



GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT
STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

CANNABIS EQUITY GRANTS PROGRAM FOR LOCAL JURISDICTIONS ANNUAL REPORT TO THE LEGISLATURE

JULY 2023

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INTRODUCTION

The Governor's Office of Business and Economic Development (GO-Biz) administers the Cannabis Equity Grants (CEG) Program for Local Jurisdictions. This report summarizes the status of cannabis equity programs in each local jurisdiction that was awarded equity grant funding by GO-Biz and is submitted pursuant to the California Cannabis Equity Act (Equity Act) established by Senate Bill 1294, (Stats. 2018, Ch. 794).

The Equity Act established the CEG program to provide funding to local jurisdictions to develop and operate cannabis equity programs that focus on the inclusion and support of individuals in California's legal cannabis marketplace who are from communities negatively or disproportionately impacted by cannabis criminalization.

CEG program grant funds may only be used to assist in the development of a local equity program or to assist equity applicants and licensees gain entry to, and successfully operate in, the state's regulated cannabis marketplace.

This report details specific information provided to GO-Biz from each local jurisdiction that was awarded equity grant funding in fiscal year 2021-2022 and from each local jurisdiction that expended equity grant funding during the 2022 calendar year that was awarded in a prior year. ¹ The information from each local jurisdiction includes the status of its equity assessment, adoption and implementation of its equity program, method of identifying equity applicants and licensees, number of equity and non-equity applicants and licensees, method of fund disbursement, and information regarding business ownership percentage requirements. Note that information regarding business ownership percentage requirements is only applicable to those local jurisdictions which require equity applicants to become eligible through specific ownership percentages, and who had equity owned business data to report. The number of equity-owned businesses reported may not be identical to the number of local equity applicants or licensees in the jurisdiction as each business may be jointly owned by multiple individuals, and individuals may be counted as equity applicants prior to having an established business entity.

Local jurisdictions also provided aggregate demographic data on equity applicants, equity licensees, and all other applicants and licensees in the jurisdiction. Data sets are limited to those who voluntarily provided the requested demographic information to the local jurisdiction. This information is found in Appendix A.

Copies of local jurisdictions' equity assessments, including any jurisdictions that applied for but did not receive grant funding, are available at business.ca.gov/CEG.

A copy of this report can be downloaded at <http://www.business.ca.gov/about/publications> and a hard copy of this report can be obtained by emailing ceg@gobiz.ca.gov or calling (916) 322-2683.

SUMMARY

The Bureau of Cannabis Control (Bureau) was initially appropriated \$10 million in equity grant funding and awarded these funds to 10 local jurisdictions in October 2019. In April 2020, GO-Biz awarded \$30 million in equity grant funding to 16 local jurisdictions for fiscal year 2019-2020. In March 2021, GO-Biz awarded \$15 million in equity grant funding to 17 local jurisdictions for fiscal year 2020-2021. In March 2022, GO-Biz

¹ Information related to CEG funds awarded in fiscal year 2022-2023 will be included in the next annual report that will be submitted to the Legislature in July 2024.

awarded \$35 million in equity grant funding to 16 local jurisdictions for fiscal year 2021-2022.

CEG program grants are awarded by GO-Biz in two funding types: Type 1- Assistance to conduct a cannabis equity assessment and to develop a local equity program; and Type 2- Assistance for cannabis equity program applicants and licensees. In Fiscal Year 2021-2022, five local jurisdictions were awarded Type 1 grants and 11 local jurisdictions were awarded Type 2 grants. This report includes information from the 16 local jurisdictions awarded funding in fiscal year 2021-2022, as well as local jurisdictions not awarded funding in fiscal year 2021-22, but that expended CEG funds during the calendar 2022 year.

Local Jurisdiction	Equity Grant Funding Awarded			
	2018-2019 ^[1]	2019-2020	2020-2021	2021-2022
City of Adelanto	-	-	-	\$75,000*
City of Barstow	-	-	-	\$75,000*
City of Clearlake	-	\$98,890.43*	-	-
City of Coachella	\$500,000	\$93,783.26*	-	-
City of Fresno	-	-	\$1,204,934.25	-
County of Humboldt	\$1,338,683.13	\$2,459,581.02	\$1,055,870.22	\$3,429,315.04
City of Isleton	-	-	\$22,000*	-
County of Lake	-	\$150,000*	\$888,173.18	\$1,941,121.72
City of Long Beach	\$913,991.77	\$2,700,000	\$1,267,044.26	\$3,235,202.88
City of Los Angeles	\$1,834,156.38	\$6,042,014.23	\$2,030,997.42	\$5,726,309.09
County of Los Angeles				\$75,000*
County of Mendocino	-	\$2,245,704.40	\$832,274.17	\$2,944,034.62
City of Modesto	-	-	\$75,000*	-
County of Monterey	-	\$150,000*	-	\$550,000
County of Nevada	-	\$149,999.95*	-	-
City of Oakland	\$1,657,201.65	\$6,576,705.76	\$2,434,712.51	\$5,435,140.82
City of Palm Springs	\$100,000	\$149,397.90	\$869,540.18	\$1,303,588
City of Pasadena				\$75,000*
City of Richmond	-	-	\$75,000*	\$1,319,360
City of Sacramento	\$1,197,119.34	\$3,831,955.93	\$1,813,612.38	\$4,351,347.87
City and County of San Francisco	\$1,338,683.13	\$4,995,000	\$2,055,841.43	\$4,464,579.96
City of San Diego	-	-	\$75,000*	-
County of San Diego	-	-	\$75,000*	-
City of San Jose	\$560,082.30	\$149,300.37*	-	-
County of Santa Cruz	\$560,082.30	-	-	-
City of Santa Cruz	-	\$147,666.75*	-	-
City of Santa Rosa				\$75,000*
County of Sonoma	-	-	\$75,000*	-
City of Stockton	-	\$60,000*	-	-
County of Trinity	-	-	\$75,000*	-
Total	\$10,000,000	\$30,000,000	\$14,925,000	\$35,075,000

* Indicates a Type 1 Grant - Assistance for cannabis equity assessment/program development

^[1] The 2018-2019 grant cycle was administered by the Bureau of Cannabis Control

Total Equity Grant Funding Awarded and Program Progress as of 12/31/2022				
(FY 2019-2020, FY 2020-2021, FY 2021-2022 cumulative)				
	Total CEG Funds Awarded	Total CEG funds Expended	Status of Equity Assessment	Equity Program Adopted
City of Adelanto	\$75,000	\$4,600	In Progress	N/A
City of Barstow	\$75,000	\$0	In Progress	N/A
City of Clearlake	\$98,890.43	\$98,890.43	08/2021	12/8/2022
City of Coachella	\$93,783.26	\$93,783.26	07/2021	03/28/2019
City of Fresno	\$1,204,934.25	\$180,497.75	01/2021	01/30/2020
County of Humboldt	\$6,944,766.28	\$4,835,979.51	03/2020 (V2)	03/19/2020
City of Isleton	\$22,000	\$22,000	10/2022	11/09/2022
County of Lake	\$2,979,294.90	\$842,653.34	12/2020	01/26/2021
City of Long Beach	\$7,202,247.14	\$3,981,046.59	06/2018	07/10/2018
City of Los Angeles	\$13,799,320.74	\$8,073,011.65	07/2020 (V2)	12/19/2017
County of Los Angeles	\$75,000	\$50,007.24	11/2022	N/A
County of Mendocino	\$6,022,013.19	\$3,770,320.51	02/2020	02/25/2020
City of Modesto	\$75,000	\$75,000	10/2022	12/13/2022
County of Monterey	\$700,000	\$160,299.95	07/2021	12/07/2021
County of Nevada	\$149,999.95	\$149,999.95	02/2021	09/28/2021
City of Oakland	\$14,446,559.09	\$10,646,374.63	02/2017	03/23/2017
City of Palm Springs	\$2,322,526.08	\$798,600.98	01/2021	03/30/2019
City of Pasadena	\$75,000	\$0	In Progress	N/A
City of Richmond	\$1,394,360	\$75,000	10/2021	12/07/2021
City of Sacramento	\$9,996,916.18	\$6,311,568.31	05/2018	08/09/2018
City and County of San Francisco	\$11,515,421.39	\$6,876,824.95	11/2017	01/05/2018
City of San Diego	\$75,000.00	\$75,000	10/2022	10/11/2022
County of San Diego	\$75,000	\$75,000	10/2022	12/13/2022
City of San Jose	\$149,300.37	\$127,116.10	02/2022	03/26/2019
City of Santa Cruz	\$147,666.75	\$147,666.75	10/2021	N/A
City of Santa Rosa	\$75,000	\$0	In Progress	N/A
County of Sonoma	\$75,000	\$75,000	11/2021	11/16/2021
City of Stockton	\$60,000	\$60,000	05/2021	07/18/2018
County of Trinity	\$75,000	\$75,000	10/2022	10/18/2022
Total	\$80,000,000	\$47,681,242	25 completed Equity Assessments*	23 adopted Equity Programs

*Indicates all Equity Assessments, including jurisdiction-funded assessments

Each local jurisdiction that receives a CEG program grant award from GO-Biz submits an annual report to GO-Biz on or before January 1st of the year following receipt of the grant and annually thereafter for each year that grant funds are expended. The following table summarizes the number of local equity applicants, local equity licensees, non-equity applicants, and non-equity licensees reported by each local jurisdiction operating a local equity program as of December 2022 when the annual reports were prepared by each local jurisdiction.

Equity and Non-Equity Applicants and Licensees ^[1]				
	Equity Applicants	Equity Licensees	Non-Equity Applicants	Non-Equity Licensees
City of Adelanto	*	*	*	*
City of Barstow	*	*	*	*
City of Clearlake	0	0	*	*
City of Coachella	4	3	3	34
City of Fresno	40	0	113	2
County of Humboldt	24	255	594	1302
City of Isleton	0	0	0	0
County of Lake	9	2	133	101
City of Long Beach	164	2	477	271
City of Los Angeles	1977	262	942	781
County of Los Angeles	0	0	0	0
County of Mendocino	188	71	668	122
City of Modesto	0	0	0	15
County of Monterey	10	0	103	16
County of Nevada	0	0	269	194
City of Oakland	319	186	443	318
City of Palm Springs	10	3	114	50
City of Pasadena	0	0	126	3
City of Richmond	0	0	0	3
City of Sacramento	364	29	98	254
City and County of San Francisco	432	34	122	125
City of San Diego	0	0	4	68
County of San Diego	0	0	5	6
City of San Jose	74	0	0	16
City of Santa Cruz	0	0	3	17
City of Santa Rosa	0	0	0	0
County of Sonoma	0	0	538	297
City of Stockton	2	0	25	0
County of Trinity	398	60	*	6
Total	4,015	907	4,780	4,001

*Indicates data was not reported to GO-Biz

^[1] The number of equity applicants and equity licensees reported by the local jurisdiction is not necessarily identical to the number of applications submitted by equity-eligible individuals or number of licenses issued to equity-eligible individuals to engage in commercial cannabis activity. Individuals may be counted as equity applicants (verified equity program participants) prior to submitting an application to engage in commercial cannabis activity. One individual may submit multiple applications to engage in commercial cannabis activity, or multiple individuals may be included on one application or license. Local jurisdictions were asked to report the following to GO-Biz, and their responses are reflected in the table.

- Number of equity applicants: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have submitted, or will submit, an application to the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of equity licensees: the total number of people who have been verified as meeting the requirements of the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis activity within the jurisdiction.
- Number of non-equity applicants: the total number of people who are not participating in the jurisdiction's local equity program, and who have submitted an application to the local jurisdiction to engage in commercial cannabis within the jurisdiction.
- Number of non-equity licensees: the total number of people who are not participating in the jurisdiction's local equity program, and who have obtained a license from the local jurisdiction to engage in commercial cannabis within the jurisdiction.

Local Jurisdiction	Equity Grant Expenditures for Calendar Year 2022	
	Local Equity Assessment	Local Equity Program Development
City of Adelanto	\$0	\$4,600
City of Barstow	\$0	\$0
City of Isleton	\$20,000	\$2,000
County of Lake	\$0	\$8,082.99
County of Los Angeles	\$0	\$0
City of Modesto	\$40,000	\$35,000
City of Pasadena	\$0	\$0
City of Richmond	\$35,000	\$15,000
City of San Diego	\$24,930.25	\$50,069.75
County of San Diego	\$40,000	\$35,000
City of San Jose	\$36,978.81	\$66,152.74
City of Santa Cruz	\$8,320.70	\$97,609.96
City of Santa Rosa	\$0	\$0
County of Sonoma	\$25,000	\$30,250
City of Stockton	\$60,000	\$0
County of Trinity	\$40,000	\$35,000
Total	\$330,230	\$378,765

Equity Grant Expenditures for Calendar Year 2022 (Type 2 CEG Program Funding)				
	Grants	Loans	Direct Technical Assistance	Administrative Costs
City of Fresno	\$33,000	\$75,000	\$72,497.75	\$0
County of Humboldt	\$3,810,613.08	\$0	\$42,424	\$172,541.20
County of Lake	\$723,838.23	\$0	\$0	\$0
City of Long Beach	\$2,657,646.59	\$0	327,950	\$203,825.11
City of Los Angeles	\$1,624,997.42	\$0	\$203,000	\$203,000
County of Mendocino	\$2,134,882.90	\$0	\$0	\$202,600
County of Monterey	\$0	\$0	\$0	\$10,399.19
City of Oakland	\$2,400,000	\$485,000	\$243,000	\$333,233.46
City of Palm Springs	\$644,028.29	\$0	\$23,064	\$57,380.88
City of Richmond	\$0	\$0	\$0	\$0
City of Sacramento	\$2,479,611.59	\$854,107.93	\$0	\$0
City and County of San Francisco	\$3,017,534.29	\$0	\$0	\$196,340.32
Total	\$19,526,152	\$1,414,108.00	\$911,935.00	1,379,320.00

LOCAL CANNABIS EQUITY PROGRAMS

This section of the report provides additional details for each local jurisdiction that was awarded Type 2 equity grant funding in fiscal year 2021-2022 and from each local jurisdiction that expended Type 2 equity grant funding during the 2022 calendar year that was awarded in a prior year.

CITY OF FRESNO

Equity Program

The City of Fresno’s equity program was adopted January 30, 2020, and established an application process and reserved a minimum number of local permits for equity applicants. For retail, a minimum of 3, maximum of 6 permits are reserved for equity applicants (retail permits are capped at a total of 21 in the City). For other permit types, a minimum of 2, maximum of 4 permits are reserved for equity applicants (non-retail permits are capped at a total of 16 in the City). Equity applicants receive application fee waivers, technical assistance throughout the application process, and access to business loans and grants.

Eligibility Requirements

Local equity applicants applying in the City of Fresno must meet the one of the following eligibility criteria to qualify for the local equity program:

1. Low-income household and either:
 - a. A past conviction for a cannabis crime, or
 - b. Immediate family member with a past conviction for a cannabis crime.
2. Low-income household in a Zip Code with a CalEnviroScreen score in at least the 60th percentile

for (5) consecutive years and either:

- a. A past conviction for a cannabis crime, or
 - b. Immediate family member with a past conviction for a cannabis crime.
3. Low-income household and either:
- a. Five (5) years cumulative residency in a Zip Code with a CalEnviroScreen score in at least the 70th percentile, or
 - b. Ten (10) years cumulative residency in a Zip Code identified by CalEnviroScreen.
4. Business with no less 51% ownership by individuals who meet Criteria 1 and 2 above.
5. Cannabis social enterprise with no less than 51% ownership by individuals who meet Criteria 1 and 2 above.
6. An individual with a membership interest in a cannabis business formed as a cooperative.

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 2 corporations with 51% ownership by equity applicant(s)/licensee(s)
- 2 limited liability companies with 51% ownership by equity applicant(s)/licensee(s)
- 1 limited liability company with 80% ownership by equity applicant(s)/licensee(s)
- 1 sole proprietorship with 100% ownership by equity applicant(s)/licensee(s)

COUNTY OF HUMBOLDT

Equity Program

The County of Humboldt initially adopted its local equity program in March of 2019. Humboldt County created “Project Trellis” to bolster the cannabis industry and protect future cannabis excise tax revenues by providing services to populations and communities in Humboldt who were adversely affected by the criminalization of cannabis; to develop a framework for supportive programs designed to sustain and grow Humboldt’s cannabis industry; and to assist cannabis businesses as they work to overcome the financial and logistical challenges of coming into compliance.

Project Trellis has three components: a micro-grant program, a marketing and promotion program, and the local equity program. The purpose of the local equity program is to serve those communities and individuals impacted by cannabis criminalization and the War on Drugs.

Eligibility Requirements

1. Initial Program Eligibility: To be considered for local equity program eligibility, applicants must meet all of the following qualifications:
 - a. The applicant’s household is at or below the moderate income level based on current year available Department of Housing and Urban Development (HUD) Income Limits (ILs) for Humboldt County.
 - b. The applicant is a Humboldt County resident.

- c. The applicant is a shareholder or has at least 20% ownership interest in a cannabis business, such as cultivation, distribution, manufacturing, retail, testing, laboratory, or micro-business.
2. Primary Program Eligibility: To be considered for local equity program eligibility, in addition to the criteria in Section 1 above, applicants must meet any one of the following qualifications:
 - a. The applicant has obtained or applied for a cannabis cultivation, distribution, manufacturing, retail or other cannabis-related permit (either interim or permanent), and the permit is for a business located in a community defined by Humboldt County as having a poverty rate of 17% or above.
 - b. The applicant has engaged in or currently engages in small-scale cultivation of cannabis on property in Humboldt County owned, leased, or with the express permission of the owner, with a cultivation area 10,000 square feet, or less.
 - c. The applicant is a woman, person of color, or LGBTQ individual who has worked or currently works in the cannabis industry.
 - d. The applicant has obtained or applied for a cannabis permit, or who has worked in or currently works in the cannabis industry, in Humboldt County, and was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related event.
 - e. The applicant experienced sexual assault, exploitation, domestic violence, and/or human trafficking as a result of participating in the cannabis industry.
 - f. The applicant was or is homeless or suffered a loss of housing as a result of marijuana enforcement.
3. Secondary Program Eligibility: For those who do not meet the primary program eligibility qualifications, individuals can become eligible for the local equity program if three of the following are applicable:
 - a. The applicant is one of the following:
 - i. An individual permitted for, or seeking a permit for, a Humboldt County cannabis business; or
 - ii. A board member of a non-profit cannabis business which is located, or has 75% or more of operations occurring, in Humboldt County; or
 - iii. An individual with a membership interest in an incorporated cooperative, such as an Agricultural Cooperative established pursuant to California Business and Professions Code section 26220 - 26231.2, which is located, or which has 75% or more of operations, in Humboldt County.
 - b. The applicant is seeking entry into the legal cannabis industry and has resided in Humboldt County for at least five years during the period 1971–2016;
 - c. The applicant is seeking support or services to aid in entering the cannabis industry with a household income below the very low income level based on the 2020 Department of Housing and Urban Development (HUD) Income Limits (ILs) for Humboldt County;

- d. The applicant is seeking support or services to aid in entering the cannabis industry in Humboldt County, with a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture or cultivation of cannabis (including as a juvenile);
- e. The applicant is seeking support or services to aid in entering the cannabis industry in Humboldt County and can reasonably demonstrate that, on the basis of equity, applicant was adversely impacted as a result of the criminalization of cannabis (i.e. the “War on Drugs”).

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 4 corporations with 25% to 33% ownership by equity applicant(s)/licensee(s)
- 1 corporation with 50% ownership by equity applicant(s)/licensee(s)
- 22 corporations with 100% ownership by equity applicant(s)/licensee(s)
- 16 limited liability companies with 50% ownership by equity applicant(s)/licensee(s)
- 39 limited liability companies with 100% ownership by equity applicant(s)/licensee(s)
- 1 limited liability company with 67% ownership by equity applicant(s)/licensee(s)
- 2 limited liability companies with 25% to 33% ownership by equity applicant(s)/licensee(s)
- 2 partnerships with 50% ownership by equity applicant(s)/licensee(s)
- 4 partnerships with 100% ownership by equity applicant(s)/licensee(s)
- 5 sole proprietorships with 100% ownership by equity applicant(s)/licensee(s)

COUNTY OF LAKE

Equity Program

The County of Lake adopted a local equity program on January 26, 2021. The County's Local Equity Program authorizes many different potential program elements in the future, but at this time only provides direct grants for payment of required permit fees and taxes.

Equity Program Eligibility

Those who meet one or more of the following criteria are eligible for the County’s local equity program:

- Conviction History – Any individual who has obtained or applied for a cannabis permit in Lake County, or who has worked in or currently works in the cannabis industry and was arrested and/or convicted of a non-violent cannabis-related offense or was subject to asset forfeiture arising from a cannabis-related event.
- Low Income Status – Any individual and/or entity that has obtained or applied for a permit, and the permit is for a business located in an area in Lake County with a poverty rate higher than the State of California, or any individual who can demonstrate their income is below the median income in Lake County.
- Disadvantaged Population – Any woman, person of color, or LGBTQ individual who has worked in, or currently works in the cannabis industry in Lake County.
- Trauma History – Are a person who experienced sexual assault, exploitation, domestic violence, and/or

human trafficking while participating in the cannabis industry.

- Homeless Consideration – Any individual who became homeless or suffered a loss of housing as a result of cannabis enforcement.
- Small Scale Eradication Experience – Any individual who has experienced eradication for less than 50 plants on their own property.
- Size of operation – Any stakeholder that has “small scale” cultivation by Lake County’s standards based on analysis of current application data.
- Ownership Consideration – Any stakeholder that owns at least 51% of a cannabis-related business.
- Residency Consideration – Any stakeholder that has resided in Lake County for at least five years between 1971-2016.
- Family Conviction – Any stakeholder that has a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture or cultivation of cannabis (including as a juvenile).

Business ownership types and percentages of ownership reported by the local jurisdiction: Not applicable

CITY OF LONG BEACH

Equity Program

The City of Long Beach cannabis equity program was adopted on July 10, 2018, and has three program components which include Equity Business Ownership, Equity Hire, and Community Reinvestment.

The Equity Business Ownership program provides Equity Owned Businesses with benefits and assistance throughout the cannabis business license application and permitting process, including access to application workshops, fee waivers, expedited application review, cultivation tax deferrals, and business incubation support. To qualify as an Equity Owned Business, equity applicant(s) must have 51% or greater ownership in the business applying for a license.

The Equity Hire Program provides equity applicants with opportunities to obtain employment at local cannabis businesses through the establishment of a 40% Equity Hire requirement. To satisfy this requirement, all businesses who do not qualify as an Equity Owned Business must make a good faith effort to hire equity applicants for a minimum of 40% of total annual hours performed at the business.

The Community Reinvestment program requires all businesses who do not qualify as an Equity Owned Business to submit a plan describing how they intend to support adjacent neighborhoods and communities located within low- and moderate-income areas of Long Beach.

Equity Program Eligibility

The Long Beach equity program established eligibility criteria to target program benefits towards low- and moderate-income communities and populations that have been negatively or disproportionately impacted by cannabis criminalization.

To qualify for the Program as an Equity Applicant, an individual must meet the following criteria:

1. Be a natural person (an individual and not a business entity); and
2. In the last year, have had an annual family income at or below 80% of the Los Angeles - Long Beach - Glendale (Los Angeles County) Area Median Income (AMI) adjusted for family size, and a net worth below \$250,000; and

3. Has lived in a Long Beach census tract for a minimum of five (5) years, either consecutively or in total, where at least 51% of current residents have a household income at or below 80% of the Los Angeles County Area Median Income; and

4. Meets at least one of the following criteria:

a) During the period 1971-2016, was arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis; or

b) Has a parent, sibling, or child who, during the period of 1971-2016, was arrested for, convicted of, or adjudged to be a ward of the juvenile court for any crime under the laws of California or any other jurisdiction relating to the sale, possession, use, manufacture, or cultivation of cannabis.

To qualify for the Program as an Equity Business, the majority ownership of the business must be held by Equity Applicant(s). If the cannabis business has one Equity Applicant listed as an owner, a minimum of 51% ownership in the cannabis business must be held by the Equity Applicant. If the cannabis business will have multiple Equity Applicants listed as owners of the cannabis business, any one of the Equity Applicants must hold majority ownership interest in the cannabis business.

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 7 corporations with 100% ownership by equity applicant(s)/licensee(s)
- 2 corporations with 51% ownership by equity applicant(s)/licensee(s)
- 3 limited liability corporations with 100% ownership by equity applicant(s)/licensee(s)
- 1 limited liability corporation with 67% ownership by equity applicant(s)/licensee(s)
- 1 limited liability corporation with 90% ownership by equity applicant(s)/licensee(s)
- 1 limited liability corporation with 49% ownership by equity applicant(s)/licensee(s)
- 1 limited liability corporation with 51% ownership by equity applicant(s)/licensee(s)
- 3 sole proprietorships with 100% ownership by equity applicant(s)/licensee(s)

CITY OF LOS ANGELES

Equity Program

The City adopted its equity program on December 19, 2017, to provide eligible applicants access to the following benefits to reduce barriers associated with entering the legal cannabis industry:

- Priority application processing for equity applicants and the exclusive ability to apply for retail, delivery, and cultivation licenses until January 1, 2025.
- Business, licensing, and compliance assistance.
- Fee waivers/deferrals.
- Direct Grants.
- Pro bono/low bono legal services.

Equity Program Eligibility

In July 2020 the City adopted “Expanded Social Equity Program (SEP) Criteria”. Under the expanded SEP

criteria, “Social Equity Individual Applicant” means an individual who meets two of the following three criteria:

- Low-Income
- A prior California cannabis arrest or conviction
- Ten years’ cumulative residency in a Disproportionately Impacted Area

Under the expanded SEP criteria, “Low-Income” means both of the following definitions are met:

- The Social Equity Individual Applicant meets the low-income thresholds established in the annual U.S. Department of Housing and Urban Development (HUD) income limits based upon the Area Median Income (AMI) for Los Angeles County based on household size; and
- The Social Equity Individual Applicant does not have Assets in excess of a specified amount.

Business ownership types and percentages of ownership reported by the local jurisdiction:

Tier 1 requires 51% or more local equity ownership; Tier 2 requires 33.34% or more local equity ownership; and Tier 1/2 requires 33.34% or more local equity ownership.

- 27 corporations SEP Tier 1 & 2 qualified 33.34% or more local equity ownership
- 63 corporations SEP Tier 1 qualified (51% or more local equity ownership)
- 6 corporations SEP Tier 2 qualified (33.34% or more local equity ownership)
- 16 corporations with unidentified ownership percentage
- 2 general partnerships SEP Tier 1 & 2 qualified (33.34% or more local equity ownership)
- 1 general partnership SEP Tier 1 qualified (51% or more local equity ownership)
- 74 limited liability companies SEP Tier 1 & 2 qualified (33.34% or more local equity ownership)
- 55 limited liability companies SEP Tier 1 qualified (51% or more local equity ownership)
- 6 limited liability companies SEP Tier 2 qualified (33.34% or more local equity ownership)
- 18 limited liability companies with unidentified ownership percentage
- 1 partnership SEP Tier 1 qualified (51% or more local equity ownership)
- 4 sole proprietorships SEP Tier 1 & 2 qualified (33.34% or more local equity ownership)
- 5 sole proprietorships SEP Tier 1 qualified (51% or more local equity ownership)
- 5 sole proprietorships with unidentified ownership percentage

COUNTY OF MENDOCINO

Equity Program

The County of Mendocino adopted a local equity program in February of 2020 and later launched its Local Equity Entrepreneur Program (LEEP) in which individuals can apply for grants and services to help grow their cannabis business in Mendocino County.

Eligibility Requirements

A local equity applicant must be eligible for a cannabis-related application, permit, and/or license to operate a cannabis business in unincorporated Mendocino County, whose activities are specific to cultivation, nurseries, processing, manufacturing, laboratory analysis, distribution, or retail of cannabis; and meet one of the

following qualifications within Mendocino County's local equity program to become eligible for consideration for funding in all service categories offered:

- Have lived within a 5-mile radius of the location of raids conducted by the Campaign Against Marijuana Planting (CAMP) program
- Have a parent, sibling, or child who was arrested for or convicted of the sale, possession, use, manufacture, or cultivation of cannabis (including as a juvenile)
- Any individual who has obtained or applied for a cannabis permit in Mendocino County, or who has worked in or currently works in the cannabis industry, and was arrested and/or convicted of a non-violent cannabis-related offense, or was subject to asset forfeiture arising from a cannabis-related event
- Are a person who experienced sexual assault, exploitation, domestic violence, and/or human trafficking while participating in the cannabis industry
- Have become homeless or suffered a loss of housing as a result of cannabis enforcement

Business ownership types and percentages of ownership reported by the local jurisdiction: Not applicable

COUNTY OF MONTEREY

Equity Program

The County of Monterey adopted its local equity program in December of 2021. Program benefits adopted by the Board of Supervisors include:

- Revolving Loan Program: Low or no interest loans to establish or expand a commercial cannabis business, which are repayable in the interest of making monies available to future applicants
- Technical Assistance: Provide technical assistance to support establishing and maintaining a commercial cannabis operation, including licensing and compliance.
- Legal Assistance: Legal services to advise equity applicants on expungement, business formation, contracts, commercial leasing, and dispute resolution
- Shared Use Facilities: Allow operators to share a licensed premise for certain commercial cannabis activities.
- Application/Permit Fee Waivers: Offer waivers for various local permits requirements, including the land use permit, cannabis business permit, and annual business license.
- Retirement, Remediation and Relocation: Permit the transfer of development rights from one area to another that satisfies criteria not met at the original site.

Eligibility Requirements

- Applicant is not applying for a cultivation license for a premises that exceeds one acre of total canopy for outdoor cultivation, or 22,000 square feet for mixed-light or indoor cultivation
- Convicted of a non-violent, cannabis-related offense.
- An individual from any group with a protected status.
- Household income is below the California poverty level.

- A primary resident of Monterey County for at least five years from 1971 – 2016.

Business ownership types and percentages of ownership reported by the local jurisdiction: Not applicable

CITY OF OAKLAND

Equity Program

The City of Oakland adopted its local equity program in March 2017 and is comprised of the following components:

- **Prioritization of Permits:** 50% of all permits must go to equity applicants.
- **Exemption of Fees:** Equity applicants are automatically exempt from all City application and permitting fees.
- **Capital Support:** Revolving no-interest loans and grants.
- **Training Support:** Courses for equity applicants including budgets, financials, market trends, consumer data, and dispensary business and financial projections.
- **Legal Assistance:** Legal consultations on business formation and governance, partnerships, raising capital, negotiation skills and contracting, and regulatory and tax compliance.

Eligibility Requirements

The City of Oakland’s equity program prioritizes Oakland residents with a cannabis conviction and residents who have lived in police beats with the highest levels of cannabis enforcement.

In order to qualify for the local equity program, a local equity applicant must be an applicant whose ownership/owner:

1. Is an Oakland resident
2. In the last year had an annual income at or less than 80% of Oakland Average Medium Income (AMI) adjusted for household size; and
3. Either
 - Lived in any combination of identified Oakland police beats for at least 10 of the last 20 years, OR
 - Arrested after November 5, 1996, and convicted of a cannabis crime committed in Oakland, California

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 1 cooperative with 50% ownership by equity applicant(s)/licensee(s)
- 74 limited liability companies with 50% ownership by equity applicant(s)/licensee(s)
- 17 sole proprietorships with 100% ownership by equity applicant(s)/licensee(s)
- 50 corporations with 50% ownership by equity applicant(s)/licensee(s)
- 19 corporations 100% ownership by equity applicant(s)/licensee(s)
- 58 limited liability companies with 100% ownership by equity applicant(s)/licensee(s)

- 1 corporation with 90% ownership by equity applicant(s)/licensee(s)
- 4 partnerships with 50% ownership by equity applicant(s)/licensee(s)

CITY OF PALM SPRINGS

Equity Program

On March 20, 2019, the City Council adopted a Resolution authorizing the implementation of the Cannabis Social Equity Program. The purpose of the program is to assist local equity applicants and local equity licensees gain entry to and successfully operate in the State’s regulated cannabis marketplace. The City’s equity program, as initially adopted, assists qualified applicants by waiving cannabis business application and permitting fees, providing assistance with education on the licensing and permitting process at both the local and State level, and providing expedited application processing. The City on November 12, 2020, revised the equity program to provide grant assistance for cannabis business startup costs.

Eligibility Requirements

To qualify as an individual equity applicant or licensee under the City’s program, individuals must provide documentation to sufficiently demonstrate they meet one of the following classifications:

Classification 1: A current or former resident of the City of Palm Springs or Riverside County who previously resided or currently resides in a low-income household and either:

- a) Has been arrested or convicted for a cannabis-related crime in Riverside County between the years 1980-2011; or
- b) Has an immediate family member that meets the criteria of subsection (a) of Classification 1 or meets the criteria of Classification 2.

Classification 2: A current or former resident of Riverside County who has lived in a low-income household for at least five (5) years, between the years of 1980-2011 in the following ZIP Codes: 92262, 92263, 92264.

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 2 corporations with 100% ownership by equity applicant(s)/licensee(s)
- 1 limited liability company with 100% ownership by equity applicant(s)/licensee(s)
- 4 partnerships with 50% or more ownership by equity applicant(s)/licensee(s)
- 2 sole proprietorships with 100% ownership by equity applicant(s)/licensee(s)
- 1 business type yet to be identified with 100% ownership by equity applicant(s)/licensee(s)

CITY OF RICHMOND

Equity Program

On December 7, 2021, the City of Richmond ratified a resolution establishing a cannabis equity program, including the cannabis equity assessment and cannabis equity manual. As of December 2022, the City of

Richmond reported that its local equity program is still in development and is not yet accepting applications.

Eligibility Requirements

An individual that is eligible to participate in the program is either:

Classification 1 - A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and was either: a) arrested or convicted for a cannabis-related crime; or is b) an immediate family member of an individual described in subsection of Classification 1 or Classification 2

Classification 2 - A current or former resident of the City of Richmond who previously resided or currently resides in a low-income household and meets at least one the following criteria:

- Has lived in the City of Richmond for at least four years; or
- Attended a school in the City of Richmond under the jurisdiction of the West Contra Costa Unified School District for five (5) years, either consecutively or in total, during the period 1971-2016; or
- Has lived in public housing in the City of Richmond for at least four years; or
- After 1995, either lost housing in the City of Richmond, as evidenced by eviction, foreclosure, or revocation of housing subsidy.

A cannabis business that is eligible to participate in the program is either:

Classification 3 - A cannabis business with not less than 51% ownership interest by individuals meeting Classification 1 or 2 criteria and their business resides within the City of Richmond.

Classification 4 - Incubator Business: a cannabis business is an Incubator, where:

- Hosts a participant; 30% of its workforce are Classification 1 or 2 eligible participants, measured by hours worked; and contracts no less than 51% of its cannabis products or services and ancillary business support with eligible participants; or
- If a shared manufacturing cannabis business donates at least 10% of its hours of operation to allow participant(s) to utilize 100% of its 'business' floor space and equipment; or
- If a cannabis business that sells, gives or otherwise transfers no less than a 33% equity share in the Incubator's cannabis business to eligible Program participants; 30% of its workforce be Classification 1 or 2 eligible; and contracts no less than 30% of its cannabis and ancillary business with Classification 1 or 2 eligible participants.

Business ownership types and percentages of ownership reported by the local jurisdiction: Not applicable

CITY OF SACRAMENTO

Equity Program

In 2018 the City of Sacramento's adopted its local equity program which is called the Cannabis Opportunity Reinvestment and Equity (CORE) program. The CORE program includes various components, including access to resources and support, direct grants, no interest loans, and waived business operating permit fees.

Eligibility Requirements

The City's program has two classifications for individuals and three classifications for businesses to be eligible for its CORE program:

- Classification 1- Individuals, or their immediate family members, who previously or currently reside in a low-income household and were arrested or convicted for a cannabis-related crime in Sacramento between the years 1980 and 2011
- Classification 2 - A current or former resident of the City of Sacramento who has lived in a low-income household for at least five (5) years, between the years of 1980 and 2011 in the following ZIP Codes: 95811, 95815, 95817, 95820, 95823, 95824, 95826, 95828, and 95818
- Classification 3 – A business with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria who reside in one of the city's districts
- Classification 4 - A cannabis business that is a CORE Incubator (as defined by the CORE Guidelines)
- Classification 5 - A cannabis Social Enterprise (as defined by the CORE Guidelines) with not less than 51% ownership by individuals meeting Classifications 1 or 2 criteria

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 6 corporations with 51% ownership by equity applicant(s)/licensee(s)
- 5 corporations with 59% - 96% ownership by equity applicant(s)/licensee(s)
- 17 corporations with 100% ownership by equity applicant(s)/licensee(s)
- 7 limited liability companies with 51% ownership by equity applicant(s)/licensee(s)
- 1 limited liability company with 90% ownership by equity applicant(s)/licensee(s)
- 20 limited liability companies with 100% ownership by equity applicant(s)/licensee(s)
- 1 business type yet to be identified with 100% ownership by equity applicant(s)/licensee(s)

CITY AND COUNTY OF SAN FRANCISCO

Equity Program

The City and County of San Francisco established a cannabis local equity program in December of 2017. The equity program includes priority application processing; permit fee waivers; incubation opportunities; grant opportunities, and technical assistance.

Eligibility requirements

In order to qualify for the local equity program, equity applicants must meet at least three of six equity conditions in addition to passing an asset test. The six conditions include:

1. Arrest or conviction for a cannabis offense between 1971-2016
2. Parent, sibling, or child arrest or conviction for a cannabis offense between 1971-2016
3. Lost housing in San Francisco through eviction, foreclosure, or subsidy cancellation after 1995
4. Attended school in the San Francisco Unified School District for at least five (5) years between 1971-2016
5. Lived in an eligible census tract in San Francisco for five (5) years where at least 17% of

households were at or below the federal poverty level

6. Have a household income below 80% of the Area Median Income in either the preceding year or current year of submitting an equity verification application

Additionally, an equity applicant must pass an asset test, which is based on household size. Additional information about this requirement can be found at: <https://officeofcannabis.sfgov.org/node/2693>.

Once verified, an equity applicant will have the standing to apply for a cannabis business permit.

Business ownership types and percentages of ownership reported by the local jurisdiction:

- 1 corporation with 40% ownership by equity applicant(s)/licensee(s)
- 8 corporations with 51%-52% ownership by equity applicant(s)/licensee(s)
- 2 corporations with 100% ownership by equity applicant(s)/licensee(s)
- 5 limited liability companies with 40%-49% ownership by equity applicant(s)/licensee(s)
- 16 limited liability companies with 51%-54% ownership by equity applicant(s)/licensee(s)
- 3 limited liability companies with 77% to 95% ownership by equity applicant(s)/licensee(s)
- 4 limited liability companies with 100% ownership by equity applicant(s)/licensee(s)
- 7 sole proprietorships with 100% ownership by equity applicant(s)/licensee(s)

APPENDIX A: DEMOGRAPHIC TABLES

The following pages provide demographic information gathered by the local jurisdictions from both equity and non-equity applicants and licensees within each jurisdiction as required by the Equity Act.

Jurisdictions requested demographic information from equity applicants, equity licensees, and non-equity applicants and licensees within the jurisdiction however, demographic information was provided on a voluntary basis. Due to varying response rates, demographic data does not necessarily represent the total number of applicants and licensees within the jurisdiction. In each demographic table, “N/A” denotes information that was not applicable to the jurisdiction’s current stage of program implementation, e.g., having no equity applicants or equity licensees due to the absence of an equity program in the jurisdiction.

The following jurisdictions did not operate a local equity program as of the date this report was prepared, did not expend CEG program funds during the 2022 calendar year, and/or did not supply aggregate demographic data to GO-Biz for this report:

- City of Adelanto
- City of Barstow
- City of Clearlake
- City of Coachella
- City of Isleton
- County of Los Angeles
- City of Modesto
- County of Nevada
- City of Richmond
- County of San Diego
- City of San Jose
- City of Santa Cruz
- City of Santa Rosa
- City of Stockton
- County of Trinity

City of Fresno

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21		N/A	
21 - 39	2	N/A	3
40 - 69	2	N/A	3
70 and Over	1	N/A	
Decline to State		N/A	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native		N/A	1
Asian		N/A	
Black/African American	2	N/A	
Hispanic or Latino	1	N/A	1
Native Hawaiian or Other Pacific Islander		N/A	
White/Caucasian		N/A	3
Not Listed (Please specify):		N/A	
Decline to State		N/A	1

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	2	N/A	4
Female/Woman	2	N/A	2
Transgender		N/A	
Nonbinary		N/A	
Not Listed (Please specify):		N/A	
Decline to State		N/A	

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual		N/A	1
Heterosexual/Straight		N/A	4
Homosexual/Gay		N/A	1
Pansexual		N/A	
Not Listed (Please specify):		N/A	
Decline to State		N/A	

City of Fresno

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	1	N/A	
No		N/A	4
Decline to State	1	N/A	

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually		N/A	
\$20,000 - \$39,999 Annually		N/A	
\$40,000 - \$59,999 Annually		N/A	
\$60,000 - \$79,999 Annually		N/A	
\$80,000 - \$100,000 Annually		N/A	
More than \$100,000 Annually	1	N/A	3
Decline to State	1	N/A	1

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		N/A	
High School Graduate or Equivalency		N/A	
Some College, No Degree		N/A	2
Associate's Degree		N/A	
Bachelor's Degree		N/A	1
Graduate or Professional Degree	1	N/A	1
Decline to State	1	N/A	

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	2	N/A	
No		N/A	4
Decline to State		N/A	

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		N/A	
No	1	N/A	4
Decline to State	1	N/A	

City of Fresno

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		N/A	1
No	1	N/A	3
Decline to State	1	N/A	

County of Humboldt

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	1	3
21 - 39	34	55	18
40 - 69	34	132	33
70 and Over	3	13	1
Decline to State	3	54	2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	4	4	0
Asian	0	3	2
Black/African American	4	5	0
Hispanic or Latino	4	10	6
Native Hawaiian or Other Pacific Islander	1	0	1
White/Caucasian	49	161	35
Not Listed (Please specify):	5	6	1
Decline to State	7	66	12

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	33	102	29
Female/Woman	31	94	21
Transgender	1	1	0
Nonbinary	3	1	0
Not Listed (Please specify):	0	0	0
Decline to State	6	57	7

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	7	8	1
Heterosexual/Straight	43	147	32
Homosexual/Gay	2	2	3
Pansexual	0	2	0
Not Listed (Please specify):	1	0	0
Decline to State	21	96	21

County of Humboldt

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	5	16	3
No	53	164	41
Decline to State	16	75	13

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	7	106	18
\$20,000 - \$39,999 Annually	22	66	4
\$40,000 - \$59,999 Annually	8	46	7
\$60,000 - \$79,999 Annually	8	35	5
\$80,000 - \$100,000 Annually	3	2	4
More than \$100,000 Annually	2	0	7
Decline to State	24	0	12

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	0	4	3
High School Graduate or Equivalency	0	38	7
Some College, No Degree	3	71	15
Associate's Degree	1	11	4
Bachelor's Degree	2	49	14
Graduate or Professional Degree	1	18	4
Decline to State	67	64	10

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	16	26	6
No	47	183	48
Decline to State	8	46	3

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	15	33	10
No	47	176	44
Decline to State	8	0	3

County of Humboldt

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	8	1
No	65	182	45
Decline to State	5	65	11

County of Lake

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	3		
21 - 39	5	8	5
40 - 69		12	16
70 and Over		1	
Decline to State			7

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	1	
Asian	1	1	1
Black/African American		1	1
Hispanic or Latino		2	7
Native Hawaiian or Other Pacific Islander		1	
White/Caucasian	6	14	14
Not Listed (Please specify):			
Decline to State		1	5

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	3	15	19
Female/Woman	5	6	5
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			4

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	1	1
Heterosexual/Straight	6	13	18
Homosexual/Gay		1	
Pansexual	1	2	
Not Listed (Please specify):			
Decline to State		4	9

County of Lake

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes		2	
No	8	19	26
Decline to State			2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	1	5	
\$20,000 - \$39,999 Annually	6	8	3
\$40,000 - \$59,999 Annually		2	
\$60,000 - \$79,999 Annually		2	1
\$80,000 - \$100,000 Annually		1	1
More than \$100,000 Annually	1	3	
Decline to State			23

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency			1
High School Graduate or Equivalency	1	2	2
Some College, No Degree	4	11	5
Associate's Degree		1	
Bachelor's Degree	3	5	3
Graduate or Professional Degree		2	
Decline to State			19

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	1	5	
No	6	16	11
Decline to State	1		17

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	2	2	2
No	5	16	9
Decline to State	1	3	17

County of Lake

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No	8	21	10
Decline to State			18

City of Long Beach

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	17	2	3
40 - 69	31	10	18
70 and Over	2	0	1
Decline to State	0	0	2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	1	1
Asian	4	2	4
Black/African American	23	5	1
Hispanic or Latino	6	2	1
Native Hawaiian or Other Pacific Islander	1	0	0
White/Caucasian	6	2	4
Not Listed (Please specify):	1	1	0
Decline to State	1	0	10

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	26	8	13
Female/Woman	20	4	3
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	6

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	0	0
Heterosexual/Straight	42	9	11
Homosexual/Gay	1	0	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	2	1	13

City of Long Beach

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	6	1	3
No	40	11	17
Decline to State	4	0	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	12	3	3
\$20,000 - \$39,999 Annually	12	3	0
\$40,000 - \$59,999 Annually	11	3	0
\$60,000 - \$79,999 Annually	2	0	1
\$80,000 - \$100,000 Annually	2	1	3
More than \$100,000 Annually	3	0	7
Decline to State	8	2	10

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	4	1	0
High School Graduate or Equivalency	6	1	1
Some College, No Degree	15	3	4
Associate's Degree	5	1	2
Bachelor's Degree	12	3	7
Graduate or Professional Degree	7	3	4
Decline to State	1	0	6

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	23	5	3
No	22	5	20
Decline to State	5	2	1

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	21	4	2
No	24	6	21
Decline to State	5	2	1

City of Long Beach

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	0	1
No	44	11	21
Decline to State	2	1	2

City of Los Angeles

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	Data unavailable
21 - 39	17	17	Data unavailable
40 - 69	42	42	Data unavailable
70 and Over	2	2	Data unavailable
Decline to State	1	1	Data unavailable

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	3	3	Data unavailable
Asian	3	3	Data unavailable
Black/African American	34	34	Data unavailable
Hispanic or Latino	9	9	Data unavailable
Native Hawaiian or Other Pacific Islander	1	1	Data unavailable
White/Caucasian	11	11	Data unavailable
Not Listed (Please specify): Italian	1	1	Data unavailable
Decline to State	3	3	Data unavailable

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	46	46	Data unavailable
Female/Woman	12	12	Data unavailable
Transgender	0	0	Data unavailable
Nonbinary	1	1	Data unavailable
Not Listed (Please specify):	0	0	Data unavailable
Decline to State	3	3	Data unavailable

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	Data unavailable
Heterosexual/Straight	54	54	Data unavailable
Homosexual/Gay	2	2	Data unavailable
Pansexual	0	0	Data unavailable
Not Listed (Please specify):	0	0	Data unavailable
Decline to State	6	6	Data unavailable

City of Los Angeles

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	16	16	Data unavailable
No	39	39	Data unavailable
Decline to State	7	7	Data unavailable

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	24	24	Data unavailable
\$20,000 - \$39,999 Annually	14	14	Data unavailable
\$40,000 - \$59,999 Annually	9	9	Data unavailable
\$60,000 - \$79,999 Annually	7	7	Data unavailable
\$80,000 - \$100,000 Annually	1	1	Data unavailable
More than \$100,000 Annually	0	0	Data unavailable
Decline to State	7	7	Data unavailable

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	2	Data unavailable
High School Graduate or Equivalency	11	11	Data unavailable
Some College, No Degree	18	18	Data unavailable
Associate's Degree	10	10	Data unavailable
Bachelor's Degree	13	13	Data unavailable
Graduate or Professional Degree	6	6	Data unavailable
Decline to State	2	2	Data unavailable

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	44	44	Data unavailable
No	17	17	Data unavailable
Decline to State	1	1	Data unavailable

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	44	44	Data unavailable
No	17	17	Data unavailable
Decline to State	1	1	Data unavailable

City of Los Angeles

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	8	8	Data unavailable
No	53	53	Data unavailable
Decline to State	1	1	Data unavailable

The City of Los Angeles Department of Cannabis Regulation distributed a survey to collect demographic information, however response rates were very low and no data was received from general (non-equity) applicants and licensees.

County of Mendocino

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39		1	1
40 - 69		13	
70 and Over	1	4	
Decline to State	1		

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native			
Asian			
Black/African American			
Hispanic or Latino			1
Native Hawaiian or Other Pacific Islander			
White/Caucasian	1	16	
Not Listed (Please specify):		1	
Decline to State	1	1	

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	1	10	1
Female/Woman		8	
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State	1		

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			
Heterosexual/Straight		15	1
Homosexual/Gay		2	
Pansexual			
Not Listed (Please specify):			
Decline to State	2	1	

County of Mendocino

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		3	
No		13	1
Decline to State	2	2	

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually		1	
\$20,000 - \$39,999 Annually	1	9	
\$40,000 - \$59,999 Annually		3	1
\$60,000 - \$79,999 Annually		2	
\$80,000 - \$100,000 Annually		1	
More than \$100,000 Annually		2	
Decline to State	1		

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency		1	
High School Graduate or Equivalency		1	
Some College, No Degree	1	7	1
Associate's Degree	1	2	
Bachelor's Degree		4	
Graduate or Professional Degree		3	
Decline to State			

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		6	
No	2	12	
Decline to State			1

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes		6	
No	1	11	
Decline to State	1	1	1

County of Mendocino

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No	2	18	1
Decline to State			

County of Monterey

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	N/A	0
21 - 39	2	N/A	4
40 - 69	9	N/A	10
70 and Over	1	N/A	0
Decline to State	2	N/A	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	N/A	0
Asian	0	N/A	1
Black/African American	2	N/A	0
Hispanic or Latino	2	N/A	2
Native Hawaiian or Other Pacific Islander	1	N/A	0
White/Caucasian	6	N/A	9
Not Listed (Please specify):	0	N/A	0
Decline to State	3	N/A	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	8	N/A	13
Female/Woman	4	N/A	0
Transgender	0	N/A	0
Nonbinary	0	N/A	0
Not Listed (Please specify):	0	N/A	0
Decline to State	2	N/A	1

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	1	N/A	0
Heterosexual/Straight	8	N/A	11
Homosexual/Gay	0	N/A	0
Pansexual	0	N/A	0
Not Listed (Please specify):	0	N/A	0
Decline to State	5	N/A	3

County of Monterey

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	4	N/A	0
No	9	N/A	13
Decline to State	1	N/A	1

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	6	N/A	0
\$20,000 - \$39,999 Annually	5	N/A	0
\$40,000 - \$59,999 Annually	0	N/A	0
\$60,000 - \$79,999 Annually	0	N/A	2
\$80,000 - \$100,000 Annually	0	N/A	1
More than \$100,000 Annually	0	N/A	6
Decline to State	3	N/A	5

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	1	N/A	0
High School Graduate or Equivalency	2	N/A	2
Some College, No Degree	2	N/A	3
Associate's Degree	3	N/A	0
Bachelor's Degree	0	N/A	5
Graduate or Professional Degree	4	N/A	3
Decline to State	2	N/A	1

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	10	N/A	3
No	2	N/A	10
Decline to State	2	N/A	1

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	6	N/A	3
No	4	N/A	10
Decline to State	4	N/A	1

County of Monterey

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	N/A	0
No	12	N/A	13
Decline to State	2	N/A	1

City of Oakland

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	Data unavailable		
21 - 39	Data unavailable	1	38
40 - 69	Data unavailable	5	36
70 and Over	Data unavailable	3	1
Decline to State	Data unavailable	60	15

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	Data unavailable	1	
Asian	Data unavailable	2	15
Black/African American	Data unavailable	52	3
Hispanic or Latino	Data unavailable	4	9
Native Hawaiian or Other Pacific Islander	Data unavailable		4
White/Caucasian	Data unavailable	2	36
Not Listed (Please specify):	Data unavailable		2
Decline to State	Data unavailable	8	21

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	Data unavailable	43	65
Female/Woman	Data unavailable	25	9
Transgender	Data unavailable		
Nonbinary	Data unavailable		
Not Listed (Please specify):	Data unavailable		
Decline to State	Data unavailable	1	16

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	Data unavailable		
Heterosexual/Straight	Data unavailable	6	58
Homosexual/Gay	Data unavailable		
Pansexual	Data unavailable		
Not Listed (Please specify):	Data unavailable		
Decline to State	Data unavailable	63	32

City of Oakland

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	Data unavailable		1
No	Data unavailable	8	59
Decline to State	Data unavailable	61	30

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	Data unavailable	1	10
\$20,000 - \$39,999 Annually	Data unavailable	3	4
\$40,000 - \$59,999 Annually	Data unavailable	2	5
\$60,000 - \$79,999 Annually	Data unavailable	1	3
\$80,000 - \$100,000 Annually	Data unavailable		2
More than \$100,000 Annually	Data unavailable		15
Decline to State	Data unavailable	62	51

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	Data unavailable		
High School Graduate or Equivalency	Data unavailable	1	8
Some College, No Degree	Data unavailable	3	5
Associate's Degree	Data unavailable		1
Bachelor's Degree	Data unavailable	2	31
Graduate or Professional Degree	Data unavailable	1	4
Decline to State	Data unavailable	52	41

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	Data unavailable	3	5
No	Data unavailable	5	61
Decline to State	Data unavailable	61	24

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	Data unavailable	2	7
No	Data unavailable	5	59
Decline to State	Data unavailable	62	24

City of Oakland

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	Data unavailable		1
No	Data unavailable	8	69
Decline to State	Data unavailable	61	20

The City of Oakland was able to collect demographic data only from individuals that have been issued permits.

City of Palm Springs

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21			
21 - 39	6	2	7
40 - 69	4	1	7
70 and Over			1
Decline to State			2

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	2	1	1
Asian	1		3
Black/African American	8	3	2
Hispanic or Latino	1		1
Native Hawaiian or Other Pacific Islander			1
White/Caucasian	4	1	6
Not Listed (Please specify):			
Decline to State			5

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	7	3	7
Female/Woman	3		4
Transgender			
Nonbinary			
Not Listed (Please specify):			
Decline to State			4

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual			1
Heterosexual/Straight	8	3	9
Homosexual/Gay			1
Pansexual			1
Not Listed (Please specify):			
Decline to State	2		4

City of Palm Springs

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes			
No	10	3	9
Decline to State			4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	3	1	
\$20,000 - \$39,999 Annually	4		
\$40,000 - \$59,999 Annually	1		
\$60,000 - \$79,999 Annually			3
\$80,000 - \$100,000 Annually	1	1	
More than \$100,000 Annually			1
Decline to State			9

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency			
High School Graduate or Equivalency	1		
Some College, No Degree	1	1	
Associate's Degree			
Bachelor's Degree			
Graduate or Professional Degree			
Decline to State			

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	6	2	1
No	4	1	11
Decline to State			2

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	5	1	1
No	5	2	11
Decline to State			2

City of Palm Springs

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes			
No	10	3	9
Decline to State			4

City of Sacramento

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	21	10	5
40 - 69	36	17	7
70 and Over	0	0	0
Decline to State	1	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	0	0	1
Asian	4	2	0
Black/African American	37	15	1
Hispanic or Latino	3	4	1
Native Hawaiian or Other Pacific Islander	0	1	0
White/Caucasian	4	2	4
Not Listed (Please specify):	4	2	3
Decline to State	3	1	2

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	29	9	10
Female/Woman	28	16	0
Transgender	0	0	0
Nonbinary	0	1	0
Not Listed (Please specify):	0	0	0
Decline to State	1	0	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	2	0
Heterosexual/Straight	51	18	10
Homosexual/Gay	0	0	0
Pansexual	1	0	0
Not Listed (Please specify):	1	0	0
Decline to State	5	7	2

City of Sacramento

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	6	2	1
No	45	18	7
Decline to State	7	7	4

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	8	1	1
\$20,000 - \$39,999 Annually	16	3	1
\$40,000 - \$59,999 Annually	14	9	1
\$60,000 - \$79,999 Annually	9	2	2
\$80,000 - \$100,000 Annually	4	3	2
More than \$100,000 Annually	2	2	1
Decline to State	5	7	4

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	2	2	0
High School Graduate or Equivalency	4	2	1
Some College, No Degree	26	8	4
Associate's Degree	5	6	0
Bachelor's Degree	14	5	2
Graduate or Professional Degree	6	2	4
Decline to State	0	0	0

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	26	11	1
No	28	13	9
Decline to State	4	3	2

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	34	11	1
No	21	13	9
Decline to State	3	3	2

City of Sacramento

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	8	1	0
No	46	23	10
Decline to State	4	3	2

City & County of San Francisco

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	0	0	0
21 - 39	4	1	0
40 - 69	12	9	0
70 and Over	0	0	0
Decline to State	0	0	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	1	0	0
Asian	3	2	0
Black/African American	6	2	0
Hispanic or Latino	1	1	0
Native Hawaiian or Other Pacific Islander	1	0	0
White/Caucasian	2	3	0
Not Listed (Please specify):	2	1	0
Decline to State	0	1	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	14	7	0
Female/Woman	2	3	0
Transgender	0	0	0
Nonbinary	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	0	0	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	0	0	0
Heterosexual/Straight	15	6	0
Homosexual/Gay	0	2	0
Pansexual	0	0	0
Not Listed (Please specify):	0	0	0
Decline to State	1	2	0

City & County of San Francisco

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	0	1	0
No	15	9	0
Decline to State	0	1	0

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	1	1	0
\$20,000 - \$39,999 Annually	3	1	0
\$40,000 - \$59,999 Annually	5	2	0
\$60,000 - \$79,999 Annually	1	2	0
\$80,000 - \$100,000 Annually	1	1	0
More than \$100,000 Annually	2	1	0
Decline to State	3	2	0

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	1	0	0
High School Graduate or Equivalency	2	3	0
Some College, No Degree	10	3	0
Associate's Degree	0	0	0
Bachelor's Degree	2	4	0
Graduate or Professional Degree	1	0	0
Decline to State	0	0	0

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	8	3	0
No	6	4	0
Decline to State	2	3	0

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	12	3	0
No	4	6	0
Decline to State	0	1	0

City & County of San Francisco

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	0	0	0
No	16	10	0
Decline to State	0	0	0

City of San Diego

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	
21 - 39	N/A	N/A	1
40 - 69	N/A	N/A	1
70 and Over	N/A	N/A	
Decline to State	N/A	N/A	

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	
Asian	N/A	N/A	
Black/African American	N/A	N/A	
Hispanic or Latino	N/A	N/A	1
Native Hawaiian or Other Pacific Islander	N/A	N/A	1
White/Caucasian	N/A	N/A	2
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	2
Female/Woman	N/A	N/A	
Transgender	N/A	N/A	
Nonbinary	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	
Heterosexual/Straight	N/A	N/A	1
Homosexual/Gay	N/A	N/A	
Pansexual	N/A	N/A	
Not Listed (Please specify):	N/A	N/A	
Decline to State	N/A	N/A	1

City of San Diego

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	2
Decline to State	N/A	N/A	

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	1
\$20,000 - \$39,999 Annually	N/A	N/A	
\$40,000 - \$59,999 Annually	N/A	N/A	
\$60,000 - \$79,999 Annually	N/A	N/A	
\$80,000 - \$100,000 Annually	N/A	N/A	
More than \$100,000 Annually	N/A	N/A	1
Decline to State	N/A	N/A	

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	
High School Graduate or Equivalency	N/A	N/A	
Some College, No Degree	N/A	N/A	1
Associate's Degree	N/A	N/A	
Bachelor's Degree	N/A	N/A	
Graduate or Professional Degree	N/A	N/A	1
Decline to State	N/A	N/A	

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	1
Decline to State	N/A	N/A	

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Yes	N/A	N/A	1
No	N/A	N/A	1
Decline to State	N/A	N/A	

City of San Diego

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	
No	N/A	N/A	2
Decline to State	N/A	N/A	

County of Sonoma

Age	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Under 21	N/A	N/A	0
21 - 39	N/A	N/A	7
40 - 69	N/A	N/A	11
70 and Over	N/A	N/A	1
Decline to State	N/A	N/A	0

Race and Ethnicity	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
American Indian or Alaska Native	N/A	N/A	1
Asian	N/A	N/A	2
Black/African American	N/A	N/A	0
Hispanic or Latino	N/A	N/A	2
Native Hawaiian or Other Pacific Islander	N/A	N/A	0
White/Caucasian	N/A	N/A	16
Not Listed (Please specify):	N/A	N/A	2
Decline to State	N/A	N/A	0

Gender	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Male/Man	N/A	N/A	14
Female/Woman	N/A	N/A	5
Transgender	N/A	N/A	0
Nonbinary	N/A	N/A	0
Not Listed (Please specify):	N/A	N/A	2
Decline to State	N/A	N/A	0

Sexual Orientation	Local Equity Applicants	Local Equity Licensees	General (Non-Equity) Applicants and Licensees
Bisexual	N/A	N/A	2
Heterosexual/Straight	N/A	N/A	15
Homosexual/Gay	N/A	N/A	0
Pansexual	N/A	N/A	1
Not Listed (Please specify):	N/A	N/A	3
Decline to State	N/A	N/A	0

County of Sonoma

Disability (Applicant or one or more owners of the business entity has a disability)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	3
No	N/A	N/A	14
Decline to State	N/A	N/A	2

Income Level	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Less than \$20,000 Annually	N/A	N/A	1
\$20,000 - \$39,999 Annually	N/A	N/A	0
\$40,000 - \$59,999 Annually	N/A	N/A	3
\$60,000 - \$79,999 Annually	N/A	N/A	0
\$80,000 - \$100,000 Annually	N/A	N/A	3
More than \$100,000 Annually	N/A	N/A	10
Decline to State	N/A	N/A	2

Educational Attainment	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
No High School Diploma or Equivalency	N/A	N/A	0
High School Graduate or Equivalency	N/A	N/A	2
Some College, No Degree	N/A	N/A	2
Associate's Degree	N/A	N/A	1
Bachelor's Degree	N/A	N/A	8
Graduate or Professional Degree	N/A	N/A	3
Decline to State	N/A	N/A	3

Prior Convictions (Applicant or member of immediate family has been convicted of any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	6
No	N/A	N/A	11
Decline to State	N/A	N/A	2

Prior Convictions (Applicant or member of immediate family has been incarcerated for any cannabis-related charges)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	3
No	N/A	N/A	14
Decline to State	N/A	N/A	2

County of Sonoma

Military Service (Applicant or one or more owners of the business entity currently serve or have served in the military)	Local Equity Applicants	Local Equity Licensees	General (Non- Equity) Applicants and Licensees
Yes	N/A	N/A	0
No	N/A	N/A	19
Decline to State	N/A	N/A	0