

# CALIFORNIA GLOBAL CONNECT

GROWTH OPPORTUNITIES IN  
AEROSPACE, DEFENSE, SECURITY, HEALTH TECH  
*Connecting California to Global Markets*

CHILE VIRTUAL TRADE MISSION | AUGUST 18, 2020

## Calling California Small Business Exporters! JOIN OUR CALIFORNIA VIRTUAL TRADE MISSION: CHILEAN AIRPORT AND CIVIL AVIATION OPPORTUNITIES

*Join GO-Biz and Kallman Worldwide on this virtual trade mission designed to link California civil aviation and airport equipment and service providers with the Chilean Civil Aviation Authority. This trade mission is supported by the U.S. Commercial Service*

### MARKET OPPORTUNITY:

Chile has embarked on an ambitious \$1.4 billion Airport Modernization Plan, with the stated goal of doubling terminal capacity at 17 airports throughout the country over the next 20 years. Part of the master plan includes constructing a second international airport in Santiago by 2030 when passenger traffic at the current airport exceeds its design capacity.

### FEATURED CHILEAN GUEST:



The California delegation will be met by **Juan Squella, Logistics Director, General Directorate of Civil Aviation (DGAC)**. The DGAC is the civil aviation authority of Chile. Additional Chilean participants from local MRO service providers, low-cost carriers, and others involved in the civil aviation sector will also join.

**DATE:** August 18, 2020  
**LOCATION:** Online  
**COST:** \$1,950  
*FREE for California [STEP Eligible](#) Small Businesses*

**REGISTER:** [Californiaexport.org/register](https://californiaexport.org/register)  
*Register by August 12<sup>th</sup>*

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### CHILEAN DGAC IMMEDIATE PRIORITIES INCLUDE:

- ✓ Acquisition MLAT - ADS-B (air surveillance system):
- ✓ ARFF vehicles procurement
- ✓ Cargo MRx scanners
- ✓ DVOR /DME radio aid systems replacement plan for Curico
- ✓ Radar UPS stations
- ✓ Radio linkage for national communications (MMOO)
- ✓ Switchgears for communications – national plan
- ✓ Telephone center equipment
- ✓ VHF-AM communication systems
- ✓ X-Ray scanner for carry-on luggage
- ✓ X-Ray scanner for large luggage
- ✓ Energy distribution systems
- ✓ HF equipment
- ✓ ILS 17R AMB airport upgrade
- ✓ ILS replacement (Air Navigation Systems)
- ✓ Measurement instruments
- ✓ Primary and secondary surveillance systems
- ✓ Radar stations energy transmission systems
- ✓ Recording apparatus
- ✓ Visual aids equipment



*This opportunity is funded in part through a grant with the U.S. Small Business Administration*