,060,149.38	19 completed Equity Assessments (includes 2 drafts)	16 adopted Equity Programs

Each local jurisdiction that receives a CEG program grant award from GO-Biz submits an annual report to GO-Biz on or before January 1st of the year following receipt of the grant and annually thereafter for each year that grant funds are expended. The annual report submitted to GO-Biz by each local jurisdiction includes the number of local equity applicants, local equity licensees, non-equity applicants, and non-equity licensees identified by the local jurisdiction. The following table summarizes the numbers of equity and non-equity applicants and licensees reported by each local jurisdiction as of December 2021 when the annual reports were prepared by each local jurisdiction.

Equity and Non-Equity Applicants and Licensees ^[1]				
Local Jurisdiction	Equity Applicants	Equity Licensees	Non-Equity Applicants	Non-Equity Licensees
City of Clearlake	0	0	*	*
City of Coachella	4	3	3	34
City of Fresno	29	0	95	0
County of Humboldt	21	243	903	1,184
City of Isleton	0	0	*	*
County of Lake	0	0	158	83
City of Long Beach	141	1	1,590	969
City of Los Angeles	1,624	132	1,387	887
County of Mendocino	89	0	0	0
City of Modesto	0	0	*	*
County of Monterey	0	0	113	15
County of Nevada	0	0	120	110
City of Oakland	319	186	711	443
City of Palm Springs	6	1	112	72
City of Richmond	0	0	0	3
City of Sacramento	350	16	168	236
City and County of San Francisco	410	37	170	149
City of San Diego	0	0	*	*
County of San Diego	0	0	0	5
City of San Jose	0	0	0	16
City of Santa Cruz	0	0	3	17
County of Sonoma	0	0	276	146
City of Stockton	*	*	*	*
County of Trinity	0	0	*	*
Total	2,993	619	5,809	4,369

*Indicates data was not reported to GO-Biz

^[1] The number of equity applicants and equity licensees reported by the local jurisdiction is not necessarily identical to the number of applications submitted by equity-eligible individuals or number of licenses issued to equity-eligible individuals to engage in commercial cannabis activity. Individuals may be counted as equity applicants (verified equity program participants) prior to submitting an application to engage in commercial cannabis activity. One individual may submit multiple applications to engage in commercial cannabis activity, or multiple individuals may be included on one application or license. Local jurisdictions were asked to report the following to GO-Biz, and their responses are reflected in the table.

- Number of equity applicants: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have submitted, or will submit, an application to the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of equity licensees: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of non-equity applicants: the total number of people who are not participating in the jurisdiction's local equity program, and who have submitted an application to the local jurisdiction to engage in commercial cannabis within the jurisdiction.
- Number of non-equity licensees: the total number of people who are not participating in the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis within the jurisdiction.

RECIPIENTS OF CANNABIS EQUITY GRANT (CEG) FUNDING

CITY OF CLEARLAKE

The City of Clearlake was awarded a Type 1 CEG program grant in the amount of \$98,890.43 in fiscal year 2019-2020 and continued expending these funds during the 2021 calendar year to conduct a cannabis equity assessment and develop a local equity program.

Assessment

The City contracted with The California Center for Rural Policy at Humboldt State University to conduct its equity assessment. In August 2021, the City completed a draft equity assessment providing an analysis of current conditions in Clearlake and recommendations regarding the development of a local equity program. As of the date this report was prepared, the City has not approved adoption of a local equity program.

Applicants and Licensees

Data on applicants and licensees was not provided.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$20,000 on consultant costs associated with program development.

CITY OF COACHELLA

The City of Coachella was awarded a Type 1 CEG program grant in the amount of \$93,783.26 in fiscal year 2019-2020 and continued expending these funds during the 2021 calendar year to conduct a cannabis equity assessment and revise its local equity program.

Assessment

The City completed an equity assessment in July 2021 identifying communities and populations impacted by cannabis criminalization. The city utilized census data and arrest data to highlight which populations in Coachella have experienced disproportionate levels of cannabis arrests. The assessment defined the size and scope of low-income communities in Coachella and geospatially cross-referenced cannabis arrests with low-income census tracts, highlighting which demographics have likely been disadvantaged by cannabis law enforcement. The analysis also reviewed the demographics of the existing legal cannabis industry, exhibiting which populations have begun to benefit from cannabis decriminalization.

The City adopted its initial local equity program March 28, 2019. As of December 2021, the City's current eligibility criteria has four classifications by which individuals may qualify for the local equity program:

- Classification 1 - A current or former resident of the City of Coachella who previously resided or currently resides in a low-income household and that was either: a) arrested or convicted for a cannabis crime in the City of Coachella between the years of 1980 and 2011. Or is b) an immediate family member of an individual identified in classification 1 or 2
- Classification 2 - A current or former resident of the City of Coachella who has lived in a

low-income household for at least (5) five years between the years of 1998 and 2018.
Annual family income must be at or below 80% of the Area Median Income (AMI) and net worth below \$250,000

- Classification 3 - A cannabis business with not less than 51% ownership by individuals meeting Classification 1 or 2 criteria
- Classification 4 - Cannabis incubator or social enterprise with no less than 51% ownership by individuals meeting Classification 1 or 2 criteria

Applicants and Licensees

As of December 2021, the jurisdiction had 4 equity applicants, 3 equity licensees, 3 non-equity applicants, and 34 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$59,980.00 of its CEG program grant funds. The majority of funding (\$49,980.00) was used to conduct the cannabis equity assessment. Other expenditures included program development costs such as personnel time, website development, and community outreach.

CITY OF FRESNO

The City of Fresno was awarded a Type 2 CEG program grant in the amount of \$1,204,934.25 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees.

Assessment

The City completed an equity assessment in January 2021 to identify communities and populations disproportionately impacted by cannabis criminalization. The City of Fresno's analysis included discussions with City Council members, public comments, data provided by the local police department, and other archived records.

Equity Program

The City of Fresno's social equity program was adopted January 30, 2020, establishing an application process and reserving a minimum number of local permits for social equity applicants. Equity applicants also receive application fee waivers, technical assistance throughout the application process, and access to business loans and grants.

Eligibility Requirements

Local equity applicants applying in the City of Fresno must meet the following eligibility criteria to qualify for the local equity program. The California Communities Environmental Health Screening Tool (CalEnviroScreen) was identified as a way to qualify individuals for the social equity program because the areas of the community that it identifies as disproportionately burdened by multiple sources of pollution are also areas disproportionately impacted by drug enforcement actions.

1. Low-income household and either:
 - a. A past conviction for a cannabis crime, or
 - b. Immediate family member with a past conviction for a cannabis crime.

2. Low-income household in a Zip Code with a CalEnviroScreen score in at least the 60th percentile for (5) consecutive years and either:
 - a. A past conviction for a cannabis crime, or
 - b. Immediate family member with a past conviction for a cannabis crime.
3. Low-income household and either:
 - a. Five (5) years cumulative residency in a Zip Code with a CalEnviroScreen score in at least the 70th percentile, or
 - b. Ten (10) years cumulative residency in a Zip Code identified by CalEnviroScreen.
4. Business with no less 51% ownership by individuals who meet Criteria 1 and 2 above.
5. Cannabis social enterprise with no less than 51% ownership by individuals who meet Criteria 1 and 2 above.
6. An individual with a membership interest in a cannabis business formed as a cooperative.

Applicants and Licensees

As of December 2021, the jurisdiction had 29 equity applicants, 0 equity licensees, 95 non-equity applicants, and 0 non-equity licensees. Equity applicants must maintain at least 51% ownership of the equity business.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$70,147.75 in CEG program grant funds. \$15,000 in grant funds were disbursed to cannabis equity applicants to assist with the costs of local and state application, licensing, and regulatory fees. \$55,147.75 was spent providing technical assistance services for equity applicants through a consultant.

COUNTY OF HUMBOLDT

The County of Humboldt was awarded a Type 2 CEG program grant in the amount of \$1,055,870.22 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the County had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded in fiscal year 2019-20 in the amount of \$2,459,581.02.

Assessment

The County of Humboldt completed version 2 of its local cannabis equity assessment in March 2020 to identify communities and populations impacted by cannabis criminalization. To develop the local equity assessment, the jurisdiction consulted extensively with primary sources including the Humboldt County Growers Association, a trade group that represents many prospective equity applicants, and other local experts. The jurisdiction also consulted secondary sources including Campaign Against Marijuana Planting (CAMP) reports, peer-reviewed journal articles, media articles, print media interviews, transcripts of radio interviews, documentaries, the Humboldt Area People's Archive (HAPA), and books about the subject. These sources have been supplemented by publicly available data on arrests, poverty rates within the county, public health impacts, and educational outcomes for the county.

Equity Program

The County of Humboldt initially adopted its local equity program in March of 2019 and, as of the date this report was prepared, it is in the final stages of refining and revising its local equity program manual.

Humboldt County created “Project Trellis” to bolster the cannabis industry and protect future cannabis excise tax revenues by providing services to populations and communities in Humboldt who were adversely affected by the criminalization of cannabis; to develop a framework for supportive programs designed to sustain and grow Humboldt’s cannabis industry; and to assist cannabis businesses as they work to overcome the financial and logistical challenges of coming into compliance.

Project Trellis has three components: a micro-grant program, a marketing and promotion program, and the local equity program. The purpose of the local equity program is to serve those communities and individuals impacted by the War on Drugs. The Humboldt County cannabis equity assessment established that Humboldt was hit hard by the criminalization of cannabis. The equity program is designed to serve those most impacted by this criminalization. The eligibility criteria are data-driven and based directly on findings in the equity assessment. In addition, due to poverty levels documented in the equity assessment, Humboldt’s local equity program design supports socioeconomically disadvantaged residents who lack the resources, capital, and skills to navigate the legal cannabis industry. Eligibility factors for the equity program are focused on specific targeted populations most harmed by the criminalization of cannabis and those who are socioeconomically disadvantaged.

Current services include:

- Direct payment on the applicant’s behalf of fees for application assistance, permitting costs, and regulatory compliance
- Direct grants to applicants of up to \$10,000 for required fees and costs associated with Humboldt County Road Maintenance Associations for public and private road networks
- Direct payment on the applicant's behalf of fees to agencies and/or professionals offering technical assistance for the formation of an incorporated cooperative, such as an Agricultural Cooperative or Cannabis Cooperative Association pursuant to California Business and Professions Code sections 26220 - 26231.2, with majority membership comprised of Humboldt County cannabis permit applicants or licensees
- Direct grants to applicants, not to exceed \$10,000 per grant, for purposes of assuring compliance with regulatory requirements of the County or California permits or licenses, mitigating adverse environmental effects, or ensuring financial solvency, of cannabis cultivation or other activities
- Direct payment on the applicant's behalf of fees to agencies and/or professionals who offer cannabis small business development assistance, including but not limited to business planning, loan application preparation, site location services, human resource management, capital procurement services, bookkeeping, and accounting practices and systems, for Humboldt County-based Cannabis businesses
- Direct grants to applicants for fees for employment skill training for eligible equity participants and employees of their licensed cannabis operations in Humboldt County
- Expungement services handled by the District Attorney's office, for cannabis-related convictions if eligible
- Direct payment on the applicant’s behalf for the Equity Trade Certification mark and Equity Trade Certification (ETC) Programs through the Original Equity Group

Eligibility Requirements

Local equity applicants must meet the following eligibility criteria to qualify for the local equity program.

The initial tier of eligibility verifies applicants meet the following 2 criteria:

- A. The applicant is a Humboldt County resident
- B. The applicant is a shareholder or has at least 20% ownership interest in a cannabis business, such as cultivation, distribution, manufacturing, retail, testing, laboratory, or micro-business

The primary tier of eligibility requires that applicants meet at least one of the following criteria:

- The applicant has obtained or applied for a cannabis cultivation, distribution, manufacturing, retail, or other cannabis-related permit (either interim or permanent), and the permit is for a business located in a community defined by Humboldt County as having a poverty rate of 17% or above
- The applicant has engaged in or currently engages in small-scale cultivation of cannabis on property in Humboldt County owned, leased, or with the express permission of the owners, with a cultivation area of 10,000 square feet, or less
- The applicant is a woman, person of color, or LGBTQ individual who has worked or currently works in the cannabis industry
- The applicant has obtained or applied for a cannabis, or who has worked in or currently works in the cannabis industry, in Humboldt County, and was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related event
- The applicant experienced sexual assault, exploitation, domestic violence, and/or human trafficking as a result of participating in the cannabis industry
- The applicant was or is homeless or suffered a loss of housing as a result of marijuana enforcement

For those who do not meet the qualifications set forth above in the primary eligibility section, individuals can become eligible for the Humboldt County local equity program if they meet three (3) of the following conditions:

- Be one of the following:
 - An individual permitted for, seeking a permit for, a Humboldt County cannabis business
 - A board member of a non-profit cannabis business which is located, or where 75% or more of operations occur, in Humboldt County
 - Have a membership interest in an incorporated cooperative, such as a Cannabis Cooperative Association per B&P Code section 26220 - 26231.2. which is located, or where 75% or more of operations occur, in Humboldt County
- Is an individual seeking entry into the legal cannabis industry and has resided in Humboldt County for at least five years during the period 1971 –2016
- Is an individual seeking support or services to aid in the entry into the cannabis industry with a household income below the very low-income level based on the 2020 Department of Housing and Urban Development (HUD) Income Limits (ILs) for Humboldt County
- Is an individual seeking support or services to aid in the entry into the cannabis industry with a household income below the very low-income level
- Is an individual seeking support or services to aid in the entry into the cannabis industry in Humboldt County, with a parent, sibling, or child, who was arrested for or convicted of the sale, possession, use,

manufacture, or cultivation of cannabis (including as a juvenile)

- Is an individual seeking support or services to aid in the entry into the cannabis industry and can reasonably demonstrate that, on the basis of equity, the applicant was adversely impacted as a result of the criminalization of cannabis (i.e., the War on Drugs)

Applicants and Licensees

As of December 2021, the jurisdiction had 21 equity applicants, 243 equity licensees, 903 non-equity applicants, and 1,184 non-equity licensees. Business ownership for equity licensees includes at least 46 equity licensees with 100% ownership in an equity business, with the remainder owning no less than 20% of the equity business. The most common cannabis activity type among equity licensees is cultivation, with the majority of business types being Limited Liability Companies (LLC) and sole proprietorships.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$1,380,566.32 in CEG program grant funds. Expenditures included \$1,276,526.92 in grants awarded to local equity applicants and licensees. Equity applicants and licensees primarily used grant funds for capital improvements, legal assistance, regulatory compliance, and training and retention of a qualified and diverse workforce. The County also expended \$104,039.40 on its administrative costs such as personnel, overhead, and subcontracted administrative and evaluation activities.

CITY OF ISLETON

The City of Isleton was awarded a Type 1 CEG program grant in the amount of \$22,000.00 in fiscal year 2020-2021 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

The City of Isleton is currently looking for a consultant to assist in conducting their cannabis equity assessment. The City remains committed to working within their newly regulated cannabis marketplace to identify impacted communities and support them with CEG funds.

Applicants and Licensees

Data on applicants and licensees was not provided.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$3,000 in CEG funds after an initial delay due to staffing challenges arising from the COVID-19 pandemic. Expenditures include personnel costs associated with program planning and administration.

COUNTY OF LAKE

The County of Lake was awarded a Type 2 CEG program grant in the amount of \$888,173.18 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the County had not yet begun expending funds from this grant as it continued expending funds from the Type 1 CEG program grant awarded in fiscal year 2019-20 in the amount of \$150,000.

Assessment

The County of Lake completed a cannabis equity assessment in December 2020 which identified impacted communities and populations through public documents, secondary sources especially California Campaign Against Marijuana Planting (CAMP) reports, and interviews with a variety of public and private stakeholders. Stakeholders interviewed included: elected officials, government staff, private non-cannabis stakeholders with roots in Lake, cannabis trade association members, public defense lawyers, and criminalized community members. The County of Lake supplemented primary research with publicly available secondary data such as arrest rates, poverty rates, public health impacts, and educational outcomes related to the county. As cannabis remained heavily stigmatized and a subject of criminal law enforcement, cultivation communities remained more underground in Lake than its other rural counterparts, making it difficult to distinguish geographically between criminalized and non-criminalized Lake residents. The County of Lake has worked with the Lake County Cannabis Alliance, which represents many of the individuals impacted by the War on Drugs. One significant limitation to the process of identifying impacted communities is that poverty and criminalization for Lake are countywide and are not broken down by granular geographic information. Currently, data on arrest statistics are only available for the county, rather than broken down by census tract or Zip Code. More data is required from local law enforcement to get more geographically specific information regarding criminalization.

Equity Program

The County of Lake adopted a local equity program January 26, 2021 and conducted stakeholder outreach to inform the program's funding priorities, which were reevaluated over time in light of changes to local permitting processes and state grant funding opportunities. The County plans to issue its first local equity program application via a web based portal by May 2022, and intends to initially prioritize the payment of local taxes, permit and license fees, and agriculture fees for equity applicants and licensees. The County is also considering the following services as future resources permit:

- Small business support services including technical assistance or professional and mentorship services;
- Tiered fees or fee waivers for cannabis-related permits and licenses;
- Assistance in paying state regulatory and licensing fees;
- Assistance securing business locations before or during the application process;
- Assistance securing capital investments or direct access to capital;
- Assistance with regulatory compliance;
- Assistance in recruitment, training, and retention of a qualified and diverse workforce, including transitional workers;
- Low-interest or no-interest loans or grants to local equity applicants or local equity licensees to assist with startup and ongoing costs.

Equity Program Eligibility

The Lake County equity program manual includes eligibility criteria to identify those individuals who have been impacted by the War on Drugs and are facing barriers to entry to the regulated cannabis marketplace. General eligibility criteria include any one of the following:

- Direct and/or indirect conviction history associated with cannabis whether a stakeholder or an immediate family member of theirs was arrested and/or convicted of a non-violent cannabis-related offense. This can include having been subject to asset forfeiture related to criminalization
- Residency requirement of five years between 1971-2016; reflects Lake County's unique history as an

area disproportionately impacted by CAMP and local task force operations for cannabis eradication throughout the county

- Any individual whose poverty rate is higher than the State of California or a household income below the median income in Lake County
- Those who have experienced direct eradication on a scale of less than 50 plants on their own property
- In addition, stakeholders who experienced sexual assault, exploitation, domestic violence, and/or human trafficking through the cannabis industry are also eligible to qualify
- Any individual who has become homeless or suffered a loss of housing as a result of cannabis enforcement

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 158 non-equity applicants, and 83 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$111,905.55 in CEG program grant funds. Expenditures included \$60,000 subcontracted to Humboldt State University's California Center for Rural Policy to develop the cannabis equity assessment, and \$40,000 subcontracted to Humboldt State University's California Center for Rural Policy to assist in the development of the equity program. This included developing eligibility criteria, collecting stakeholder input to identify desired program components, identifying funding priorities and distribution methods, and creating a local equity program manual. The remainder of the County's expenditures of CEG funds were for administrative costs including County personnel time.

CITY OF LONG BEACH

The City of Long Beach was awarded a Type 2 CEG program grant in the amount of \$1,267,044.26 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the County had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded in fiscal year 2019-2020 in the amount of \$2,700,000.00.

Assessment

The City of Long Beach completed a social equity study in June 2018 to identify low- and moderate-income communities in Long Beach. The source of data used for this study was FY17 low- and moderate-income individuals data (LMISD), based on the 2006-2010 American Community Survey (ACS). This data was then compared to historical cannabis arrest data in Long Beach, to ensure consistency. Low- and moderate-income areas were defined as eligible Long Beach census tracts where at least 51% of current residents have a household income at or below 80% of the Los Angeles County Area Median Income (AMI). This methodology was selected in part due to its consistency with other economic opportunity programs managed by the City of Long Beach. This data allowed the City to define its eligibility criteria at the level that would ensure that program benefits were targeted towards communities most impacted by the prior enforcement of cannabis laws.

Equity Program

The City of Long Beach cannabis social equity program was adopted on July 10, 2018, and has three program

components which include Equity Business Ownership, Equity Hire, and Community Reinvestment.

The Equity Business Ownership program provides Equity Owned Businesses with benefits and assistance throughout the cannabis business license application and permitting process, including access to application workshops, fee waivers, expedited application review, cultivation tax deferrals, and business incubation support. Through the availability of grant funds awarded to the City of Long Beach by the State of California, the Bureau of Cannabis Control (BCC), and the Governor's Office of Business and Economic Development (GO-Biz), the City was also able to expand the fee waiver program to cover all City-related costs, provide direct grants to Equity Owned Businesses for completion of one or more grant milestones of the City's licensing process and provide access to business consulting services through the development of a Direct Technical Assistance Program. To qualify as an Equity Owned Business, equity applicant(s) must have 51% or greater ownership in the business applying for a license.

The Equity Hire Program provides equity applicants with opportunities to obtain employment at local cannabis businesses through the establishment of a 40% Equity Hire requirement. To satisfy this requirement, all businesses who do not qualify as an Equity Owned Business must make a good faith effort to hire equity applicants for a minimum of 40% of total annual hours performed at the business.

The Community Reinvestment program requires all businesses who do not qualify as an Equity Owned Business to submit a plan describing how they intend to support adjacent neighborhoods and communities located within low- and moderate-income areas of Long Beach.

Equity Program Eligibility

The Long Beach equity program established eligibility criteria to target program benefits towards low- and moderate-income communities and populations that have been negatively or disproportionately impacted by cannabis criminalization.

As part of the eligibility criteria, the City established family income and net worth limits to ensure that program benefits were only going to those individuals with the greatest need for assistance. Individuals must also have either had a prior cannabis arrest or conviction, lived in a low- and moderate-income area of Long Beach for a minimum of three years, or had to have been currently receiving unemployment benefits (this criterion was removed in July 2021). Eligibility criteria based on a prior cannabis arrest or conviction was intended to target program benefits to individuals who have been directly impacted by the enforcement of cannabis laws that have since been decriminalized at the State and local level. Eligibility criteria based on living in a low- and moderate-income area of Long Beach was intended to target program benefits to individuals who have lived in higher poverty neighborhoods and may have been indirectly impacted by the prior enforcement of cannabis laws.

The City also established a minimum equity ownership percentage to apply for an adult-use cannabis business license as an Equity Owned Business. To qualify as an Equity Owned Business, equity applicants must have 51% or more ownership of the business entity applying for a license. The minimum equity ownership percentage was established to ensure that Equity Applicants maintained a controlling interest in their business.

Applicants and Licensees

As of December 2021, the jurisdiction had 141 equity applicants, 1 equity licensee, 1,590 non-equity applicants, and 969 non-equity licensees. The jurisdiction's equity licensee owns 100% of the equity business. All equity applicants are required to own at least 51% of the entity applying for a license.

Use of CEG Funds

As of the date this report was prepared, the City has expended \$2,426,896.84 in CEG program grant funds. Expenditures include \$2,196,999.00 in grants provided to local equity applicants and licensees. Equity applicants and licensees primarily used grant funds for rent and lease payments. The next most common uses of grant funds were fixtures and equipment, legal assistance, capital improvements, local and state regulatory fees, regulatory compliance costs, purchasing furniture, and other miscellaneous costs such as hiring consultants, purchasing inventory, and paying for utilities. \$78,582.00 in CEG funds were also used to provide direct technical assistance to local equity applicants and licensees. Direct technical assistance included an 8-week, virtual Entrepreneurship Academy as well as one-on-one advisory services allowing equity applicants to work with business consultants and obtain assistance and advice on how to start a cannabis business. The City has also expended \$151,315.84 in personnel costs for program administration and support.

CITY OF LOS ANGELES

The City of Los Angeles was awarded a Type 2 CEG program grant in the amount of \$2,030,997.42 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the City had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded in fiscal year 2019-2020 in the amount of \$6,042,014.23.

Assessment

To inform the establishment of its social equity program (SEP), the City conducted an equity analysis in 2017. This analysis informed the original SEP criteria which was subdivided into three tiers. After receiving feedback from social equity stakeholders and instructions from the City Council, the Department conducted an [Expanded SEP Analysis](#) to consider further revisions to the SEP eligibility criteria.

In July 2020 the City adopted 'Expanded SEP Criteria.' Under the expanded SEP criteria, "Social Equity Individual Applicant" means an individual who meets two of the following three criteria:

- Low-Income
- A prior California cannabis arrest or conviction
- Ten years' cumulative residency in a Disproportionately Impacted Area

Under the expanded SEP criteria, "Low-Income" means both of the following definitions are met:

- The Social Equity Individual Applicant meets the low-income thresholds established in the annual U.S. Department of Housing and Urban Development (HUD) income limits based upon the Area Median Income (AMI) for Los Angeles County based on household size; and
- (2) the Social Equity Individual Applicant does not have Assets in excess of a defined amount. The Department of Cannabis Regulation (DCR) anticipates opening the social equity program verification process to allow members of the public to be verified based on the expanded SEP criteria in Q1 of 2022 and expects widespread participation and a significant increase in the number of verified social equity applicants

Equity Program

The social equity program, adopted December 19, 2017, provides eligible applicants access to the following benefits to reduce barriers associated with entering the legal cannabis industry:

- Priority application processing for social equity applicants and the exclusive ability to apply for retail licenses and delivery licenses until January 1st, 2025.
- Business, Licensing and Compliance Assistance (BLC) Program: The BLC Program was launched August 2021 with a virtual job fair and a corresponding job board. 15 webinars were held with subject matter experts covering topics related to the successful operations of a commercial cannabis business including marketing and branding, inventory management, insurance, payroll, technology integration, track and trace, security procedures, and delivery and transportation. Two additional webinars were held to provide assistance with new local licensing processes.
- Fee Waiver/ Deferral Program: Fees for relocation and modification requests for retail applications and annual licensing fees for social equity applicants are waived.
- SEED Grant Program: Social equity applicants and licensees have identified access to capital as the number one barrier to entering the legal cannabis market. To address this barrier, \$6 million has been distributed to over 200 social equity applicants and/or licensees. 6 webinars were provided to assist applicants and licensees with applying for the SEED Grant program. This assistance included one-on-one guidance on how to prepare Business Executive Summaries, Budgets, Marketing Plans and other documents.
- Pro Bono Legal Services: Social equity applicants and licensees have identified access to legal services as a major barrier to entering the legal cannabis market. To address this barrier, the Department has partnered with the Los Angeles County Bar Associations' Cannabis Division to make Pro Bono Legal Services available to 200 Social Equity Applicants/Licensees; all eligible Social Equity Applicants/Licensees who have requested participation have been referred for services.

Applicants and Licensees

As of December 2021, the jurisdiction had 1,624 equity applicants, 132 equity licensees, 1,387 non-equity applicants, and 887 non-equity licensees. 617 applications for a commercial cannabis license or permit have been submitted by 406 individual social equity applicants. 232 licenses have been obtained by 132 individual social equity applicants. Of the 232 licenses obtained by equity licensees, 75 were issued to equity licensees owning 100% of the business; 8 were issued to equity licensees owning between 53% and 88% of the business; 108 were issued to equity licensees owning 51% of the business; and 41 were issued to equity licensees owning 50% or less of the business. The most common business ownership types were limited liability companies (LLC) and corporations.

Use of CEG Funds

As of the date this report was prepared, the City of Los Angeles has expended \$6,042,014.23 in CEG program grant funds. On April 20, 2021, the City of Los Angeles established the Financial Grant Program known as the Social Equity Entrepreneur Development Grant Program or SEED Grant Program. The SEED Grant Program utilizes funding from the CEG program to provide financial assistance to verified Social Equity Individual Applicants who meet program eligibility requirements. The City of Los Angeles has disbursed \$5,437,813.00 in CEG funds to local equity applicants and licensees.

Equity applicants and licensees used funds most commonly for rent and lease payments, followed by legal assistance, regulatory compliance, testing of cannabis, capital improvements, and training and

retention of a qualified and diverse workforce. Other uses of grant funds by equity applicants and licensees included the costs of furniture, fixtures, and equipment. The City also used CEG funds to administer fee waivers for two purposes: waiving relocation and modification requests for all Phase Three Retail Round One Applicants (90 Applicants) and waiving annual licensing fees for Phase Two Applicants who have not yet achieved Temporary Approval (75 Applicants).

Finally, \$604,201.23 was used for administrative costs including a subcontract with Elevate Impact LA to administer the grant program, as well two personnel positions that the City has established to provide full-time administrative support to the social equity program.

COUNTY OF MENDOCINO

The County of Mendocino was awarded a Type 2 CEG program grant in the amount of \$832,274.17 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the County had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded in fiscal year 2019-2020 in the amount of \$2,245,704.40.

Assessment

The California Center for Rural Policy (CCRP) at Humboldt State University prepared the cannabis equity assessment for Mendocino County. The assessment, completed February 2020, was conducted to: provide a data-informed look at the history of impacts the illegalization of cannabis had on the community; provide policy recommendations to guide the county as it develops its Local Equity Plan and program activities which will help former disenfranchised community members successfully enter the legal cannabis workforce; and make recommendations for future research that will help assure that there is equity and diversity in the emerging cannabis industry.

In order to accomplish this, CCRP reached out to the Humboldt Institute for Interdisciplinary Marijuana Research (HIIRM) at Humboldt State University to help create the assessment. The creation of the local equity program was based on the findings of the assessment specifically to focus on the individuals and communities that were negatively or disproportionately impacted by cannabis criminalization.

Eligibility Requirements

In October of 2020, the Mendocino County Board of Supervisors adopted a revised manual that has updated the qualification criteria for "Equity Eligible" applicants or licensees. A local equity applicant must be eligible for a cannabis-related application, permit, and/or license to operate a cannabis business in unincorporated Mendocino County, whose activities are specific to cultivation, nurseries, processing, manufacturing, laboratory analysis, distribution, or retail of cannabis; and meet one of the following qualifications within Mendocino County's local equity program to become eligible for consideration for funding in all service categories offered:

- Have lived within a 5-mile radius of the location of raids conducted by the Campaign Against Marijuana Planting (CAMP) program
- Have a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile)
- Any individual who has obtained or applied for a cannabis permit in Mendocino County, or who has worked in or currently works in the cannabis industry, and was arrested and/or convicted of a non-

violent cannabis-related offense, or was subject to asset forfeiture arising from a cannabis-related event

- Are a person who experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry
- Have become homeless or suffered a loss of housing as a result of cannabis enforcement

Applicants and Licensees

As of December 2021, the jurisdiction had 89 equity applicants, 0 equity licensees, and 0 non-equity applicants and 0 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$307,443.41. This includes \$98,893.66 in grants disbursed to local equity applicants and licensees, and \$208,549.75 spent on administrative costs. The County has been able to hire both a director and administrator, and in late 2020 the County contracted with 4Front Partners to manage the equity program application process and underwriting of the grants for equity applicants. In the initial months of 2021, 4Front Partners worked with outgoing and incoming Mendocino County staff to develop a website for electronic applications that opened to the public on June 1, 2021.

CITY OF MODESTO

The City of Modesto was awarded a Type 1 CEG program grant in the amount of \$75,000 in fiscal year 2020-2021 to create a cannabis equity assessment and develop a local equity program.

Assessment

The City of Modesto is currently developing its assessment using a multi-disciplinary team including city staff, subcontracted subject matter experts, and a consultant with experience working with historically marginalized communities. The assessment is nearing completion and the City is currently in the process of soliciting proposals from qualified firms to help complete the study and engage the public.

Applicants and Licensees

Data on applicants and licensees was not provided.

Use of CEG Funds

As of the date this report was prepared, the City has spent a total of \$2,481.68 on personnel and consultant costs related to developing the equity assessment.

COUNTY OF MONTEREY

The County of Monterey was not awarded a CEG program grant in the 2020-2021 fiscal year but continued expending funds from a Type 1 CEG program grant of \$150,000 awarded in fiscal year 2019-2020 to create a cannabis equity assessment and develop a local equity program.

Assessment

The County contracted with California State University Monterey Bay (CSUMB) to conduct the equity assessment. The equity assessment was completed in July 2021 and the County adopted a local equity

program in December 2021.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 113 non-equity applicants, and 15 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended all \$150,000 of its CEG award. \$60,000 was used for the subcontract to conduct the equity assessment, and the remaining \$90,000 was used for staffing costs related to program development such as reviewing the equity assessment, developing a proposed equity program framework, drafting a report, and presenting findings and recommendations to the Board of Supervisors.

COUNTY OF NEVADA

The County of Nevada was not awarded a CEG program grant in the 2020-2021 fiscal year but continued expending funds from a Type 1 CEG program grant of \$149,999.95 in fiscal year 2019-2020 to create a cannabis equity assessment and develop a local equity program.

Assessment

The County contracted with the California Center for Rural Policy and the Humboldt Institute for Interdisciplinary Medicine to collect the data necessary to create the equity assessment. The County completed its equity assessment in January 2021 and adopted an equity program in September 2021.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 120 non-equity applicants, and 110 non-equity licenses.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended all \$149,995.95 of its CEG award. \$60,000 was spent on consultant costs to conduct the equity assessment, and \$89,995.95 was spent on personnel and consultant costs to develop the equity program.

CITY OF OAKLAND

The City of Oakland was awarded a Type 2 CEG program grant in the amount of \$2,434,712.51 in fiscal year 2020-2021 to provide assistance for the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the City had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded for fiscal year 2019-2020 in the amount of \$6,576,705.76.

Assessment

In order to identify the impacted communities and populations to be served by its local equity program, the City of Oakland conducted a racial impact analysis of proposed cannabis regulations. The City of Oakland's Department of Race and Equity then partnered with the Special Activity Permits Division in the City Administrator's Office on the analysis. Staff gathered data on Oakland's demographics, cannabis arrests, poverty, and unemployment. This data revealed stark disparities between Black/Non-Black People of Color and

White residents in Oakland. After interviewing stakeholders from marginalized populations, staff outlined both the obstacles to achieving the racial equity goal and strategies to overcome those obstacles. Staff then codified these strategies in legislation and presented both the analysis and legislation to the City Council in the spring of 2017.

Equity Program

The City of Oakland adopted its local equity program in March 2017. The City of Oakland's local equity program provides: permitting priority (at least half of all local authorizations and permits must go to equity applicants and general applicants that incubate by providing three years of free space and security receive permitting priority), fee exemptions for equity applicants, free technical and legal assistance, no-interest loans and grants for any eligible expense, twosubsidized shared-use manufacturing facilities (launched in October 2020), workforce development grant program (launched in November 2020), and the forgivable loan property purchase program (launched in December 2020).

Eligibility Requirements

The City of Oakland's equity program prioritizes Oakland residents with a cannabis conviction and residents who have lived in police beats with the highest levels of cannabis enforcement. These areas of Oakland have the highest percentage of Black and Latino residents.

In order to qualify for the local equity program, a local equity applicant must be an applicant whose ownership/owner:

1. Is an Oakland resident
2. In the last year had an annual income at or less than 80% of Oakland Average Medium Income (AMI) adjusted for household size; and
3. Either
 - Lived in any combination of identified Oakland police beats for at least 10 of the last 20 years, OR
 - Arrested after November 5, 1996, and convicted of a cannabis crime committed in Oakland, California

Applicants and Licensees

As of December 2021, the jurisdiction had 319 equity applicants, 186 equity licensees, 711 non-equity applicants, 443 non-equity licensees. Equity business ownership means the equity-eligible individual or individuals, with respect to for-profit entities, must have an aggregate ownership interest of 50% or more in the entity; with respect to not-for-profit entities, equity-eligible individuals must constitute a majority of the Board of Directors; and with respect to collectives, equity-eligible individuals must have a controlling interest in the collective's governing body.

Use of CEG Funds

As of the date this report was prepared, the City of Oakland has expended \$6,278,147.33 of its CEG funds. This includes \$5,032,159.77 distributed in interest-free loans and grants to equity applicants and licensees. Equity applicants and licensees primarily used funds for purchasing property, followed by fixtures and equipment, regulatory compliance costs, and training and retention of a qualified and diverse workforce. The next most common uses of funds were testing of cannabis, rent, capital improvements, local and state application,

licensing, and regulatory fees, and legal assistance. \$590,000.76 was expended on subcontracts for providers of direct technical assistance to local equity applicants and licensees, including business coaching, assistance establishing a compliant business, and legal assistance. Finally, \$655,986.80 was expended on administrative costs including personnel to administer the equity program.

CITY OF PALM SPRINGS

The City of Palm Springs was awarded a Type 2 CEG program grant in the amount of \$869,540.18 in fiscal year 2020-2021 to assist the jurisdiction's equity applicants and licensees. As of the date this report was prepared, minimal expenditures from this grant have been made as the City has primarily been expending funds from a Type 1 CEG program grant of \$149,397.90 awarded for fiscal year 2019-2020 to conduct a cannabis equity assessment and revise its local equity program.

Assessment

The City of Palm Springs entered into a professional services agreement with SCI Consulting Group to complete its cannabis equity assessment. The assessment, completed in January 2021, analyzed historical cannabis-related arrest statistics in the City of Palm Springs in relation to low-income populations and race and ethnicity data to identify communities disproportionately affected by cannabis enforcement. Historical cannabis-related arrest data provided by the Palm Springs Police Department (PSPD) was compared to census data to identify any disparities in cannabis-related arrests across the City's demographics. The PSPD divides the city into six beats, which cover the more densely populated areas. Low income and demographic data were derived from the 2015-2019 American Community Survey (ACS) 5-Year Estimates from the U.S. Census Bureau. The PSPD data was analyzed by Police Beat to determine arrest "hot spots" within the city and low-income and minority census block groups were mapped to identify communities disproportionately affected by cannabis enforcement.

Equity Program

The City of Palm Springs adopted a cannabis social equity pilot program in March 2019 which provided equity applicants with local cannabis permit fee waivers and educational assistance regarding the local permitting process. The City used CEG funds to conduct an equity assessment and has now revised its equity program to provide: financial assistance in the form of grants for real estate, licensing, and regulatory fees; a training and mentorship program, ongoing technical assistance on the subjects of business ownership, laws and regulations, taxes, and awareness of equity program benefits; grant funding to assist established equity-owned businesses with financial support to ensure the ability to grow and compete in the regulated cannabis market; "On-line Boot Camp" educational courses to assist in all phases of equity and cannabis application processing, and; expedited application processing and one-on-one application assistance for local permits and State licenses.

Eligibility Requirements

To qualify as an individual equity applicant or licensee under the City's program, individuals must provide documentation to sufficiently demonstrate they meet one of the following classifications:

Classification 1: A current or former resident of the City of Palm Springs or Riverside County who

previously resided or currently resides in a low-income household and either:

- a. Has been arrested or convicted for a cannabis-related crime in Riverside County between the years 1980-2011; or
- b. Has an immediate family member that meets the criteria of subsection (a) of Classification 1 or meets the criteria of Classification 2.

Classification 2: A current or former resident of Riverside County who has lived in a low-income household for at least five (5) years, between the years of 1980-2011 in the following ZIP Codes: 92262, 92263, 92264.

Applicants and Licensees

As of December 2021, the jurisdiction had 6 equity applicants, 1 equity licensee, 112 non-equity applicants, and 72 non-equity licensees. The jurisdiction reported its single equity licensee has a 100% equity-owned business.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended a total of \$117,528.05 in CEG program grant funds. From its Type 1 CEG program grant, \$50,695.17 has been applied to equity assessment costs, primarily for personnel, contracting, and procurement costs, and \$14,760.44 has been applied to program development costs, primarily for personnel. From its Type 2 program grant, the City has expended \$24,995.00 on direct technical assistance for equity applicants and licensees, and \$27,077.44 on administrative costs.

CITY OF RICHMOND

The City of Richmond was awarded a Type 1 CEG program grant of \$75,000.00 in fiscal year 2020-2021 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

The City of Richmond's equity assessment, completed October 2021, analyzed cannabis-related arrest statistics for 2018 through 2021 provided by Richmond Police Department, with demographic data to identify disparities across different racial groups. Incidents were then mapped to identify spatial disparities in cannabis-related arrests to identify arrest "hot spots," and overlaid with census data. This analysis showed the correlation between arrest hot spots and low-income and minority census tracts. Demographic and income data were derived from the 2015-2019 American Community Survey (ACS) 5-Year Estimates.

SCI Consulting Group also conducted seven stakeholder interviews with current cannabis operators, prospective cannabis operators, equity applicants, private stakeholders (non-cannabis), and local business leaders. These one-on-one interviews concentrated on identifying opportunities, challenges, and key points of interest related to the City's cannabis equity program.

Equity Program

On December 7, 2021, the City of Richmond ratified a resolution establishing a cannabis equity program, including the cannabis equity assessment and cannabis equity manual.

The City's cannabis equity program will use a phasing model for implementing the program outputs identified in the Equity Manual. During the early stages of the program's implementation, the City will begin by supporting new applicants in understanding the risks and requirements of entering the cannabis market. The City will begin by soliciting the services of technical experts and service providers to assist the City with implementing direct technical assistance, expungement service, and public outreach elements of the Program. As the Program advances, the City will begin implementing other outputs, including priority application processing, direct investments, assistance with marketing, and workforce development elements.

Eligibility Requirements

An individual that is eligible to participate in the Program is either:

- Classification 1 - A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and was either: a) arrested or convicted for a cannabis-related crime; or is b) an immediate family member of an individual described in subsection of Classification 1 or Classification 2
- Classification 2 - A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and meets at least one (1) the following criteria:
 - Has lived in the City of Richmond for at least four (4) years; or
 - Attended a school in the City of Richmond under the jurisdiction of the West Contra Costa Unified School District for five (5) years, either consecutively or in total, during the period 1971-2016; or
 - Has lived in public housing in the City of Richmond for at least four (4) years; or
 - After 1995, either lost housing in the City of Richmond, as evidenced by eviction, foreclosure, or revocation of housing subsidy

A cannabis business that is eligible to participate in the Program is either:

- Classification 3 - A cannabis business with not less than 51% ownership interest by individuals meeting Classification 1 or 2 criteria and their business resides within the City of Richmond. Individuals meeting Classification 1 or 2 criteria from other applicable areas may be utilized if no such individual exists.
- Classification 4 - Incubator Business: a cannabis business is an Incubator, where:
 - Hosts a participant; 30% of its workforce are Classification 1 or 2 eligible participants, measured by hours worked; and contracts no less than 51% of its cannabis products or services and ancillary business support with eligible participants; or
 - If a shared manufacturing cannabis business donates at least 10% of its hours of operation to allow participant(s) to utilize 100% of its 'business' floor space and equipment; or
 - If a cannabis business that sells, gives or otherwise transfers no less than a 33% equity share in the Incubator's cannabis business to eligible Program participants; 30% of its workforce be Classification 1 or 2 eligible; and contracts no less than 30% of its cannabis and ancillary business with Classification 1 or 2 eligible participants.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 0 non-equity applicants, and 3 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$25,121.15 CEG program grant funds including \$9,121.15 in personnel costs associated with conducting the equity assessment, and \$16,000 in personnel costs associated with equity program development.

CITY OF SACRAMENTO

The City of Sacramento was awarded a Type 2 CEG program grant in the amount of \$1,813,612.38 for fiscal year 2020-2021 to provide assistance for the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the City had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded for fiscal year 2019-2020 in the amount of \$3,831,955.93.

Assessment

The City of Sacramento adopted its local equity program, the Cannabis Opportunity Reinvestment Equity (CORE) program, in August 2018. In order to identify the impacted communities and populations to be served by its local equity program, the City conducted an equity study that looked at cannabis-related arrests within the City; specifically, the race and gender of those arrested for cannabis-related crimes, and where those arrests occurred. The data was then compared to the overall population demographics of the City to determine if any races/ethnicities, genders, or areas of the City were disproportionately impacted by cannabis-related arrests.

Only 14% of the population in the City identifies as Black, according to population demographics for 2016 and 2017 derived from U.S. Census data. However, the Sacramento Police Department's cannabis arrest records for the years 2004-2016 show that, of a total of 6,124 arrests for cannabis-only charges, 3,061 (nearly 50%) of the arrestees were Black. Of a total of 13,652 arrests during that time which included at least one cannabis-related charge, 6,808 (nearly 50%) of the arrestees were Black. White, Hispanic, and Asian individuals all had cannabis-related arrest rates lower than their city-wide populations. Police Department data also revealed that males were found to be significantly more likely to be arrested than females.

The communities with the highest cannabis-related arrest rates disproportionate to their population in the City between 2004 and 2017, based on ZIP Code were: Downtown (95811 and 95814), Land Park (95818), Oak Park (95817), Parkway Meadowview (95823), Del Paso Heights South (95815), Florin Perkins (95826), Fruitridge (95820), and Elder Creek (95824 and 95828).

Equity Program

The City of Sacramento's local equity program is the City's cannabis Opportunity Reinvestment and Equity (CORE) program, which consists of several program elements. CORE participants have their business operating permit (BOP) fees waived (which range from \$2,500 - \$21,000/year); are not required to pay 1% of their gross profits into the Neighborhood Responsibility Plan fund and receive priority processing for their BOP and their conditional use permit (CUP) applications; paid expedited plan review for building permits; media and community outreach services to publicize local equity businesses, products, and the local equity program; no-interest loans; grants. The City also entered into contracts with the Greater Sacramento Urban League and the Sacramento Asian-Pacific Chamber of Commerce to provide CORE participants with cannabis business education and assistance, including the development of a cannabis-

related business plan; mentoring; technical assistance; regulatory compliance assistance; and assistance with expungement of criminal records. Additionally, the City is currently in development to provide direct technical assistance, workforce development, and a cannabis equity audit/study to review current equity program efforts and provide data and recommendations on how to increase equity members' participation in the regulated cannabis marketplace in Sacramento.

Eligibility Requirements

Based on the data provided by the City's equity assessment and input from stakeholders, the Sacramento City Council enacted a resolution designating two classifications of individuals and three classifications of businesses eligible for its Cannabis Opportunity Reinvestment and Equity (CORE) program:

- Classification 1- Individuals, or their immediate family members, who previously or currently reside in a low-income household and were arrested or convicted for a cannabis-related crime in Sacramento between the years 1980 and 2011
- Classification 2 - A current or former resident of the City of Sacramento who has lived in a low-income household for at least five (5) years, between the years of 1980 and 2011 in the following ZIP Codes: 95811, 95815, 95817, 95820, 95823, 95824, 95826, 95828, and 95818
- Classification 3 – A business with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria who reside in one of the city's districts
- Classification 4 - A cannabis business that is a CORE Incubator (as defined by the CORE Guidelines)
- Classification 5 - A cannabis Social Enterprise (as defined by the CORE Guidelines) with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria

Applicants and Licensees

As of December 2021, the jurisdiction had 350 equity applicants, 16 equity licensees, 168 non-equity applicants, and 236 non-equity licensees. Local equity businesses must maintain at least 51% equity ownership. Some equity-owned businesses are owned 50-50 by two equity members, 51% or more by one equity member, or three equity members each owning a third of the business.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$3,831,955.93 in CEG program grant funds. A total of \$3,629,107.93 was expended for no-interest loans to local equity applicants/licensees. Funds were most used for capital improvements, fixtures and equipment, lease payments, regulatory compliance, and inventory. The next most common uses of funds were marketing, fiscal operations, legal assistance, and training and retention of a qualified and diverse workforce. \$202,848.00 was spent on administrative costs including a subcontract for loan program development, underwriting, and management.

CITY AND COUNTY OF SAN FRANCISCO

The City and County of San Francisco was awarded a Type 2 CEG program grant in the amount of \$2,055,841.43 in fiscal year 2020-2021 to provide assistance for the jurisdiction's equity applicants and licensees. As of the date this report was prepared, the jurisdiction had not yet begun expending funds from this grant as it continued expending funds from the Type 2 CEG program grant awarded in fiscal year 2019-2020 in the

amount of \$4,995,000.00.

Assessment

In order to identify the impacted communities and populations to be served by its local equity program, The City and County of San Francisco completed an equity assessment in November 2017. Various data sets were analyzed including rates broken down by race, ethnicity, and geographic location (i.e., census tract data). Part of the research found that although rates of drug use and sale are relatively even across racial lines, Black and Latino communities interact with the criminal justice system (e.g., arrests, bookings, incarcerations) at a rate far higher than their White counterparts. Accordingly, high rates of cannabis arrests fall in Bayview Hunters Point, the Mission District, and the Tenderloin neighborhoods. In January 2018, the Board of Supervisors passed social equity legislation with community input (e.g., public notice, a public comment) and stakeholder feedback (e.g., Cannabis State Legalization Task Force).

Equity Program

The City and County of San Francisco established a cannabis local equity program in December of 2017. The equity program provides priority processing; permit fee waivers; incubation opportunities; grant opportunities, and technical assistance to those interested in owning cannabis businesses. Additionally, the program allows Equity Incubators to apply for cannabis permits to support equity applicants and Medical Cannabis Dispensaries (MCDs) to support the City's equity goals as a condition of adult-use authorization. Equity Incubators and MCDs must also commit to staffing requirements including local hire and hiring individuals hurt by the War on Drugs. Verified equity applicants must meet specific eligibility criteria as well as an asset threshold they must be below; equity businesses must meet established ownership guidelines. Businesses not eligible to be verified can support equity applicants with technical help or rent-free commercial space for not less than 3 years. The City and County of San Francisco also allocates resources to outside organizations for legal representation to qualified cannabis equity applicants.

Eligibility requirements

In order to qualify for the local equity program, a local equity applicant must meet at least three of six equity conditions in addition to passing an asset test. The six conditions include:

1. Arrest or conviction for a cannabis offense between 1971-2016
2. Parent, sibling, or child arrest or conviction for a cannabis offense between 1971-2016
3. Lost housing in San Francisco through eviction, foreclosure, or subsidy cancellation after 1995
4. Attended school in the San Francisco Unified School District for at least five (5) years between 1971-2016
5. Lived in an eligible census tract in San Francisco for five (5) years where at least 17% of households were at or below the federal poverty level
6. Have a household income below 80% of the Area Median Income in either the preceding year or current year of submitting an equity verification application

Additionally, an equity applicant must pass an asset test, which is based on household size. Additional information about this requirement can be found at: <https://officeofcannabis.sfgov.org/node/2693>.

Once verified, an equity applicant will have the standing to apply for a cannabis business permit.

Applicants and Licensees

As of December 2021, the jurisdiction had 410 equity applicants, 37 equity licensees, 170 non-equity applicants, and 149 non-equity licensees. Business ownership for equity applicants and licensees in the City and County of San Francisco includes 89 individuals who hold 40% of ownership or greater in an equity business. This number includes 55 Limited Liability Companies (LLC), 31 corporations, and 3 sole proprietorships.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$3,927,954.02 in CEG program grant funds. This includes \$3,161,171.16 disbursed in grants to equity applicants and licensees. Funds were most frequently spent on the costs of rent, capital improvements, regulatory compliance, fixtures and equipment, followed by application, licensing and regulatory fees, legal assistance, banking, accounting services, packaging and materials, marketing and advertising, and tax liability of cannabis businesses. The jurisdiction also expended \$305,148.54 on subcontracted direct technical assistance services in the areas of permit and grant support, workforce development, and business development, and expended \$461,634.32 in personnel costs associated with equity program administration.

CITY OF SAN DIEGO

The City of San Diego was awarded a Type 1 CEG program grant in the amount of \$75,000.00 in fiscal year 2020-2021 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

Due to the Covid-19 pandemic, work to conduct the equity assessment was delayed but is now in progress.

Equity Program

The jurisdiction's equity program is still in development.

Applicants and Licensees

Data on applicants and licensees was not provided.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction had expended \$8,980 in CEG program grant funds to initiate an equity assessment to be conducted in 2022.

COUNTY OF SAN DIEGO

The County of San Diego was awarded a Type 1 CEG program grant in the amount of \$75,000.00 in fiscal year 2020-2021 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

As of the date this report was prepared, the County is working to procure a consultant to design and conduct a social equity assessment to inform the future development of a comprehensive cannabis program. The consultant will be responsible for developing a series of recommendations informed by quantitative and qualitative data analysis, including information gathered through public engagement. The County will also use feedback collected from its April public listening sessions to inform the development of the various program elements. In April 2021, the County of San Diego Office of Equity and Racial Justice hosted the first

of several public listening sessions to solicit input to inform the Socially Equitable cannabis Program.

Equity Program

The jurisdiction's equity program is still in development.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 0 non-equity applicants, and 5 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has not yet expended any CEG program grant funds.

CITY OF SAN JOSE

The City of San Jose was awarded a Type 1 CEG program grant in the amount of \$149,300.37 in fiscal year 2019-2020 to conduct a cannabis equity assessment and revise its initial equity program.

Assessment

The City's equity assessment is expected to be completed in February 2022. As part of the cannabis equity assessment, staff analyzed data on the race and ethnicity of individuals arrested for cannabis offenses between 2009 and 2017 as well as the geographic distribution of cannabis-related police incidents within San Jose between 2004 and 2017. The demographic analysis revealed disproportionality in cannabis arrests in the Black community and the Latino community. The geospatial analysis showed that concentrations of citations and arrests for cannabis offenses overlap with a number of low-income census blocks and in census blocks where majority Latino or Asian communities lived. Staff's overlap analysis shows that these census blocks correlate with the Metropolitan Transportation Commission (MTC) Equity Priority Communities.

Equity Program

Currently, the City of San Jose does not allow any new equity licenses for cannabis retail storefront or delivery. This is an obstacle to the implementation of a cannabis equity program as potential equity applicants in the City have expressed an interest in opening a retail storefront or delivery business. Amending the City's municipal code to allow for new registrations is a necessary step in the formation of a cannabis equity program.

Staff developed proposed changes to the City's municipal code that would create the opportunity for ten new retail or delivery cannabis businesses to begin operating within the city, along with numerous other modifications to the City's regulatory and zoning program for cannabis. These ten new opportunities would be restricted exclusively to cannabis equity applicants. In 2021, staff conducted community outreach on these proposed regulatory changes, completed a California Environment Quality Act (CEQA) analysis of the revised ordinance, and advanced the proposal through the City's review process for land-use changes.

In anticipation of these zoning changes, an inter-departmental team was assembled in Fall 2021 to develop a framework for a cannabis equity program. The team included staff from the City Manager's Office, the Office of Economic Development, and the San Jose Police Department (the Police Department is responsible for the regulation of the cannabis business in San Jose.) This team met for a series of workshops

over this period and developed a proposed approach, centering on providing business development and technical assistance to cannabis equity applicants.

Applicants and Licensees

As of December 2021, the City had 0 equity applicants, 0 equity licensees, 0 non-equity applicants, and 16 non-equity licensees that predate the existence of the equity program.

Use of CEG Funds

As of the date this report was prepared, the City has expended \$23,984.56 in CEG program grant funds. Funds were expended on personnel costs associated with conducting the equity assessment.

CITY OF SANTA CRUZ

The City of Santa Cruz was not awarded a CEG program grant in the 2020-2021 fiscal year but continued expending funds from a Type 1 CEG program grant in the amount of \$147,666.75 in fiscal year 2019-2020 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

The City contracted with Humboldt State University's Center for Rural Policy to conduct the equity assessment and develop recommendations for the equity program. Impacted populations and communities to be served were identified through primary and secondary data collection, data analyses, outreach to stakeholders, interviews with City staff (including current and former elected officials, local government departments, and law enforcement), and local stakeholders (including cannabis business representatives and non-profit representatives). An in-depth desk review and analysis was also conducted of data and materials provided by the city, and publicly available data related to population demographics, health indicators, cannabis arrests, and historical ethnographic research. The assessment also analyzed socioeconomic conditions that influenced these populations and communities, focusing on housing, educational attainment, poverty, and youth cannabis use.

Equity Program

The City's local equity program and eligibility criteria is currently still in development. Communities and populations to be served are being informed by the assessment report and recommendations from Humboldt State University's Center for Rural Policy.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 3 non-equity applicants, and 17 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$41,968.31 in CEG program grant funds on staff time and development of the equity assessment with a consulting firm.

COUNTY OF SONOMA

The County of Sonoma was awarded a Type 1 CEG program grant in the amount of \$75,000.00 in fiscal year 2020-2021 to conduct a cannabis equity assessment and develop a local equity program.

Assessment

The County completed a cannabis equity assessment in November 2021 to determine the impacted communities and populations to be served by the local equity program.

Equity Program

As of the date this report was prepared, the County's local equity program is still in development. The County is considering including support for cannabis operation-specific services: manufacturing, production, agriculture, cultivation, and retail. Many eligibility criteria are being considered and suggested criteria have been received from a local advisory group as well as from local industry representatives. Possible criteria include conviction history of an applicant or their family, income status, residency consideration (i.e., area of high arrest rates), veteran status, size of operation, school district enrollment, the impact of wildfires, participation in the Penalty Relief Program, impacts of previous iterations of Cannabis Land Use Ordinance, and the completion of drug diversion programs.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 276 non-equity applicants, and 146 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has expended \$19,750.00 in CEG program grant funds for staff time for program development and equity assessment.

COUNTY OF TRINITY

The County of Trinity was awarded a Type 1 CEG program grant in the amount of \$75,000.00 in fiscal year 2020-2021 to create a cannabis equity assessment and develop a local equity program.

Assessment

The County of Trinity has executed a consulting contract with the Humboldt State University's Sponsored Programs Foundation on behalf of the California Center for Rural Policy to conduct the cannabis equity assessment.

Equity Program

The jurisdiction's equity program is still in development.

Applicants and Licensees

As of December 2021, the jurisdiction had 0 equity applicants, 0 equity licensees, 0 non-equity applicants, and 0 non-equity licensees.

Use of CEG Funds

As of the date this report was prepared, the jurisdiction has not yet expended any CEG program grant funds.

APPENDIX A: DEMOGRAPHIC TABLES

The following pages provide demographic information gathered by the local jurisdictions from both equity and non-equity applicants and licensees within each jurisdiction as required by the Equity Act.

Jurisdictions requested demographic information from equity applicants, equity licensees, and non-equity applicants and licensees within the jurisdiction however, demographic information was provided on a voluntary basis. Due to varying response rates, demographic data does not necessarily represent the total number of applicants and licensees within the jurisdiction. In each demographic table, “N/A” denotes information that was not applicable to the jurisdiction’s current stage of program implementation, e.g., having no equity applicants or equity licensees due to the absence of an equity program in the jurisdiction.

The following jurisdictions did not operate a local equity program as of the date this report was prepared, and/or did not supply aggregate demographic data to GO-Biz for this report:

- City of Clearlake
- City of Isleton
- City of Modesto
- City of Stockton
- City of San Diego
- County of San Diego
- County of Trinity

City of Coachella

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39		2	4
40 - 69		2	8
70 and Over			1
Decline to State	4		
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			
Asian			2
Black/African American			
Hispanic or Latino	4	4	2
Native Hawaiian or Other Pacific Islander			
White/Caucasian			9
Not Listed (Please specify):			
Decline to State			
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	2	2	10
Female/Woman	2	2	3
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			
Heterosexual/Straight	4	4	12
Homosexual/Gay			1
Pansexual			
Not Listed (Please specify):			
Decline to State			

City of Coachella

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			1
No	4	4	12
Decline to State			
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually			2
\$20,000 - \$39,999 Annually		2	
\$40,000 - \$59,999 Annually		2	
\$60,000 - \$79,999 Annually			2
\$80,000 - \$100,000 Annually			4
More than \$100,000 Annually			9
Decline to State	4		
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency		1	2
Some College, No Degree		2	
Associate's Degree			
Bachelor's Degree		1	11
Graduate or Professional Degree			
Decline to State	4		
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	4	
No			13
Decline to State			
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No		4	13
Decline to State	4		

City of Coachella

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes			1	
No	4	4	12	
Decline to State				
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation				12
Manufacturing				4
Distribution				9
Retail (Storefront and Delivery)	4	3	3	4
Retail (Delivery Only)				2
Testing Laboratory				0
TOTAL:	4	3	3	34

City of Fresno

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		N/A	
21 - 39	2	N/A	3
40 - 69	2	N/A	3
70 and Over	1	N/A	
Decline to State		N/A	
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		N/A	1
Asian		N/A	
Black/African American	2	N/A	
Hispanic or Latino	1	N/A	1
Native Hawaiian or Other Pacific Islander		N/A	
White/Caucasian		N/A	3
Not Listed (Please specify):		N/A	
Decline to State		N/A	1
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	2	N/A	4
Female/Woman	2	N/A	2
Transgender		N/A	
Nonbinary		N/A	
Not Listed (Please specify):		N/A	
Decline to State		N/A	
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual		N/A	1
Heterosexual/Straight	1	N/A	4
Homosexual/Gay		N/A	1
Pansexual		N/A	
Not Listed (Please specify):		N/A	
Decline to State	1	N/A	

City of Fresno

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	N/A	
No		N/A	4
Decline to State	1	N/A	
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually		N/A	
\$20,000 - \$39,999 Annually		N/A	
\$40,000 - \$59,999 Annually		N/A	
\$60,000 - \$79,999 Annually	1	N/A	
\$80,000 - \$100,000 Annually		N/A	
More than \$100,000 Annually		N/A	3
Decline to State	1	N/A	1
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency		N/A	
High School Graduate or Equivalency		N/A	
Some College, No Degree		N/A	2
Associate's Degree		N/A	
Bachelor's Degree		N/A	1
Graduate or Professional Degree	1	N/A	1
Decline to State	1	N/A	
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		N/A	
No	1	N/A	4
Decline to State	1	N/A	
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		N/A	
No	1	N/A	4
Decline to State	1	N/A	

City of Fresno

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes		N/A	1	
No	1	N/A	3	
Decline to State	1	N/A		
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	2	0	2	0
Manufacturing	0	0	0	0
Distribution	1	0	1	0
Retail (Storefront and Delivery)	22	0	87	0
Retail (Delivery Only)	0	0	0	0
Testing Laboratory	2	0	0	0
TOTAL:	27	0	90*	0

* 5 additional micro businesses were not reflected within this total.

County of Humboldt

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	1	1	0
21 - 39	7	52	30
40 - 69	11	126	71
70 and Over	1	6	6
Decline to State	1	9	2
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	2	12	5
Asian		4	5
Black/African American	1	8	1
Hispanic or Latino	3	20	6
Native Hawaiian or Other Pacific Islander		4	1
White/Caucasian	12	183	84
Not Listed (Please specify):		5	2
Decline to State	3	31	11
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	6	85	54
Female/Woman	5	70	57
Transgender		2	
Nonbinary		1	
Not Listed (Please specify):		2	1
Decline to State	7	34	4
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	13	3
Heterosexual/Straight	11	156	74
Homosexual/Gay	1	2	2
Pansexual		3	1
Not Listed (Please specify):		3	3
Decline to State	5	27	21

County of Humboldt

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	22	8
No	8	110	88
Decline to State	8	33	7
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	3	27	5
\$20,000 - \$39,999 Annually	5	57	13
\$40,000 - \$59,999 Annually	4	26	12
\$60,000 - \$79,999 Annually	1	29	20
\$80,000 - \$100,000 Annually		4	11
More than \$100,000 Annually		2	18
Decline to State	5	48	23
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	1	18	3
High School Graduate or Equivalency	3	18	5
Some College, No Degree	6	51	35
Associate's Degree	1	5	3
Bachelor's Degree	5	49	34
Graduate or Professional Degree		27	21
Decline to State	2	26	2
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	58	27
No	6	96	74
Decline to State	9	36	2
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	32	17
No	8	90	83
Decline to State	6	12	3

County of Humboldt

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	1	7	3	
No	5	173	98	
Decline to State	12	14	2	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	17	234	862	1086
Manufacturing	1	2	22	41
Distribution	1	3	16	44
Retail (Storefront and Delivery)	2	4	2	13
Retail (Delivery Only)				
Testing Laboratory			1	0
TOTAL:	21	243	903	1184

County of Lake

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	4
40 - 69	N/A	N/A	14
70 and Over	N/A	N/A	2
Decline to State	N/A	N/A	27
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	2
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	3
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	16
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	28
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	13
Female/Woman	N/A	N/A	10
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	28
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	14
Homosexual/Gay	N/A	N/A	1
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	32

County of Lake

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	16
Decline to State	N/A	N/A	29
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	
\$20,000 - \$39,999 Annually	N/A	N/A	2
\$40,000 - \$59,999 Annually	N/A	N/A	2
\$60,000 - \$79,999 Annually	N/A	N/A	2
\$80,000 - \$100,000 Annually	N/A	N/A	2
More than \$100,000 Annually	N/A	N/A	5
Decline to State	N/A	N/A	33
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	
High School Graduate or Equivalency	N/A	N/A	1
Some College, No Degree	N/A	N/A	3
Associate's Degree	N/A	N/A	2
Bachelor's Degree	N/A	N/A	8
Graduate or Professional Degree	N/A	N/A	6
Decline to State	N/A	N/A	28
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	2
No	N/A	N/A	16
Decline to State	N/A	N/A	28
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	2
No	N/A	N/A	14
Decline to State	N/A	N/A	27

County of Lake

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes	N/A	N/A	2	
No	N/A	N/A	17	
Decline to State	N/A	N/A	29	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A	241	83
Manufacturing	N/A	N/A	1	1
Distribution	N/A	N/A	2	2
Retail (Storefront and Delivery)	N/A	N/A	2	
Retail (Delivery Only)	N/A	N/A	3	3
Testing Laboratory	N/A	N/A		
TOTAL:	N/A	N/A	249	89

City of Long Beach

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	26	1	23
40 - 69	16	0	39
70 and Over	2	0	0
Decline to State	0	0	0
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	1
Asian	5	0	7
Black/African American	20	0	3
Hispanic or Latino	7	0	5
Native Hawaiian or Other Pacific Islander	1	0	0
White/Caucasian	1	1	39
Not Listed (Please specify):	8	0	3
Decline to State	2	0	4
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	26	0	54
Female/Woman	16	1	6
Transgender	0	0	0
Nonbinary	1	0	0
Not Listed (Please specify):	0	0	0
Decline to State	1	0	2
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	0	0
Heterosexual/Straight	36	0	52
Homosexual/Gay	2	1	0
Pansexual	0	0	0
Not Listed (Please specify):	1	0	0
Decline to State	5	0	10

City of Long Beach

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	0	3
No	33	1	53
Decline to State	7	0	6
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	21	0	3
\$20,000 - \$39,999 Annually	11	1	4
\$40,000 - \$59,999 Annually	6	0	3
\$60,000 - \$79,999 Annually	3	0	3
\$80,000 - \$100,000 Annually	0	0	5
More than \$100,000 Annually	0	0	17
Decline to State	3	0	27
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency		0	N/A
High School Graduate or Equivalency		0	N/A
Some College, No Degree		1	N/A
Associate's Degree		0	N/A
Bachelor's Degree		0	N/A
Graduate or Professional Degree		0	N/A
Decline to State		0	N/A
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	11	0	4
No	31	1	52
Decline to State	2	0	6
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	11	0	2
No	31	1	53
Decline to State	2	0	7

City of Long Beach

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	1	0	1	
No	42	1	57	
Decline to State	1	0	4	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	6	0	256	59
Manufacturing	3	0	272	145
Distribution	5	1	270	147
Retail (Storefront and Delivery)	0	0	53	143
Retail (Delivery Only)	0	0	N/A	N/A
Testing Laboratory	2	0	44	12
TOTAL:	16	1	895	506

Numbers of equity and non-equity applicants by cannabis activity type provided in the data table are not identical to the total numbers of equity and non-equity applicants and licensees reported by the City of Long Beach. The following explanation was provided by the City:

Due to the volume of pending and licensed non-equity businesses in the City of Long Beach, staff conducts a survey on an annual basis to collect demographic data from non-equity businesses. The City conducted the survey to collect demographic data for non-equity businesses for the 2021 calendar year using the Bureau of Cannabis Control (BCC) demographic survey template, which did not include education levels. As a result, aggregate data on education levels for non-equity businesses was not provided. Furthermore, staff conducted the survey for non-equity businesses through an online survey form. A single non-equity applicant/business could have multiple applications for different business types and so the survey response format does not allow staff to aggregate data by the number of pending and issued licenses (permits). As a result, aggregate data on pending and issued licenses (permits) for non-equity businesses was not provided.

City of Los Angeles

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	2		0
21 - 39	224	40	49
40 - 69	304	55	50
70 and Over	5	3	2
Decline to State	3	5	10
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	18		6
Asian	33	5	8
Black/African American	235	46	14
Hispanic or Latino	125	16	13
Native Hawaiian or Other Pacific Islander	10		0
White/Caucasian	109	11	48
Not Listed (Please specify):	27		1
Decline to State	53	7	32
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	372	78	82
Female/Woman	152	22	14
Transgender	5		0
Nonbinary	9		1
Not Listed (Please specify):	0		0
Decline to State	12	5	17
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	18	3	1
Heterosexual/Straight	509	83	75
Homosexual/Gay	3		1
Pansexual	8		1
Not Listed (Please specify):	5		1
Decline to State	86	17	32

City of Los Angeles

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	69	13	10
No	353	67	73
Decline to State	114	23	28
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	148	27	9
\$20,000 - \$39,999 Annually	161	34	6
\$40,000 - \$59,999 Annually	85	18	9
\$60,000 - \$79,999 Annually	16	10	8
\$80,000 - \$100,000 Annually	21	4	15
More than \$100,000 Annually	23	7	29
Decline to State	85		35
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	3	2	
High School Graduate or Equivalency	17	13	
Some College, No Degree	46	36	
Associate's Degree			
Bachelor's Degree	46	36	
Graduate or Professional Degree	13	10	
Decline to State	4	3	
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	325	52	17
No	249	41	70
Decline to State	65	10	24
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	278	44	10
No	304	49	77
Decline to State	57	10	24

City of Los Angeles

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	37	5	6	
No	555	89	82	
Decline to State	47	10	23	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	81	54	346	249
Manufacturing	77	47	362	215
Distribution	89	53	432	257
Retail (Storefront and Delivery)	214	41	228	162
Retail (Delivery Only)	156	37	0	0
Testing Laboratory	0	0	19	4
TOTAL:	617	232	1387	887

The City of Los Angeles has 1,624 total verified social equity applicants (equity program participants). 617 applications to engage in commercial cannabis activity have been submitted by 406 individual social equity applicants.

232 licenses have been obtained by 132 individual social equity applicants. Some individuals hold multiple licenses.

County of Mendocino

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	0	0	0
40 - 69	0	0	0
70 and Over	0	0	0
Decline to State	0	0	0
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	0
Asian	1	0	0
Black/African American	2	0	0
Hispanic or Latino	4	0	0
Native Hawaiian or Other Pacific Islander	1	0	0
White/Caucasian	57	0	0
Not Listed (Please specify):	2	0	0
Decline to State	22	0	0
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	44	0	0
Female/Woman	28	0	0
Transgender	0	0	0
Nonbinary	1	0	0
Not Listed (Please specify):	0	0	0
Decline to State	16	0	0
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	0	0	0
Homosexual/Gay	0	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

County of Mendocino

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	0	0	0
\$20,000 - \$39,999 Annually	0	0	0
\$40,000 - \$59,999 Annually	0	0	0
\$60,000 - \$79,999 Annually	0	0	0
\$80,000 - \$100,000 Annually	0	0	0
More than \$100,000 Annually	0	0	0
Decline to State	0	0	0
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	0	0
High School Graduate or Equivalency	0	0	0
Some College, No Degree	0	0	0
Associate's Degree	0	0	0
Bachelor's Degree	0	0	0
Graduate or Professional Degree	0	0	0
Decline to State	0	0	0
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0

County of Mendocino

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	0	0	0	0
No	0	0	0	0
Decline to State	0	0	0	0
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	0	0	0	0
Manufacturing	0	0	0	0
Distribution	0	0	0	0
Retail (Storefront and Delivery)	0	0	0	0
Retail (Delivery Only)	0	0	0	0
Testing Laboratory	0	0	0	0
TOTAL:	0	0	0	0

County of Monterey

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	7
40 - 69	N/A	N/A	10
70 and Over	N/A	N/A	
Decline to State	N/A	N/A	
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	5
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	11
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	1
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	13
Female/Woman	N/A	N/A	3
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	1
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	16
Homosexual/Gay	N/A	N/A	
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	1

County of Monterey

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	16
Decline to State	N/A	N/A	1
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	2
\$80,000 - \$100,000 Annually	N/A	N/A	2
More than \$100,000 Annually	N/A	N/A	8
Decline to State	N/A	N/A	5
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	1
High School Graduate or Equivalency	N/A	N/A	1
Some College, No Degree	N/A	N/A	1
Associate's Degree	N/A	N/A	1
Bachelor's Degree	N/A	N/A	8
Graduate or Professional Degree	N/A	N/A	4
Decline to State	N/A	N/A	1
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	4
No	N/A	N/A	11
Decline to State	N/A	N/A	2
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	4
No	N/A	N/A	11
Decline to State	N/A	N/A	2

County of Monterey

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	N/A	N/A	1	
No	N/A	N/A	14	
Decline to State	N/A	N/A	2	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A	77	5
Manufacturing	N/A	N/A	8	2
Distribution	N/A	N/A	45	4
Retail (Storefront and Delivery)	N/A	N/A	0	7
Retail (Delivery Only)	N/A	N/A	0	0
Testing Laboratory	N/A	N/A	0	0
TOTAL:	N/A	N/A	130	18

County of Nevada

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	49
40 - 69	N/A	N/A	50
70 and Over	N/A	N/A	4
Decline to State	N/A	N/A	117
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	3
Asian	N/A	N/A	5
Black/African American	N/A	N/A	3
Hispanic or Latino	N/A	N/A	10
Native Hawaiian or Other Pacific Islander	N/A	N/A	0
White/Caucasian	N/A	N/A	78
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	120
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	79
Female/Woman	N/A	N/A	21
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	120
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	0
Heterosexual/Straight	N/A	N/A	92
Homosexual/Gay	N/A	N/A	2
Pansexual	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	126

County of Nevada

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	9
No	N/A	N/A	76
Decline to State	N/A	N/A	131
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	7
\$20,000 - \$39,999 Annually	N/A	N/A	13
\$40,000 - \$59,999 Annually	N/A	N/A	18
\$60,000 - \$79,999 Annually	N/A	N/A	13
\$80,000 - \$100,000 Annually	N/A	N/A	7
More than \$100,000 Annually	N/A	N/A	11
Decline to State	N/A	N/A	151
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	1
High School Graduate or Equivalency	N/A	N/A	20
Some College, No Degree	N/A	N/A	31
Associate's Degree	N/A	N/A	10
Bachelor's Degree	N/A	N/A	35
Graduate or Professional Degree	N/A	N/A	4
Decline to State	N/A	N/A	119
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	21
No	N/A	N/A	80
Decline to State	N/A	N/A	119
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	8
No	N/A	N/A	91
Decline to State	N/A	N/A	121

County of Nevada

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes	N/A	N/A	9	
No	N/A	N/A	94	
Decline to State	N/A	N/A	117	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A	120	110
Manufacturing	N/A	N/A	0	0
Distribution	N/A	N/A	0	0
Retail (Storefront and Delivery)	N/A	N/A	0	0
Retail (Delivery Only)	N/A	N/A	0	0
Testing Laboratory	N/A	N/A	0	0
TOTAL:	N/A	N/A	120	110

City of Oakland

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39	7	10	15
40 - 69	7	31	30
70 and Over		1	3
Decline to State	1		2
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			2
Asian	3	4	11
Black/African American	9	31	6
Hispanic or Latino	1	3	9
Native Hawaiian or Other Pacific Islander			2
White/Caucasian		10	25
Not Listed (Please specify):	1	2	2
Decline to State	1	2	9
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	10	25	35
Female/Woman	7	26	20
Transgender			
Nonbinary			1
Not Listed (Please specify):	1	2	1
Decline to State	1		7
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	3	
Heterosexual/Straight	10	29	36
Homosexual/Gay		1	1
Pansexual		1	
Not Listed (Please specify):		5	3
Decline to State	4	5	13

City of Oakland

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	8	6
No	10	30	33
Decline to State	2	4	11
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	2	12	6
\$20,000 - \$39,999 Annually	3	11	5
\$40,000 - \$59,999 Annually	1	8	7
\$60,000 - \$79,999 Annually	2	3	1
\$80,000 - \$100,000 Annually	2		3
More than \$100,000 Annually		2	11
Decline to State	5	6	17
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency		3	
High School Graduate or Equivalency	1	2	4
Some College, No Degree	1	7	7
Associate's Degree	3	2	2
Bachelor's Degree	6	14	13
Graduate or Professional Degree	1	6	14
Decline to State	2	6	3
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	21	11
No	8	20	33
Decline to State	3	1	6
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	2	8
No	9	24	37
Decline to State	3	16	5

City of Oakland

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes		4	7	
No	15	38	43	
Decline to State				
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	201	32	219	84
Manufacturing	220	71	155	80
Distribution	273	115	160	112
Retail (Storefront and Delivery)	250	158	175	166
Retail (Delivery Only)				
Testing Laboratory	10		2	1
TOTAL:	954	376	711	443

City of Palm Springs

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	4	0	7
40 - 69	1	1	7
70 and Over	0	0	1
Decline to State	0	0	2
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	0	1
Asian	0	0	3
Black/African American	3	1	2
Hispanic or Latino	0	0	1
Native Hawaiian or Other Pacific Islander	0	0	1
White/Caucasian	3	0	6
Not Listed (Please specify):	0	0	0
Decline to State	0	0	5
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	4	1	7
Female/Woman	1	0	4
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	4
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	1
Heterosexual/Straight	5	1	9
Homosexual/Gay	0	0	1
Pansexual	0	0	1
Not Listed (Please specify):	0	0	0
Decline to State	0	0	4

City of Palm Springs

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	5	1	9
Decline to State	0	0	4
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	0	0	0
\$20,000 - \$39,999 Annually	3	0	0
\$40,000 - \$59,999 Annually	1	1	0
\$60,000 - \$79,999 Annually	1	0	3
\$80,000 - \$100,000 Annually	0	0	0
More than \$100,000 Annually	0	0	1
Decline to State	0	0	9
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	unknown	unknown	unknown
High School Graduate or Equivalency	unknown	unknown	unknown
Some College, No Degree	unknown	unknown	unknown
Associate's Degree	unknown	unknown	unknown
Bachelor's Degree	unknown	unknown	unknown
Graduate or Professional Degree	unknown	unknown	unknown
Decline to State	unknown	unknown	unknown
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	1	1
No	1	0	11
Decline to State	0	0	2
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	1	0
No	1	0	11
Decline to State	0	0	2

City of Palm Springs

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	0	0	0	
No	5	1	9	
Decline to State	0	0	4	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	6	0		
Manufacturing	3	0		
Distribution	3	0		
Retail (Storefront and Delivery)	5	1		
Retail (Delivery Only)	0	0		
Testing Laboratory	0	0		
TOTAL:	17	1		0

City of Richmond

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	
40 - 69	N/A	N/A	
70 and Over	N/A	N/A	
Decline to State	N/A	N/A	
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	
Female/Woman	N/A	N/A	
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	
Homosexual/Gay	N/A	N/A	
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

City of Richmond

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	
Decline to State	N/A	N/A	
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	
\$80,000 - \$100,000 Annually	N/A	N/A	
More than \$100,000 Annually	N/A	N/A	
Decline to State	N/A	N/A	
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	
High School Graduate or Equivalency	N/A	N/A	
Some College, No Degree	N/A	N/A	
Associate's Degree	N/A	N/A	
Bachelor's Degree	N/A	N/A	
Graduate or Professional Degree	N/A	N/A	
Decline to State	N/A	N/A	
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	
Decline to State	N/A	N/A	
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	
Decline to State	N/A	N/A	

City of Richmond

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes	N/A	N/A		
No	N/A	N/A		
Decline to State	N/A	N/A		
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A		9
Manufacturing	N/A	N/A		2
Distribution	N/A	N/A		
Retail (Storefront and Delivery)	N/A	N/A		3
Retail (Delivery Only)	N/A	N/A		
Testing Laboratory	N/A	N/A		
TOTAL:	N/A	N/A		

Blank fields indicate data was not provided by the jurisdiction.

City of Sacramento

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39	23	7	4
40 - 69	32	9	6
70 and Over			
Decline to State	1		
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			1
Asian	5	2	
Black/African American	34	7	1
Hispanic or Latino	5	2	
Native Hawaiian or Other Pacific Islander	1	1	
White/Caucasian	5	2	4
Not Listed (Please specify):	4	1	2
Decline to State	2	1	2
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	24	6	9
Female/Woman	31	10	1
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State	1		
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	1	
Heterosexual/Straight	44	10	9
Homosexual/Gay			
Pansexual	1		
Not Listed (Please specify):	1		
Decline to State	9	5	1

City of Sacramento

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	5	1	
No	42	9	7
Decline to State	9	6	3
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	6		
\$20,000 - \$39,999 Annually	14	2	1
\$40,000 - \$59,999 Annually	13	5	1
\$60,000 - \$79,999 Annually	8	1	2
\$80,000 - \$100,000 Annually	5	2	2
More than \$100,000 Annually	3	1	1
Decline to State	7	5	3
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	3	1	
High School Graduate or Equivalency	5	2	1
Some College, No Degree	22	5	3
Associate's Degree	7	3	
Bachelor's Degree	12	3	2
Graduate or Professional Degree	6	1	3
Decline to State	1	1	1
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	20	6	1
No	30	7	7
Decline to State	6	3	2
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	30	7	1
No	21	6	7
Decline to State	5	3	2

City of Sacramento

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	4			
No	49	14	8	
Decline to State	3	2	2	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	6	6	61	84
Manufacturing	10	5	41	29
Distribution	9	6	37	40
Retail (Storefront and Delivery)	0	1	0	29
Retail (Delivery Only)	28	3	28	54
Testing Laboratory	0	0	1	4
TOTAL:	53	21	168	236

City and County of San Francisco

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	6	0	0
40 - 69	12	3	1
70 and Over		0	0
Decline to State	0	0	0
Race and Ethnicity*	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	0	0
Asian	1	0	0
Black/African American	11	3	0
Hispanic or Latino	2	0	0
Native Hawaiian or Other Pacific Islander	1	0	0
White/Caucasian	4	1	1
Not Listed (Please specify):	1	1	0
Decline to State	0	0	0
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	14	5	0
Female/Woman	4	0	1
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	17	5	1
Homosexual/Gay	1	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

City and County of San Francisco

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	7	0	0
No	11	5	1
Decline to State	0	0	0
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	5	1	0
\$20,000 - \$39,999 Annually	9	1	0
\$40,000 - \$59,999 Annually	4	1	0
\$60,000 - \$79,999 Annually	0	0	1
\$80,000 - \$100,000 Annually	0	0	0
More than \$100,000 Annually	0	1	0
Decline to State	0	0	0
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	0	0
High School Graduate or Equivalency	2	0	0
Some College, No Degree	11	3	1
Associate's Degree	0	1	0
Bachelor's Degree	3	1	0
Graduate or Professional Degree	2	0	0
Decline to State	0	0	0
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	11	4	1
No	7	1	0
Decline to State	0	0	0
Prior Convictions ** (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No			
Decline to State			

City and County of San Francisco

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees	
Yes	1	0	0	
No	15	4	0	
Decline to State	0	1	1	
Commercial Cannabis Activity Type**	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	3	1		
Manufacturing	1	1		
Distribution	3	1		
Retail (Storefront and Delivery)	19	4	1	
Retail (Delivery Only)				
Testing Laboratory				
TOTAL:	26	7	1	

*Participants of multiple races/ethnicities selected more than one.

**This question was not a part of the survey.

City of San José

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	3
40 - 69	N/A	N/A	5
70 and Over	N/A	N/A	2
Decline to State	N/A	N/A	0
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	0
Asian	N/A	N/A	2
Black/African American	N/A	N/A	2
Hispanic or Latino	N/A	N/A	1
Native Hawaiian or Other Pacific Islander	N/A	N/A	0
White/Caucasian	N/A	N/A	3
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	1
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	6
Female/Woman	N/A	N/A	3
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	0
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	0
Heterosexual/Straight	N/A	N/A	6
Homosexual/Gay	N/A	N/A	2
Pansexual	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	2

City of San José

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	0
No	N/A	N/A	7
Decline to State	N/A	N/A	1
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	0
\$20,000 - \$39,999 Annually	N/A	N/A	0
\$40,000 - \$59,999 Annually	N/A	N/A	0
\$60,000 - \$79,999 Annually	N/A	N/A	0
\$80,000 - \$100,000 Annually	N/A	N/A	0
More than \$100,000 Annually	N/A	N/A	4
Decline to State	N/A	N/A	4
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	0
High School Graduate or Equivalency	N/A	N/A	0
Some College, No Degree	N/A	N/A	1
Associate's Degree	N/A	N/A	3
Bachelor's Degree	N/A	N/A	4
Graduate or Professional Degree	N/A	N/A	4
Decline to State	N/A	N/A	0
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	5
Decline to State	N/A	N/A	2
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	5
Decline to State	N/A	N/A	2

City of San José

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes	N/A	N/A	0	
No	N/A	N/A	6	
Decline to State	N/A	N/A	2	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A		7
Manufacturing	N/A	N/A		5
Distribution	N/A	N/A		8
Retail (Storefront and Delivery)	N/A	N/A		8
Retail (Delivery Only)	N/A	N/A		2
Testing Laboratory	N/A	N/A		0
TOTAL:	N/A	N/A		

City of Santa Cruz

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	1
40 - 69	N/A	N/A	1
70 and Over	N/A	N/A	
Decline to State	N/A	N/A	
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	1
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	
Female/Woman	N/A	N/A	1
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	
Homosexual/Gay	N/A	N/A	1
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

City of Santa Cruz

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	
Decline to State	N/A	N/A	
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	
\$80,000 - \$100,000 Annually	N/A	N/A	1
More than \$100,000 Annually	N/A	N/A	
Decline to State	N/A	N/A	
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	
High School Graduate or Equivalency	N/A	N/A	
Some College, No Degree	N/A	N/A	
Associate's Degree	N/A	N/A	
Bachelor's Degree	N/A	N/A	
Graduate or Professional Degree	N/A	N/A	
Decline to State	N/A	N/A	
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	

City of Santa Cruz

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees	
Yes	N/A	N/A		
No	N/A	N/A	1	
Decline to State	N/A	N/A		
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A	2	
Manufacturing	N/A	N/A	2	2
Distribution	N/A	N/A	1	
Retail (Storefront and Delivery)	N/A	N/A		
Retail (Delivery Only)	N/A	N/A		
Testing Laboratory	N/A	N/A		
TOTAL:	N/A	N/A	5	2

County of Sonoma

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	15
40 - 69	N/A	N/A	14
70 and Over	N/A	N/A	0
Decline to State	N/A	N/A	2
Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	0
Asian	N/A	N/A	2
Black/African American	N/A	N/A	0
Hispanic or Latino	N/A	N/A	3
Native Hawaiian or Other Pacific Islander	N/A	N/A	0
White/Caucasian	N/A	N/A	19
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	8
Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	17
Female/Woman	N/A	N/A	11
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	1
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	7
Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	0
Heterosexual/Straight	N/A	N/A	17
Homosexual/Gay	N/A	N/A	3
Pansexual	N/A	N/A	2
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	12
Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees

County of Sonoma

Yes	N/A	N/A	4
No	N/A	N/A	20
Decline to State	N/A	N/A	7
Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	5
\$20,000 - \$39,999 Annually	N/A	N/A	2
\$40,000 - \$59,999 Annually	N/A	N/A	3
\$60,000 - \$79,999 Annually	N/A	N/A	2
\$80,000 - \$100,000 Annually	N/A	N/A	4
More than \$100,000 Annually	N/A	N/A	7
Decline to State	N/A	N/A	8
Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	1
High School Graduate or Equivalency	N/A	N/A	1
Some College, No Degree	N/A	N/A	2
Associate's Degree	N/A	N/A	2
Bachelor's Degree	N/A	N/A	13
Graduate or Professional Degree	N/A	N/A	8
Decline to State	N/A	N/A	4
Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	4
No	N/A	N/A	22
Decline to State	N/A	N/A	5
Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	3
No	N/A	N/A	23
Decline to State	N/A	N/A	5
Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	3

County of Sonoma

No	N/A	N/A	23	
Decline to State	N/A	N/A	5	
Commercial Cannabis Activity Type	# of Equity Applicants who have submitted, or will submit, an application to the jurisdiction to engage in each cannabis activity type.	# of Equity Licensees who have obtained a license to engage in each cannabis activity type.	# of Non-Equity Applicants who have submitted an application to the jurisdiction to engage in each cannabis activity type.	# of Non-Equity Licensees who have obtained a license to engage in each cannabis activity type.
Cultivation	N/A	N/A	225	117
Manufacturing	N/A	N/A	19	12
Distribution	N/A	N/A	22	11
Retail (Storefront and Delivery)	N/A	N/A	9	6
Retail (Delivery Only)	N/A	N/A	N/A	N/A
Testing Laboratory	N/A	N/A	1	0
TOTAL:	N/A	N/A	276	146

APPENDIX B: EQUITY ASSESSMENTS

Copies of local jurisdictions' equity assessments are available at business.ca.gov/CEG