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Governor's Office of Business and Economic Development 1325 J Street, 18th Floor Sacramento, CA 95814 <u>CalCompetes@gobiz.ca.gov</u> (916) 322-4051 GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT

STATE OF CALIFORNIA + OFFICE OF GOVERNOR GAVIN NEWSOM

California Competes

Committee Meeting

Thursday, November 16, 2023 1:00 p.m.

The Committee Meeting was lived streamed and open to the

public. Meeting minutes will be available on the <u>GO-Biz publications</u>



MEMBERS:

Dee Dee Myers, Chair Director Governor's Office of Business and Economic Development

Fiona Ma State Treasurer

563

\$13,300,000

\$12,700,000

Joe Stephenshaw, Director Department of Finance

Todd Walters, *Appointee of the Senate Committee on Rules*

Madeline Janis, Appointee of the Speaker of the Assembly

UPDATE: The California Competes Tax Credit Committee APPROVED the following California Competes Tax Credit agreements on

November 16, 2023

1. Rippling

Industry: Software Development Primary Location(s): San Francisco Employee Net Increase: Aggregate Investment: Amount of Tax Credit: Link to Tax Credit Agreement

2. Clutch

Industry: Business Management Consulting Services	
Primary Location(s): Sacramento	
Employee Net Increase:	521
Aggregate Investment:	\$14,970,500
Amount of Tax Credit:	\$11,600,000
Link to Tax Credit Agreement	



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- R. Torre & Company, Inc. Industry: Beverage Product Manufacturing Primary Location(s): San Leandro Employee Net Increase: Aggregate Investment: Amount of Tax Credit: <u>Link to Tax Credit Agreement</u>
- 4. Baldwin Richardson Foods Company Industry: Beverage Manufacturing Primary Location(s): Corona Employee Net Increase: Aggregate Investment: Amount of Tax Credit: Link to Tax Credit Agreement

151 \$47,000,000 \$4,800,000

148 \$48,760,000 \$4,700,000

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The California Competes Tax Credit Committee also APPROVED the following recommendations for California Competes Tax Credit recapture:

Universal Standard Housing LLC

 Industry: Prefabricated Building Manufacturing
 Primary Location(s): Unknown
 Amount of Tax Credit Awarded:
 \$17,238,000
 Amount of Tax Credit Recaptured:
 \$17,238,000
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

GO-Biz has determined that Universal Standard Housing LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Universal Standard Housing LLC and recapture its CCTC.

2.	Dreamworks Animation LLC	
	Industry: Motion Picture and Video Production	
	Primary Location(s): Glendale	
	Amount of Tax Credit Awarded:	\$10,000,000
	Amount of Tax Credit Recaptured:	\$10,000,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Dreamworks Animation LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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Better Nutritionals LLC
 Industry: Health Supplement Manufacturing
 Primary Location(s): Gardena and Carson
 Amount of Tax Credit Awarded:
 Amount of Tax Credit Recaptured:
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

\$5,000,000 \$5,000,000

GO-Biz has determined that Better Nutritionals LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Better Nutritionals LLC and recapture its CCTC.

4.	MightyHive, Inc.	
	Industry: Software Development	
	Primary Location(s): San Francisco and Los Angeles	
	Amount of Tax Credit Awarded:	\$5,700,000
	Amount of Tax Credit Recaptured:	\$4,400,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

MightyHive, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

5. The Kroger Co.

Industry: Online Order Fulfillment Warehouse and Distribution	
Primary Location(s): Unknown	
Amount of Tax Credit Awarded:	\$3,300,000
Amount of Tax Credit Recaptured:	\$3,300,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

The Kroger Co. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.





\$3,220,000 \$3,220,000

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6.	Diamond Wipes International, Inc.
	Industry: Disinfecting Wipe Manufacturing
	Primary Location(s): Chino
	Amount of Tax Credit Awarded:
	Amount of Tax Credit Recaptured:
	Link to Tax Credit Agreement to be Recaptured
	Reason for Credit Recapture:

Diamond Wipes International, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

7.	Vincit California, Inc.	
	Industry: Software Development	
	Primary Location(s): Irvine and Palo Alto	
	Amount of Tax Credit Awarded:	\$3,650,000
	Amount of Tax Credit Recaptured:	\$3,100,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Vincit California, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

8.	Eurostampa California LLC	
	Industry: Label Manufacturing & Printing	
	Primary Location(s): Napa	
	Amount of Tax Credit Awarded:	\$3,000,000
	Amount of Tax Credit Recaptured:	\$3,000,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Eurostampa California LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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\$2,730,867

\$2,730,867

 PrinterPrezz, Inc.
 Industry: Medical Device Manufacturing Primary Location(s): Fremont, Tracy, Patterson Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: <u>Link to Tax Credit Agreement to be Recaptured</u> Reason for Credit Recapture:

PrinterPrezz, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

10. SkySlope, Inc.

Industry: Software Development	
Primary Location(s): Sacramento	
Amount of Tax Credit Awarded:	\$3,000,000
Amount of Tax Credit Recaptured:	\$2,400,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

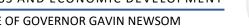
SkySlope, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

11. Argo Al LLC

Industry: Autonomous Vehicle Software Development	
Primary Location(s): Palo Alto and Mountain View	
Amount of Tax Credit Awarded:	\$2,170,202
Amount of Tax Credit Recaptured:	\$2,170,202
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Argo AI LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.







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 Hawke Media LLC Industry: Online Marketing & Advertising Primary Location(s): Santa Monica

Amount of Tax Credit Awarded:

Reason for Credit Recapture:

Amount of Tax Credit Recaptured:

Link to Tax Credit Agreement to be Recaptured

\$2,000,000 \$2,000,000

Hawke Media LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

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CIVIC Financial Services LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

14. West Coast Steel & Processing LLC	
Industry: Rolled Steel Product Manufacturing	
Primary Location(s): Rialto and Chino	
Amount of Tax Credit Awarded:	\$1,585,000
Amount of Tax Credit Recaptured:	\$1,585,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

West Coast Steel & Processing LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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15. US Foods, Inc.

Industry: Wholesale Food Manufacturing and Distribution	
Primary Location(s): McClellan Park	
Amount of Tax Credit Awarded:	\$7,000,000
Amount of Tax Credit Recaptured:	\$1,450,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

US Foods, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

16. Bombardier Mass Transit Corporation	
Industry: Light Rail Vehicle Manufacturing	
Primary Location(s): Pittsburg	
Amount of Tax Credit Awarded:	\$1,000,000
Amount of Tax Credit Recaptured:	\$1,000,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Bombardier Mass Transit Corporation has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

17. CJ America, Inc. (2nd Award)	
Industry: Snack Food Manufacturing and Distribution	
Primary Location(s): Los Angeles, Beaumont, and Fullerton	
Amount of Tax Credit Awarded:	\$2,000,000
Amount of Tax Credit Recaptured:	\$1,000,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

CJ America, Inc. (2nd Award)'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



CALIFORNIA COMPETES

\$1,000,000 \$925,000

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18. Transform Partners LLC
Industry: Online Retail Electronics Headquarters & Distribution
Primary Location(s): San Diego County
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

Transform Partners LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

19.	Cardea Bio, Inc. (Nanomedical Diagnostics, Inc.)	
	Industry: Biotechnology Research and Development	
	Primary Location(s): San Diego	
	Amount of Tax Credit Awarded:	\$700,000
	Amount of Tax Credit Recaptured:	\$700,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Cardea Bio, Inc. (Nanomedical Diagnostics, Inc.) has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

20. Shotspotter, Inc.

Industry: Gunshot Detection Hardware and Software Solutions	
Primary Location(s): Newark and Santa Clara	
Amount of Tax Credit Awarded:	\$625,000
Amount of Tax Credit Recaptured:	\$625,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Shotspotter, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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21. Chawk Technology Int'l., Inc.
Industry: Plastic Component Manufacturing
Primary Location(s): Hayward
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

\$1,200,000 \$605,000

Chawk Technology Int'l., Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

22.	Inwesco Incorporated	
	Industry: Metal Product Manufacturing	
	Primary Location(s): Azusa	
	Amount of Tax Credit Awarded:	\$600,000
	Amount of Tax Credit Recaptured:	\$600,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

GO-Biz has determined that Inwesco Incorporated is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Inwesco Incorporated and recapture its CCTC.

23. Hornet Animations, Inc.	
Industry: Motion Picture and Video Production	
Primary Location(s): Culver City	
Amount of Tax Credit Awarded:	\$500,000
Amount of Tax Credit Recaptured:	\$500,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Hornet Animations, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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24. Nanoshift LLC

Industry: Semiconductor Engineering Services and Manufacturing	
Primary Location(s): Richmond	
Amount of Tax Credit Awarded:	\$450,000
Amount of Tax Credit Recaptured:	\$415,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Nanoshift LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

25. Samuel Son & Co., Inc.	
Industry: Metal Products Manufacturing	
Primary Location(s): Arcadia and Hayward	
Amount of Tax Credit Awarded:	\$325,000
Amount of Tax Credit Recaptured:	\$325,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Samuel Son & Co., Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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\$750,000 \$320,000

26. King Shock Technology, Inc.
Industry: Automotive Parts Manufacturing
Primary Location(s): Garden Grove
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

King Shock Technology, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. The Franchise Tax Board has determined that the business did not achieve or maintain some or all of its milestones for years in which it was previously approved to claim the credit. Any credit not earned by the completion of the agreement or not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses.

27. XRSciences LLC

Industry: Cement Analysis Equipment Manufacturing	
Primary Location(s): Carlsbad	
Amount of Tax Credit Awarded:	\$385,000
Amount of Tax Credit Recaptured:	\$315,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

XRSciences LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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28. West Coast Industries, Inc.	
Industry: Furniture Manufacturing	
Primary Location(s): Redlands, Carson, and San Francisco	
Amount of Tax Credit Awarded:	\$300,000
Amount of Tax Credit Recaptured:	\$300,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

West Coast Industries, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

29. AllConnected, Inc.	
Industry: Computer Systems Design Services	
Primary Location(s): Simi Valley	
Amount of Tax Credit Awarded:	\$300,000
Amount of Tax Credit Recaptured:	\$260,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

AllConnected, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

30. Indie Source, Inc.	
Industry: Clothing and Garment Manufacturing	
Primary Location(s): Los Angeles	
Amount of Tax Credit Awarded:	\$300,000
Amount of Tax Credit Recaptured:	\$240,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Indie Source, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



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31. SocialCom, Inc.

Industry: Marketing and Advertising	
Primary Location(s): Marina Del Rey	
Amount of Tax Credit Awarded:	\$240,000
Amount of Tax Credit Recaptured:	\$240,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

GO-Biz has determined that SocialCom, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and SocialCom, Inc. and recapture its CCTC.

Repair Services
\$200,000
\$200,000

GO-Biz has determined that Bland A/C & Heating, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Bland A/C & Heating, Inc. and recapture its CCTC.

33. Willdan Group, Inc.

Industry: Engineering and Energy Efficiency Consulting Services	
Primary Location(s): Anaheim, Fresno, City of Industry, and Oakland	
Amount of Tax Credit Awarded:	\$845,000
Amount of Tax Credit Recaptured:	\$169,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Willdan Group, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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\$400,000

\$160,000

34. Small World Trading Co.
Industry: Personal Care Product Manufacturing Primary Location(s): San Rafael
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Recaptured
Reason for Credit Recapture:

Small World Trading Co.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

35. P&Y T-Shirts and Silk Screening Co., Inc.	
Industry: Apparel Deisgn and Manufacturing	
Primary Location(s): Vernon	
Amount of Tax Credit Awarded:	\$150,000
Amount of Tax Credit Recaptured:	\$150,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

P&Y T-Shirts and Silk Screening Co., Inc.'s California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

36. Sean T. Boyd & Associates P.C. (2nd Award)	
Industry: Accounting Services	
Primary Location(s): Folsom	
Amount of Tax Credit Awarded:	\$100,000
Amount of Tax Credit Recaptured:	\$100,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Sean T. Boyd & Associates P.C.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



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37. ACC-GWG LLC

Industry: Food Processing and Distribution	
Primary Location(s): Williams	
Amount of Tax Credit Awarded:	\$145,000
Amount of Tax Credit Recaptured:	\$87,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

ACC-GWG LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

38. Tenikle LLC

Industry: Consumer Electronic Accessories Manufacturing	
Primary Location(s): San Diego	
Amount of Tax Credit Awarded:	\$80,000
Amount of Tax Credit Recaptured:	\$80,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Tenikle LLC's California Competes Tax Credit Agreement expired at the end of its 2022 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

39. Caava Design LLC	
Industry: Graphic Design Services	
Primary Location(s): San Diego	
Amount of Tax Credit Awarded:	\$50,000
Amount of Tax Credit Recaptured:	\$50,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Caava Design LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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40. Hilbers, Inc.	
Industry: Commercial and Institutional Building Construction	
Primary Location(s): Yuba City	
Amount of Tax Credit Awarded:	\$120,000
Amount of Tax Credit Recaptured:	\$48,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Hilbers, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

41. Circuit Services LLC	
Industry: Electrical Component Manufacturing	
Primary Location(s): Northridge and Chatsworth	
Amount of Tax Credit Awarded:	\$45,000
Amount of Tax Credit Recaptured:	\$45,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

GO-Biz has determined that Circuit Services LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Circuit Services LLC and recapture its CCTC.

42. Sean T. Boyd & Associates P.C.	
Industry: Accounting Services	
Primary Location(s): Folsom	
Amount of Tax Credit Awarded:	\$75,000
Amount of Tax Credit Recaptured:	\$35,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Sean T. Boyd & Associates P.C.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.



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GOVERNOR'S OFFICE OF BUSINESS AND ECONOMIC DEVELOPMENT

CALIFORNIA COMPETES

\$60,000 \$12,000

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43.	Telcion Communications Group	
	Industry: Telecommunications Consulting Services	
	Primary Location(s): Turlock	
	Amount of Tax Credit Awarded:	
	Amount of Tax Credit Recaptured:	
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Telcion Communications Group's California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

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The California Competes Tax Credit Committee also APPROVED the following recommendations for modified California Competes Tax Credit recapture:

1. Proterra, Inc.

Industry: Electric Automobile Manufacturing Primary Location(s): City of Industry and Burlingame Amount of Tax Credit Awarded: Previous Amount of Tax Credit Recaptured: Additional Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Recaptured Reason for Credit Recapture:

Proterra, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$4,500,000. Proterra, Inc. indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture the remaining \$3,000,000.

2. 23 Bottles of Beer LLC

Industry: Craft Brewing Primary Location(s): Windsor Amount of Tax Credit Awarded: Previous Amount of Tax Credit Recaptured: Additional Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Recaptured Reason for Credit Recapture:

\$1,500,000 \$100,000 \$800,000

\$7,500,000

\$4,500,000

\$3,000,000

23 Bottles of Beer LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On June 16, 2022, the Committee recaptured \$100,000. The Franchise Tax Board has determined that the business did not achieve or maintain some or all of its milestones for years in which it was previously approved to claim the credit. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$800,000.



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LeapYear Technologies, Inc.

 Industry: Software Development
 Primary Location(s): Berkeley
 Amount of Tax Credit Awarded:
 \$900,000
 Previous Amount of Tax Credit Recaptured:
 \$380,000
 Additional Amount of Tax Credit Recaptured:
 \$520,000
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

LeapYear Technologies, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2020 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 4, 2021, the Committee recaptured \$380,000. LeapYear Technologies, Inc. indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture the remaining \$520,000.

4. Exactuals LLC

Industry: Data Processing, Hosting, and Payment Services	
Primary Location(s): Los Angeles	
Amount of Tax Credit Awarded:	\$760,000
Previous Amount of Tax Credit Recaptured:	\$456 <i>,</i> 000
Additional Amount of Tax Credit Recaptured:	\$304,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Exactuals LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$456,000. GO-Biz has determined that Exactuals LLC is in material breach of the agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Exactuals LLC and recapture the remaining \$304,000.



CALIFORNIA COMPETES

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Bluebeam, Inc.
 Industry: Software Development
 Primary Location(s): Pasadena and San Diego
 Amount of Tax Credit Awarded:
 Previous Amount of Tax Credit Recaptured:
 Additional Amount of Tax Credit Recaptured:
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

\$1,500,000 \$600,000 \$300,000

Bluebeam, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2020 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 4, 2021, the Committee recaptured \$600,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$300,000.

6. Prism Aerospace
 Industry: Aerospace Component Manufacturing
 Primary Location(s): Corona
 Amount of Tax Credit Awarded:
 \$600,000
 Previous Amount of Tax Credit Recaptured:
 \$300,000
 Additional Amount of Tax Credit Recaptured:
 \$300,000
 Link to Tax Credit Agreement to be Recaptured
 Reason for Credit Recapture:

Prism Aerospace's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$300,000. GO-Biz has determined that Prism Aerospace is in material breach of the agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Prism Aerospace and recapture the remaining \$300,000.





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7.	Cozad Trailer Sales LLC	
	Industry: Trailer Manufacturing	
	Primary Location(s): Stockton and Fresno	
	Amount of Tax Credit Awarded:	\$800,000
	Previous Amount of Tax Credit Recaptured:	\$640,000
	Additional Amount of Tax Credit Recaptured:	\$160,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Cozad Trailer Sales LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$640,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$160,000.

8.	Hi-Tech Emergency Vehicle Service, Inc.	
	Industry: Emergency Vehicle Component Manufacturing	
	Primary Location(s): Oakdale	
	Amount of Tax Credit Awarded:	\$500,000
	Previous Amount of Tax Credit Recaptured:	\$350,000
	Additional Amount of Tax Credit Recaptured:	\$125,000
	Link to Tax Credit Agreement to be Recaptured	
	Reason for Credit Recapture:	

Hi-Tech Emergency Vehicle Service, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$350,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$125,000.



CALIFORNIA COMPETES

\$200,000 \$85,000

\$115,000

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9. Mather Aviation LLC Industry: Aircraft Engine and Engine Parts Maintenance Primary Location(s): Mather Amount of Tax Credit Awarded: Previous Amount of Tax Credit Recaptured: Additional Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Recaptured Reason for Credit Recapture:

Mather Aviation LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$85,000. Mather Aviation LLC indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture the remaining \$115,000.

10. MatterHackers, Inc.

Industry: 3D Printer Manufacturing and sales	
Primary Location(s): Foothill Ranch	
Amount of Tax Credit Awarded:	\$380,000
Previous Amount of Tax Credit Recaptured:	\$152,000
Additional Amount of Tax Credit Recaptured:	\$76,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

MatterHackers, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$152,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$76,000.



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11. Betts Company

Industry: Industrial Spring Manufacturer	
Primary Location(s): Fresno	
Amount of Tax Credit Awarded:	\$240,000
Previous Amount of Tax Credit Recaptured:	\$48,000
Additional Amount of Tax Credit Recaptured:	\$192,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Betts Company's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$48,000. The Franchise Tax Board has determined that the business did not achieve or maintain some or all of its milestones for years in which it was previously approved to claim the credit. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$192,000.

12. Sacco & Sacco Insurance Brokers LLC	
Industry: Financial and Insurance Services	
Primary Location(s): Folsom	
Amount of Tax Credit Awarded:	\$100,000
Previous Amount of Tax Credit Recaptured:	\$60,000
Additional Amount of Tax Credit Recaptured:	\$40,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Sacco & Sacco Insurance Brokers LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$60,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$40,000.



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13. VM Pharmacy, Inc.	
Industry: Pharmacy	
Primary Location(s): Long Beach	
Amount of Tax Credit Awarded:	\$150,000
Previous Amount of Tax Credit Recaptured:	\$90,000
Additional Amount of Tax Credit Recaptured:	\$30,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

VM Pharmacy, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$90,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$30,000.

14. Durham Construction Company, Inc.	
Industry: Construction Services	
Primary Location(s): Fresno County	
Amount of Tax Credit Awarded:	\$140,000
Previous Amount of Tax Credit Recaptured:	\$56,000
Additional Amount of Tax Credit Recaptured:	\$28,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Durham Construction Company, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$56,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$28,000.



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15. Light 4 Life, Inc.

Industry: Candle Manufacturing	
Primary Location(s): Inglewood	
Amount of Tax Credit Awarded:	\$60,000
Previous Amount of Tax Credit Recaptured:	\$36,000
Additional Amount of Tax Credit Recaptured:	\$24,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Light 4 Life, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 17, 2022, the Committee recaptured \$36,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$24,000.

16. Knee Deep Brewing Company LLC	
Industry: Craft Brewery	
Primary Location(s): Auburn	
Amount of Tax Credit Awarded:	\$50,000
Previous Amount of Tax Credit Recaptured:	\$20,000
Additional Amount of Tax Credit Recaptured:	\$10,000
Link to Tax Credit Agreement to be Recaptured	
Reason for Credit Recapture:	

Knee Deep Brewing Company LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 5, 2020, the Committee recaptured \$20,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$10,000.

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The California Competes Tax Credit Committee APPROVED the following California Competes Grant agreements:

1. Snapchat, Inc.

Industry: Mobile Device Application and Software Developer	
Primary Location(s): Palo Alto, San Francisco, and Santa Monica	
Employee Net Increase:	508
Aggregate Investment:	\$152,400,000
Amount of Grant Allocation:	\$20,000,000
Link to Grant Agreement	

2. AIBOT US, Inc.

Industry: Autonomous Electric Aircraft Research and Development and ManufacturingPrimary Location(s): Long Beach and MojaveEmployee Net Increase:697Aggregate Investment:\$494,250,848Amount of Grant Allocation:\$15,000,000Link to Grant Agreement515,000,000

3. Humane, Inc.

Industry: Artificial Intelligence Software Research and DevelopmentPrimary Location(s): San FranciscoEmployee Net Increase:703Aggregate Investment:\$40,700,000Amount of Grant Allocation:\$15,000,000Link to Grant AgreementS15,000,000

4. Tynergy LLC

Industry: Semiconductor Engineering and Manufacturing and Energy Storage SystemManufacturingPrimary Location(s): FresnoEmployee Net Increase:512Aggregate Investment:\$20,864,200Amount of Grant Allocation:\$15,000,000Link to Grant Agreement



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5.	Infinera Corporation	
	Industry: Semiconductor Engineering and Manufacturing	
	Primary Location(s): San Jose and Sunnyvale	
	Employee Net Increase:	235
	Aggregate Investment:	\$180,550,000
	Amount of Grant Allocation:	\$14,000,000
	Link to Grant Agreement	
6.	Sparkz, Inc.	
	Industry: Battery Manufacturing	
	Primary Location(s): Rancho Cordova	
	Employee Net Increase:	500
	Aggregate Investment:	\$83,900,000
	Amount of Grant Allocation:	\$11,200,000
	Link to Grant Agreement	
7.	Helm.ai, Inc.	
	Industry: Artificial Intelligence Software Research and Development	
	Primary Location(s): Redwood City, and San Mateo County or Santa Clar	a County
	Employee Net Increase:	716
	Aggregate Investment:	\$150,000,000
	Amount of Grant Allocation:	\$10,000,000
	Link to Grant Agreement	
8.	Joby Aero, Inc.	
	Industry: Electric Aircraft Research & Development and Manufacturing	
	Primary Location(s): Marina and Santa Cruz	
	Employee Net Increase:	690
	Aggregate Investment:	\$41,264,562
	Amount of Grant Allocation:	\$9,800,000
	Link to Grant Agreement	

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