

STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

California Competes Tax Credit Program

Committee Meeting

Thursday, November 5, 2020 1:00 p.m.



MEMBERS:

Chris Dombrowski, Chair Acting Director Governor's Office of Business and Economic Development

Fiona Ma State Treasurer

Keely Bosler, Director Department of Finance

Todd Walters, *Appointee of the Senate Committee on Rules*

Madeline Janis, Appointee of the Speaker of the Assembly

Gavin Newsom Governor

Chris Dombrowski Acting Director

Scott Dosick Deputy Director, California Competes Tax Credit Program

Jee Liyanage Assistant Deputy Director, California Competes Tax Credit Program

Governor's Office of Business and Economic Development 1325 J Street, 18th Floor Sacramento, CA 95814 In response to the Governor's Executive Order <u>N-29-20</u> authorizing public bodies to take necessary action to protect the public from the spread of Coronavirus (COVID-19), the California Competes Tax Credit (CCTC) Committee Meeting will not have a physical presence to follow state guidelines on social distancing until further notice. The Committee Meeting will be live streamed and open to the public on <u>Zoom</u>. Meeting minutes will be available on the <u>GO-Biz publications</u> <u>website</u>.

Members of the public are encouraged to submit public comments or requests to make public comment during the meeting through email at <u>CalCompetes@gobiz.ca.gov</u>. GO-Biz requests that public commenters provide their full name, organization (if applicable), and the agenda item number. If you are unable to email a request to make public comment, please call the CalCompetes hotline at 916-322-4051 prior to 12:00 p.m. on November 5, 2020 for assistance. Additionally, Members of the public may submit a request to make comments during the meeting using the Question and Answer (Q&A) tool through the Zoom toolbar at the bottom of the screen. Please submit your full name, organization (if applicable), and the agenda item prior to the vote for the particular item. Your name and organization are optional and for identification purposes only, so that we may introduce you.

AGENDA

OPEN SESSION

- A. Call to Order and Roll Call
- **B.** Approval of Minutes
 - 1. June 18, 2020 Committee Meeting
 - 2. June 29, 2020 Committee Meeting
- C. Deputy Director's Report
 - Agenda Overview Agreements with 4 Businesses, Total Tax Credits \$80,000,000



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D.	Tot	cussion and Approval of California Competes Tax Credit Agreements tal Recommended Tax Credits: tal Recommended Tax Credits after Adjusting for S-Corporation Law ¹ :	\$80,000,000 \$80,000,000
	1.	Lockheed Martin Corporation Industry: Aerospace Manufacturing	
		Primary Location(s): Palmdale, Buellton, Helendale, Santa Rosa, Valenci	a Boalo Air Force Base
		and Vandenburg Air Force Base	
		Employee Net Increase:	450
		Aggregate Investment:	\$100,000,000
		Amount of Tax Credit:	\$29,800,000
		Link to Tax Credit Agreement	
	2.	Better Holdco, Inc.	
		Industry: Consumer Lending	
		Primary Location(s): Oakland and Irvine	
		Employee Net Increase:	3,500
		Aggregate Investment:	\$55,428,938
		Amount of Tax Credit:	\$25,000,000
		Link to Tax Credit Agreement	
	3.	Cepheid	
		Industry: Diagnostic Test Manufacturing	
		Primary Location(s): Lodi and Santa Clara County	
		Employee Net Increase:	2,510
		Aggregate Investment:	\$250,000,000
		Amount of Tax Credit:	\$20,000,000
		Link to Tax Credit Agreement	
	4.	American Honda Finance Corporation	
		Industry: Automotive Financing	
		Primary Location(s): Cypress	
		Employee Net Increase:	75
		Aggregate Investment:	\$9,218,624
		Amount of Tax Credit:	\$5,200,000
		Link to Tax Credit Agreement	

¹ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



1.

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E. Discussion and Approval of Recommendations for California Competes Tax Credit Agreement Termination and Credit Recapture

Total Tax Credits Recommended to be Recaptured: Total Tax Credits Recommended to be Recaptured after	\$24,058,500
Adjusting for S-Corporation Law ² :	\$25,168,833
Honey Science Corporation	
Industry: Software Development	
Primary Location(s): Los Angeles and Santa Barbara	
Amount of Tax Credit Awarded:	\$2,500,000
Amount of Tax Credit Recaptured:	\$2,500,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Reconture:	

Reason for Agreement Termination and Credit Recapture:

Honey Science Corporation has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

2.	Samsung Semiconductor, Inc.	
	Industry: Semiconductor Research and Development	
	Primary Location(s): San Jose	
	Amount of Tax Credit Awarded:	\$9,000,000
	Amount of Tax Credit Recaptured:	\$2,125,000
	Link to Tax Credit Agreement to be Terminated	
	Reason for Agreement Termination and Credit Recapture:	

Samsung Semiconductor, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

² One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



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\$2,100,000 \$2,100,000

3. Samumed LLC

Industry: Biopharmaceutical Research and Development Primary Location(s): San Diego Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

Samumed LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

4. NerdWallet, Inc.

Industry: Online Personal Financial Services	
Primary Location(s): San Francisco	
Amount of Tax Credit Awarded:	\$3,250,000
Amount of Tax Credit Recaptured:	\$1,950,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

NerdWallet, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

5. Beachbody LLC

Industry: Health Product and Video ProducerPrimary Location(s): Santa MonicaAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$2,350,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

Beachbody LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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6. California Safe Soil LLC

Industry: Compost and Fertilizer Manufacturing	
Primary Location(s): West Sacramento and Sacramento (McClellan Park)	
Amount of Tax Credit Awarded:	\$1,250,000
Amount of Tax Credit Recaptured:	\$1,100,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

California Safe Soil LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

7. Edmunds.com, Inc.

Industry: Automotive Reviews and Pricing	
Primary Location(s): Santa Monica	
Amount of Tax Credit Awarded:	\$1,000,000
Amount of Tax Credit Recaptured:	\$1,000,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Edmunds.com, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

8. Fabrinet West, Inc.

Industry: Printed Circuit Assembly Manufacturing
Primary Location(s): Santa Clara\$950,000Amount of Tax Credit Awarded:\$950,000Amount of Tax Credit Recaptured:\$950,000Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:\$950,000

Fabrinet West, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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9. Composites Horizon LLC Industry: Aerospace Product Manufacturing Primary Location(s): Covina Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$975,000 \$875,000

Composites Horizon LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

10. rPlanet Earth Los Angeles LLC

Industry: Recycled Packaging Products Manufacturing	
Primary Location(s): Vernon	
Amount of Tax Credit Awarded:	\$875,000
Amount of Tax Credit Recaptured:	\$875,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

rPlanet Earth Los Angeles LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

11. Red Bull North America, Inc.

Industry: Beverage Distribution Headquarters Primary Location(s): Santa Monica Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$1,750,000 \$600,000

Red Bull North America, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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12. LendingClub Corporation

Industry: Consumer Lending Primary Location(s): San Francisco Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$1,000,000 \$600,000

\$1.000.000

\$550,000

LendingClub Corporation's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

13. BrightSign LLC

Industry: Digital Signage Development Primary Location(s): Los Gatos and Santa Clara Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

BrightSign LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

14. Hi-Shear Corporation

Industry: Aerospace Component Manufacturing Primary Location(s): Torrance Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$500,000 \$500,000

Hi-Shear Corporation's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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15. Dasco Engineering Corporation

Industry: Aerospace Component Manufacturing Primary Location(s): Long Beach and Torrance Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$1,000,000 \$450,000

\$550.000

\$440,000

Dasco Engineering Corporation's California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

16. Marine Group Boat Works LLC

Industry: Boat Repair and Construction Primary Location(s): Chula Vista and National City Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

Marine Group Boat Works LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

17. NextGen Healthcare, Inc. (formerly Quality Systems, Inc.)
Industry: Custom Computer Programming Services
Primary Location(s): Irvine and Costa Mesa
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
\$400,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

NextGen Healthcare, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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18. Nor-Cal Beverage Company, Inc.

Industry: Beverage Manufacturing and Packaging Primary Location(s): Anaheim Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$400,000 \$400,000

Nor-Cal Beverage Company, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

19. Kemeera Incorporated

Industry: Manufacturing Processes Developer	
Primary Location(s): Oakland	
Amount of Tax Credit Awarded:	\$375,000
Amount of Tax Credit Recaptured:	\$375,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Kemeera Incorporated has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

20. Grange Cooperative Supply Association	
Industry: Livestock Feed Manufacturing	
Primary Location(s): Yuba City	
Amount of Tax Credit Awarded:	\$314,500
Amount of Tax Credit Recaptured:	\$314,500
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Grange Cooperative Supply Association has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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21. NANOGAP, Inc.

Industry: Nano Material Research and Development Primary Location(s): Richmond Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$300,000 \$300,000

\$300.000

\$300,000

NANOGAP, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

22. Peerless Coffee Company, Inc.

Industry: Coffee and Tea Manufacturing Primary Location(s): Stockton or Oakland Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

Peerless Coffee Company, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

23. ObjectSecurity LLC

Industry: Cyber Security Consulting and ServicesPrimary Location(s): San DiegoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$280,000Amount of Tax Credit Recaptured:\$265,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

ObjectSecurity LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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24. Katie May LLC

Industry: Wedding Gown Design and Manufacturing	
Primary Location(s): Los Angeles	
Amount of Tax Credit Awarded:	\$250,000
Amount of Tax Credit Recaptured:	\$200,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Katie May LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

25. DataStax, Inc.

Industry: Information Technology Consulting and Data Center Management	
Primary Location(s): Santa Clara	
Amount of Tax Credit Awarded:	\$200,000
Amount of Tax Credit Recaptured:	\$200,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

DataStax, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

26. Johnson Matthey, Inc.

Industry: Surgical Appliance and Supplies ManufacturingPrimary Location(s): San Jose and San DiegoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$200,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

Johnson Matthey, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





\$180,000 \$180,000

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27. Balfour Beatty Construction LLC

Industry: Commercial and Institutional Building Construction
Primary Location(s): Oakland, Los Angeles, and San Diego
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Balfour Beatty Construction LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

28. Berkeley Forge & Tool, Inc.

Industry: Tool Manufacturing	
Primary Location(s): Berkeley	
Amount of Tax Credit Awarded:	\$170,000
Amount of Tax Credit Recaptured:	\$170,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Berkeley Forge & Tool, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

29. Premier Physical Therapy, Inc.

Industry: Physical Therapy and Personal Fitness	
Primary Location(s): Irvine	
Amount of Tax Credit Awarded:	\$160,000
	. ,
Amount of Tax Credit Recaptured:	\$160,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Premier Physical Therapy, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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30. FuseFx, Inc.

Industry: Visual Effects Service Provider	
Primary Location(s): Burbank	
Amount of Tax Credit Awarded:	\$675,000
Amount of Tax Credit Recaptured:	\$150,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

FuseFx, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

31. Aetna Health of California, Inc.

Industry: Health, Medical, and Life Insurance	
Primary Location(s): Fresno	
Amount of Tax Credit Awarded:	\$700,000
Amount of Tax Credit Recaptured:	\$140,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Aetna Health of California, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

32. EIII, CA, Incorporated

Industry: Energy Efficient Consulting ServicesPrimary Location(s): Sacramento and Los AngelesAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$140,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

EIII, CA, Incorporated has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.





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33. Mikhail Ogawa Engineering Inc.

Industry: Civil and Environmental Engineering Primary Location(s): San Diego, Ontario, and Del Mar Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: <u>Link to Tax Credit Agreement to be Terminated</u> Reason for Agreement Termination and Credit Recapture:

\$160,000 \$130,000

Mikhail Ogawa Engineering Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

34. MK Partners, Inc.

Industry: Computer Systems Design Services	
Primary Location(s): Los Angeles	
Amount of Tax Credit Awarded:	\$160,000
Amount of Tax Credit Recaptured:	\$128,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

MK Partners, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

35. Quality Controlled Manufacturing, Inc.
Industry: Machine Parts Manufacturing
Primary Location(s): Santee
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
\$130,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Quality Controlled Manufacturing, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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36. Westhaven, Inc.

Industry: Solar Power Installation Primary Location(s): Yuba City and San Diego Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$250,000 \$90,000

Westhaven, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

37. J&D Meat Company, Inc.

Industry: Food Processing and Supply DistributionPrimary Location(s): FresnoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$150,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

J&D Meat Company, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

38. Pro-Tech Design & Manufacturing, Inc.
Industry: Medical Device Design and Manufacturing
Primary Location(s): Santa Fe Springs
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
\$125,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Pro-Tech Design & Manufacturing, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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39. Door Pros, Inc.

Industry: Garage Door Repair and Installation Primary Location(s): Gold River and San Rafael Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$200,000 \$70,000

Door Pros, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

 40. Medical Instrument Development Laboratories, Inc.

 Industry: Surgical and Medical Instrument Manufacturing

 Primary Location(s): San Leandro

 Amount of Tax Credit Awarded:
 \$200,000

 Amount of Tax Credit Recaptured:
 \$60,000

 Link to Tax Credit Agreement to be Terminated
 \$60,000

 Reason for Agreement Termination and Credit Recapture:

Medical Instrument Development Laboratories, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

 41. Professional Asbestos and Lead Services, Inc.

 Industry: Hazardous Materials Remediation and Removal

 Primary Location(s): Stockton

 Amount of Tax Credit Awarded:
 \$100,000

 Amount of Tax Credit Recaptured:
 \$60,000

 Link to Tax Credit Agreement to be Terminated
 \$60,000

 Reason for Agreement Termination and Credit Recapture:
 \$

Professional Asbestos and Lead Services, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





\$75,000 \$60,000

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42. Cascade Orthopedic Supply, Inc. Industry: Medical Equipment Distribution Primary Location(s): Chico Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture: Cascade Orthopedic Supply, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding

its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

43. New Leaf Biofuel LLC

Industry: Biodiesel ProductionPrimary Location(s): San DiegoAmount of Tax Credit Awarded:\$275,000Amount of Tax Credit Recaptured:\$55,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

New Leaf Biofuel's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

44. Sorenson Business Consulting, Inc.
Industry: Accounting Services
Primary Location(s): Thousand Oaks
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
\$55,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Sorenson Business Consulting, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





STATE OF CALIFORNIA * OFFICE OF GOVERNOR GAVIN NEWSOM

45. APEX Investigative Services, Inc.

Industry: Investigation Services Primary Location(s): Sacramento Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$90,000 \$54,000

APEX Investigative Services, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

46. Alpha & Omega Computer & Network Services, Inc.	
Industry: Information Technology Services	
Primary Location(s): Huntington Beach	
Amount of Tax Credit Awarded:	\$55,000
Amount of Tax Credit Recaptured:	\$50,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Alpha & Omega Computer & Network Services, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

47. Pacific Biomedical Distribution Services, Inc.
Industry: Medical Device and Equipment Supplier
Primary Location(s): Rancho Cordova
Amount of Tax Credit Awarded: \$50,000
Amount of Tax Credit Recaptured: \$50,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Pacific Biomedical Distribution Services, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.





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48. Advanced Metal Works, Inc.

Industry: Sheet Metal ManufacturingPrimary Location(s): FresnoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$120,000Link to Tax Credit Recaptured:\$48,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

Advanced Metal Works, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

49. Thomas Gast dba Thomas Gast & Associates Environmental Consultants	
Industry: Environmental Consulting Services	
Primary Location(s): Arcata	
Amount of Tax Credit Awarded:	\$80,000
Amount of Tax Credit Recaptured:	\$48,000
Link to Tax Credit Agreement to be Terminated	
Posson for Agroement Termination and Credit Posseture:	

Reason for Agreement Termination and Credit Recapture:

Thomas Gast dba Thomas Gast & Associates Environmental Consultants' California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

50. BCT Consulting, Inc.

Industry: Information Technology ServicesPrimary Location(s): FresnoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$42,500Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

BCT Consulting, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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51. CRM CO., LLC

Industry: Recycled Rubber Product Manufacturing	
Primary Location(s): Stockton	
Amount of Tax Credit Awarded:	\$120,000
Amount of Tax Credit Recaptured:	\$90,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

CRM CO., LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

52. Empower Energy, Inc.

Industry: Battery Assembly and Recycling	
Primary Location(s): Emeryville, Hayward, Redwood City, and Union City	
Amount of Tax Credit Awarded:	\$38,000
Amount of Tax Credit Recaptured:	\$38 <i>,</i> 000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Empower Energy, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

53. Tioga Research, Inc.

Industry: Biotechnology Research and Development	
Primary Location(s): San Diego	
Amount of Tax Credit Awarded:	\$45,000
Amount of Tax Credit Recaptured:	\$36,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Tioga Research, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



CALIFORNIA COMPETES TAX CREDIT

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54. Surface Sealers

Industry: Tile and Grout Services Primary Location(s): Carmichael Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$30,000 \$30,000

Surface Sealers's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

55. Thumbprint Wine Group, Inc.

Industry: WineryPrimary Location(s): Geyserville and HealdsburgAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$25,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

Thumbprint Wine Group, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

56. Modesto Industrial Electrical Co., Inc.
Industry: Electrical Contracting and Motor Repair
Primary Location(s): Modesto
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
\$100,000
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Modesto Industrial Electrical Co., Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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57. Windsong Productions LLC

Industry: Motion Picture and Video Production Primary Location(s): Fresno Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$100,000 \$20,000

\$50.000

\$20,000

Windsong Productions LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

58. Knee Deep Brewing Company LLC

Industry: Craft Brewery Primary Location(s): Auburn Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

Knee Deep Brewing Company LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

59. West Fork Construction, Inc.

Industry: Commercial Building ConstructionPrimary Location(s): SacramentoAmount of Tax Credit Awarded:Amount of Tax Credit Recaptured:\$20,000Link to Tax Credit Agreement to be TerminatedReason for Agreement Termination and Credit Recapture:

West Fork Construction, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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60. Climate Control, Inc.

Industry: Heating and Air-Conditioning Installation and Repair Services	
Primary Location(s): Sacramento	
Amount of Tax Credit Awarded:	\$20,000
Amount of Tax Credit Recaptured:	\$20,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Climate Control, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

61. L.B. Powers & Son Plumbing Co., Inc.	
Industry: Plumbing. Heating, and Air-Conditioning Contractors	
Primary Location(s): San Diego	
Amount of Tax Credit Awarded:	\$20,000
Amount of Tax Credit Recaptured:	\$20,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

L.B. Powers & Son Plumbing Co., Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

62. Valley Communications, Inc.

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Industry: Information Technology Servi	ices
Primary Location(s): Sacramento	
Amount of Tax Credit Awarded:	\$65,000
Amount of Tax Credit Recaptured:	\$12,500
Link to Tax Credit Agreement to be Ter	<u>minated</u>
Reason for Agreement Termination and	d Credit Recapture:

Valley Communications, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





\$20,000 \$12,000

STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM

63. Balanced Books LLP

Industry: Accounting Services
Primary Location(s): Turlock
Amount of Tax Credit Awarded:
Amount of Tax Credit Recaptured:
Link to Tax Credit Agreement to be Terminated
Reason for Agreement Termination and Credit Recapture:

Balanced Books LLP's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

64. Control Air North, Inc.

Industry: HVAC Manufacturing and Installation	
Primary Location(s): Hayward	
Amount of Tax Credit Awarded:	\$90,000
Amount of Tax Credit Recaptured:	\$10,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Control Air North, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

65. Goodman Food Products, Inc.

Industry: Frozen Food Production	
Primary Location(s): Inglewood and Los Angeles	
Amount of Tax Credit Awarded:	\$50,000
Amount of Tax Credit Recaptured:	\$10,000
Link to Tax Credit Agreement to be Terminated	
Reason for Agreement Termination and Credit Recapture:	

Goodman Food Products, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.





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66. California Pacific Specialty Woods LLC

Industry: Lumber Harvesting Primary Location(s): Red Bluff Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured: Link to Tax Credit Agreement to be Terminated Reason for Agreement Termination and Credit Recapture:

\$30,000 \$10,000

California Pacific Specialty Woods LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

F. Discussion Items

- 1. Report from Atieva USA, Inc.
- 2. Discussion of Diversity and Inclusion as part of the California Competes Tax Credit Program

G. Public Comment

H. Adjournment

The numerical order of items on this agenda is for convenience of reference. Items may be taken out of order upon the request of the California Competes Tax Credit Committee Chair or Committee Members. This notice and agenda can be obtained at: www.business.ca.gov/CalCompetes.aspx. For additional information regarding this notice and agenda, please contact Jee Liyanage, Assistant Deputy Director, at 916-322-2669 or jeevani.liyanage@gobiz.ca.gov. The Governor's Office of Business and Economic Development complies with the Americans with Disabilities Act by ensuring that the facilities are accessible to persons with disabilities, and by providing this notice and agenda and related information in alternative formats when requested. If you need further assistance, including disability-related modifications or accommodations, you may contact Jee Liyanage no later than five calendar days before the meeting.