



GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT
STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

CANNABIS EQUITY GRANTS PROGRAM FOR LOCAL JURISDICTIONS ANNUAL REPORT TO THE LEGISLATURE

JULY 2024

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INTRODUCTION

The Governor's Office of Business and Economic Development (GO-Biz) administers the Cannabis Equity Grants (CEG) Program for Local Jurisdictions. This report summarizes the status of cannabis equity programs in each local jurisdiction that was awarded equity grant funding by GO-Biz and is submitted pursuant to the California Cannabis Equity Act (Equity Act) established by Senate Bill 1294, (Stats. 2018, Ch. 794).

The Equity Act established the CEG program to provide funding to local jurisdictions to develop and operate cannabis equity programs that focus on the inclusion and support of individuals in California's legal cannabis marketplace who are from communities negatively or disproportionately impacted by cannabis criminalization.

CEG program grant funds may only be used to assist in the development of a local equity program or to assist equity applicants and licensees gain entry to, and successfully operate in, the state's regulated cannabis marketplace.

This report details specific information provided to GO-Biz from each local jurisdiction that was awarded equity grant funding in fiscal year 2022-2023 and from each local jurisdiction that expended equity grant funding during the 2023 calendar year that was awarded in a prior year.¹ The information from each local jurisdiction includes the status of its equity assessment, the status of adoption and implementation of its equity program, the method of identifying equity applicants and licensees, the number of equity and non-equity applicants and licensees, the method of fund disbursement, and information regarding business ownership percentage requirements. Note that information regarding business ownership percentage requirements is only applicable to those local jurisdictions which require equity applicants to become eligible through specific ownership percentages, and who had equity owned business data to report. The number of equity-owned businesses reported may not be identical to the number of local equity applicants or licensees in the jurisdiction as each business may be jointly owned by multiple individuals, and individuals may be counted as equity applicants prior to having an established business entity.

Local jurisdictions also provided aggregate demographic data on equity applicants, equity licensees, and all other applicants and licensees in the jurisdiction. Data sets are limited to those who voluntarily provided the requested demographic information to the local jurisdiction. This information is found in Appendix A.

Copies of local jurisdictions' equity assessments, including any jurisdictions that applied for but did not receive grant funding, are available at www.business.ca.gov/CEG.

A copy of this report can be downloaded at www.business.ca.gov/about/publications and a hard copy of this report can be obtained by emailing ceg@gobiz.ca.gov or calling (916) 322-2683.

SUMMARY

The Bureau of Cannabis Control (Bureau) was initially appropriated \$10 million in equity grant funding and awarded these funds to 10 local jurisdictions in October 2019. In April 2020, GO-Biz awarded \$30 million in equity grant funding to 16 local jurisdictions for fiscal year 2019-2020. In March 2021, GO-Biz awarded \$15 million in equity grant funding to 17 local jurisdictions for fiscal year 2020-2021. In March 2022, GO-Biz awarded \$35 million in equity grant funding to 16 local jurisdictions for fiscal year 2021-2022. In March 2023,

¹ Information related to CEG funds awarded in fiscal year 2023-2024 will be included in the next annual report that will be submitted to the Legislature in July 2025.

GO-Biz awarded \$15 million in equity grant funding to 16 local jurisdictions for fiscal year 2022-2023.

CEG program grants are awarded by GO-Biz in two funding types: Type 1- Assistance to conduct a cannabis equity assessment and to develop a local equity program; and Type 2- Assistance for cannabis equity program applicants and licensees. In Fiscal Year 2022-2023, two local jurisdictions were awarded Type 1 grants and 14 local jurisdictions were awarded Type 2 grants. Additionally, the charts below contain information on all jurisdictions awarded CEG program grant funds.

Equity Grant Funding Awarded by Fiscal Year					
Local Jurisdiction	2018-2019 ^[1]	2019-2020	2020-2021	2021-2022	2022-2023
City of Adelanto	-	-	-	\$75,000.00*	-
City of Barstow	-	-	-	\$75,000.00*	-
City of Clearlake	-	\$98,890.43*	-	-	-
City of Coachella	\$500,000.00	\$93,783.26*	-	-	\$500,000.00
City of Fresno	-	-	\$1,204,934.25	-	-
County of Humboldt	\$1,338,683.13	\$2,459,581.02	\$1,055,870.22	\$3,429,315.04	\$1,234,821.75
City of Isleton	-	-	\$22,000.00*	-	-
County of Lake	-	\$150,000.00*	\$888,173.18	\$1,941,121.72	\$836,678.29
City of Long Beach	\$913,991.77	\$2,700,000.00	\$1,267,044.26	\$3,235,202.88	\$1,454,089.16
City of Los Angeles	\$1,834,156.38	\$6,042,014.23	\$2,030,997.42	\$5,726,309.09	\$1,984,947.11
County of Los Angeles	-	-	-	\$75,000.00*	-
County of Mendocino	-	\$2,245,704.40	\$832,274.17	\$2,944,034.62	-
City of Modesto	-	-	\$75,000.00*	-	\$350,000.00
County of Monterey	-	\$150,000.00*	-	\$550,000.00	-
City of Nevada City	-	-	-	-	\$48,729.86*
County of Nevada	-	\$149,999.95*	-	-	\$755,895.55
City of Oakland	\$1,657,201.65	\$6,576,705.76	\$2,434,712.51	\$5,435,140.82	\$1,996,487.50
City of Palm Springs	\$100,000.00	\$149,397.90	\$869,540.18	\$1,303,588.00	-
City of Pasadena	-	-	-	\$75,000.00*	-
City of Richmond	-	-	\$75,000.00*	\$1,319,360.00	-
City of Sacramento	\$1,197,119.34	\$3,831,955.93	\$1,813,612.38	\$4,351,347.87	\$1,563,722.87
City of San Diego	-	-	\$75,000.00*	-	\$882,839.85
County of San Diego	-	-	\$75,000.00*	-	\$350,000.00

City and County of San Francisco	\$1,338,683.13	\$4,995,000.00	\$2,055,841.43	\$4,464,579.96	\$1,511,791.11
City of San Jose	\$560,082.30	\$149,300.37*	-	-	-
City of Santa Cruz	-	\$147,666.75*	-	-	-
County of Santa Cruz	\$560,082.30	-	-	-	-
City of Santa Rosa	-	-	-	\$75,000.00*	-
County of Sonoma	-	-	\$75,000.00*	-	\$687,561.00
City of Stockton	-	\$60,000.00*	-	-	-
County of Trinity	-	-	\$75,000.00*	-	-
City of Vista	-	-	-	-	\$75,000.00*
City of Watsonville	-	-	-	-	\$767,435.95
Total	\$10,000,000.00	\$30,000,000.00	\$14,925,000.00	\$35,075,000.00	\$15,000,000.00

^[1] The 2018-2019 grant cycle was administered by the Bureau of Cannabis Control.

* Indicates a Type 1 Grant - Assistance for cannabis equity assessment/program development.

Total Equity Grant Funding Awarded and Program Progress as of 12/31/2023					
(FY 2019-2020, FY 2020-2021, FY 2021-2022, FY 2022-2023 cumulative)					
Local Jurisdiction	Total Funds Awarded	Total Funds Expended	Total Funds Returned to GO-Biz^[1]	Equity Assessment Completed	Equity Program Adopted
City of Adelanto	\$75,000.00	\$4,600.00	\$70,400.00	Not Completed	Not Adopted
City of Barstow	\$75,000.00	\$5,204.87	\$69,795.13	Not Completed	Not Adopted
City of Clearlake	\$98,890.43	\$98,890.43	\$0.00	8/2021	12/2022
City of Coachella	\$593,783.26	\$463,783.26	\$0.00	7/2021	3/2019
City of Fresno	\$1,204,934.25	\$1,204,934.25	\$0.00	1/2021	1/2019
County of Humboldt	\$8,179,588.03	\$6,944,766.28	\$0.00	3/2020	3/2019
City of Isleton	\$22,000.00	\$22,000.00	\$0.00	10/2022	11/2022
County of Lake	\$3,815,973.19	\$1,622,298.68	\$1,386,822.06	12/2020	1/2021
City of Long Beach	\$8,656,336.30	\$5,627,927.52	\$1,806,708.85	6/2018	7/2018
City of Los Angeles	\$15,784,267.85	\$14,343,294.59	\$0.00	7/2020	12/2017
County of Los Angeles	\$75,000.00	\$75,000.00	\$0.00	3/2023	Not Adopted
County of Mendocino	\$6,022,013.19	\$5,548,894.24	\$473,118.95	2/2020	2/2020
City of Modesto	\$425,000.00	\$75,000.00	\$0.00	11/2022	12/2022
County of Monterey	\$700,000.00	\$330,311.57	\$369,688.43	8/2021	12/2021
City of Nevada City	\$48,729.86	\$38,729.86	\$0.00	11/2023	11/2023

County of Nevada	\$905,895.50	\$150,608.78	\$0.00	2/2021	9/2021
City of Oakland	\$16,443,046.59	\$15,756,605.90	\$252,818.39	2/2017	3/2017
City of Palm Springs	\$2,322,526.08	\$2,071,226.73	\$254,043.23	1/2021	3/2019
City of Pasadena	\$75,000.00	\$41,872.80	\$33,127.20	6/2022	Not Adopted
City of Richmond	\$1,394,360.00	\$166,929.95	\$1,152,430.05	10/2021	12/2021
City of Sacramento	\$11,560,639.05	\$10,263,077.73	\$0.00	5/2018	8/2018
City of San Diego	\$957,839.85	\$75,000.00	\$0.00	10/2022	10/2022
County of San Diego	\$425,000.00	\$75,000.00	\$0.00	10/2022	Not Adopted
City and County of San Francisco	\$13,027,212.50	\$11,274,087.04	\$268,973.08	11/2017	1/2018
City of San Jose	\$149,300.37	\$127,116.10	\$22,184.27	2/2022	3/2019
City of Santa Cruz	\$147,666.75	\$147,666.75	\$0.00	10/2021	Not Adopted
City of Santa Rosa	\$75,000.00	\$75,000.00	\$0.00	11/2023	Not Adopted
County of Sonoma	\$762,561.00	\$79,307.18	\$0.00	11/2021	11/2021
City of Stockton	\$60,000.00	\$54,312.50	\$5,687.50	5/2021	7/2018
County of Trinity	\$75,000.00	\$75,000.00	\$0.00	10/2022	10/2022
City of Vista	\$75,000.00	\$320.00	\$0.00	Not Adopted	Not Adopted
City of Watsonville	\$767,435.95	\$767,435.95	\$0.00	7/2022	3/2019
Total	\$95,000,000.00	\$77,606,202.96	\$6,165,797.14	29 Equity Assessments Completed ^[2]	24 Equity Programs Adopted

[1] Represents funds returned due to not being expended or as a result of a GO-Biz initiated audit.

[2] Indicates all Equity Assessments, including jurisdiction-funded assessments.

Each local jurisdiction that receives a CEG program grant award from GO-Biz submits an annual report to GO-Biz on or before January 1st of the year following receipt of the grant and annually thereafter for each year that grant funds are expended. The following table summarizes the number of local equity applicants, local equity licensees, non-equity applicants, and non-equity licensees reported by each local jurisdiction operating a local equity program as of December 2023 when the annual reports were prepared by each local jurisdiction.

Equity and Non-Equity Applicants and Licensees as of 12/31/2023 ^[1]				
Local Jurisdiction	Equity Applicants	Equity Licensees	Non-Equity Applicants	Non-Equity Licensees
City of Adelanto	0	0	*	88
City of Barstow	0	0	0	29
City of Coachella	2	3	0	26
City of Fresno	28	0	144	3
County of Humboldt	21	222	*	1,065
County of Lake	2	42	25	0
City of Long Beach	164	1	455	276

City of Los Angeles	1,628	334	90	516
County of Los Angeles	0	0	0	0
County of Mendocino	213	140	308	229
City of Modesto	0	0	0	0
County of Monterey	14	0	73	32
City of Nevada City	0	0	3	9
County of Nevada	0	0	67	189
City of Oakland	275	181	0	279
City of Palm Springs	3	1	1	45
City of Pasadena	0	0	0	4
City of Richmond	0	0	0	12
City of Sacramento	364	39	48	248
City of San Diego	0	0	2	59
County of San Diego	0	0	0	0
City and County of San Francisco	106	46	78	51
City of Santa Rosa	0	0	10	24
County of Sonoma	2	12	37	67
City of Vista	0	0	1	10
City of Watsonville	4	2	0	10
Total	2,826	1,023	1,342	3,271

^[1] The number of equity applicants and equity licensees reported by the local jurisdiction is not necessarily identical to the number of applications submitted by equity-eligible individuals or number of licenses issued to equity-eligible individuals to engage in commercial cannabis activity. Individuals may be counted as equity applicants (verified equity program participants) prior to submitting an application to engage in commercial cannabis activity. One individual may submit multiple applications to engage in commercial cannabis activity, or multiple individuals may be included on one application or license. Local jurisdictions were asked to report the following to GO-Biz, and their responses are reflected in the table.

- Number of equity applicants: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have submitted, or will submit, an application to the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of equity licensees: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of non-equity applicants: the total number of people who are not participating in the jurisdiction's local equity program, and who have submitted an application to the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of non-equity licensees: the total number of people who are not participating in the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.

*Indicates data was not reported to GO-Biz.

Equity Grant Expenditures - Calendar Year 2023		
Type 1 Funding		
Local Jurisdiction	Local Equity Assessment	Local Equity Program Development
City of Barstow	\$0.00	\$5,204.87
County of Los Angeles	\$100,000.00	\$25,728.02
City of Nevada City	\$18,114.93	\$20,614.93

City of Pasadena	\$23.00	\$0.00
City of Santa Rosa	\$75,000.00	\$0.00
City of Vista	\$320.00	\$0.00
Total	\$193,457.93	\$51,547.82

Equity Grant Expenditures - Calendar Year 2023				
Type 2 Funding				
Local Jurisdiction	Grants	Loans	Direct Technical Assistance	Administrative Costs
City of Coachella	\$370,000.00	\$0.00	\$20,224.45	\$18,767.56
City of Fresno	\$735,034.25	\$349,900.00	\$120,000.00	\$0.00
County of Humboldt	\$2,890,714.68	\$0.00	\$0.00	\$44,115.32
County of Lake	\$1,472,298.68	\$0.00	\$0.00	\$0.00
City of Long Beach	\$1,034,095.63	\$0.00	\$268,262.48	\$126,735.33
City of Los Angeles	\$4,980,000.00	\$0.00	\$373,052.75	\$286,181.97
County of Mendocino	\$2,409,099.64	\$0.00	\$0.00	\$115,311.78
City of Modesto	\$0.00	\$0.00	\$0.00	\$0.00
County of Monterey	\$79,117.97	\$0.00	\$50,000.00	\$51,193.60
County of Nevada	\$0.00	\$0.00	\$0.00	\$608.83
City of Oakland	\$1,421,046.90	\$0.00	\$0.00	\$78,968.75
City of Palm Springs	\$1,169,993.75	\$0.00	\$51,197.50	\$45,890.80
City of Richmond	\$0.00	\$0.00	\$121,000.00	\$45,929.95
City of Sacramento	\$3,685,347.80	\$0.00	\$0.00	\$0.00
City of San Diego	\$0.00	\$0.00	\$0.00	\$0.00
County of San Diego	\$0.00	\$0.00	\$0.00	\$0.00
City and County of San Francisco	\$4,043,633.20	\$0.00	\$151,803.00	\$201,825.91
County of Sonoma	\$0.00	\$0.00	\$0.00	\$4,307.18
City of Watsonville	\$690,699.16	\$0.00	\$0.00	\$76,736.79
Total	\$23,508,782.98	\$349,900.00	\$1,155,540.18	\$1,096,573.77

Local Equity Applicants/Licensees Assisted - Calendar Year 2023						
Type 2 Funding						
Local Jurisdiction	Total Local Equity Applicants Assisted			Total Local Equity Licensees Assisted		
	Grants	Loans	Direct Technical Assistance	Grants	Loans	Direct Technical Assistance
City of Coachella	2	0	2	3	0	3
City of Fresno	5	5	28	0	0	0

County of Humboldt	0	0	0	59	0	0
County of Lake	31	0	0	1	0	0
City of Long Beach	10	0	19	1	0	1
City of Los Angeles	65	0	65	96	0	96
County of Mendocino	67	0	0	99	0	0
City of Modesto	0	0	0	0	0	0
County of Monterey	6	0	13	0	0	0
County of Nevada	0	0	0	0	0	0
City of Oakland	4	0	0	19	0	0
City of Palm Springs	3	0	3	1	0	1
City of Richmond	0	0	0	0	0	0
City of Sacramento	30	0	0	15	0	0
City of San Diego	0	0	0	0	0	0
County of San Diego	0	0	0	0	0	0
City and County of San Francisco	12	0	170	35	0	44
County of Sonoma	0	0	0	0	0	0
City of Watsonville	2	0	0	4	0	0
Total	237	5	300	333	0	145

LOCAL CANNABIS EQUITY PROGRAMS

This section of the report provides additional details for each local jurisdiction that was awarded Type 2 equity grant funding in fiscal year 2022-2023 and from each local jurisdiction that expended Type 2 equity grant funding during the 2023 calendar year that was awarded in a prior year.

CITY OF COACHELLA

Equity Program

The City of Coachella’s Cannabis Social Equity Program was adopted in March of 2019. Social equity participants receive capital assistance for financial literacy education, capital improvements, ongoing costs, rent, and legal assistance. Cannabis social equity licensees receive technical assistance to help educate them on how to properly manage their inventory, track and trace software, and properly prepare for state or local inspections. Grantees also receive capital assistance for expansion projects, capital improvement, and business mentoring, and gain access to financial literacy courses, workforce training, and financial assistance for educational purposes.

Eligibility Requirements

Individual Criterion:

An individual who is eligible to participate in the Program must be *both*:

- Lawfully able to work in the United States.
- Twenty-one (21) years of age or older.

They must also satisfy *one* classification below:

- i. Classification 1: A current or former resident of the City of Coachella who previously resided or currently resides in a low-income household and was *either*:
 - a. Arrested or convicted for a cannabis-related crime in the State of California between the years of 1980 and 2016; *or*
 - b. An immediate family member of an individual in subsection a of Classification 1 or Classification 2.
- ii. Classification 2: A current resident of the Coachella Valley who previously resided or currently resides in a low-income household and was:
 - Arrested or convicted for a cannabis-related crime in the State of California between the years of 1980 and 2016.
 - Annual family income must be at or below 80 percent of the Area Median Income (AMI).
 - Net worth below \$250,000.

Business Criterion:

A cannabis business that is eligible to participate must provide:

- A description of a statutory entity or business form that will serve as the legal structure for the applicant.
- A copy of its formation and organizing documents, including, but not limited to articles of incorporation, certificate of amendment, statement of information, articles of association, bylaws, partnership agreement, operating agreement, and fictitious business name statement.

They must also satisfy a tier below:

- i. Tier 1: A cannabis business with not less than 51% ownership by individuals meeting Classification 1 criteria (Coachella) that their business resides within the City of Coachella.
- ii. Tier 2: A cannabis business with not less than 51% ownership by individuals meeting Classification 2 (Coachella Valley) and that their business resides within the City of Coachella.
- iii. Tier 3: A cannabis incubator business that meets the following commitments below:
 - a. Commits a minimum of 20% of its business to serve as an incubator to host verified participants of the Coachella Social Equity Program, giving the participants the ability to utilize the licensed business to engage in commercial cannabis activities.
 - b. Commits a minimum of 20% of its workforce are City of Coachella residents, measured by hours worked, and reserves contracts of its cannabis products or services and ancillary business support with eligible participants.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Coachella:		2
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	1	100%
	1	75%

CITY OF FRESNO

Equity Program

The City of Fresno’s Social Equity Program was adopted in January of 2019. The City’s cannabis ordinance establishes a social equity program that ensures 1-2 equity permits for every 7 retail permits and every 8 commercial cannabis permits (non-retail) issued in the City.

The program’s objective is to assist qualified social equity applicants during the application process with the following technical assistance: business plan development, satisfying the social policy requirement (FMC Section Sec. 9-3316(b)), satisfying the Neighborhood Compatibility Requirement (includes Odor Control Plan, Waste Disposal, Nuisance Abatement), business strategies, assistance securing business locations prior to or during the application process, assistance securing capital investments (excluding loans and grants from the City) and assistance in recruiting, training, and retention of a qualified/diverse workforce.

Eligibility Requirements

To be considered an equity applicant, the majority ownership interest in the company applying must qualify under *at least one* of the following criteria:

- i. Low-income household and *either*:
 - a. A past conviction for a cannabis crime
 - b. Immediate family member with a past conviction for a cannabis crime.
- ii. Low-income household in a zip code identified as at least 60% according to the CalEnviroScreen for five (5) consecutive year period and *either*:
 - a. A past conviction for a cannabis crime.
 - b. Immediate family member with a past conviction for a cannabis crime.
- iii. Low-income household and *either*:
 - a. Five (5) years cumulative residency in a zip code identified as at least 70% according to the CalEnviroScreen.
 - b. Ten (10) years cumulative residency in a zip code identified by CalEnviroScreen.
- iv. Business with no less than fifty-one percent (51%) ownership by individuals who meet Criteria 1 and 2 above.
- v. Cannabis social enterprise with no less than fifty-one percent (51%) ownership by individuals who meet Criteria 1 and 2 above.
- vi. An individual with a membership interest in a cannabis business formed as a cooperative.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Fresno:		7
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	5	51%
Limited Liability Company	2	51%

COUNTY OF HUMBOLDT

Equity Program

The County of Humboldt’s Project Trellis Local Equity Program was adopted in March of 2019. The program’s objective is to assist qualified social equity applicants with the following services: waiving of various fees, business planning, loan application preparation, site location services, human resources management, technical assistance for the formation and administration of road maintenance associations for public and private road networks, technical assistance for the formation of cannabis cooperative, and loans or grants for purposes of assuring compliance with regulatory requirements of local or state permits or licenses.

Eligibility Requirements

To be considered for Local Equity Program eligibility individuals must meet *all* the following initial qualifications:

- The applicant’s household is at or below the moderate-income level based on the current year available Department of Housing and Urban Development (HUD) Income Limits (ILs) for Humboldt County.
- The applicant resided in Humboldt County for at least five years during the period 1971-2016.
- The applicant has an ownership interest in a cannabis business, such as cultivation, distribution, manufacturing, retail, laboratory, or micro-business that is at least:
 - i. 50% if there are no other individuals with an ownership interest in the cannabis business who meet the Minimum Local Equity Program Criteria.
 - ii. 25% if there is only one other individual with an ownership interest in the cannabis business who meets the Minimum Local Equity Program Criteria.
 - iii. 20% if there are two or more other individuals with an ownership interest in the cannabis business who meet the Minimum Local Equity Program
- The applicant is a Humboldt County resident.

After meeting the initial qualifications, individuals must meet *one* of the following eligible criteria:

- i. The applicant was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related enforcement event.
- ii. The applicant has a parent, sibling, or child who was arrested and/or convicted of a non-violent cannabis-related offense (including as a juvenile) or was subject to asset forfeiture arising from a cannabis-related enforcement event.
- iii. The applicant experienced sexual assault, exploitation, domestic violence, and/or human trafficking as a result of participating in the cannabis industry.
- iv. The applicant was or is homeless or suffered a loss of housing as a result of marijuana enforcement.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Humboldt:		238
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	20	100%

	1	80-99%
	2	60-79%
	24	40-59%
	9	20-39%
Limited Liability Company	87	100%
	1	80-99%
	6	60-79%
	57	40-59%
	12	20-39%
Partnership	1	40-59%
Sole Proprietorship	18	100%

COUNTY OF LAKE

Equity Program

The County of Lake’s local equity program was adopted in January of 2021. The program’s objective is to assist qualified social equity applicants during the application process by offering the following services: financial assistance for various fees, loans, or grants to incentivize businesses that mitigate adverse environmental effects of cannabis cultivation, technical and administrative assistance such as working with banking institutions, and providing technical assistance to support equity applicants in accessing banking services. Additional services include outreach and education efforts to combat distrust of government, and employment skill training/support.

Equity Program Eligibility

Those who meet *one or more* of the following criteria are eligible for the County’s local equity program:

- i. Conviction History: Any individual who has obtained or applied for a cannabis permit in Lake County, or who has worked in or currently works in the cannabis industry and was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related event.
- ii. Low-Income Status: Any individual and/or entity that has obtained or applied for a permit, and the permit is for a business located in an area in Lake County with a poverty rate higher than the State of California, or any individual who can demonstrate their income is below the median income in Lake County.
- iii. Trauma History: Any individual who has experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
- iv. Homeless Consideration: Any individual who became homeless or suffered a loss of housing as a result of cannabis enforcement.
- v. Small Scale Eradication Experience: Any individual who has experienced eradication for less than 50

- plants on their own property.
- vi. Size of operation: Any stakeholder that has “small scale” cultivation by Lake County’s standards based on analysis of current application data.
- vii. Ownership Consideration: Any stakeholder that owns at least 51% of a cannabis-related business.
- viii. Residency Consideration: Any stakeholder that has resided in Lake County for at least five years between 1971-2016.
- ix. Family Conviction: Any stakeholder that has a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile).

Business Ownership Types and Percentages of Ownership

Data not reported.

CITY OF LONG BEACH

Equity Program

The City of Long Beach’s Cannabis Equity Program was adopted in July of 2018. The programs’ objective is to support equity applicants and licensees by providing access to resources such as direct grants, fee waivers, expedited application and facility plan check review, cultivation tax deferrals, and Direct Technical Assistance to open an Equity Business, whether it is a cultivation, manufacturing, distribution, lab testing and/or dispensary license type(s).

Equity Program Eligibility

To qualify as an Equity Applicant, *all* of the following eligibility criteria must be met:

- Be a natural person.
- In the last year, have had an annual family income at or below eighty percent (80%) of the Los Angeles-Long Beach-Glendale (LA County) Area Median Income (AMI), and a net worth below \$250,000.
- Have lived in a Long Beach census tract for a minimum of five (5) years, either consecutively or in total, where at least fifty-one percent (51%) of current residents have a household income at or below eighty percent (80%) of the Los Angeles Area Median Income.
- Meet at *least one* of the following criteria:
 - i. Between 1971 and 2016, was arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis.
 - ii. Has a parent, sibling, or child who, from 1971 to 2016, was arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Long Beach:	12
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Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	3	100%
	1	51%
Limited Liability Company	2	100%
	1	90%
	1	67%
	1	60%
Sole Proprietorship	3	100%

CITY OF LOS ANGELES

Equity Program

The City of Los Angeles’ equity program was adopted in December of 2017. The objective of the Social Equity Program (SEP) is to assist Social Equity Individual Applicants (SEIA) and Licensees to gain entry to the licensed commercial cannabis market through the Business, Licensing, Compliance and Technical Assistance Program (BLC Program). The BLC Program includes direct technical assistance with priority application processing, a fee waiver and fee deferral program, self-paced educational courses, and training on topics crucial to the State and local licensure processes and business development standard operating procedures. Other resources include Pro Bono and Low Bono legal services across all license types and access to financial assistance through the Social Equity Entrepreneur Development (SEED) Financial Grant Program.

Equity Program Eligibility

To qualify for participation in the City of Los Angeles’ Social Equity Program (SEP), applicants must satisfy *two of the three* following criteria:

- i. California Cannabis Arrest or Conviction: An arrest or conviction in California for any crime under the laws of the State of California or the United States relating to the sale, possession, use, manufacture, or cultivation of Cannabis that occurred prior to November 8, 2016. An arrest, prosecution, or conviction for a violation of Proposition D, as codified in former Article 5.1 of Chapter IV of the Los Angeles Municipal Code, notwithstanding that Proposition D has been repealed, is not a California Arrest or Cannabis Conviction.
- ii. Disproportionately Impacted Area: 10 years of cumulative residency in a Disproportionately Impacted Area as defined by police reporting districts.
- iii. Qualify as Low Income in the 2020 or 2021 calendar year. “Low-income” means *both* of the following definitions are met:
 - The Social Equity Individual Applicant meets the low-income thresholds established in the annual U.S. Department of Housing and Urban Development (HUD) income limits based upon the Area Median Income (AMI) for Los Angeles County based on household size.
 - The Social Equity Individual Applicant does not have Assets more than four times the AMI

amount for their household.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Los Angeles:		378
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	38	100%
	6	80-86%
	3	60-76%
	63	51-58%
	16	33-49%
	6	20-25%
	1	8%
Limited Liability Company	44	100%
	6	80-90%
	2	60-67%
	120	51-58%
	9	40-50%
	38	33-37%
	4	20-24%
	3	10-16%
	4	2-9%
Cooperative Corporation	2	100%
Partnership	2	51%
Sole Proprietorship	11	100%

COUNTY OF MENDOCINO

Equity Program

The County of Mendocino’s local equity program was adopted in February of 2020 and launched its Local Equity Entrepreneur Program (LEEP). The program provides qualified applicants with the following grant services: grant-paid fees (fee waivers) for County-related permits or license fees, direct technical assistance for business development and cannabis cooperative education, direct grants to assure compliance with regulatory requirements of local or state permits/licenses that mitigate the adverse environmental effect of cannabis cultivation (which includes categories such as regulatory compliance, capital improvement, and/or fixtures or

equipment), and direct grants for employment skill training.

Eligibility Requirements

To qualify for participation in LEEP, applicants must be:

- An individual who has worked in or currently works in the cannabis industry, who has obtained, applied for, or will apply for a commercial cannabis license in Mendocino County, and owns at least 50% of the business and meets *one* of the following equity criteria:
 - i. Lived in a place for at least 5 years between 1980 and 2016 that was a California county with drug arrest rates that were higher than the state average drug arrest rates and: The top 25% for unemployment and poverty; you can use the DCC map tool to see if you live in a qualifying area.
 - ii. Was arrested and/or convicted of a non-violent cannabis-related offense prior to November 8, 2016, or who has a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile) prior to November 8, 2016.
 - iii. Was personally raided or was subject to asset forfeiture arising from a cannabis-related event.
 - iv. Experience sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
 - v. Became homeless or suffered a loss of housing as a result of cannabis enforcement.
 - vi. Household income no more than 60% of the area’s median income, or eligible to get financial aid through aid programs including:
 - a. CalFresh
 - b. MediCal
 - c. CalWORKS
 - d. Supplemental security income
 - e. Social Security disability

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by County of Mendocino:		243
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	41	100%
	3	80-99%
	12	51%
	17	50%
	6	33-49%
	7	2-25%
S-Corporation	3	100%

Limited Liability Company	55	100%
	6	70-99%
	19	51%
	8	50%
	8	33%
	9	25-26%
	2	15-20%
Partnership	1	51%
	2	50%
	1	33%
Sole Proprietorship	43	100%

CITY OF MODESTO

Equity Program

The City of Modesto’s equity program was adopted in December 2022. The programs’ objective is to support equity applicants and licensees through technical assistance, priority application processing, training for prospective employees, and other services dependent upon funding.

Eligibility Requirements

Classification 1: Equity Employee Eligibility Criteria

To be eligible for the Equity Assistance Program as an equity employee, an individual shall satisfy *all* the following criteria:

- Be a natural person.
- Be a current or former resident of the City of Modesto who previously resided or currently resides in a low-income household and was *either*:
 - i. Arrested or convicted for a cannabis-related crime in Modesto between the years 1980 and 2011.
 - ii. An immediate family member of an individual convicted for a cannabis-related crime during that same period.
- Has lived for at least five (5) years, between the years of 1980 and 2011 in the following zip codes: 95355, 95354, 95350, 95351; and *one* of the following:
 - i. Was arrested or convicted for a crime relating to the sale, possession, use, or cultivation of cannabis in California, excluding those offenses that be disqualifying for cannabis licensure under current State law.
 - ii. Had a parent, guardian, child, or sibling convicted of a crime relating to the sale, possession,

use, or cultivation of cannabis in California, excluding those offenses which would be disqualifying for cannabis licensure under current State law.

Classification 2: Equity Business Owner Eligibility Criteria

To be eligible for the Equity Assistance Program as an equity business owner, an individual shall satisfy *all* the following criteria:

- Be a natural person.
- In the year prior to submitting the application to be an equity business owner, the individual resided in a household with an income at or below 80% of the Area Median Income for Modesto.
- Holds a minimum of fifty-one percent (51%) or more ownership of the entity applying for a Cannabis Business Registration as an Equity Business Owner.
- Has lived for at least five years in one of the following zip codes: 95355, 95354, 95350, 95351.
- Meets one of the following criteria:
 - i. Was arrested or convicted for a crime relating to the sale, possession, use, or cultivation of cannabis in California, excluding those offenses which would be disqualifying for cannabis licensure under current State law.
 - ii. Had a parent, guardian, child, or sibling convicted of a crime relating to the sale, possession, use, or cultivation of cannabis in California, excluding those offenses which would be disqualifying for cannabis licensure under current State law.
 - iii. (Classification 3): A Cannabis Social Enterprise with no less than 51% ownership by individuals meeting the Classification 1 criteria.

Business Ownership Types and Percentages of Ownership

The City of Modesto currently does not have any qualified equity licensees to report.

COUNTY OF MONTEREY

Equity Program

The County of Monterey adopted its local equity program, Grow Equity Together (GET) in December of 2021. The GET program's services to qualified applicants include direct payment on the applicant's behalf for the following fees: permitting/licensing application fees for Monterey County, fees incurred by the County Agricultural Commissioner's Office for Weights and Measures, fees to agencies and/or professionals offering direct technical assistance and direct grants to applicants not exceeding \$17,000 per grant.

Eligibility Requirements

Initial Program Eligibility:

To be considered for GET eligibility, applicants must meet *all* the following qualifications:

- Applicant is not applying for a cultivation license for a premise that exceeds one acre of total canopy for outdoor cultivation, or 22,000 square feet for mixed-light or indoor cultivation.
- Business must be in the unincorporated area of Monterey County.

Primary Program Eligibility:

To be considered for Primary GET eligibility, in addition to the criteria in Section 1 above, applicants must meet

two of the three criteria:

- i. Convicted of a non-violent, cannabis-related offense.
- ii. Household income is below the 100% Lower Living Standard Income Level.
- iii. A primary resident of Monterey County for at least five years from 1971-2016.

Business Ownership Types and Percentages of Ownership

Not applicable.

COUNTY OF NEVADA

Equity Program

The County of Nevada’s local equity program, Good to Grow Grant Program was adopted in September of 2021. Services provided to help mitigate barriers associated with entering the legal cannabis market include financial assistance in the form of waivers, loans and grants, administrative and technical assistance, educational outreach, and training opportunities.

Eligibility Requirements

Those who meet one or more of the below eligibility criteria shall become eligible for consideration for funding and services provided therefrom:

- **Conviction History:** Any individual who has obtained or applied for a commercial cannabis permit in Nevada County, or who has worked in or currently works in the cannabis industry and was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related event.
- **Low Income Status:** Any individual and/or entity that has obtained or applied for a commercial cannabis permit, and the permit is for a business located in an area in Nevada County with a poverty rate higher than the State of California, or any individual who can demonstrate their annual income is below the median income in Nevada County
- **Trauma History:** Are a person who experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry.
- **Homeless Consideration:** Any individual who became homeless or suffered a loss of housing as a result of cannabis enforcement.
- **Small Scale Eradication Experience:** Any individual who has experienced eradication or abatement for less than 50 plants.

Additional consideration will be given to those meeting one of the above criteria who meet one or more of the Bonus Criteria:

- **Ownership Consideration:** Any stakeholder that owns at least 51% of a cannabis-related business.
- **Residency Consideration:** Give additional consideration to those who have resided in Nevada

County for at least five years between 1971-2016. The county may choose to also give consideration to those residing in the San Juan Ridge or other identified areas of high poverty.

- Local Benefit: Hiring of local workforce and/or donations to local cooperatives, nonprofits and other community organizations.
- Family Conviction: Have a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile).

Business Ownership Types and Percentages of Ownership

The County of Nevada currently does not have any qualified equity licensees to report.

CITY OF OAKLAND

Equity Program

The City of Oakland adopted its local equity program in March of 2017. The program’s objective is to assist qualified equity applicants with the following services: free industry-specific and business ownership technical assistance, free legal assistance, a no-interest revolving loan program funded by new cannabis tax revenue, an incubator program that prioritizes general applicants who provide three years of free space and security to equity applicants; and application and permit fee exemptions for equity applicants. In recent years, the City has supported two shared-use manufacturing facilities, grants to operators, the purchase of property by equity applicants, a cannabis workforce development program, and a new cannabis tax structure that prioritizes equity businesses and employees.

Eligibility Requirements

To qualify for the local equity program, a local equity applicant must be an applicant that meets specified ownership requirements and whose ownership/owner meets *all* the following:

- Is an Oakland resident.
- In the last year, had an annual income at or less than 80 percent of Oakland Average Medium Income (AMI) adjusted for household size.
- Must meet *either* of the following:
 - i. has lived in any combination of Oakland police beats 2X, 2Y, 6X, 7X, 19X, 21X, 21Y, 23X, 26Y, 27X, 27Y, 29X, 30X, 30Y, 31Y, 32X, 33X, 34X, 5X, 8X and 35X for at least ten of the last twenty years.
 - ii. was arrested after November 5, 1996, and convicted of a cannabis crime committed in Oakland.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Oakland:		96
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	9	100%
	16	50%

Limited Liability Company	23	100%
	32	50%
Partnership	1	100%
Sole Proprietorship	15	100%

CITY OF PALM SPRINGS

Equity Program

The City of Palm Springs adopted its local equity program in March of 2019. The City’s equity program assists qualified applicants by waiving cannabis business applications and permitting fees. Additionally, assistance with education on the licensing and permitting process at both the local and State level. The City also provides expedited application processing, grant assistance with startup costs, including but not limited to, rent, leases, local and state application and licensing fees, regulatory adherence, testing of cannabis, equipment, capital improvements, and training and retention of a qualified and diverse workforce. Ongoing support for equity-owned businesses will also be provided.

Eligibility Requirements

To qualify as an individual equity applicant or licensee under the City’s program, individuals must provide documentation to sufficiently demonstrate they meet *one* of the following classifications:

- i. Classification 1: A current or former resident of the City of Palm Springs or Riverside County who previously resided or currently resides in a low-income household and *either*:
 - a) Has been arrested or convicted for a cannabis-related crime in Riverside County between the years 1980-2011.
 - b) Has an immediate family member that meets the criteria of subsection (a) of Classification 1 or meets the criteria of Classification 2.
- ii. Classification 2: A current or former resident of Riverside County who has lived in a low-income household for at least five (5) years, between the years of 1980-2011 in the following ZIP Codes: 92262, 92263, 92264.
- iii. To qualify as an Equity Business, Equity Applicants must have a minimum of 51% ownership of the business applying for an Adult-Use Cannabis Business Permit. The requirement can be met by one or multiple Equity Applicants collectively.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Palm Springs:		4
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	2	100%
Partnership	1	50%
Sole Proprietorship	1	100%

CITY OF RICHMOND

Equity Program

The City of Richmond adopted its cannabis equity program in December of 2021. The City provides services to program participants which include: direct grants, direct loans, technical assistance such as business plan development, business mentoring, assistance securing capital, business needs assessment, direct loans, loan readiness assessment, market assessment, data research strategies and support, assistance with establishing a legal entity, assistance with criminal records expungement, lease negotiation assistance, small business legal considerations, mentoring, assistance with general business operations, cannabis-specific regulatory operations, fiscal management, marketing/social media, technical training, employee training, and regulatory compliance. The City will also work with local partners and stakeholders to develop a workforce development and educational program to assist with the creation of a well-trained, qualified, and diverse workforce, including transitional workers.

Eligibility Requirements

An applicant must provide documentation that sufficiently demonstrates that the applicant satisfies any one of the following classifications:

Individuals:

An individual that is eligible to participate in the Program is either:

- i. Classification 1: A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and was *either*:
 - a. Arrested or convicted for a cannabis-related crime.
 - b. An immediate family member of an individual described in subsection a of Classification 1 or Classification 2.
- ii. Classification 2: A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and meets *at least one* of the following criteria:
 - a. Has lived in the City of Richmond for at least four (4) years.
 - b. Attended a school in the City of Richmond under the jurisdiction of the West Contra Costa Unified School District for five (5) years, either consecutively or in total, during the period 1971-2016.
 - c. Has lived in public housing in the City of Richmond for at least four (4) years.
 - d. After 1995, either lost housing in the City of Richmond, as evidenced by eviction, foreclosure, or revocation of housing subsidy.

Businesses:

A cannabis business that is eligible to participate in the program is either:

- i. Classification 3: A cannabis business with not less than 51% ownership interest by individuals meeting Classification 1 or 2 criteria and their business resides within the City of Richmond. If no such individual exists, individuals meeting Classification 1 or 2 criteria from other applicable areas may be utilized.
- ii. Classification 4: A cannabis business that is an Incubator.

Business Ownership Types and Percentages of Ownership

The City of Richmond currently does not have any qualified equity licensees to report.

CITY OF SACRAMENTO

Equity Program

The City of Sacramento adopted its Cannabis Opportunity Reinvestment and Equity (CORE) Program in August of 2018. The program's objective is to offer a comprehensive range of benefits and services, including small cannabis business entrepreneurship courses with American River College, zero-interest loans, tiered grants, fee waivers for business operating permits (BOP), and expedited building plan reviews, priority processing for BOP applications, promotion of CORE businesses through social media and event tabling, and networking mixers.

Eligibility Requirements

Individual Eligibility Criteria:

An individual that is eligible to participate in the program is *either*:

- i. Classification 1: A current or former resident of the City of Sacramento who previously resided or currently resides in a low-income household and was *either*:
 - a. arrested or convicted for a cannabis-related crime in Sacramento between the years 1980 and 2011.
 - b. an immediate family member of an individual described in subsection a of Classification 1 or Classification 2.
- ii. Classification 2: A current or former resident of the City of Sacramento who has lived in a low-income household for at least five (5) years, between the years of 1980 and 2011 in the following zip codes: 95811, 95815, 95817, 95820, 95823, 95824, 95826, 95828, and 95818.

Business Eligibility Criteria:

A cannabis business that is eligible to participate in the program is *either*:

- i. Classification 3: A cannabis business with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria that reside within the city district in which their business sits, if any. If no such individuals exist, individuals meeting Classifications 1 or 2 criteria from other applicable areas may be utilized.
- ii. Classification 4: A cannabis business that is a CORE Incubator and is *either*:
 - a. Hosts a participant; 30% of its workforce are Classification 1 or 2 eligible participants, measured by hours worked; and contracts no less than 51% of its cannabis products or services and ancillary business support with eligible participants.
 - b. Is a shared manufacturing cannabis business and donates at least 10% of its hours of operation to allow participant(s) to utilize 100% of its business' floor space and equipment.
 - c. Is a cannabis business that sells, gives, or otherwise transfers no less than a 33% equity share in the CORE Incubator's cannabis business to eligible CORE participants or participants; 30% of its workforce be Classification 1 or 2 eligible; and contracts no less than 30% of its cannabis and ancillary business with Classification 1 or 2 eligible participants.

- iii. Classification 5. A Cannabis Social Enterprise with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Sacramento:		63
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	10	100%
	3	80-97%
	3	60-79%
	3	53-59%
	8	51%
Limited Liability Company	17	100%
	2	90%
	2	66%
	15	51%

CITY OF SAN DIEGO

Equity Program

The City of San Diego’s Cannabis Social Equity and Economic Development (SEED) Program was adopted in October of 2022. The SEED program aims to reduce some of the strict sensitive use restrictions and distance requirements for new SEED cannabis outlets and production facilities; allow SEED cannabis outlets as Limited Use and allow applicants to qualify for the program prior to securing a cannabis outlet location; waive or reduce licensing, permitting, and inspection fees for SEED applicants; expand cannabis outlet hours of operation in conformance with the state. In addition to the new SEED Cannabis regulations, the City will offer training and assistance with the overall permitting process. Furthermore, the City will offer grants to equity applicants to assist with the overall startup costs for their businesses including leases and our funding to assist in purchasing a building.

Eligibility Requirements

Qualified applicant ownership/owner must satisfy *all* the following criteria:

- Have been an individual, immediate family member, or a legal guardian convicted or arrested for one of these cannabis crimes after January 1, 1980: Sale; Possession; Use; Manufacture; Cultivation.
- An eligible applicant must also meet *two of the five* of the following criteria:
 - i. Be a current or former resident of the City of San Diego who has lived in the following community plan areas for at least 5 years cumulative residency between 1980 and 2016: Barrio Logan, Linda Vista, Southeastern San Diego, Encanto Neighborhoods, Greater Golden Hill, Greater North Park, City Heights, College Area, Eastern Area, San Ysidro.
 - ii. Have a household income below 80% of the Area Median Income in either the preceding

year or current year of submitting an equity verification application or eligible to get financial aid through a program like CalFresh; MediCal; CalWORKS; Supplemental security income; Social Security disability.

- iii. Lost housing in San Diego through eviction, foreclosure, or subsidy cancellation after 1994.
- iv. Attended school in San Diego County for at least five (3) years between 1971 and 2016.
- v. Placed in the foster care system between 1971 and 2016.

Business Ownership Types and Percentages of Ownership

Not applicable.

COUNTY OF SAN DEIGO

Equity Program

The County of San Diego completed its cannabis social equity assessment in October of 2022, efforts are in current progress to establish the county's cannabis equity program.

Eligibility Requirements

Eligibility requirements are pending Board approval.

Business Ownership Types and Percentages of Ownership

Not applicable.

CITY AND COUNTY OF SAN FRANCISCO

Equity Program

The City and County of San Francisco established a cannabis local equity program in December of 2017 through its Office of Cannabis (OOC) department. The program's objective is to provide first-year permit fee waivers, access to free technical assistance, access to incubation programs, and access to flexible grant funding depending on eligibility criteria promulgated by the Cannabis Oversight Committee. The OOC partners with the Bar Association of San Francisco, the Cannabis Law Committee, and Golden Gate University's Cannabis Law Clinic to provide pro-bono legal and compliance support to the social equity community. The OOC issues several bulletins and regulations to further strengthen social equity protections as evidenced by its recent bulletins discussing the disallowance of forced sale provisions and additional code clarifications such as equity commitments as a part of ownership transfers.

Eligibility requirements

Qualified applicants must meet *at least three* of these conditions:

- i. Have been arrested for cannabis offenses, including as a juvenile.
- ii. Have a close relative who was arrested for cannabis offenses, including as a juvenile.
- iii. Lost housing in San Francisco through eviction, foreclosure, or subsidy cancellation.
- iv. Attended school in the San Francisco Unified School District for 5 years.
- v. Lived in San Francisco census tracts for 5 years, where at least 17% of households were at or below the federal poverty level.
- vi. Have a household income below 80% of the Area Median Income (AMI) in San Francisco in 2023.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City and County of San Francisco:		43
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	2	100%
	1	81%
	2	51-55%
	9	50%
Limited Liability Company	6	100%
	1	80%
	2	51-54%
	1	40.1%
	19	40%

COUNTY OF SONOMA

Equity Program

The County of Sonoma adopted its local equity program in November of 2021. The program's objective is to provide most services via direct funding assistance to equity applicants and licensees to assist them in entering and succeeding in the legal cannabis industry and is intended to offset costs associated with completing each phase of the cannabis business license application and permitting process. The following assistance will be offered (non-exhaustive list): Assistance with permit fees, study fees, state license fees, planning consultant fees, rent, fire suppression (water tanks), solar fees, tax liability, record expungement, business acumen training, outreach, and education.

Eligibility Requirements

To be a qualified applicant, *one of two* criteria must be met:

- i. Applicant conviction and/or arrest history: Applicant was arrested and/or convicted of the sale, possession, distribution, use, manufacture, or cultivation of cannabis (including as a juvenile), or other non-violent cannabis-related crime, or been subject to asset forfeiture because of a cannabis-related offense between 1971 and 2016; and/or
- ii. Family conviction and/or arrest history: Applicant with a parent, sibling, spouse, child, or a guardian/member of immediate household who was arrested for or convicted of the sale, possession, distribution, use, manufacture, or cultivation of cannabis (including as a juvenile).

Business Ownership Types and Percentages of Ownership

Not applicable.

CITY OF WATSONVILLE

Equity Program

The City of Watsonville adopted its local equity program in March of 2019. Cannabis equity applicants are eligible for the following five benefits from the City: workshops to gain a better understanding of various technical aspects of compliance with local and state regulations, direct technical assistance with all categories and levels of state and local licensing issued, fee waiver for use permit and cannabis business licenses, direct assistance paying for state licensing and regulatory fees, and assistance from the Community Development Director with securing business locations prior to or during the use permit and cannabis business license process.

Eligibility Requirements

For business entities applying under this program, at least fifty-one percent (51%) of the applicant's business must be owned and/or controlled by one or more individuals who will hold such interest for at least five years and who can demonstrate that they meet *all* the following criteria:

- Have been negatively impacted disproportionately by cannabis criminalization in *at least one* (1) of the following ways:
 - i. Job loss or forgone job opportunity.
 - ii. Loss of educational opportunity, financial aid, or scholarship.
 - iii. Loss of professional or business license.
 - iv. Incarceration due to a nonviolent cannabis-related offense.
 - v. Have a parent or guardian, sibling, or child who was arrested for or convicted (nonviolent) of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile) from 1971 to the current year.
- Reside within the boundaries of the Pajaro Valley Unified School District for the past five (5) years.

In addition to the two criteria listed above, applicants must also demonstrate that they meet *at least one* specified standard, including:

- i. Attended school in the Pajaro Valley Unified School District for a total of five (5) years.
- ii. Are economically-disadvantaged, which may be demonstrated by the following:
 - a. Filed for bankruptcy under Chapters 7, 11, 12, or 13 of the United States Bankruptcy Code.
 - b. Loss of primary residence through a judicial or nonjudicial foreclosure after 2005 or have otherwise been involuntarily displaced from their primary residence such as by eviction or subsidy cancellation.
 - c. Long-term unemployment or recurrent seasonal unemployment.
 - d. Long-term poverty status.
 - e. Low or negative net worth not exceeding One Hundred Thousand and no/100ths (\$100,000.00) Dollars (excluding principal residence).
 - f. Have a household income below the federal poverty threshold for at least five (5) years in any period between 1971 and the most recent filing year.
 - g. Have a household income below eighty (80%) percent of the average median income (AMI) for the most recent filing year based on the number of people in your household.

Business Ownership Types and Percentages of Ownership

Total Businesses Reported by City of Watsonville:		2
Business Type	Number of Businesses	Equity Licensee Ownership Percentage
Corporation	1	88%
	1	50.01%

APPENDIX A: DEMOGRAPHIC TABLES

The following pages provide demographic information gathered by the local jurisdictions from both equity and non-equity applicants and licensees within each jurisdiction as required by the Equity Act.

Jurisdictions requested demographic information from equity applicants, equity licensees, and non-equity applicants and licensees within the jurisdiction however, demographic information was provided on a voluntary basis. Due to varying response rates, demographic data does not necessarily represent the total number of applicants and licensees within the jurisdiction. In each demographic table, “N/A” denotes information that was not applicable to the jurisdiction’s current stage of program implementation, e.g., having no equity applicants or equity licensees due to the absence of an equity program in the jurisdiction.

The following jurisdictions did not operate a local equity program as of the date this report was prepared, did not expend CEG program funds during the 2023 calendar year, and/or did not supply aggregate demographic data to GO-Biz for this report:

- City of Adelanto
- City of Clearlake
- City of Isleton
- City of San Jose
- City of Santa Cruz
- County of Santa Cruz
- City of Stockton
- County of Trinity

City of Barstow

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	N/A
21 - 39	N/A	N/A	N/A
40 - 69	N/A	N/A	N/A
70 and Over	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	N/A
Asian	N/A	N/A	N/A
Black/African American	N/A	N/A	N/A
Hispanic or Latino	N/A	N/A	N/A
Native Hawaiian or Other Pacific Islander	N/A	N/A	N/A
White/Caucasian	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	N/A
Female/Woman	N/A	N/A	N/A
Transgender	N/A	N/A	N/A
Nonbinary	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	N/A
Heterosexual/Straight	N/A	N/A	N/A
Homosexual/Gay	N/A	N/A	N/A
Pansexual	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Barstow

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	N/A
\$20,000 - \$39,999 Annually	N/A	N/A	N/A
\$40,000 - \$59,999 Annually	N/A	N/A	N/A
\$60,000 - \$79,999 Annually	N/A	N/A	N/A
\$80,000 - \$100,000 Annually	N/A	N/A	N/A
More than \$100,000 Annually	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	N/A
High School Graduate or Equivalency	N/A	N/A	N/A
Some College, No Degree	N/A	N/A	N/A
Associate's Degree	N/A	N/A	N/A
Bachelor's Degree	N/A	N/A	N/A
Graduate or Professional Degree	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Barstow

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Coachella

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39		2	2
40 - 69	1	1	6
70 and Over			1
Decline to State			4

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			
Asian			
Black/African American			
Hispanic or Latino	1	3	3
Native Hawaiian or Other Pacific Islander			
White/Caucasian			6
Not Listed (Please specify):			
Decline to State			4

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man		1	11
Female/Woman	1	2	
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			2

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			
Heterosexual/Straight	1	3	7
Homosexual/Gay			
Pansexual			
Not Listed (Please specify):			
Decline to State			6

City of Coachella

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No		3	11
Decline to State	1		2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1	1	
\$20,000 - \$39,999 Annually		1	
\$40,000 - \$59,999 Annually			
\$60,000 - \$79,999 Annually		1	1
\$80,000 - \$100,000 Annually			1
More than \$100,000 Annually			4
Decline to State			7

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency		1	1
Some College, No Degree			
Associate's Degree			
Bachelor's Degree		2	3
Graduate or Professional Degree			
Decline to State	1		9

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		1	1
No		2	11
Decline to State	1		1

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		1	
No		2	11
Decline to State	1		2

City of Coachella

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			1
No	1	3	7
Decline to State			5

City of Fresno

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		N/A	
21 - 39	2	N/A	3
40 - 69	2	N/A	3
70 and Over	1	N/A	
Decline to State		N/A	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		N/A	1
Asian		N/A	
Black/African American	2	N/A	
Hispanic or Latino	1	N/A	1
Native Hawaiian or Other Pacific Islander		N/A	
White/Caucasian		N/A	3
Not Listed (Please specify):		N/A	
Decline to State		N/A	1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	2	N/A	4
Female/Woman	2	N/A	2
Transgender		N/A	
Nonbinary		N/A	
Not Listed (Please specify):		N/A	
Decline to State		N/A	

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual		N/A	1
Heterosexual/Straight	1	N/A	4
Homosexual/Gay		N/A	1
Pansexual		N/A	
Not Listed (Please specify):		N/A	
Decline to State	1	N/A	

City of Fresno

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	N/A	
No		N/A	4
Decline to State	1	N/A	

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually		N/A	
\$20,000 - \$39,999 Annually		N/A	
\$40,000 - \$59,999 Annually		N/A	
\$60,000 - \$79,999 Annually	1	N/A	
\$80,000 - \$100,000 Annually		N/A	
More than \$100,000 Annually		N/A	3
Decline to State	1	N/A	1

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		N/A	
High School Graduate or Equivalency		N/A	
Some College, No Degree		N/A	2
Associate's Degree		N/A	
Bachelor's Degree		N/A	1
Graduate or Professional Degree	1	N/A	1
Decline to State	1	N/A	

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	N/A	
No		N/A	4
Decline to State		N/A	

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		N/A	
No	1	N/A	4
Decline to State	1	N/A	

City of Fresno

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		N/A	1
No	1	N/A	3
Decline to State	1	N/A	

County of Humboldt

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	4	60	1
40 - 69	14	133	6
70 and Over	1	13	2
Decline to State	2	16	1056

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	2	
Asian	0	3	
Black/African American	1	4	
Hispanic or Latino	2	12	
Native Hawaiian or Other Pacific Islander	0	2	
White/Caucasian	15	159	7
Not Listed (Please specify):	0	3	
Decline to State	3	37	1058

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	10	109	8
Female/Woman	9	93	
Transgender	0	0	
Nonbinary	0	0	
Not Listed (Please specify):	0	0	
Decline to State	2	20	1057

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	2	6	
Heterosexual/Straight	11	152	7
Homosexual/Gay	2	2	
Pansexual	1	0	
Not Listed (Please specify):	0	0	
Decline to State	5	62	1058

County of Humboldt

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	18	1
No	16	161	7
Decline to State	3	43	1057

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	7	108	1
\$20,000 - \$39,999 Annually	8	52	4
\$40,000 - \$59,999 Annually	2	33	
\$60,000 - \$79,999 Annually	4	22	
\$80,000 - \$100,000 Annually	0	6	1
More than \$100,000 Annually	0	1	1
Decline to State	0	0	1058

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	7	
High School Graduate or Equivalency	3	44	3
Some College, No Degree	7	66	2
Associate's Degree	2	8	
Bachelor's Degree	4	48	1
Graduate or Professional Degree	3	18	1
Decline to State	2	31	1058

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	3	26	1
No	10	155	6
Decline to State	2	5	1058

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	6	36	1
No	10	155	6
Decline to State	2	5	1058

County of Humboldt

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	6	2
No	18	187	5
Decline to State	2	29	1058

County of Lake

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		0	
21 - 39		16	10
40 - 69	1	24	12
70 and Over		1	2
Decline to State	1	1	1

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		1	1
Asian		3	1
Black/African American		1	1
Hispanic or Latino		6	4
Native Hawaiian or Other Pacific Islander		1	1
White/Caucasian		28	14
Not Listed (Please specify):			
Decline to State	2	2	3

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man		28	17
Female/Woman	1	12	7
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State	1	1	1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual		1	2
Heterosexual/Straight	1	30	19
Homosexual/Gay		1	
Pansexual		4	
Not Listed (Please specify):			
Decline to State	1	6	4

County of Lake

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		3	2
No		34	20
Decline to State	2	5	3

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1	10	2
\$20,000 - \$39,999 Annually	1	15	7
\$40,000 - \$59,999 Annually		4	2
\$60,000 - \$79,999 Annually		3	2
\$80,000 - \$100,000 Annually		3	0
More than \$100,000 Annually		4	4
Decline to State		3	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		0	1
High School Graduate or Equivalency		8	5
Some College, No Degree		17	9
Associate's Degree		4	
Bachelor's Degree		10	5
Graduate or Professional Degree	1	2	3
Decline to State	1	1	2

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	14	6
No	1	27	18
Decline to State		1	1

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	7	3
No	1	31	21
Decline to State		4	1

County of Lake

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		39	1
No		3	22
Decline to State	2		2

City of Long Beach

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	10	1	3
40 - 69	16	5	17
70 and Over	1	0	1
Decline to State	1	1	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	1
Asian	1	1	3
Black/African American	3	1	0
Hispanic or Latino	3	4	1
Native Hawaiian or Other Pacific Islander	0	0	0
White/Caucasian	0	1	8
Not Listed (Please specify):	0	0	2
Decline to State	0	1	1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	4	5	15
Female/Woman	2	1	4
Transgender	0	0	0
Nonbinary	1	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	1	1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	6	5	18
Homosexual/Gay	1	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	3	1

City of Long Beach

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	1	3
No	6	5	15
Decline to State	0	1	1

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	2	4	3
\$20,000 - \$39,999 Annually	1	1	1
\$40,000 - \$59,999 Annually	1	0	1
\$60,000 - \$79,999 Annually	0	0	2
\$80,000 - \$100,000 Annually	0	0	4
More than \$100,000 Annually	1	1	4
Decline to State	1	1	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	0	0
High School Graduate or Equivalency	0	0	0
Some College, No Degree	3	4	3
Associate's Degree	2	0	1
Bachelor's Degree	1	2	10
Graduate or Professional Degree	0	0	3
Decline to State	0	1	2

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	4	3	1
No	2	3	16
Decline to State	0	1	2

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	3	1
No	4	3	16
Decline to State	0	1	2

City of Long Beach

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	1
No	6	6	17
Decline to State	0	1	1

City of Los Angeles

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	16	1	3
40 - 69	23	15	7
70 and Over	0	0	0
Decline to State	1	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	5	0	0
Asian	3	1	0
Black/African American	15	8	1
Hispanic or Latino	9	0	1
Native Hawaiian or Other Pacific Islander	1	4	1
White/Caucasian	5	3	6
Not Listed (Please specify):	0	0	1
Decline to State	2	0	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	28	8	6
Female/Woman	10	8	2
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	2	0	2

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	0	0	0
Homosexual/Gay	0	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	6	2	1
No	28	14	7
Decline to State	6	0	2

City of Los Angeles

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	19	3	0
\$20,000 - \$39,999 Annually	8	4	1
\$40,000 - \$59,999 Annually	7	3	0
\$60,000 - \$79,999 Annually	0	1	2
\$80,000 - \$100,000 Annually	2	2	2
More than \$100,000 Annually	0	2	5
Decline to State	4	1	0

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	3	0	0
High School Graduate or Equivalency	7	0	2
Some College, No Degree	15	8	2
Associate's Degree	6	4	0
Bachelor's Degree	6	1	4
Graduate or Professional Degree	2	3	2
Decline to State	1	0	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	29	12	2
No	7	4	8
Decline to State	4	0	0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	25	11	2
No	12	5	8
Decline to State	3	0	0

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	1	2
No	35	15	8
Decline to State	5	0	0

County of Los Angeles

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	N/A
21 - 39	N/A	N/A	N/A
40 - 69	N/A	N/A	N/A
70 and Over	N/A	N/A	N/A
Decline to State			

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	N/A
Asian	N/A	N/A	N/A
Black/African American	N/A	N/A	N/A
Hispanic or Latino	N/A	N/A	N/A
Native Hawaiian or Other Pacific Islander	N/A	N/A	N/A
White/Caucasian	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State			

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	N/A
Female/Woman	N/A	N/A	N/A
Transgender	N/A	N/A	N/A
Nonbinary	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State			

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	N/A
Heterosexual/Straight	N/A	N/A	N/A
Homosexual/Gay	N/A	N/A	N/A
Pansexual	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State			

County of Los Angeles

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State			

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	N/A
\$20,000 - \$39,999 Annually	N/A	N/A	N/A
\$40,000 - \$59,999 Annually	N/A	N/A	N/A
\$60,000 - \$79,999 Annually	N/A	N/A	N/A
\$80,000 - \$100,000 Annually	N/A	N/A	N/A
More than \$100,000 Annually	N/A	N/A	N/A
Decline to State			

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	N/A
High School Graduate or Equivalency	N/A	N/A	N/A
Some College, No Degree	N/A	N/A	N/A
Associate's Degree	N/A	N/A	N/A
Bachelor's Degree	N/A	N/A	N/A
Graduate or Professional Degree	N/A	N/A	N/A
Decline to State			

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State			

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State			

County of Los Angeles

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State			

County of Mendocino

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	3	5	0
40 - 69	5	41	0
70 and Over	1	7	0
Decline to State	0	2	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	2	0
Asian	0	0	0
Black/African American	1	1	0
Hispanic or Latino	2	5	0
Native Hawaiian or Other Pacific Islander	0	1	0
White/Caucasian	5	40	0
Not Listed (Please specify):	0	3	0
Decline to State	1	3	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	6	32	0
Female/Woman	3	20	0
Transgender	0	0	0
Nonbinary	0	1	0
Not Listed (Please specify):	0	0	0
Decline to State	0	2	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	2	0
Heterosexual/Straight	5	42	0
Homosexual/Gay	1	0	0
Pansexual	0	0	0
Not Listed (Please specify):	1	0	0
Decline to State	1	11	0

County of Mendocino

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	10	0
No	8	42	0
Decline to State	0	3	0

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	2	9	0
\$20,000 - \$39,999 Annually	1	12	0
\$40,000 - \$59,999 Annually	3	11	0
\$60,000 - \$79,999 Annually	1	7	0
\$80,000 - \$100,000 Annually	0	6	0
More than \$100,000 Annually	0	4	0
Decline to State	2	6	0

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	1	0
High School Graduate or Equivalency	2	11	0
Some College, No Degree	4	18	0
Associate's Degree	0	9	0
Bachelor's Degree	2	11	0
Graduate or Professional Degree	1	3	0
Decline to State	0	2	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	28	0
No	7	25	0
Decline to State	1	1	0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	12	0
No	7	42	0
Decline to State	0	0	0

County of Mendocino

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	5	0
No	7	48	0
Decline to State	0	2	0

City of Modesto

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	N/A
21 - 39	N/A	N/A	N/A
40 - 69	N/A	N/A	N/A
70 and Over	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	N/A
Asian	N/A	N/A	N/A
Black/African American	N/A	N/A	N/A
Hispanic or Latino	N/A	N/A	N/A
Native Hawaiian or Other Pacific Islander	N/A	N/A	N/A
White/Caucasian	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	N/A
Female/Woman	N/A	N/A	N/A
Transgender	N/A	N/A	N/A
Nonbinary	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	N/A
Heterosexual/Straight	N/A	N/A	N/A
Homosexual/Gay	N/A	N/A	N/A
Pansexual	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Modesto

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licenses	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Income Level	Local Equity Applicants	Local Equity Licenses	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	N/A
\$20,000 - \$39,999 Annually	N/A	N/A	N/A
\$40,000 - \$59,999 Annually	N/A	N/A	N/A
\$60,000 - \$79,999 Annually	N/A	N/A	N/A
\$80,000 - \$100,000 Annually	N/A	N/A	N/A
More than \$100,000 Annually	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Educational Attainment	Local Equity Applicants	Local Equity Licenses	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	N/A
High School Graduate or Equivalency	N/A	N/A	N/A
Some College, No Degree	N/A	N/A	N/A
Associate's Degree	N/A	N/A	N/A
Bachelor's Degree	N/A	N/A	N/A
Graduate or Professional Degree	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licenses	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licenses	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Modesto

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

County of Monterey

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		N/A	
21 - 39	1	N/A	2
40 - 69	4	N/A	4
70 and Over	1	N/A	
Decline to State		N/A	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		N/A	
Asian		N/A	1
Black/African American		N/A	1
Hispanic or Latino		N/A	1
Native Hawaiian or Other Pacific Islander		N/A	
White/Caucasian	1	N/A	3
Not Listed (Please specify):	1	N/A	
Decline to State	3	N/A	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	3	N/A	3
Female/Woman	1	N/A	1
Transgender		N/A	
Nonbinary		N/A	
Not Listed (Please specify):		N/A	
Decline to State	1	N/A	2

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual		N/A	
Heterosexual/Straight	3	N/A	3
Homosexual/Gay		N/A	1
Pansexual		N/A	
Not Listed (Please specify):		N/A	
Decline to State	2	N/A	2

County of Monterey

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	N/A	
No	2	N/A	4
Decline to State	2	N/A	2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	2	N/A	
\$20,000 - \$39,999 Annually	1	N/A	
\$40,000 - \$59,999 Annually	1	N/A	
\$60,000 - \$79,999 Annually		N/A	
\$80,000 - \$100,000 Annually		N/A	
More than \$100,000 Annually		N/A	3
Decline to State	1	N/A	3

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		N/A	
High School Graduate or Equivalency	1	N/A	
Some College, No Degree	1	N/A	
Associate's Degree		N/A	
Bachelor's Degree	1	N/A	3
Graduate or Professional Degree	1	N/A	1
Decline to State	1	N/A	2

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	N/A	1
No	2	N/A	3
Decline to State	1	N/A	2

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	N/A	1
No	3	N/A	3
Decline to State	1	N/A	2

County of Monterey

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		N/A	
No	3	N/A	4
Decline to State	2	N/A	2

City of Nevada City

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39	1	4	
40 - 69	1	6	3
70 and Over	1	1	
Decline to State			9

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			
Asian		3	
Black/African American		1	
Hispanic or Latino	1	2	
Native Hawaiian or Other Pacific Islander		1	
White/Caucasian	2	5	1
Not Listed (Please specify):			
Decline to State		1	11

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man		6	1
Female/Woman	2	4	1
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			10

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			
Heterosexual/Straight	2	4	1
Homosexual/Gay			
Pansexual		1	
Not Listed (Please specify):			
Decline to State		3	11

City of Nevada City

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	2	6	2
Decline to State		1	10

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually		3	
\$20,000 - \$39,999 Annually	1		1
\$40,000 - \$59,999 Annually	1		
\$60,000 - \$79,999 Annually			
\$80,000 - \$100,000 Annually		1	
More than \$100,000 Annually		2	
Decline to State		1	11

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency			
Some College, No Degree		1	
Associate's Degree		1	
Bachelor's Degree	1	2	1
Graduate or Professional Degree	1	4	1
Decline to State			10

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		3	
No		3	2
Decline to State		1	10

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	3	
No	1	5	2
Decline to State		1	10

City of Nevada City

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No	2	6	2
Decline to State		1	10

County of Nevada

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	17
40 - 69	N/A	N/A	18
70 and Over	N/A	N/A	1
Decline to State	N/A	N/A	1

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	2
Asian	N/A	N/A	2
Black/African American	N/A	N/A	0
Hispanic or Latino	N/A	N/A	3
Native Hawaiian or Other Pacific Islander	N/A	N/A	1
White/Caucasian	N/A	N/A	25
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	29
Female/Woman	N/A	N/A	10
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	1
Heterosexual/Straight	N/A	N/A	29
Homosexual/Gay	N/A	N/A	0
Pansexual	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	0

County of Nevada

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	5
No	N/A	N/A	24
Decline to State	N/A	N/A	1

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	6
\$20,000 - \$39,999 Annually	N/A	N/A	11
\$40,000 - \$59,999 Annually	N/A	N/A	6
\$60,000 - \$79,999 Annually	N/A	N/A	1
\$80,000 - \$100,000 Annually	N/A	N/A	2
More than \$100,000 Annually	N/A	N/A	0
Decline to State	N/A	N/A	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	0
High School Graduate or Equivalency	N/A	N/A	7
Some College, No Degree	N/A	N/A	11
Associate's Degree	N/A	N/A	2
Bachelor's Degree	N/A	N/A	11
Graduate or Professional Degree	N/A	N/A	2
Decline to State	N/A	N/A	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	15
No	N/A	N/A	13
Decline to State	N/A	N/A	1

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	11
No	N/A	N/A	17
Decline to State	N/A	N/A	2

County of Nevada

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	28
Decline to State	N/A	N/A	1

City of Oakland

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			3
21 - 39	3	43	62
40 - 69	4	68	3
70 and Over		3	13
Decline to State		4	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		3	
Asian	4	6	22
Black/African American	3	55	10
Hispanic or Latino		13	16
Native Hawaiian or Other Pacific Islander			5
White/Caucasian	1	19	34
Not Listed (Please specify):	1	3	4
Decline to State		9	23

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	5	77	74
Female/Woman	2	31	22
Transgender			
Nonbinary			
Not Listed (Please specify):		2	
Decline to State		8	17

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			1
Heterosexual/Straight	4	73	70
Homosexual/Gay	3	2	
Pansexual		1	
Not Listed (Please specify):		3	
Decline to State		36	36

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	15	5
No	6	83	73
Decline to State		17	28

City of Oakland

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	2	14	9
\$20,000 - \$39,999 Annually	2	23	6
\$40,000 - \$59,999 Annually	2	16	12
\$60,000 - \$79,999 Annually		17	9
\$80,000 - \$100,000 Annually		1	7
More than \$100,000 Annually	1	3	21
Decline to State		35	49

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		1	
High School Graduate or Equivalency		12	9
Some College, No Degree		35	10
Associate's Degree	2	11	5
Bachelor's Degree	4	26	37
Graduate or Professional Degree	1	16	14
Decline to State		17	34

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	4	40	17
No	3	57	78
Decline to State		18	13

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	4	41	8
No	2	52	78
Decline to State	1	22	19

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	4	4
No	5	109	86
Decline to State		12	16

City of Palm Springs

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39	2		7
40 - 69	1	1	7
70 and Over			1
Decline to State			2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			1
Asian			3
Black/African American	1	1	2
Hispanic or Latino			1
Native Hawaiian or Other Pacific Islander			1
White/Caucasian	2		6
Not Listed (Please specify):			
Decline to State			5

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	3	1	7
Female/Woman			4
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			4

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			1
Heterosexual/Straight	3	1	9
Homosexual/Gay			1
Pansexual			1
Not Listed (Please specify):			
Decline to State			4

City of Palm Springs

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	3	1	9
Decline to State			4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1		
\$20,000 - \$39,999 Annually			
\$40,000 - \$59,999 Annually	1	1	
\$60,000 - \$79,999 Annually	1		3
\$80,000 - \$100,000 Annually			
More than \$100,000 Annually			1
Decline to State			9

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency	2		
Some College, No Degree	1	1	
Associate's Degree			
Bachelor's Degree			
Graduate or Professional Degree			
Decline to State			

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	1	1
No	1		11
Decline to State			2

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1		
No	2	1	11
Decline to State			2

City of Palm Springs

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No	3	1	9
Decline to State			4

City of Pasadena

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	
40 - 69	N/A	N/A	1
70 and Over	N/A	N/A	
Decline to State	N/A	N/A	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	1
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	1
Female/Woman	N/A	N/A	
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	1
Homosexual/Gay	N/A	N/A	
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

City of Pasadena

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	
\$80,000 - \$100,000 Annually	N/A	N/A	
More than \$100,000 Annually	N/A	N/A	1
Decline to State	N/A	N/A	

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	1
High School Graduate or Equivalency	N/A	N/A	
Some College, No Degree	N/A	N/A	
Associate's Degree	N/A	N/A	
Bachelor's Degree	N/A	N/A	
Graduate or Professional Degree	N/A	N/A	
Decline to State	N/A	N/A	

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	

City of Pasadena

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	1
Decline to State	N/A	N/A	

City of Richmond

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	N/A
21 - 39	N/A	N/A	N/A
40 - 69	N/A	N/A	N/A
70 and Over	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	N/A
Asian	N/A	N/A	N/A
Black/African American	N/A	N/A	N/A
Hispanic or Latino	N/A	N/A	N/A
Native Hawaiian or Other Pacific Islander	N/A	N/A	N/A
White/Caucasian	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	N/A
Female/Woman	N/A	N/A	N/A
Transgender	N/A	N/A	N/A
Nonbinary	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	N/A
Heterosexual/Straight	N/A	N/A	N/A
Homosexual/Gay	N/A	N/A	N/A
Pansexual	N/A	N/A	N/A
Not Listed (Please specify):	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Richmond

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	N/A
\$20,000 - \$39,999 Annually	N/A	N/A	N/A
\$40,000 - \$59,999 Annually	N/A	N/A	N/A
\$60,000 - \$79,999 Annually	N/A	N/A	N/A
\$80,000 - \$100,000 Annually	N/A	N/A	N/A
More than \$100,000 Annually	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	N/A
High School Graduate or Equivalency	N/A	N/A	N/A
Some College, No Degree	N/A	N/A	N/A
Associate's Degree	N/A	N/A	N/A
Bachelor's Degree	N/A	N/A	N/A
Graduate or Professional Degree	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Richmond

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	N/A
No	N/A	N/A	N/A
Decline to State	N/A	N/A	N/A

City of Sacramento

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	21	10	5
40 - 69	36	17	7
70 and Over	0	0	0
Decline to State	1	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	1
Asian	4	2	0
Black/African American	37	15	1
Hispanic or Latino	3	4	1
Native Hawaiian or Other Pacific Islander	0	1	0
White/Caucasian	4	2	4
Not Listed (Please specify):	4	2	3
Decline to State	3	1	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	29	9	10
Female/Woman	28	16	0
Transgender	0	0	0
Nonbinary	0	1	0
Not Listed (Please specify):	0	0	0
Decline to State	1	0	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	2	0
Heterosexual/Straight	51	18	10
Homosexual/Gay	0	0	0
Pansexual	1	0	0
Not Listed (Please specify):	1	0	0
Decline to State	5	7	2

City of Sacramento

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	6	2	1
No	45	18	7
Decline to State	7	7	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	8	1	1
\$20,000 - \$39,999 Annually	16	3	1
\$40,000 - \$59,999 Annually	14	9	1
\$60,000 - \$79,999 Annually	9	2	2
\$80,000 - \$100,000 Annually	4	3	2
More than \$100,000 Annually	2	2	1
Decline to State	5	7	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	2	0
High School Graduate or Equivalency	4	2	1
Some College, No Degree	26	8	4
Associate's Degree	5	6	0
Bachelor's Degree	14	5	2
Graduate or Professional Degree	6	2	4
Decline to State	0	0	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	26	11	1
No	28	13	9
Decline to State	4	3	2

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	34	11	1
No	21	13	9
Decline to State	3	3	2

City of Sacramento

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	8	1	0
No	46	23	10
Decline to State	4	3	2

City of San Diego

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	1
40 - 69	N/A	N/A	7
70 and Over	N/A	N/A	1
Decline to State	N/A	N/A	3

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	2
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	
Native Hawaiian or Other Pacific Islander	N/A	N/A	
White/Caucasian	N/A	N/A	4
Not Listed (Please specify):	N/A	N/A	1
Decline to State	N/A	N/A	5

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	6
Female/Woman	N/A	N/A	1
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	5

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	6
Homosexual/Gay	N/A	N/A	
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	6

City of San Diego

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	5
Decline to State	N/A	N/A	6

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	2
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	
\$80,000 - \$100,000 Annually	N/A	N/A	
More than \$100,000 Annually	N/A	N/A	5
Decline to State	N/A	N/A	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	1
High School Graduate or Equivalency	N/A	N/A	
Some College, No Degree	N/A	N/A	2
Associate's Degree	N/A	N/A	
Bachelor's Degree	N/A	N/A	3
Graduate or Professional Degree	N/A	N/A	2
Decline to State	N/A	N/A	5

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	6
Decline to State	N/A	N/A	6

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	6
Decline to State	N/A	N/A	6

City of San Diego

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	6
Decline to State	N/A	N/A	6

County of San Diego

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	0	0	0
40 - 69	0	0	0
70 and Over	0	0	0
Decline to State	0	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	0
Asian	0	0	0
Black/African American	0	0	0
Hispanic or Latino	0	0	0
Native Hawaiian or Other Pacific Islander	0	0	0
White/Caucasian	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	0	0	0
Female/Woman	0	0	0
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	0	0	0
Homosexual/Gay	0	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

County of San Diego

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	0	0	0
\$20,000 - \$39,999 Annually	0	0	0
\$40,000 - \$59,999 Annually	0	0	0
\$60,000 - \$79,999 Annually	0	0	0
\$80,000 - \$100,000 Annually	0	0	0
More than \$100,000 Annually	0	0	0
Decline to State	0	0	0

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	0	0
High School Graduate or Equivalency	0	0	0
Some College, No Degree	0	0	0
Associate's Degree	0	0	0
Bachelor's Degree	0	0	0
Graduate or Professional Degree	0	0	0
Decline to State	0	0	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0

County of San Diego

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	0	0	0
Decline to State	0	0	0

City & County of San Francisco

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		N/A	0
21 - 39	3	N/A	0
40 - 69	18	N/A	0
70 and Over	1	N/A	0
Decline to State		N/A	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		N/A	0
Asian	4	N/A	0
Black/African American	9	N/A	0
Hispanic or Latino	2	N/A	0
Native Hawaiian or Other Pacific Islander		N/A	0
White/Caucasian	4	N/A	0
Not Listed (Please specify):	1	N/A	0
Decline to State	2	N/A	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	15	N/A	0
Female/Woman	5	N/A	0
Transgender	1	N/A	0
Nonbinary		N/A	0
Not Listed (Please specify):		N/A	0
Decline to State	1	N/A	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	N/A	0
Heterosexual/Straight	17	N/A	0
Homosexual/Gay	2	N/A	0
Pansexual		N/A	0
Not Listed (Please specify):		N/A	0
Decline to State	2	N/A	0

City & County of San Francisco

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		N/A	0
No		N/A	0
Decline to State		N/A	0

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	3	N/A	0
\$20,000 - \$39,999 Annually	2	N/A	0
\$40,000 - \$59,999 Annually	3	N/A	0
\$60,000 - \$79,999 Annually	6	N/A	0
\$80,000 - \$100,000 Annually	1	N/A	0
More than \$100,000 Annually	1	N/A	0
Decline to State	6	N/A	0

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	1	N/A	0
High School Graduate or Equivalency	5	N/A	0
Some College, No Degree	8	N/A	0
Associate's Degree	2	N/A	0
Bachelor's Degree	4	N/A	0
Graduate or Professional Degree	2	N/A	0
Decline to State		N/A	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	N/A	0
No	0	N/A	0
Decline to State	0	N/A	0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	5	N/A	0
No	12	N/A	0
Decline to State	5	N/A	0

City & County of San Francisco

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	N/A	0
No	20	N/A	0
Decline to State		N/A	0

City of Santa Rosa

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	5
40 - 69	N/A	N/A	12
70 and Over	N/A	N/A	0
Decline to State	N/A	N/A	1

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	0
Asian	N/A	N/A	2
Black/African American	N/A	N/A	1
Hispanic or Latino	N/A	N/A	0
Native Hawaiian or Other Pacific Islander	N/A	N/A	1
White/Caucasian	N/A	N/A	6
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	6

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	9
Female/Woman	N/A	N/A	4
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	4

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	0
Heterosexual/Straight	N/A	N/A	8
Homosexual/Gay	N/A	N/A	0
Pansexual	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	0
Decline to State	N/A	N/A	7

City of Santa Rosa

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	0
No	N/A	N/A	11
Decline to State	N/A	N/A	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	0
\$20,000 - \$39,999 Annually	N/A	N/A	1
\$40,000 - \$59,999 Annually	N/A	N/A	0
\$60,000 - \$79,999 Annually	N/A	N/A	2
\$80,000 - \$100,000 Annually	N/A	N/A	0
More than \$100,000 Annually	N/A	N/A	5
Decline to State	N/A	N/A	7

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	0
High School Graduate or Equivalency	N/A	N/A	1
Some College, No Degree	N/A	N/A	2
Associate's Degree	N/A	N/A	1
Bachelor's Degree	N/A	N/A	4
Graduate or Professional Degree	N/A	N/A	2
Decline to State	N/A	N/A	5

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	6
No	N/A	N/A	6
Decline to State	N/A	N/A	3

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	0
No	N/A	N/A	10
Decline to State	N/A	N/A	5

City of Santa Rosa

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	0
No	N/A	N/A	13
Decline to State	N/A	N/A	2

County of Sonoma

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	0	3	3
40 - 69	1	8	9
70 and Over	0	0	1
Decline to State	0	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	1	0
Asian	0	0	0
Black/African American	0	0	0
Hispanic or Latino	0	2	0
Native Hawaiian or Other Pacific Islander	0	0	0
White/Caucasian	0	6	10
Not Listed (Please specify):	0	0	0
Decline to State	1	4	3

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	1	9	11
Female/Woman	0	0	2
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	2	1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	1
Heterosexual/Straight	1	8	8
Homosexual/Gay	0	1	2
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	2	2

County of Sonoma

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	0	2
No	0	7	9
Decline to State	0	4	2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	0	1	2
\$20,000 - \$39,999 Annually	1	0	0
\$40,000 - \$59,999 Annually	0	0	0
\$60,000 - \$79,999 Annually	0	4	2
\$80,000 - \$100,000 Annually	0	1	0
More than \$100,000 Annually	0	2	4
Decline to State	0	3	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	1	0
High School Graduate or Equivalency	0	0	2
Some College, No Degree	0	2	6
Associate's Degree	0	0	0
Bachelor's Degree	1	5	4
Graduate or Professional Degree	0	1	1
Decline to State	0	2	0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	8	5
No	0	2	8
Decline to State	0	1	0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	9	4
No	0	1	9
Decline to State	1	1	0

County of Sonoma

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	12
No	1	9	1
Decline to State	0	2	0

City of Vista

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			0
21 - 39			0
40 - 69			3
70 and Over			0
Decline to State			1

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			0
Asian			0
Black/African American			0
Hispanic or Latino			1
Native Hawaiian or Other Pacific Islander			0
White/Caucasian			2
Not Listed (Please specify):			0
Decline to State			1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man			3
Female/Woman			1
Transgender			0
Nonbinary			0
Not Listed (Please specify):			0
Decline to State			1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			0
Heterosexual/Straight	1		3
Homosexual/Gay			0
Pansexual			0
Not Listed (Please specify):			0
Decline to State			1

City of Vista

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			1
No			3
Decline to State			0

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually			0
\$20,000 - \$39,999 Annually			0
\$40,000 - \$59,999 Annually			0
\$60,000 - \$79,999 Annually			0
\$80,000 - \$100,000 Annually			0
More than \$100,000 Annually			2
Decline to State			2

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			0
High School Graduate or Equivalency			1
Some College, No Degree			1
Associate's Degree			0
Bachelor's Degree			1
Graduate or Professional Degree			2
Decline to State			0

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			1
No			3
Decline to State			0

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			1
No			3
Decline to State			0

City of Vista

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			1
No			3
Decline to State			0

City of Watsonville

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39			
40 - 69	2	4	
70 and Over			
Decline to State			

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			
Asian			
Black/African American			
Hispanic or Latino	1	3	
Native Hawaiian or Other Pacific Islander			
White/Caucasian	1	1	
Not Listed (Please specify):			
Decline to State			

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	1	3	
Female/Woman			
Transgender			
Nonbinary			
Not Listed (Please specify):	1	1	
Decline to State			

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			
Heterosexual/Straight	1	3	
Homosexual/Gay			
Pansexual			
Not Listed (Please specify):	1	1	
Decline to State			

City of Watsonville

Disability (Applicant/Licensee or one or more owners of the business entity has a disability.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	2	4	
Decline to State			

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually			
\$20,000 - \$39,999 Annually			
\$40,000 - \$59,999 Annually			
\$60,000 - \$79,999 Annually	1	3	
\$80,000 - \$100,000 Annually			
More than \$100,000 Annually	1	1	
Decline to State			

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency			
Some College, No Degree	2	4	
Associate's Degree			
Bachelor's Degree			
Graduate or Professional Degree			
Decline to State			

Prior Convictions (Applicant/Licensee or member of immediate family has been convicted of any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	1	3	
Decline to State	1	1	

Prior Convictions (Applicant/Licensee or member of immediate family has been incarcerated for any cannabis-related charges.)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	1	3	
Decline to State	1	1	

City of Watsonville

Military Service (Applicant/Licensee or one or more owners of the business entity currently serve or have served in the military.)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	3	
No	1		
Decline to State		1	