



GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT
STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

CANNABIS EQUITY GRANTS PROGRAM FOR LOCAL JURISDICTIONS ANNUAL REPORT TO THE LEGISLATURE

JULY 2025

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INTRODUCTION

The Governor's Office of Business and Economic Development (GO-Biz) administers the Cannabis Equity Grants (CEG) Program for Local Jurisdictions. This report summarizes the status of cannabis equity programs in each local jurisdiction that was awarded equity grant funding by GO-Biz and is submitted pursuant to the California Cannabis Equity Act (Equity Act) established by Senate Bill 1294, (Stats. 2018, Ch. 794).

The Equity Act established the CEG program to provide funding to local jurisdictions to develop and operate cannabis equity programs that focus on the inclusion and support of individuals in California's legal cannabis marketplace who are from communities negatively or disproportionately impacted by cannabis criminalization.

CEG program grant funds may only be used to assist in the development of a local equity program or to assist equity applicants and licensees gain entry to, and successfully operate in, the state's regulated cannabis marketplace.

This report details specific information provided to GO-Biz from each local jurisdiction that was awarded equity grant funding in fiscal year 2023-2024 and from each local jurisdiction that expended equity grant funding during the 2024 calendar year that was awarded in a prior year.¹ The information from each local jurisdiction includes the status of its equity assessment, the status of adoption and implementation of its equity program, the method of identifying equity applicants and licensees, the number of equity and non-equity applicants and licensees, the method of fund disbursement, and information regarding business ownership percentage requirements. Note that information regarding business ownership percentage requirements is only applicable to those local jurisdictions which require equity applicants to become eligible through specific ownership percentages, and who had equity owned business data to report. The number of equity-owned businesses reported may not be identical to the number of local equity applicants or licensees in the jurisdiction as each business may be jointly owned by multiple individuals, and individuals may be counted as equity applicants prior to having an established business entity.

Local jurisdictions also provided aggregate demographic data on equity applicants, equity licensees, and all other applicants and licensees in the jurisdiction. Data sets are limited to those who voluntarily provided the requested demographic information to the local jurisdiction. This information is found in Appendix A.

Copies of local jurisdictions' equity assessments, including any jurisdictions that applied for but did not receive grant funding, are available at www.business.ca.gov/CEG.

A copy of this report can be downloaded at www.business.ca.gov/about/publications and a hard copy of this report can be obtained by emailing ceg@gobiz.ca.gov or calling (916) 322-2683.

SUMMARY

The Bureau of Cannabis Control (Bureau) was initially appropriated \$10 million in equity grant funding and awarded these funds to 10 local jurisdictions in October 2019. In April 2020, GO-Biz awarded \$30 million in equity grant funding to 16 local jurisdictions for fiscal year 2019-2020. In March 2021, GO-Biz awarded \$15 million in equity grant funding to 17 local jurisdictions for fiscal year 2020-2021. In March 2022, GO-Biz

¹ Information related to CEG funds awarded in fiscal year 2024-2025 will be included in the next annual report that will be submitted to the Legislature in July 2026.

awarded \$35 million in equity grant funding to 16 local jurisdictions for fiscal year 2021-2022. In March 2023, GO-Biz awarded \$15 million in equity grant funding to 16 local jurisdictions for fiscal year 2022-2023. In March 2024, GO-Biz awarded \$15 million in equity grant funding to 11 local jurisdictions for fiscal year 2023-2024.

CEG program grants are awarded by GO-Biz in two funding types: Type 1- Assistance to conduct a cannabis equity assessment and to develop a local equity program; and Type 2- Assistance for cannabis equity program applicants and licensees. In Fiscal Year 2023-2024, two local jurisdictions were awarded Type 1 grants and 9 local jurisdictions were awarded Type 2 grants. Additionally, the charts below contain information on all jurisdictions awarded CEG program grant funds.

Equity Grant Funding Awarded by Fiscal Year						
Local Jurisdiction	2018-2019 ^[1]	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
City of Adelanto	-	-	-	\$75,000.00*	-	-
City of Barstow	-	-	-	\$75,000.00*	-	-
City of Clearlake	-	\$98,890.43*	-	-	-	-
City of Coachella	\$500,000.00	\$93,783.26*	-	-	\$500,000.00	\$350,000.00
City of Daly City	-	-	-	-	-	\$75,000.00*
City of Fresno	-	-	\$1,204,934.25	-	-	-
County of Humboldt	\$1,338,683.13	\$2,459,581.02	\$1,055,870.22	\$3,429,315.04	\$1,234,821.75	\$600,000.00
City of Isleton	-	-	\$22,000.00*	-	-	-
County of Lake	-	\$150,000.00*	\$888,173.18	\$1,941,121.72	\$836,678.29	-
City of Long Beach	\$913,991.77	\$2,700,000.00	\$1,267,044.26	\$3,235,202.88	\$1,454,089.16	-
City of Los Angeles	\$1,834,156.38	\$6,042,014.23	\$2,030,997.42	\$5,726,309.09	\$1,984,947.11	\$3,000,000.00
County of Los Angeles	-	-	-	\$75,000.00*	-	-
County of Mendocino	-	\$2,245,704.40	\$832,274.17	\$2,944,034.62	-	\$1,803,929.86
City of Modesto	-	-	\$75,000.00*	-	\$350,000.00	-
County of Monterey	-	\$150,000.00*	-	\$550,000.00	-	-
City of Nevada City	-	-	-	-	\$48,729.86*	-
County of Nevada	-	\$149,999.95*	-	-	\$755,895.55	-
City of Oakland	\$1,657,201.65	\$6,576,705.76	\$2,434,712.51	\$5,435,140.82	\$1,996,487.50	\$3,000,000.00
City of Palm Springs	\$100,000.00	\$149,397.90	\$869,540.18	\$1,303,588.00	-	-
City of Pasadena	-	-	-	\$75,000.00*	-	-
City of Richmond	-	-	\$75,000.00*	\$1,319,360.00	-	-
City of Sacramento	\$1,197,119.34	\$3,831,955.93	\$1,813,612.38	\$4,351,347.87	\$1,563,722.87	\$1,250,000.00
City of San Diego	-	-	\$75,000.00*	-	\$882,839.85	-

County of San Diego	-	-	\$75,000.00*	-	\$350,000.00	-
City and County of San Francisco	\$1,338,683.13	\$4,995,000.00	\$2,055,841.43	\$4,464,579.96	\$1,511,791.11	\$2,041,520.62
City of San Jose	\$560,082.30	\$149,300.37*	-	-	-	\$1,026,820.00
City of Santa Cruz	-	\$147,666.75*	-	-	-	-
County of Santa Cruz	\$560,082.30	-	-	-	-	-
City of Santa Monica	-	-	-	-	-	\$40,000.00*
City of Santa Rosa	-	-	-	\$75,000.00*	-	-
County of Sonoma	-	-	\$75,000.00*	-	\$687,561.00	-
City of Stockton	-	\$60,000.00*	-	-	-	-
County of Trinity	-	-	\$75,000.00*	-	-	\$1,812,729.52
City of Vista	-	-	-	-	\$75,000.00*	-
City of Watsonville	-	-	-	-	\$767,435.95	-
Total	\$10,000,000.00	\$30,000,000.00	\$14,925,000.00	\$35,075,000.00	\$15,000,000.00	\$15,000,000.00

¹⁾ The 2018-2019 grant cycle was administered by the Bureau of Cannabis Control.

* Indicates a Type 1 Grant - Assistance for cannabis equity assessment/program development.

Total Equity Grant Funding Awarded and Program Progress as of 12/31/2024 (FY 2019-2020, FY 2020-2021, FY 2021-2022, FY 2022-2023, FY 2023-2024 cumulative)					
Local Jurisdiction	Total Funds Awarded	Total Funds Expended	Total Funds Returned to GO-Biz ^[1]	Equity Assessment Completed	Equity Program Adopted
City of Adelanto	\$75,000.00	\$4,600.00	\$70,400.00	Not Completed	Not Adopted
City of Barstow	\$75,000.00	\$5,204.87	\$69,795.13	Not Completed	Not Adopted
City of Clearlake	\$98,890.43	\$98,890.43	\$0.00	Aug-21	Dec-22
City of Coachella	\$943,783.26	\$665,383.26	\$0.00	Jul-21	Mar-19
City of Daly City	\$75,000.00	\$43,296.76	\$0.00	In Progress	Not Adopted
City of Fresno	\$1,204,934.25	\$1,204,934.25	\$0.00	Jan-21	Jan-19
County of Humboldt	\$8,779,588.03	\$8,240,096.45	\$0.00	Mar-20	Mar-19
City of Isleton	\$22,000.00	\$22,000.00	\$0.00	Oct-22	Nov-22
County of Lake	\$3,815,973.19	\$2,426,816.08	\$1,389,157.11	Dec-20	Jan-21
City of Long Beach	\$8,656,336.30	\$6,826,220.33	\$1,806,708.85	Jun-18	Jul-18
City of Los Angeles	\$18,784,267.85	\$15,756,578.01	\$47,786.32	Jul-20	Dec-17
County of Los Angeles	\$75,000.00	\$75,000.00	\$0.00	Mar-23	Not Adopted
County of Mendocino	\$7,825,943.05	\$6,073,022.06	\$473,118.95	Feb-20	Feb-20

City of Modesto	\$425,000.00	\$425,000.00	\$0.00	Dec-22	Dec-22
County of Monterey	\$700,000.00	\$330,311.57	\$369,688.43	Aug-21	Dec-21
City of Nevada City	\$48,729.86	\$48,729.86	\$0.00	Oct-23	Nov-23
County of Nevada	\$905,895.50	\$905,895.50	\$0.00	Feb-21	Sep-21
City of Oakland	\$19,443,046.59	\$17,689,859.20	\$252,818.39	Feb-17	Mar-17
City of Palm Springs	\$2,322,526.08	\$2,071,226.73	\$254,043.23	Jan-21	Mar-19
City of Pasadena	\$75,000.00	\$41,872.80	\$33,127.20	Jun-22	Not Adopted
City of Richmond	\$1,394,360.00	\$241,929.95	\$1,152,430.05	Oct-21	Dec-21
City of Sacramento	\$12,810,639.05	\$12,185,638.87	\$0.00	May-18	Aug-18
City of San Diego	\$957,839.85	\$75,000.00	\$904,523.64 ^[3]	Oct-22	Not Adopted
County of San Diego	\$425,000.00	\$390,000.00	\$35,000.00	Oct-22	Apr-24
City and County of San Francisco	\$15,068,733.12	\$12,851,825.69	\$274,286.17	Nov-17	Jan-18
City of San Jose	\$1,176,120.37	\$176,420.73	\$22,184.27	Feb-22	Mar-19
City of Santa Cruz	\$147,666.75	\$147,666.75	\$0.00	Oct-21	Not Adopted
City of Santa Monica	\$40,000.00	\$14,925.75	\$0.00	In Progress	Not Adopted
City of Santa Rosa	\$75,000.00	\$75,000.00	\$0.00	Nov-23	Not Adopted
County of Sonoma	\$762,561.00	\$762,561.00	\$0.00	Nov-21	Nov-21
City of Stockton	\$60,000.00	\$54,312.50	\$5,687.50	May-21	Jul-18
County of Trinity	\$1,887,729.52	\$957,000.00	\$0.00	Oct-22	Oct-22
City of Vista	\$75,000.00	\$73,148.70	\$1,851.30	Feb-24	Jun-24
City of Watsonville	\$767,435.95	\$767,435.95	\$0.00	Jul-22	Mar-19
Total	\$110,000,000.00	\$91,727,804.05	\$7,162,606.54	30 Equity Assessments Completed^[2]	25 Equity Programs Adopted

^{1]} Represents funds returned due to not being expended or as a result of a GO-Biz initiated audit.

^{2]} Indicates all Equity Assessments, including jurisdiction-funded assessments.

^{3]} Total funds returned includes interest of \$21,683.79.

Each local jurisdiction that receives a CEG program grant award from GO-Biz submits an annual report to GO-Biz on or before January 1st of the year following receipt of the grant and annually thereafter for each year that grant funds are expended. The following table summarizes the number of local equity applicants, local equity licensees, non-equity applicants, and non-equity licensees reported by each local jurisdiction operating a local equity program as of December 2024 when the annual reports were prepared by each local jurisdiction.

Equity and Non-Equity Applicants and Licensees as of 12/31/2024 ^[1]				
Local Jurisdiction	Equity Applicants	Equity Licensees	Non-Equity Applicants	Non-Equity Licensees
City of Coachella	2	3	1	24

County of Humboldt	21	327	0	1,172
County of Lake	10	56	18	0
City of Long Beach	165	1	211	155
City of Los Angeles	1,638	320	126	409
County of Mendocino	5	291	46	604
City of Modesto	0	5	1	14
County of Nevada	12	94	137	86
City of Oakland	185	67	258	115
City of Sacramento	411	43	72	241
City of San Diego	0	0	1	36
County of San Diego	121	0	5	5
City and County of San Francisco	101	44	68	65
City of San Jose	10	0	0	14
County of Sonoma	4	21	41	59
County of Trinity	15	172	54	148
City of Watsonville	2	2	0	0
Total	2,702	1,446	1,039	3,147

^[1] The number of equity applicants and equity licensees reported by the local jurisdiction may not be identical to the number of applications submitted by equity-eligible individuals or number of licenses issued to equity-eligible individuals to engage in commercial cannabis activity. Individuals may be counted as verified equity applicants prior to submitting an application to engage in commercial cannabis activity. One individual may submit multiple applications to engage in commercial cannabis activity, or multiple individuals may be included on one application or license.

Local jurisdictions were asked to report the following to GO-Biz, and their responses are reflected in the table.

- Number of equity applicants: the total number of people who have been verified as meeting the requirements of the jurisdiction's equity program, and who have submitted, or will submit, an application to the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of equity licensees: the total number of people who have been verified as meeting the requirements of the jurisdiction's equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of non-equity applicants: the total number of people who are not participating in the jurisdiction's equity program, and who have submitted an application to the jurisdiction to engage in commercial cannabis activity.
- Number of non-equity licensees: the total number of people who are not participating in the jurisdiction's equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity.

Equity Grant Expenditures - Calendar Year 2024		
Type 1 Funding		
Local Jurisdiction	Local Equity Assessment	Local Equity Program Development
City of Daly City	\$16,000.00	\$27,296.76
City of Nevada City	\$30,000.00	\$10,000.00
City of Santa Monica	\$14,925.75	N/A
City of Vista	\$40,000.00	\$33,148.70
Total	\$100,925.75	\$70,445.46

Equity Grant Expenditures - Calendar Year 2024				
Type 2 Funding				
Local Jurisdiction	Grants	Loans	Direct Technical Assistance	Administrative Costs
City of Coachella	\$239,063.30	\$0.00	\$20,281.00	\$31,985.03
County of Humboldt	\$1,051,756.88	\$0.00	\$0.00	\$139,525.57
County of Lake	\$836,678.29	\$0.00	\$0.00	\$0.00
City of Long Beach	\$1,079,864.19	\$0.00	\$63,310.12	\$145,408.92
City of Los Angeles	\$1,504,783.38	\$0.00	\$0.00	\$20,096.48
County of Mendocino	\$477,884.82	\$0.00	\$32,677.56	\$13,565.44
City of Modesto	\$280,000.00	\$0.00	\$35,000.00	\$34,027.67
County of Nevada	\$650,450.85	\$0.00	\$32,722.35	\$68,133.47
City of Oakland	\$1,828,667.92	\$0.00	\$0.00	\$80,841.60
City of Sacramento	\$1,922,561.14	\$0.00	\$0.00	\$0.00
City of San Diego	\$0.00	\$0.00	\$0.00	\$0.00
County of San Diego	\$280,000.00	\$0.00	\$0.00	\$35,000.00
City and County of San Francisco	\$1,355,510.98	\$0.00	\$0.00	\$209,045.14
City of San Jose	\$0.00	\$0.00	\$0.00	\$49,305.00
County of Sonoma	\$635,000.00	\$0.00	\$0.00	\$33,620.57
County of Trinity	\$882,000.00	\$0.00	\$0.00	\$0.00
City of Watsonville	\$690,699.16	\$0.00	\$0.00	\$76,736.79
Total	\$13,714,920.91	\$0.00	\$183,991.03	\$937,291.68

Local Equity Applicants/Licensees Assisted - Calendar Year 2024						
Type 2 Funding						
Local Jurisdiction	Total Local Equity Applicants Assisted			Total Local Equity Licensees Assisted		
	Grants	Loans	Direct Technical Assistance	Grants	Loans	Direct Technical Assistance
City of Coachella	1	0	1	3	0	3
County of Humboldt	0	0	0	35	0	0
County of Lake	4	0	0	46	0	0
City of Long Beach	8	0	8	1	0	1
City of Los Angeles	55	0	0	129	0	0
County of Mendocino	20	0	2	116	0	40
City of Modesto	0	0	0	5	0	5
County of Nevada	12	0	12	94	0	94
City of Oakland	0	0	0	32	0	0

City of Sacramento	19	0	0	28	0	0
City of San Diego	0	0	0	0	0	0
County of San Diego	10	0	121	0	0	0
City and County of San Francisco	7	0	0	15	0	0
City of San Jose	10	0	10	0	0	0
County of Sonoma	2	0	0	18	0	0
County of Trinity	0	0	0	182	0	0
City of Watsonville	2	0	0	2	0	0
Total	150	0	154	706	0	143

LOCAL CANNABIS EQUITY PROGRAMS

This section of the report provides additional details for each local jurisdiction that was awarded Type 2 equity grant funding in fiscal year 2023-2024 and from each local jurisdiction that expended Type 2 equity grant funding during the 2024 calendar year that was awarded in a prior year.

CITY OF COACHELLA

Equity Program

The City of Coachella's cannabis equity program was adopted in March of 2019. The program's objective is to assist qualified equity applicants and licensees by providing access to cannabis development resources and small business support services such as financial, technical, legal, and educational assistance. Equity applicants and licensees receive technical assistance on inventory management, how to manage the METRC Track and Trace System, how to ensure state and local compliance, and how to prepare for state or local inspections. Equity applicants and licensees also receive financial assistance in obtaining financial literacy education, completing capital improvements, purchasing furniture and equipment, paying business rent, and securing legal assistance.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Lawfully able to work in the United States.
- 21 years of age or older.

After meeting the initial qualifications, individuals must meet *one* of the following criteria:

- Classification 1: A current or former resident of the City of Coachella who previously resided or currently resides in a low-income household and was *either*:
 - Arrested for or convicted of a cannabis-related crime in the State of California between the years of 1980 and 2016.
 - An immediate family member of an individual arrested for or convicted of a cannabis-related crime in the State of California between the years of 1980 and 2016.
- Classification 2: A current resident of Coachella Valley who previously resided or currently resides in

a low-income household and meets *all* the following requirements:

- Arrested for or convicted of a cannabis-related crime in the State of California between the years of 1980 and 2016.
- Has an annual family income at or below 80% of the Area Median Income (AMI).
- Has a net worth below \$250,000.

To be considered for program eligibility, businesses must meet *all* the following initial qualifications:

- Have a description of a statutory entity or business form that will serve as a legal structure for the applicant.
- Have a copy of its formation and organizing documents, including, but not limited to, articles of incorporation, certificate of amendment, statement of information, articles of association, bylaws, partnership agreement, operating agreement, and fictitious business name statement.

After meeting the initial qualifications, businesses must meet *one* of the following criteria:

- Tier 1: A cannabis business which resides within the City of Coachella with not less than 51% ownership by individuals meeting Classification 1 criteria (resident of the City of Coachella).
- Tier 2: A cannabis business which resides within the City of Coachella with not less than 51% ownership by individuals meeting Classification 2 criteria (resident of the Coachella Valley).
- Tier 3: A cannabis incubator business that meets the following commitments:
 - Commits a minimum of 20% of its business to serve as an incubator to host verified participants of the City's program, giving the participants the ability to utilize the licensed business to engage in commercial cannabis activities.
 - Commits a minimum of 20% of its workforce to be City of Coachella residents, measured by hours worked, and reserves contracts of its cannabis products or services and ancillary business support for eligible participants.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Coachella:		3
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	1	100%
	1	75%
Limited Liability Company	1	25%

COUNTY OF HUMBOLDT

Equity Program

The County of Humboldt's cannabis equity program was adopted in March of 2019. The program's objective is to assist qualified equity applicants and licensees with the following services: direct grants for startup and ongoing business costs, fee waivers to help equity applicants and licensees succeed in the regulated cannabis industry, and expungement services for cannabis-related convictions.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Have a household income at or below the moderate-income level based on the current year available Department of Housing and Urban Development Income Limits for Humboldt County.
- Resided in Humboldt County for at least five years during the period 1971-2016.
- Have an ownership interest in a cannabis business, such as cultivation, distribution, manufacturing, retail, laboratory, or micro-business, that is at least:
 - 50% if there are no other individuals with an ownership interest in the cannabis business who meet the minimum program criteria.
 - 25% if there is only one other individual with an ownership interest in the cannabis business who meets the minimum program criteria.
 - 20% if there are two or more other individuals with an ownership interest in the cannabis business who meet the minimum program criteria.
- Reside in Humboldt County.
- Operate a cannabis business located within, or which has at least 75% of its operations within, Humboldt County.
- Measure S Cultivation Excise and Property taxes associated with cannabis business activities connected to the individual must be current, or the individual must be engaged in an approved payment plan with the Treasurer Tax Collector's office prior to submission of an application to the program.

After meeting the initial qualifications, individuals must meet *one or more* of the following criteria:

- Arrested for and/or convicted of a non-violent cannabis-related offense or were subject to asset forfeiture arising from a cannabis-related enforcement event.
- Have a parent, sibling, or child who was arrested for and/or convicted of a non-violent cannabis-related offense (including as a juvenile) or was subject to asset forfeiture arising from a cannabis-related enforcement event.
- Experienced sexual assault, exploitation, domestic violence, and/or human trafficking as a result of participating in the cannabis industry.
- Were or are homeless or suffered a loss of housing as a result of a cannabis-related enforcement event.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Humboldt:		87
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	9	100%
	4	50-99%
	5	25-49%
	1	20-24%

Limited Liability Company	38	100%
	12	50-99%
	11	25-49%
	1	20-24%
Partnership	1	50-99%
	2	25-49%
Sole Proprietorship	3	100%

COUNTY OF LAKE

Equity Program

The County of Lake’s cannabis equity program was adopted in January of 2021. The program’s objective is to assist qualified equity applicants and licensees with the following services: assistance with various fees, loans, or grants to mitigate financial barriers to entering the legal cannabis market and technical assistance to support equity applicants and licensees in accessing banking services and employment skills training and support. Additional services include outreach and education efforts to combat distrust of government.

Equity Program Eligibility

To be considered for program eligibility, individuals must meet *one or more* of the following qualifications:

- Obtained or applied for a cannabis permit in Lake County, or worked in or currently work in the cannabis industry and were arrested and/or convicted of a non-violent cannabis-related offense or were subject to asset forfeiture arising from a cannabis-related event.
- Obtained or applied for a permit, and the permit is for a business located in an area in Lake County with a poverty rate higher than the State of California, or can demonstrate their income is below the median income in Lake County.
- Experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
- Experienced eradication for less than 50 plants on their own property.
- Have a “small scale” cultivation by Lake County’s standards based on analysis of current application data.
- Have a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile).

Business Ownership Types and Percentages of Ownership

The County of Lake does not require applicants to gain eligibility through specific ownership percentage requirements.

CITY OF LONG BEACH

Equity Program

The City of Long Beach’s cannabis equity program was adopted in July of 2018. The program’s objective is to assist qualified equity applicants and licensees by providing access to resources such as cannabis license workshops, direct grants, fee waivers, expedited applications, cultivation tax deferrals, and direct technical assistance.

Equity Program Eligibility

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Be a natural person.
- In the last year, had an annual family income at or below 80% of the Los Angeles-Long Beach-Glendale (LA County) Area Median Income, and a net worth below \$250,000.
- Resided in a Long Beach census tract for a minimum of five years, either consecutively or in total, where at least 51% of current residents have a household income at or below 80% of the Los Angeles Area Median Income.

After meeting the initial qualifications, individuals must meet *one or more* of the following criteria:

- Between 1971 and 2016, were arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis.
- Have a parent, sibling, or child who, between 1971 to 2016, was arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis.

To be considered for program eligibility, businesses must meet the following qualification:

- A minimum of 51% ownership in the business must be held by an equity applicant, or, if multiple equity applicants are listed as owners of the cannabis business, then any one of the equity applicants must hold majority ownership interest in the cannabis business.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Long Beach:		23
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	7	100%
	1	60%
	2	51%
Limited Liability Company	5	100%
	1	67%
	2	51%
Sole Proprietorship	5	100%

CITY OF LOS ANGELES

Equity Program

The City of Los Angeles' cannabis equity program was adopted in December of 2017. The program's objective is to assist qualified equity applicants and licensees by providing direct technical assistance with priority application processing, a fee waiver and fee deferral program, self-paced educational courses, and training on topics crucial to the state and local licensure processes and standard operating procedures for business development. Other resources include pro bono and low bono legal services across all license types, access to financial assistance, and a workforce development initiative to support finding career opportunities in the cannabis field.

Equity Program Eligibility

To be considered for program eligibility, individuals must meet *two of the three* following qualifications:

- Arrested for or convicted of any crime in California relating to the sale, possession, use, manufacture or cultivation of cannabis that occurred prior to November 8, 2016, excluding an arrest, prosecution, or conviction for a "Proposition D" violation.
- Have cumulative residency of 10 years in a Disproportionately Impacted Area as defined by police reporting districts.
- Qualify as Low Income for the previous calendar year. "Low-income" means *both* of the following definitions are met:
 - The cannabis equity program applicant meets the low-income thresholds established in the annual U.S. Department of Housing and Urban Development income limits based upon the Area Median Income for Los Angeles County based on household size.
 - The cannabis equity program applicant does not have assets more than four times the Area Median Income amount for their household.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Los Angeles:		403
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	30	100%
	3	80-90%
	6	52-75%
	61	51%
	20	33-49%
	4	20-28%
	1	8%
Limited Liability Company	53	100%
	9	80-95%
	11	52-72%
	135	51%
	12	34-50%
	41	33%
	3	5-15%

Cooperative Corporation	1	51%
Partnership	1	51%
Sole Proprietorship	12	100%

COUNTY OF MENDOCINO

Equity Program

The County of Mendocino's cannabis equity program was adopted in February of 2020. The program's objective is to assist qualified equity applicants and licensees with the following services: direct grants for compliance with regulatory requirements, employment skills training, and fee waivers for county-related permits or license fees. Additionally, funding is distributed to aid with start-up and ongoing business expenses. Verified equity applicants and licensees also receive direct technical assistance, including business development support and education on cannabis cooperatives.

Eligibility Requirements

To be considered for program eligibility, individuals must meet the following initial qualification:

- Worked in or currently work in the cannabis industry, or obtained, applied for, or will apply for a commercial cannabis license in Mendocino County and own at least 50% of the business.

After meeting the initial qualification, individuals must meet *one or more* of the following criteria:

- Resided for at least 5 years between 1980 and 2016 in a California county with drug arrest rates that were higher than the state average drug arrest rates and in the top 25% for unemployment and poverty.
- Arrested for and/or convicted of a non-violent cannabis-related offense prior to November 8, 2016, or have a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile) prior to November 8, 2016.
- Were personally raided or were subject to asset forfeiture arising from a cannabis-related event.
- Experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
- Became homeless or suffered a loss of housing as a result of cannabis enforcement.
- Have a household income at or below 60% of the area's median income, or are eligible to receive financial assistance through aid programs including:
 - CalFresh
 - MediCal
 - CalWORKS
 - Supplemental security income
 - Social Security disability

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Mendocino:	223
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Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	49	100%
	3	80-99%
	11	51%
	15	50%
	5	33-49%
	2	15-25%
S-Corporation	3	100%
	1	50%
Limited Liability Company	52	100%
	6	70-99%
	19	51%
	10	50%
	4	33%
	5	25-26%
	2	15-20%
Partnership	1	51%
	3	50%
Sole Proprietorship	32	100%

CITY OF MODESTO

Equity Program

The City of Modesto's cannabis equity program was adopted in December 2022. The program's objective is to assist qualified equity applicants and licensees by offering a six-week technical assistance workshop, covering topics from general business skills to the knowledge needed to operate a cannabis business within California's regulated cannabis market. Upon completion of the workshop, equity applicants and licensees are eligible to apply for an equity grant. Direct grants may assist with regulatory and other startup costs. Equity applicants and licensees also receive priority application processing.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Be a natural person.
- Resided for at least five years, prior to November 8, 2016, in the following zip codes: 95355, 95354, 95350, 95351.
- In the year prior to submitting the application, resided in a household with an income at or below 80% of the Area Median Income for Modesto.

After meeting the initial qualifications, individuals must meet *one or more* of the following criteria:

- Arrested for or convicted of a crime relating to the sale, possession, use, or cultivation of cannabis in California prior to November 8, 2016, excluding those offenses which would be disqualifying for cannabis licensure under current State law.
- Have a parent, guardian, child, or sibling who was arrested for or convicted of a crime relating to the sale, possession, use, or cultivation of cannabis in California prior to November 8, 2016, excluding those offenses which would be disqualifying for cannabis licensure under current State law.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Modesto:		4
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Limited Liability Company	4	100%

COUNTY OF NEVADA

Equity Program

The County of Nevada’s cannabis equity program was adopted in September of 2021. The program’s objective is to assist qualified equity applicants and licensees with the following services: fee waivers, loans or grants for startup and ongoing business costs, technical and administrative support such as assisting with expungement of cannabis convictions, and employment skills training and support. Additional services include outreach and education efforts to combat distrust of government.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *one or more* of the following qualifications:

- Obtained or applied for a commercial cannabis permit in Nevada County or worked in or currently work in the cannabis industry and were arrested for and/or convicted of a non-violent cannabis-related offense or were subject to asset forfeiture arising from a cannabis-related event.
- Obtained or applied for a commercial cannabis permit, and the permit is for a business located in an area in Nevada County with a poverty rate higher than the State of California or can demonstrate their annual income is below the median income in Nevada County.
- Experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
- Became homeless or suffered a loss of housing as a result of cannabis enforcement.
- Experienced eradication or abatement for less than 50 plants.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Nevada:		35
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	5	100%
	1	51%

Limited Liability Company	23	100%
	2	75-99%
	3	51%
Sole Proprietorship	1	100%

CITY OF OAKLAND

Equity Program

The City of Oakland's cannabis equity program was adopted in March of 2017. The program's objective is to assist qualified equity applicants and licensees with the following services: industry-specific business ownership educational development, technical assistance, and financial support through no-interest business startup loans, grants, and waivers from City permitting fees. Additionally, the City supports shared-use manufacturing facilities and a cannabis workforce development program.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Reside in Oakland.
- Have an annual income at or below 80% of the Oakland Average Median Income adjusted for household size, in the last year.

After meeting the initial qualifications, individuals must meet *one or more* of the following criteria:

- Resided in any combination of Oakland police beats 2X, 2Y, 6X, 7X, 19X, 21X, 21Y, 23X, 26Y, 27X, 27Y, 29X, 30X, 30Y, 31Y, 32X, 33X, 34X, 5X, 8X and 35X for at least ten of the last twenty years.
- Arrested after November 5, 1996, and convicted of a cannabis crime committed in Oakland.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Oakland:		94
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	9	100%
	1	80%
	23	50%
Limited Liability Company	31	100%
	29	50%
Partnership	1	50%

CITY OF SACRAMENTO

Equity Program

The City of Sacramento's cannabis equity program was adopted in August of 2018. The program's objective is to assist qualified equity applicants and licensees with services such as small cannabis business entrepreneurship courses with American River College, direct technical assistance, zero-interest loans, tiered grants, fee waivers for Business Operating Permits (BOP), expedited building plan reviews, priority processing for BOP applications, promotion of equity businesses through social media and event tabling, and networking mixers.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *one* of the following qualifications:

- Classification 1: A current or former resident of the City of Sacramento who previously resided or currently resides in a low-income household and was either:
 - Arrested for or convicted of a cannabis-related crime in Sacramento between the years 1980 and 2011.
 - An immediate family member of an individual arrested for or convicted of a cannabis-related crime in Sacramento between the years 1980 and 2011 or an immediate family member of an individual described in Classification 2.
- Classification 2: A current or former resident of the City of Sacramento who resided in a low-income household for at least five years between the years of 1980 and 2011 in the following zip codes: 95811, 95815, 95817, 95820, 95823, 95824, 95826, 95828, and 95818.

To be considered for program eligibility, businesses must meet *one* of the following qualifications:

- Classification 3: A business with not less than 51% ownership by program participants residing within the City district in which their business sits, if any. If no such individuals exist, individuals meeting Classifications 1 or 2 criteria from other applicable areas may be utilized.
- Classification 4: A business that is a cannabis equity program incubator and either:
 - Hosts a program participant; 30% of its workforce are Classification 1 or 2 eligible, measured by hours worked; and contracts no less than 51% of its cannabis products or services and ancillary business support with eligible participants.
 - Is a shared manufacturing business and donates at least 10% of its hours of operation to allow program participants to utilize 100% of its business floor space and equipment.
 - Is a business that sells, gives, or otherwise transfers no less than a 33% equity share in the cannabis equity program incubator's business to program participants; 30% of its workforce are Classification 1 or 2 eligible; and contracts no less than 30% of its cannabis and ancillary business with Classification 1 or 2 eligible participants.
- Classification 5: A Cannabis Social Enterprise with not less than 51% ownership by Classification 1 or 2 eligible participants.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Sacramento:	62
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Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	12	100%
	2	80-97%
	3	60-79%
	3	53-59%
	7	51%
Limited Liability Company	18	100%
	1	90%
	2	66-70%
	14	51%

COUNTY OF SAN DIEGO

Equity Program

The County of San Diego's cannabis equity program was adopted in April of 2024. The program's objective is to assist qualified equity applicants and licensees with services including direct grants and workshops on topics such as cannabis business overview, professionalism, cannabis laws and regulations, operations, branding, METRC Track and Trace system, taxes, financial management, investors, and contracts.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *one* of the following qualifications:

- Incarcerated for San Diego County arrest or conviction of any crime under the laws of the State of California or United States related to the sale, possession, use, manufacture, or cultivation of cannabis that occurred prior to November 8, 2016.
- Deported, arrested, or convicted in San Diego County for any crime under the laws of the State of California or United States related to the sale, possession, use, manufacture or cultivation of cannabis that occurred prior to November 8, 2016, and have a household income at or below 80% of the Area Median Income for San Diego County determined by US Department of Housing and Urban Development.

Business Ownership Types and Percentages of Ownership

The County of San Diego has established ownership criteria; however, it currently has no qualified equity licensees to report business ownership information.

CITY AND COUNTY OF SAN FRANCISCO

Equity Program

The City and County of San Francisco's cannabis equity program was adopted in December of 2017. The

program's objective is to assist qualified equity applicants and licensees with first-year permit fee waivers, access to free technical assistance and incubation programs, and grant funding opportunities, funding for capital improvements, rent, regulatory compliance, and commercial property acquisition. Direct technical assistance providers assist in key areas such as permit and grant support, workforce and professional development, security consulting and training, and business development. Additionally, the cannabis equity program partners with various legal organizations to provide pro bono legal and compliance support to equity applicants and licensees.

Eligibility requirements

To be considered for program eligibility, individuals must meet *three or more* of the following qualifications:

- Have a household income below 80% of the Area Median Income in San Francisco in the previous year.
- Arrested for, convicted of, or adjudged to be a ward of the state for a cannabis-related crime between 1971-2016.
- Have a close relative, either a parent, sibling, or child, who was arrested for, convicted of, or adjudged to be a ward of the state for a cannabis related crime between 1971-2016.
- Attended a San Francisco Unified School District School for five years between 1971 and 2016.
- Resided in a San Francisco census tracts for 5 years, where at least 17% of households were at or below the federal poverty level.
- Experienced housing insecurity evidenced by eviction, foreclosure, or revocation of housing subsidy since 1995.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City and County of San Francisco:		100
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	8	100%
	1	76%
	3	51-55%
	3	50%
	16	40%
Limited Liability Company	15	100%
	2	60-80%
	6	51-54%
	2	45-47%
	44	40%

CITY OF SAN JOSE

Equity Program

The City of San Jose's cannabis equity program was adopted in February of 2022. The program's objective is to assist qualified equity applicants and licensees with educational support through business courses and one-on-one mentoring, as well as providing financial support with direct grants, legal and financial guidance for raising capital, support with property acquisition and negotiations, and capital-raising grants.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Be a natural person.
- Reside in a San Jose neighborhood rated high, higher, or highest priority by the Metropolitan Transportation Commission's Equity Priority Community program or a former Strong Neighborhoods Initiative neighborhood in the City of San Jose.
- In the year prior to submitting the application to be an equity business owner, resided in a household with an income at or below 150% of the Area Median Income for San Jose.
- Hold at least 51% or more ownership of the entity applying for a Cannabis Business Registration as an Equity Business Owner.
- Resided for four years in a San Jose neighborhood rated high, higher or highest priority by the Metropolitan Transport Commission's Equity Priority Community program or a former Strong Neighborhoods Initiative neighborhood in the City of San Jose.

After meeting the initial qualifications, individuals must meet *one or more* of the following criteria:

- Worked in the cannabis industry in San Jose for at least two years between 2009 and the present.
- Arrested for or convicted of a crime relating to the sale, possession, use or cultivation of cannabis in California, excluding those offenses which would be disqualifying for cannabis licensure under current State law.
- Have a parent, guardian, child, or sibling convicted of a crime relating to the sale, possession, use, or cultivation of cannabis in California, excluding those offenses which would be disqualifying for cannabis licensure under current State law.
- Experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.

To be considered for program eligibility, businesses must meet the *all* the following qualifications:

- The aggregate ownership held by program participants must total 51% or more.
- Each owner must satisfy the initial qualifications above, except for the following criteria:
 - Holds at least 51% or more ownership of the entity applying for a Cannabis Business Registration as an Equity Business Owner.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of San Jose:		10
Business Type	Number of Businesses	Equity Licensee Ownership Percentage

S-Corporation	1	100%
Limited Liability Company	5	100%
	1	60%
	3	51%

COUNTY OF SONOMA

Equity Program

The County of Sonoma's cannabis equity program was adopted in November of 2021. The program's objective is to assist qualified equity applicants and licensees with financial support for permit fees, state license fees, planning consultant fees, rent, fire suppression (water tanks), solar fees, tax liability, and record expungement, business acumen training, and outreach and education.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *one or more* of the following qualifications:

- Arrested for and/or convicted of the sale, possession, distribution, use, manufacture, or cultivation of cannabis (including as a juvenile), or other non-violent cannabis-related crime, or were subject to asset forfeiture because of a cannabis-related offense between 1971 and 2016.
- Have a parent, sibling, spouse, child, or a guardian/member of immediate household who was arrested for or convicted of the sale, possession, distribution, use, manufacture, or cultivation of cannabis (including as a juvenile).

Business Ownership Types and Percentages of Ownership

The County of Sonoma has not established ownership criteria at this time.

COUNTY OF TRINITY

Equity Program

The County of Trinity's cannabis equity program was adopted in October of 2022. The program's objective is to assist qualified equity applicants and licensees with grants to support regulatory compliance and infrastructure improvements. Additional services include fee waivers, support with startup and ongoing business expenses, and ongoing outreach and education efforts intended to build trust and confidence in the legal cannabis market.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *one or more* of the following qualifications:

- Arrested for and/or convicted of a cannabis offense before 2016.
- Have a parent, sibling, child or a guardian/member of immediate household who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile) before 2016.
- Resided for at least five years between 1980 and 2016 in a county disproportionately impacted by

past criminal justice policies implementing cannabis prohibition and resided in a census tract that is among the top 25% for civilian unemployment and poverty in the state based on the U.S. Census Bureau's 2013-2017 American Community Survey.

- Have a household income at or below the “Low Income” level based on the California Department of Housing and Community Development State Income Limits for Trinity County and the household income is at or below 60% of the area median income for the local jurisdiction in which they reside.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Trinity:		187
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	12	100%
	3	60-80%
	3	50%
Limited Liability Company	103	100%
	6	65-95%
	16	50%
Nonprofit Corporation	1	100%
Nonprofit Mutual Benefit Corporation	1	100%
Partnership	1	80%
	5	50%
Sole Proprietorship	36	100%

CITY OF WATSONVILLE

Equity Program

The City of Watsonville’s cannabis equity program was adopted in March of 2019. The program’s objective is to assist qualified equity applicants and licensees with the following services: workshops to improve understanding of various technical aspects of compliance with local and state regulations, direct technical assistance with all categories and levels of state and local licensing, fee waivers for use permits and cannabis business licenses, direct assistance paying for state licensing and regulatory fees, and assistance from the Community Development Director with securing business locations prior to or during the use permit and cannabis business licensing process.

Eligibility Requirements

To be considered for program eligibility, individuals must meet *all* the following initial qualifications:

- Independently or jointly intend to own and/or control at least 51% stake in the equity business for at

least five years.

- Disproportionately impacted by cannabis criminalization in *one or more* of the following areas:
 - Job loss or forgone job opportunity.
 - Loss of educational opportunity, financial aid, or scholarship.
 - Loss of professional or business license.
 - Incarceration due to a nonviolent cannabis-related offense.
 - Have a parent or guardian, sibling, or child who was arrested for or convicted (nonviolent) of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile) from 1971 to the current year.
- Resided within the boundaries of the Pajaro Valley Unified School District for the past five years.

After meeting the initial qualifications above, individuals must meet *one or more* of the following criteria:

- Attended school in the Pajaro Valley Unified School District for a total of five years.
- Economically-disadvantaged, which may be demonstrated by the following:
 - Bankruptcy filing under Chapter 7, 11, 12, or 13 of the United States Bankruptcy Code.
 - Loss of primary residence through a judicial or nonjudicial foreclosure after 2005, or otherwise involuntarily displaced from primary residence such as by eviction or subsidy cancellation.
 - Long-term unemployment or recurrent seasonal unemployment.
 - Long-term poverty status.
 - Low or negative net worth not exceeding \$100,000 per year (excluding principal residence).
 - Household income below the federal poverty threshold for at least five years in any period between 1971 and the most recent filing year.
 - Household income below 80% of the average median income (AMI) for the most recent filing year, based on the number of people in the household.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Watsonville:			2
Business Type	Number of Businesses	Equity Licensee Ownership Percentage	
Corporation	1	88%	
	1	50.01%	

Remainder of the page is intentionally left blank. Appendix A immediately follows.

APPENDIX A: DEMOGRAPHIC TABLES

The following pages provide demographic information gathered by the local jurisdictions from both equity and non-equity applicants and licensees within each jurisdiction as required by the Equity Act.

Jurisdictions requested demographic information from equity applicants, equity licensees, and non-equity applicants and licensees within the jurisdiction. However, demographic information was provided on a voluntary basis. Some individuals only provided limited demographic information, while many provided no information at all. Due to varying response rates, demographic data does not necessarily represent the total number of applicants and licensees within the jurisdiction. In each demographic table, “NR” denotes information that was not reported, and “NA” denotes information that was not applicable to the jurisdiction’s current stage of program implementation, e.g., having no equity applicants or equity licensees due to the absence of an equity program in the jurisdiction.

The following jurisdictions did not operate a local equity program as of the date this report was prepared, did not expend CEG program funds during the 2024 calendar year, and/or did not supply aggregate demographic data to GO-Biz for this report:

- City of Adelanto
- City of Barstow
- City of Clearlake
- City of Fresno
- City of Isleton
- County of Los Angeles
- County of Monterey
- City of Palm Springs
- City of Pasadena
- City of Richmond
- City of Santa Cruz
- County of Santa Cruz
- City of Santa Rosa
- City of Stockton

City of Coachella

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	2	5
40 - 69	1	1	4
70 and Over	NR	NR	NR
Decline to State	NR	NR	2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	NR	NR
Black/African American	NR	NR	NR
Hispanic or Latino	1	3	5
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	NR	NR	5
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NR	1	9
Female/Woman	1	2	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	2

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	NR	3	7
Homosexual/Gay	NR	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	1	NR	4

City of Coachella

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	1	NR
No	1	2	11
Decline to State	NR	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1	1	1
\$20,000 - \$39,999 Annually	NR	1	NR
\$40,000 - \$59,999 Annually	NR	NR	1
\$60,000 - \$79,999 Annually	NR	1	NR
\$80,000 - \$100,000 Annually	NR	NR	2
More than \$100,000 Annually	NR	NR	1
Decline to State	NR	NR	6

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	NR
High School Graduate or Equivalency	1	NR	1
Some College, No Degree	NR	NR	1
Associate's Degree	NR	NR	NR
Bachelor's Degree	NR	2	NR
Graduate or Professional Degree	NR	NR	1
Decline to State	NR	1	8

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	2	1
No	NR	1	10
Decline to State	NR	NR	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	NR	NR
No	1	3	11
Decline to State	NR	NR	NR

City of Coachella

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	NR
No	1	3	7
Decline to State	NR	NR	4

City of Daly City

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NA	NA	NR
21 - 39	NA	NA	NR
40 - 69	NA	NA	2
70 and Over	NA	NA	NR
Decline to State	NA	NA	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NA	NA	NR
Asian	NA	NA	NR
Black/African American	NA	NA	1
Hispanic or Latino	NA	NA	NR
Native Hawaiian or Other Pacific Islander	NA	NA	NR
White/Caucasian	NA	NA	1
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NA	NA	2
Female/Woman	NA	NA	NR
Transgender	NA	NA	NR
Nonbinary	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NA	NA	NR
Heterosexual/Straight	NA	NA	2
Homosexual/Gay	NA	NA	NR
Pansexual	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

City of Daly City

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	2
Decline to State	NA	NA	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NA	NA	1
\$20,000 - \$39,999 Annually	NA	NA	NR
\$40,000 - \$59,999 Annually	NA	NA	NR
\$60,000 - \$79,999 Annually	NA	NA	NR
\$80,000 - \$100,000 Annually	NA	NA	1
More than \$100,000 Annually	NA	NA	NR
Decline to State	NA	NA	NR

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NA	NA	NR
High School Graduate or Equivalency	NA	NA	1
Some College, No Degree	NA	NA	NR
Associate's Degree	NA	NA	NR
Bachelor's Degree	NA	NA	1
Graduate or Professional Degree	NA	NA	NR
Decline to State	NA	NA	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	1
Decline to State	NA	NA	1
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	1
No	NA	NA	1
Decline to State	NA	NA	NR

City of Daly City

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	2
Decline to State	NA	NA	NR

County of Humboldt

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	4	78	9
40 - 69	14	201	33
70 and Over	1	24	5
Decline to State	2	24	1056

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	2	NR
Asian	NR	3	NR
Black/African American	1	4	1
Hispanic or Latino	2	17	4
Native Hawaiian or Other Pacific Islander	NR	2	1
White/Caucasian	15	231	34
Not Listed (Please specify): Armenian	NR	4	1
Decline to State	3	60	1062

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	10	163	31
Female/Woman	9	131	14
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	2	33	1058

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	2	10	1
Heterosexual/Straight	11	226	39
Homosexual/Gay	2	3	1
Pansexual	1	1	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	5	87	1062

County of Humboldt

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	25	3
No	16	234	38
Decline to State	3	68	1062

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	7	129	14
\$20,000 - \$39,999 Annually	8	86	15
\$40,000 - \$59,999 Annually	2	58	6
\$60,000 - \$79,999 Annually	4	37	5
\$80,000 - \$100,000 Annually	NR	9	1
More than \$100,000 Annually	NR	4	3
Decline to State	NR	4	1059

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	7	2
High School Graduate or Equivalency	3	67	6
Some College, No Degree	7	96	12
Associate's Degree	2	11	5
Bachelor's Degree	4	80	15
Graduate or Professional Degree	3	22	2
Decline to State	2	44	1061

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	66	14
No	10	202	29
Decline to State	2	23	1060
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	6	82	16
No	10	202	26
Decline to State	2	17	1061

County of Humboldt

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	7	2
No	18	275	40
Decline to State	2	45	1059

County of Lake

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	4	22	5
40 - 69	6	30	10
70 and Over	NR	2	1
Decline to State	NR	2	2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	1	1
Asian	1	4	NR
Black/African American	NR	1	1
Hispanic or Latino	2	8	3
Native Hawaiian or Other Pacific Islander	1	1	NR
White/Caucasian	3	38	8
Not Listed (Please specify):	NR	2	2
Decline to State	2	1	4

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	6	38	14
Female/Woman	2	16	3
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	2	2	2

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	1	2
Heterosexual/Straight	NR	38	12
Homosexual/Gay	8	1	NR
Pansexual	NR	5	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	2	11	5

County of Lake

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	4	4
No	10	43	11
Decline to State	NR	9	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	1	16	2
\$20,000 - \$39,999 Annually	3	16	4
\$40,000 - \$59,999 Annually	NR	7	3
\$60,000 - \$79,999 Annually	NR	3	2
\$80,000 - \$100,000 Annually	NR	3	1
More than \$100,000 Annually	NR	7	3
Decline to State	3	4	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	1
High School Graduate or Equivalency	1	14	3
Some College, No Degree	4	20	4
Associate's Degree	2	5	1
Bachelor's Degree	2	10	5
Graduate or Professional Degree	NR	5	2
Decline to State	1	2	3

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	28	5
No	6	26	12
Decline to State	NR	NR	2
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	9	3
No	9	42	14
Decline to State	NR	5	2

County of Lake

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	1
No	9	53	16
Decline to State	1	3	2

City of Long Beach

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	7	1	1
40 - 69	14	8	21
70 and Over	NR	NR	1
Decline to State	NR	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	2
Asian	5	5	1
Black/African American	10	2	1
Hispanic or Latino	5	1	1
Native Hawaiian or Other Pacific Islander	2	NR	NR
White/Caucasian	1	NR	4
Not Listed (Please specify):	1	NR	NR
Decline to State	1	1	10

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	16	9	15
Female/Woman	5	NR	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	4
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	4

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	2	1	NR
Heterosexual/Straight	18	8	14
Homosexual/Gay	NR	NR	NR
Pansexual	1	NR	NR
Not Listed (Please specify):	NR	NR	1
Decline to State	NR	NR	8

City of Long Beach

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	3	1	2
No	17	8	14
Decline to State	1	NR	7

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	6	1	1
\$20,000 - \$39,999 Annually	7	5	NR
\$40,000 - \$59,999 Annually	3	NR	1
\$60,000 - \$79,999 Annually	2	1	1
\$80,000 - \$100,000 Annually	NR	NR	4
More than \$100,000 Annually	NR	NR	4
Decline to State	3	2	12

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	NR
High School Graduate or Equivalency	NR	NR	1
Some College, No Degree	7	3	3
Associate's Degree	2	NR	NR
Bachelor's Degree	8	5	7
Graduate or Professional Degree	3	1	9
Decline to State	1	NR	3

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	7	2	1
No	9	5	17
Decline to State	5	2	5
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	6	1	1
No	8	5	15
Decline to State	7	3	7

City of Long Beach

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	2
No	21	9	17
Decline to State	NR	NR	4

City of Los Angeles

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	1	1
40 - 69	7	7	1
70 and Over	NR	NR	NR
Decline to State	1	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	1	NR
Black/African American	6	1	NR
Hispanic or Latino	NR	3	1
Native Hawaiian or Other Pacific Islander	1	NR	NR
White/Caucasian	NR	1	1
Not Listed (Please specify):	1	NR	NR
Decline to State	NR	2	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	7	4	2
Female/Woman	1	3	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	1	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	7	7	2
Homosexual/Gay	NR	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	1	1	NR

City of Los Angeles

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	1	NR
No	7	5	2
Decline to State	1	2	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	4	3	NR
\$20,000 - \$39,999 Annually	NR	NR	NR
\$40,000 - \$59,999 Annually	1	3	NR
\$60,000 - \$79,999 Annually	2	NR	NR
\$80,000 - \$100,000 Annually	NR	NR	NR
More than \$100,000 Annually	NR	NR	1
Decline to State	2	2	1

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	NR
High School Graduate or Equivalency	1	NR	NR
Some College, No Degree	2	6	NR
Associate's Degree	1	2	NR
Bachelor's Degree	1	NR	2
Graduate or Professional Degree	3	NR	NR
Decline to State	NR	NR	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	5	6	NR
No	3	2	2
Decline to State	NR	NR	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	5	4	1
No	3	4	1
Decline to State	NR	NR	NR

City of Los Angeles

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	1	NR
No	7	7	2
Decline to State	1	NR	NR

County of Mendocino

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	6	3	3
40 - 69	10	34	29
70 and Over	2	8	5
Decline to State	1	NR	2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	2
Asian	NR	NR	NR
Black/African American	1	4	1
Hispanic or Latino	5	1	4
Native Hawaiian or Other Pacific Islander	NR	NR	1
White/Caucasian	10	32	24
Not Listed (Please specify):	NR	2	3
Decline to State	3	3	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	12	22	25
Female/Woman	6	22	11
Transgender	NR	NR	NR
Nonbinary	NR	NR	2
Not Listed (Please specify):	NR	NR	NR
Decline to State	1	1	1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	1	1
Heterosexual/Straight	12	32	32
Homosexual/Gay	2	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	1
Decline to State	4	12	5

County of Mendocino

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	14	8
No	14	28	29
Decline to State	2	3	2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	3	11	6
\$20,000 - \$39,999 Annually	5	7	10
\$40,000 - \$59,999 Annually	7	14	8
\$60,000 - \$79,999 Annually	1	4	4
\$80,000 - \$100,000 Annually	NR	3	5
More than \$100,000 Annually	NR	2	2
Decline to State	3	4	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	2	NR
High School Graduate or Equivalency	2	8	6
Some College, No Degree	7	10	13
Associate's Degree	1	6	9
Bachelor's Degree	5	8	10
Graduate or Professional Degree	2	7	NR
Decline to State	2	4	1

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	19	21
No	10	24	17
Decline to State	6	1	1
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	13	6
No	14	30	32
Decline to State	2	2	NR

County of Mendocino

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	5	4
No	15	38	34
Decline to State	1	2	1

City of Modesto

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	2	NR
40 - 69	NR	3	2
70 and Over	NR	NR	2
Decline to State	NR	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	NR	NR
Black/African American	NR	2	NR
Hispanic or Latino	NR	3	1
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	NR	1	5
Not Listed (Please specify): Middle Eastern	NR	NR	1
Decline to State	NR	NR	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NR	5	6
Female/Woman	NR	NR	1
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	NR	3	3
Homosexual/Gay	NR	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	2	1

City of Modesto

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	2	1
No	NR	3	3
Decline to State	NR	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NR	2	NR
\$20,000 - \$39,999 Annually	NR	2	NR
\$40,000 - \$59,999 Annually	NR	NR	1
\$60,000 - \$79,999 Annually	NR	1	NR
\$80,000 - \$100,000 Annually	NR	NR	1
More than \$100,000 Annually	NR	NR	2
Decline to State	NR	NR	NR

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	2	NR
High School Graduate or Equivalency	NR	NR	NR
Some College, No Degree	NR	1	NR
Associate's Degree	NR	1	NR
Bachelor's Degree	NR	1	1
Graduate or Professional Degree	NR	NR	3
Decline to State	NR	NR	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	5	NR
No	NR	NR	4
Decline to State	NR	NR	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	4	NR
No	NR	1	4
Decline to State	NR	NR	NR

City of Modesto

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	1
No	NR	5	3
Decline to State	NR	NR	NR

City of Nevada City

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	1	4	NR
40 - 69	1	6	3
70 and Over	1	1	NR
Decline to State	NR	NR	9

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	3	NR
Black/African American	NR	1	NR
Hispanic or Latino	1	2	NR
Native Hawaiian or Other Pacific Islander	NR	1	NR
White/Caucasian	2	5	1
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	1	11

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NR	6	1
Female/Woman	2	4	1
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	10

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	2	4	1
Homosexual/Gay	NR	NR	NR
Pansexual	NR	1	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	3	11

City of Nevada City

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	NR	NR
No	NR	6	2
Decline to State	NR	1	10

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NR	3	NR
\$20,000 - \$39,999 Annually	1	NR	1
\$40,000 - \$59,999 Annually	1	NR	NR
\$60,000 - \$79,999 Annually	NR	NR	NR
\$80,000 - \$100,000 Annually	NR	1	NR
More than \$100,000 Annually	NR	2	NR
Decline to State	NR	1	11

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	NR
High School Graduate or Equivalency	NR	NR	NR
Some College, No Degree	NR	1	NR
Associate's Degree	NR	1	NR
Bachelor's Degree	1	2	1
Graduate or Professional Degree	1	4	1
Decline to State	NR	NR	10

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	3	NR
No	1	3	2
Decline to State	NR	1	10
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	3	NR
No	1	5	2
Decline to State	NR	1	10

City of Nevada City

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	NR
No	2	6	2
Decline to State	NR	1	10

County of Nevada

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	2	2	NR
21 - 39	31	27	12
40 - 69	38	34	16
70 and Over	3	3	1
Decline to State	32	28	1

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	1	2
Asian	1	1	2
Black/African American	2	1	NR
Hispanic or Latino	8	7	3
Native Hawaiian or Other Pacific Islander	1	1	1
White/Caucasian	53	49	20
Not Listed (Please specify):	2	2	1
Decline to State	38	32	1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	59	54	20
Female/Woman	14	10	10
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	33	30	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	1
Heterosexual/Straight	62	55	29
Homosexual/Gay	3	3	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	41	36	NR

County of Nevada

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	7	5	5
No	63	57	24
Decline to State	36	32	1

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	21	18	6
\$20,000 - \$39,999 Annually	17	14	11
\$40,000 - \$59,999 Annually	12	11	6
\$60,000 - \$79,999 Annually	6	5	1
\$80,000 - \$100,000 Annually	NR	NR	2
More than \$100,000 Annually	NR	NR	NR
Decline to State	50	46	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	1	NR
High School Graduate or Equivalency	16	14	6
Some College, No Degree	29	26	10
Associate's Degree	3	2	2
Bachelor's Degree	17	17	10
Graduate or Professional Degree	5	3	2
Decline to State	34	31	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	15
No	NR	NR	13
Decline to State	106	94	2
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	11
No	NR	NR	17
Decline to State	106	94	2

County of Nevada

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	1	1
No	67	60	28
Decline to State	36	33	1

City of Oakland

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	3
21 - 39	6	14	28
40 - 69	35	18	56
70 and Over	5	2	3
Decline to State	1	4	21

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	2	1	1
Asian	7	4	34
Black/African American	31	15	7
Hispanic or Latino	NR	7	7
Native Hawaiian or Other Pacific Islander	7	NR	3
White/Caucasian	NR	6	31
Not Listed (Please specify):	NR	NR	2
Decline to State	NR	5	3

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	27	24	58
Female/Woman	18	7	26
Transgender	1	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	1
Decline to State	1	7	26

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	1	NR
Heterosexual/Straight	34	25	60
Homosexual/Gay	NR	NR	4
Pansexual	1	NR	NR
Not Listed (Please specify):	1	NR	NR
Decline to State	10	12	47

City of Oakland

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	12	6	3
No	35	21	75
Decline to State	NR	11	33

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	5	2	4
\$20,000 - \$39,999 Annually	3	4	5
\$40,000 - \$59,999 Annually	2	7	2
\$60,000 - \$79,999 Annually	NR	8	1
\$80,000 - \$100,000 Annually	NR	2	4
More than \$100,000 Annually	NR	3	13
Decline to State	37	12	82

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	1	2	2
High School Graduate or Equivalency	1	3	9
Some College, No Degree	2	8	10
Associate's Degree	NR	2	1
Bachelor's Degree	3	11	10
Graduate or Professional Degree	2	4	6
Decline to State	38	8	73

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	17	16	10
No	24	15	63
Decline to State	6	7	38
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	16	15	12
No	24	14	60
Decline to State	7	9	39

City of Oakland

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	NR	4
No	42	3	44
Decline to State	2	35	63

City of Sacramento

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	53	11	5
40 - 69	56	20	13
70 and Over	NR	NR	NR
Decline to State	1	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	1
Asian	11	3	NR
Black/African American	52	17	1
Hispanic or Latino	24	4	1
Native Hawaiian or Other Pacific Islander	NR	1	NR
White/Caucasian	11	2	9
Not Listed (Please specify):	9	3	4
Decline to State	3	1	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	59	10	14
Female/Woman	47	19	4
Transgender	NR	NR	NR
Nonbinary	3	1	NR
Not Listed (Please specify):	1	1	NR
Decline to State	1	NR	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	8	3	NR
Heterosexual/Straight	85	21	15
Homosexual/Gay	3	NR	NR
Pansexual	4	NR	NR
Not Listed (Please specify):	1	NR	NR
Decline to State	8	7	3

City of Sacramento

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	10	3	2
No	93	21	11
Decline to State	7	7	5

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	17	3	3
\$20,000 - \$39,999 Annually	54	NR	NR
\$40,000 - \$59,999 Annually	15	9	1
\$60,000 - \$79,999 Annually	10	NR	1
\$80,000 - \$100,000 Annually	5	4	2
More than \$100,000 Annually	2	3	3
Decline to State	7	7	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	2	NR
High School Graduate or Equivalency	16	2	1
Some College, No Degree	55	9	7
Associate's Degree	10	6	NR
Bachelor's Degree	20	6	4
Graduate or Professional Degree	6	3	4
Decline to State	1	NR	1

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	37	11	3
No	43	16	12
Decline to State	8	4	3
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	42	11	3
No	38	15	12
Decline to State	3	5	3

City of Sacramento

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	11	1	NR
No	95	26	16
Decline to State	4	4	2

City of San Diego

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NA	NA	NR
21 - 39	NA	NA	1
40 - 69	NA	NA	7
70 and Over	NA	NA	1
Decline to State	NA	NA	3

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NA	NA	NR
Asian	NA	NA	2
Black/African American	NA	NA	NR
Hispanic or Latino	NA	NA	NR
Native Hawaiian or Other Pacific Islander	NA	NA	NR
White/Caucasian	NA	NA	4
Not Listed (Please specify):	NA	NA	1
Decline to State	NA	NA	5

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NA	NA	6
Female/Woman	NA	NA	1
Transgender	NA	NA	NR
Nonbinary	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	5

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NA	NA	NR
Heterosexual/Straight	NA	NA	6
Homosexual/Gay	NA	NA	NR
Pansexual	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	6

City of San Diego

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	1
No	NA	NA	5
Decline to State	NA	NA	6

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NA	NA	2
\$20,000 - \$39,999 Annually	NA	NA	NR
\$40,000 - \$59,999 Annually	NA	NA	NR
\$60,000 - \$79,999 Annually	NA	NA	NR
\$80,000 - \$100,000 Annually	NA	NA	NR
More than \$100,000 Annually	NA	NA	5
Decline to State	NA	NA	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NA	NA	1
High School Graduate or Equivalency	NA	NA	NR
Some College, No Degree	NA	NA	2
Associate's Degree	NA	NA	NR
Bachelor's Degree	NA	NA	3
Graduate or Professional Degree	NA	NA	2
Decline to State	NA	NA	5

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	6
Decline to State	NA	NA	6
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	6
Decline to State	NA	NA	6

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	6
Decline to State	NA	NA	6

County of San Diego

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	33	NR	NR
40 - 69	83	NR	NR
70 and Over	2	NR	NR
Decline to State	3	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	7	NR	NR
Asian	18	NR	NR
Black/African American	45	NR	NR
Hispanic or Latino	19	NR	NR
Native Hawaiian or Other Pacific Islander	1	NR	NR
White/Caucasian	28	NR	NR
Not Listed (Please specify):	2	NR	NR
Decline to State	18	NR	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	100	NR	NR
Female/Woman	13	NR	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	8	NR	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	NR	NR
Heterosexual/Straight	100	NR	NR
Homosexual/Gay	1	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	19	NR	NR

County of San Diego

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	10	NR	NR
No	94	NR	NR
Decline to State	17	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	19	NR	NR
\$20,000 - \$39,999 Annually	32	NR	NR
\$40,000 - \$59,999 Annually	19	NR	NR
\$60,000 - \$79,999 Annually	9	NR	NR
\$80,000 - \$100,000 Annually	4	NR	NR
More than \$100,000 Annually	5	NR	NR
Decline to State	33	NR	NR

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	3	NR	NR
High School Graduate or Equivalency	32	NR	NR
Some College, No Degree	49	NR	NR
Associate's Degree	8	NR	NR
Bachelor's Degree	9	NR	NR
Graduate or Professional Degree	4	NR	NR
Decline to State	16	NR	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	121	NR	NR
No	NR	NR	NR
Decline to State	NR	NR	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	112	NR	NR
No	9	NR	NR
Decline to State	NR	NR	NR

County of San Diego

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	NR	NR
No	103	NR	NR
Decline to State	14	NR	NR

City & County of San Francisco

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	2	2	NR
40 - 69	1	13	NR
70 and Over	NR	1	NR
Decline to State	NR	1	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	NR	NR
Black/African American	NR	NR	NR
Hispanic or Latino	NR	NR	NR
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	2	13	NR
Female/Woman	NR	3	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	3	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	2	10	NR
Homosexual/Gay	NR	3	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	6	NR

City & County of San Francisco

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	NR	NR
No	NR	NR	NR
Decline to State	NR	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1	NR	NR
\$20,000 - \$39,999 Annually	NR	1	NR
\$40,000 - \$59,999 Annually	NR	6	NR
\$60,000 - \$79,999 Annually	NR	3	NR
\$80,000 - \$100,000 Annually	NR	3	NR
More than \$100,000 Annually	NR	1	NR
Decline to State	1	9	NR

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	1	NR
High School Graduate or Equivalency	NR	4	NR
Some College, No Degree	2	5	NR
Associate's Degree	NR	NR	NR
Bachelor's Degree	NR	4	NR
Graduate or Professional Degree	NR	NR	NR
Decline to State	NR	5	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	8	NR
No	1	5	NR
Decline to State	NR	NR	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	NR	NR
No	NR	NR	NR
Decline to State	NR	6	NR

City & County of San Francisco

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	3	NR
No	2	15	NR
Decline to State	NR	3	NR

City of San Jose

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NA	NR
21 - 39	3	NA	NR
40 - 69	5	NA	NR
70 and Over	NR	NA	NR
Decline to State	2	NA	14

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NA	NR
Asian	2	NA	NR
Black/African American	1	NA	NR
Hispanic or Latino	3	NA	NR
Native Hawaiian or Other Pacific Islander	1	NA	NR
White/Caucasian	1	NA	NR
Not Listed (Please specify):	NR	NA	NR
Decline to State	2	NA	14

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	5	NA	NR
Female/Woman	2	NA	NR
Transgender	NR	NA	NR
Nonbinary	NR	NA	NR
Not Listed (Please specify):	NR	NA	NR
Decline to State	3	NA	14

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NA	NR
Heterosexual/Straight	5	NA	NR
Homosexual/Gay	NR	NA	NR
Pansexual	NR	NA	NR
Not Listed (Please specify):	NR	NA	NR
Decline to State	5	NA	14

City of San Jose

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	NA	NR
No	5	NA	NR
Decline to State	3	NA	14

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	3	NA	NR
\$20,000 - \$39,999 Annually	3	NA	NR
\$40,000 - \$59,999 Annually	NR	NA	NR
\$60,000 - \$79,999 Annually	NR	NA	NR
\$80,000 - \$100,000 Annually	NR	NA	NR
More than \$100,000 Annually	1	NA	NR
Decline to State	3	NA	14

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	NA	NR
High School Graduate or Equivalency	2	NA	NR
Some College, No Degree	1	NA	NR
Associate's Degree	2	NA	NR
Bachelor's Degree	NR	NA	NR
Graduate or Professional Degree	1	NA	NR
Decline to State	2	NA	14

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	5	NA	NR
No	2	NA	NR
Decline to State	3	NA	14
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	4	NA	NR
No	3	NA	NR
Decline to State	3	NA	14

City of San Jose

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NA	NR
No	7	NA	NR
Decline to State	3	NA	14

City of Santa Monica

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NA	NA	NR
21 - 39	NA	NA	NR
40 - 69	NA	NA	1
70 and Over	NA	NA	NR
Decline to State	NA	NA	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NA	NA	NR
Asian	NA	NA	NR
Black/African American	NA	NA	NR
Hispanic or Latino	NA	NA	NR
Native Hawaiian or Other Pacific Islander	NA	NA	NR
White/Caucasian	NA	NA	1
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NA	NA	1
Female/Woman	NA	NA	NR
Transgender	NA	NA	NR
Nonbinary	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NA	NA	NR
Heterosexual/Straight	NA	NA	1
Homosexual/Gay	NA	NA	NR
Pansexual	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

City of Santa Monica

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	1
Decline to State	NA	NA	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NA	NA	NR
\$20,000 - \$39,999 Annually	NA	NA	NR
\$40,000 - \$59,999 Annually	NA	NA	NR
\$60,000 - \$79,999 Annually	NA	NA	NR
\$80,000 - \$100,000 Annually	NA	NA	NR
More than \$100,000 Annually	NA	NA	NR
Decline to State	NA	NA	1

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NA	NA	NR
High School Graduate or Equivalency	NA	NA	NR
Some College, No Degree	NA	NA	NR
Associate's Degree	NA	NA	NR
Bachelor's Degree	NA	NA	NR
Graduate or Professional Degree	NA	NA	1
Decline to State	NA	NA	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	1
Decline to State	NA	NA	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	1
Decline to State	NA	NA	NR

City of Santa Monica

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	1
Decline to State	NA	NA	NR

County of Sonoma

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	4	6
40 - 69	2	13	18
70 and Over	NR	1	2
Decline to State	NR	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	3	NR
Asian	NR	1	NR
Black/African American	NR	NR	2
Hispanic or Latino	NR	2	3
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	1	12	18
Not Listed (Please specify):	NR	1	1
Decline to State	1	2	6

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	1	18	19
Female/Woman	NR	NR	4
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	1
Decline to State	1	NR	3

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	NR	14	17
Homosexual/Gay	NR	1	1
Pansexual	NR	NR	2
Not Listed (Please specify):	NR	NR	NR
Decline to State	2	3	6

County of Sonoma

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	3	4
No	NR	15	22
Decline to State	2	NR	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	NR	1	5
\$20,000 - \$39,999 Annually	NR	2	2
\$40,000 - \$59,999 Annually	NR	NR	3
\$60,000 - \$79,999 Annually	NR	4	1
\$80,000 - \$100,000 Annually	NR	NR	2
More than \$100,000 Annually	NR	7	6
Decline to State	2	4	7

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	1
High School Graduate or Equivalency	NR	2	1
Some College, No Degree	1	5	7
Associate's Degree	NR	NR	2
Bachelor's Degree	NR	8	5
Graduate or Professional Degree	1	2	7
Decline to State	NR	1	3

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	11	3
No	NR	5	20
Decline to State	NR	2	3
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	13	2
No	1	5	22
Decline to State	NR	NR	2

County of Sonoma

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	2	4
No	2	16	20
Decline to State	NR	NR	2

County of Trinity

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	9	NR
40 - 69	NR	22	NR
70 and Over	NR	NR	NR
Decline to State	NR	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	NR	NR
Asian	NR	NR	NR
Black/African American	NR	NR	NR
Hispanic or Latino	NR	NR	NR
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NR	NR	NR
Female/Woman	NR	NR	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	1	NR
Heterosexual/Straight	NR	26	NR
Homosexual/Gay	NR	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	4	NR

County of Trinity

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	NR	NR
No	NR	NR	NR
Decline to State	NR	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	NR	8	NR
\$20,000 - \$39,999 Annually	NR	9	NR
\$40,000 - \$59,999 Annually	NR	6	NR
\$60,000 - \$79,999 Annually	NR	1	NR
\$80,000 - \$100,000 Annually	NR	NR	NR
More than \$100,000 Annually	NR	3	NR
Decline to State	NR	4	NR

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	1	NR
High School Graduate or Equivalency	NR	7	NR
Some College, No Degree	NR	11	NR
Associate's Degree	NR	1	NR
Bachelor's Degree	NR	6	NR
Graduate or Professional Degree	NR	5	NR
Decline to State	NR	NR	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	11	NR
No	NR	19	NR
Decline to State	NR	1	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	8	NR
No	NR	22	NR
Decline to State	NR	1	NR

County of Trinity

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	2	NR
No	NR	27	NR
Decline to State	NR	1	NR

City of Vista

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NA	NA	NR
21 - 39	NA	NA	2
40 - 69	NA	NA	4
70 and Over	NA	NA	NR
Decline to State	NA	NA	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NA	NA	NR
Asian	NA	NA	NR
Black/African American	NA	NA	NR
Hispanic or Latino	NA	NA	NR
Native Hawaiian or Other Pacific Islander	NA	NA	NR
White/Caucasian	NA	NA	3
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NA	NA	4
Female/Woman	NA	NA	2
Transgender	NA	NA	NR
Nonbinary	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NA	NA	NR
Heterosexual/Straight	NA	NA	3
Homosexual/Gay	NA	NA	NR
Pansexual	NA	NA	NR
Not Listed (Please specify):	NA	NA	NR
Decline to State	NA	NA	2

City of Vista

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	1
No	NA	NA	4
Decline to State	NA	NA	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NA	NA	NR
\$20,000 - \$39,999 Annually	NA	NA	NR
\$40,000 - \$59,999 Annually	NA	NA	NR
\$60,000 - \$79,999 Annually	NA	NA	NR
\$80,000 - \$100,000 Annually	NA	NA	NR
More than \$100,000 Annually	NA	NA	1
Decline to State	NA	NA	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NA	NA	NR
High School Graduate or Equivalency	NA	NA	NR
Some College, No Degree	NA	NA	2
Associate's Degree	NA	NA	NR
Bachelor's Degree	NA	NA	NR
Graduate or Professional Degree	NA	NA	1
Decline to State	NA	NA	2

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	1
No	NA	NA	3
Decline to State	NA	NA	1
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NA	NA	1
No	NA	NA	3
Decline to State	NA	NA	1

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NA	NA	NR
No	NA	NA	NR
Decline to State	NA	NA	NR

City of Watsonville

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	NR	NR	NR
21 - 39	NR	1	NR
40 - 69	NR	2	2
70 and Over	NR	NR	NR
Decline to State	NR	NR	NR

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	NR	1	NR
Asian	NR	NR	NR
Black/African American	NR	NR	NR
Hispanic or Latino	NR	2	2
Native Hawaiian or Other Pacific Islander	NR	NR	NR
White/Caucasian	NR	2	2
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	NR	2	2
Female/Woman	NR	NR	NR
Transgender	NR	NR	NR
Nonbinary	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	NR	NR	NR
Heterosexual/Straight	NR	2	2
Homosexual/Gay	NR	NR	NR
Pansexual	NR	NR	NR
Not Listed (Please specify):	NR	NR	NR
Decline to State	NR	NR	NR

City of Watsonville

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	NR	1
No	NR	2	1
Decline to State	NR	NR	NR

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	NR	NR	NR
\$20,000 - \$39,999 Annually	NR	NR	NR
\$40,000 - \$59,999 Annually	NR	NR	NR
\$60,000 - \$79,999 Annually	NR	2	NR
\$80,000 - \$100,000 Annually	NR	NR	NR
More than \$100,000 Annually	NR	NR	NR
Decline to State	NR	NR	2

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	NR	NR	NR
High School Graduate or Equivalency	NR	2	NR
Some College, No Degree	NR	1	NR
Associate's Degree	NR	1	NR
Bachelor's Degree	NR	1	2
Graduate or Professional Degree	NR	NR	NR
Decline to State	NR	NR	NR

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	1	2
No	NR	NR	NR
Decline to State	NR	1	NR
Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	NR	1	2
No	NR	NR	NR
Decline to State	NR	1	NR

City of Watsonville

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	NR	1	1
No	NR	1	1
Decline to State	NR	NR	NR