#### What is ETP?

ETP is a State agency that uses a **pay-for-performance contract** to reimburse the costs for employer-customized job skills training.

ETP is a department within the Labor and Workforce Development Agency.

- ETP will fund \$80 Million in training for FY20/21.
- \$29 Million is currently available (though December 2020).
- Current Program demand is estimated at over \$103 Million.
- www.etp.ca.gov





#### Who can contract with ETP?

- **Employer** Private-for-profit and tax-rated private, non-profit employers
- **Group of Employers** Chambers of Commerce, Trade Associations, Economic Development Corporations, Joint Apprenticeship Training Committees
  Public or Private Training Agency
  Workforce Development Board

- Workforce Investment and Opportunity Act (WIOA) Grant **Recipient/Administrator**

Key term – Multiple Employer Contractor





#### **ETP Program Details**

Trainees: New and Existing Full-time Workers (retrainee)

Unemployed Individuals (new hire trainees)

Apprenticeship and Journey Workers

**Small Business Owners** 

Training: Employer-Customized Job Skills, *excluded* 

legally-mandated or non-job specific training

Flexible Delivery Methods and Provider Choices

Post-training employment retention and in-kind contribution are required for all contracts.





### FY20/21 Programs and Initiatives

- Job Creation and High Economic Impact Critical Proposal, Federally-funded Dod programs: CASCADE/CADENCE, Zero Emission Vehicle Technology, Underserved Populations
- COVID-19 Response Plan new and existing worker training in industry sectors critical to the reopening of the economy.
- COVID-19 Rapid Reemployment and Retraining Pilot new worker incentive for job creation focused on the healthcare, agriculture manufacturing and food supply chain industry sectors.
- Rapid Employment Strategies Pilot on Natural Disasters
- Priority Industries Manufacturing, Engineering, Construction, Biotechnology, Information Technology, Clean Technology
- Paid Family Leave Small Business Grant Funding





### **Keys and Quick Information**

Given the high demand for ETP funding, the Panel is more closely evaluating proposals. Net result will be stronger projects supporting higher quality jobs.

Multiple Employer Contract partners: <a href="https://etp.ca.gov/training-opportunities/">https://etp.ca.gov/training-opportunities/</a>

December 15, 2020 – the next Interactive Orientation <a href="https://etp.ca.gov/getting-started/apply-for-funds/interactive-orientation/">https://etp.ca.gov/getting-started/apply-for-funds/interactive-orientation/</a>

ETP provides FREE Application Process, Referral Support and Technical Assistance for any potential contractor!





### Contact us, we're nice people

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