

STATE OF CALIFORNIA * OFFICE OF GOVERNOR GAVIN NEWSOM



Gavin Newsom

Governor

Chris Dombrowski Acting Director

Scott Dosick

Assistant Deputy Director, California Competes Tax Credit Program

Governor's Office of Business and Economic Development 1325 J Street, 18th Floor Sacramento, CA 95814 CalCompetes@gobiz.ca.gov (916) 322-4051

California Competes Tax Credit Program

Committee Meeting

Thursday, June 18, 2020 1:00 p.m.

In response to the Governor's Executive Order N-29-20 authorizing public bodies to take necessary action to protect the public from the spread of Coronavirus (COVID-19), the California Competes Tax Credit (CCTC) Committee Meeting will not have a physical presence to follow state guidelines on social distancing until further notice. The Committee Meeting will be live streamed and open to the public on Zoom. Meeting minutes will available on the GO-Biz publications website.

MEMBERS:

Chris Dombrowski, Chair Acting Director Governor's Office of Business and Economic Development

Fiona Ma *State Treasurer*

Keely Bosler, Director Department of Finance

Todd Walters, Appointee of the Senate Committee on Rules

Madeline Janis, Appointee of the Speaker of the Assembly

Members of the public are encouraged to submit public comments or requests to make public comment during the meeting through email at CalCompetes@gobiz.ca.gov. GO-Biz requests that public commenters provide their full name, organization (if applicable), and the agenda item number. If you are unable to email a request to make public comment, please call the CalCompetes hotline at 916-322-4051 prior to 12:00 p.m. on June 18, 2020 for assistance. Additionally, Members of the public may submit a request to make comments during the meeting using the Question and Answer (Q&A) tool through the Zoom toolbar at the bottom of the screen. Please submit your full name, organization (if applicable), and the agenda item prior to the vote for the particular item. Your name and organization are optional and for identification purposes only, so that we may introduce you.

AGENDA

OPEN SESSION

- A. Call to Order and Roll Call
- B. Approval of Minutes from April 23, 2020, Committee Meeting
- C. Assistant Deputy Director's Report
 - Agenda Overview Agreements with 22 Businesses, Total Tax Credits \$73,542,333
- D. Discussion and Approval of California Competes Tax Credit Agreements
 Total Recommended Tax Credits:

Total Recommended Tax Credits after Adjusting for S-Corporation Law¹:

\$72,309,000

\$73,542,333

¹ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



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1. NBCUniversal LLC

Industry: Online Streaming Media Service Provider

Primary Location(s): Los Angeles

Employee Net Increase: 800

Investment: \$132,000,000 Amount of Tax Credit: \$20,000,000

Link to Tax Credit Agreement

2. Atieva USA, Inc.

Industry: Electric Automobile Research & Development and Headquarters Expansion

Primary Location(s): Newark

Employee Net Increase: 1,858

Investment: \$46,400,000 Amount of Tax Credit: \$18,000,000

Link to Tax Credit Agreement

3. Better Nutritionals LLC

Industry: Health Supplement Manufacturing Primary Location(s): Gardena and Carson

Employee Net Increase: 1,098

Investment: \$45,000,000 Amount of Tax Credit: \$5,000,000

Link to Tax Credit Agreement

4. BW Industries, Inc.

Industry: Custom Computer Programming Services

Primary Location(s): Fresno, Bakersfield, Oakland, and Merced

Employee Net Increase: 807

Investment: \$24,000,000 Amount of Tax Credit: \$5,000,000

Link to Tax Credit Agreement

5. CTC Global Corporation

Industry: Electricity Conductor Engineering and Manufacturing

Primary Location(s): Irvine and Santa Ana

Employee Net Increase: 149

Investment: \$10,966,500 Amount of Tax Credit: \$5,000,000



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6. Fortress North America, Inc.

Industry: Fire Suppression and Flood Containment Product Manufacturing

Primary Location(s): Rocklin and Unknown

Employee Net Increase: 113

Investment: \$10,685,000 Amount of Tax Credit: \$2,400,000

Link to Tax Credit Agreement

7. BFTV LLC

Industry: Video Production

Primary Location(s): Los Angeles

Employee Net Increase: 76

Investment: \$612,500 Amount of Tax Credit: \$2,000,000

Link to Tax Credit Agreement

8. L3 Applied Technologies, Inc.

Industry: Defense Contracting

Primary Location(s): San Leandro

Employee Net Increase: 154

Investment: \$16,800,000 Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement

9. Piercan USA, Inc.

Industry: Polymer Products Design and Manufacturing

Primary Location(s): San Diego County

Employee Net Increase: 62

Investment: \$7,525,000 Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement

10. Openpath Security, Inc.

Industry: Software Development Primary Location(s): Culver City

Employee Net Increase: 70

Investment: \$971,000 Amount of Tax Credit: \$1,364,000



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11. AS America, Inc.

Industry: Plumbing and Building Products Distribution

Primary Location(s): San Bernardino County or Riverside County

Employee Net Increase: 43

Investment: \$12,775,000 Amount of Tax Credit: \$1,240,000

Link to Tax Credit Agreement

12. J. Harris Industrial Water Treatment, Inc.

Industry: Water Treatment Product Manufacturing and Service

Primary Location(s): Oxnard and San Jose

Employee Net Increase: 30

Investment: \$7,500,000 Amount of Tax Credit: \$1,150,000

Link to Tax Credit Agreement

13. Swift Media Entertainment, Inc.

Industry: E-Sports Technology, Training, and Marketing

Primary Location(s): Los Angeles

Employee Net Increase: 63

Investment: \$6,635,000 Amount of Tax Credit: \$1,125,000

Link to Tax Credit Agreement

14. The Pape Group, Inc.

Industry: Construction and Equipment Rental

Primary Location(s): Fremont and other locations statewide

Employee Net Increase: 99

Investment: \$44,507,880 Amount of Tax Credit: \$1,100,000

Link to Tax Credit Agreement

15. ByFusion Global, Inc.

Industry: Recycled Plastic Construction Product Manufacturing Primary Location(s): Compton, Lancaster, Stockton, and Vernon

Employee Net Increase: 36

Investment: \$3,500,000 Amount of Tax Credit: \$1,000,000



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16. Cokeva, Inc.

Industry: Electronic and Precision Equipment Repair Services

Primary Location(s): Roseville and Northern California

Employee Net Increase: 101

Investment: \$5,973,700 Amount of Tax Credit: \$1,000,000

Link to Tax Credit Agreement

17. Redtail Technology, Inc.

Industry: Software Development Primary Location(s): Sacramento

Employee Net Increase: 56

Investment: \$190,000 Amount of Tax Credit: \$980,000

Link to Tax Credit Agreement

18. Vision Fine Foods LLC

Industry: Production of Packaged Bakery Goods

Primary Location(s): Stockton

Employee Net Increase: 91

Investment: \$15,721,895 Amount of Tax Credit: \$850,000

Link to Tax Credit Agreement

19. 3DEO, Inc.

Industry: 3D Steel Print Manufacturing Primary Location(s): Gardena or Torrance

Employee Net Increase: 187

Investment: \$42,200,000 Amount of Tax Credit: \$800,000

Link to Tax Credit Agreement

20. Hornet Animations, Inc.

Industry: Motion Picture and Video Production

Primary Location(s): Culver City

Employee Net Increase: 23

Investment: \$110,000 Amount of Tax Credit: \$500,000



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21. Thermal Equipment Corporation

Industry: Autoclave Manufacturing

Primary Location(s): Rancho Dominguez

Employee Net Increase: 13

Investment: \$760,000 Amount of Tax Credit: \$450,000

Link to Tax Credit Agreement

22. Samet Privacy LLC

Industry: Online Privacy Consulting and Compliance Services

Primary Location(s): Los Angeles

Employee Net Increase: 10

Investment: \$100,000 Amount of Tax Credit: \$350,000

Link to Tax Credit Agreement

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E. Discussion and Approval of Recommendations for California Competes Tax Credit Agreement Termination and Credit Recapture

Total Tax Credits Recommended to be Recaptured: \$22,585,200

Total Tax Credits Recommended to be Recaptured after

Adjusting for S-Corporation Law²: \$23,499,533

1. Planet Labs, Inc.

Industry: Earth Imaging Satellite Design, Manufacturing and Operation

Primary Location(s): San Francisco

Amount of Tax Credit Awarded: \$4,340,000
Amount of Tax Credit Recaptured: \$4,340,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Planet Labs, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Planet Labs, Inc. and recapture its CCTC.

2. Rockbot, Inc.

Industry: Online Music Services Primary Location(s): Oakland

Amount of Tax Credit Awarded: \$3,500,000

Amount of Tax Credit Recaptured: \$3,500,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Rockbot, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

² One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



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3. Axis Energy Partners LLC

Industry: Commercial LED Lighting Wholesaler

Primary Location(s): Sacramento
Amount of Tax Credit Awarded:

\$2,000,000

Amount of Tax Credit Recaptured: \$2,000,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Axis Energy Partners LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Axis Energy Partners LLC and recapture its CCTC.

4. BAE Systems Holdings, Inc.

Industry: Ship Building and Repairing

Primary Location(s): San Diego Amount of Tax Credit Awarded:

\$1,550,000

Amount of Tax Credit Recaptured:

\$1,550,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

BAE Systems Holding, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

5. Information Governance Solutions LLC

Industry: Software Development

Primary Location(s): Irvine

Amount of Tax Credit Awarded: \$1,540,000

Amount of Tax Credit Recaptured: \$1,540,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Information Governance Solutions LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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6. Avasant LLC

Industry: Administrative and Business Management Consulting Services

Primary Location(s): El Segundo

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit Recaptured: \$1,000,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Avasant LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

7. Efficient Drivetrains, Inc.

Industry: Automotive Parts Manufacturing Primary Location(s): Milpitas and Dixon

Amount of Tax Credit Awarded: \$750,000

Amount of Tax Credit Recaptured: \$750,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Efficient Drivetrains, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

8. Urban Translations, Inc.

Industry: Software Development Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$750,000

Amount of Tax Credit Recaptured: \$750,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Urban Translations, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Urban Translations, Inc. and recapture its CCTC.



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9. Thermal Technology LLC

Industry: Industrial Furnace and Oven Manufacturing

Primary Location(s): Windsor

Amount of Tax Credit Awarded: \$650,000

Amount of Tax Credit Recaptured: \$650,000

Reason for Agreement Termination and Credit Recapture:

Link to Tax Credit Agreement to be Terminated

GO-Biz has determined that Thermal Technology LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Thermal Technology LLC and recapture its CCTC.

10. Arto Brick / California Pavers

Industry: Tile and Brick Manufacturing

Primary Location(s): Gardena

Amount of Tax Credit Awarded: \$500,000

Amount of Tax Credit Recaptured: \$500,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Arto Brick / California Pavers is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Arto Brick / California Pavers and recapture its CCTC.

11. Faster Faster, Inc.

Industry: Electric Motorcycle Manufacturing

Primary Location(s): Brisbane

Amount of Tax Credit Awarded: \$500,000

Amount of Tax Credit Recaptured: \$500,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Faster Faster, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Faster Faster, Inc. and recapture its CCTC.



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12. Fresh Select LLC

Industry: Large Scale Produce Refrigeration and Distribution

Primary Location(s): Dinuba

Amount of Tax Credit Awarded: \$500,000
Amount of Tax Credit Recaptured: \$500,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Fresh Select LLC is in material breach of the Agreement.

Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Fresh Select LLC and recapture its CCTC.

13. Pacific Pharmaceuticals USA, Inc.

Industry: Pharmaceutical Product Development and Manufacturing

Primary Location(s): Rancho Cucamonga

Amount of Tax Credit Awarded: \$400,000

Amount of Tax Credit Recaptured: \$400,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Pacific Pharmaceuticals USA, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

14. Verizon Connect Telo, Inc.

Industry: GPS Software Development and Integration

Primary Location(s): Aliso Viejo

Amount of Tax Credit Awarded: \$350,000
Amount of Tax Credit Recaptured: \$350,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Verizon Connect Telo, Inc. (Telogis, Inc.) is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Verizon Connect Telo, Inc. (Telogis, Inc.) and recapture its CCTC.



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15. IFM Towing, Inc.

Industry: Automotive Towing Service Provider

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$305,000

Amount of Tax Credit Recaptured: \$305,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that IFM Towing, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and IFM Towing, Inc. and recapture its CCTC.

16. Excelitas Technology Corporation

Industry: Optical Instrument and Lens Manufacturing

Primary Location(s): Fremont

Amount of Tax Credit Awarded: \$300,000

Amount of Tax Credit Recaptured: \$300,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Excelitas Technology Corporation is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Excelitas Technology Corporation and recapture its CCTC.

17. Dockstader & Dockstader, Inc.

Industry: Automotive Repair and Maintenance

Primary Location(s): Fresno and Clovis

Amount of Tax Credit Awarded: \$280,000

Amount of Tax Credit Recaptured: \$280,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Dockstader & Dockstader, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Dockstader & Dockstader, Inc. and recapture its CCTC.



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18. Carter & Co. Communications, Inc.

Industry: Public Relations Primary Location(s): Fresno

Amount of Tax Credit Awarded: \$250,000

Amount of Tax Credit Recaptured: \$250,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Carter & Co. Communications, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Carter & Co. Communications, Inc. and recapture its CCTC.

19. Syte Logix, Inc.

Industry: Human Resources Software Developer

Primary Location(s): San Jose

Amount of Tax Credit Awarded: \$250,000
Amount of Tax Credit Recaptured: \$250,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Syte Logix, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

20. Zero Link Markets, Inc.

Industry: Software Developer Primary Location(s): Windsor

Amount of Tax Credit Awarded: \$250,000

Amount of Tax Credit Recaptured: \$210,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Zero Link Markets, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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21. Sentry Control Systems LLC

Industry: Technology-Based Parking Solutions

Primary Location(s): Van Nuys

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit Recaptured: \$200,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Sentry Control Systems LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Sentry Control Systems LLC and recapture its CCTC.

22. South Bay Biomics

Industry: Medical Laboratories Primary Location(s): Torrance

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit Recaptured: \$200,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that South Bay Biomics is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and South Bay Biomics and recapture its CCTC.

23. Tempo Software LLC

Industry: Human Resources and Timekeeping Software Developer

Primary Location(s): Folsom

Amount of Tax Credit Awarded: \$172,000
Amount of Tax Credit Recaptured: \$172,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Tempo Software LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Tempo Software LLC and recapture its CCTC.



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24. TAMCO

Industry: Iron and Steel Mills Manufacturing Primary Location(s): Rancho Cucamonga

Amount of Tax Credit Awarded: \$165,000
Amount of Tax Credit Recaptured: \$165,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

TAMCO's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

25. Farwest Steel Corporation

Industry: Steel and Aluminum Product Manufacturing

Primary Location(s): Stockton

Amount of Tax Credit Awarded: \$150,000

Amount of Tax Credit Recaptured: \$150,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Farwest Steel Corporation's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

26. Kern Radiology Imaging Systems, Inc.

Industry: Diagnostic Imaging Centers

Primary Location(s): Bakersfield

Amount of Tax Credit Awarded: \$150,000
Amount of Tax Credit Recaptured: \$150,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Kern Radiology Imaging Systems, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Kern Radiology Imaging Systems, Inc. and recapture its CCTC.



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27. OmniUpdate, Inc.

Industry: IT Digital Marketing and Communication Services

Primary Location(s): Camarillo

Amount of Tax Credit Awarded: \$150,000

Amount of Tax Credit Recaptured: \$150,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

OmniUpdate, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

28. Lusive Decor

Industry: Electric Lighting Fixture Manufacturing

Primary Location(s): Los Angeles

Amount of Tax Credit Awarded: \$148,000
Amount of Tax Credit Recaptured: \$148,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Lusive Decor is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Lusive Decor and recapture its CCTC.

29. Stillwater Family Therapy Group, Inc.

Industry: Mental Health Services Primary Location(s): Gardena

Amount of Tax Credit Awarded: \$145,600
Amount of Tax Credit Recaptured: \$145,600

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Stillwater Family Therapy Group, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Stillwater Family Therapy Group, Inc. and recapture its CCTC.



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30. Vista Valuations LLC

Industry: Industrial Real Estate Appraisers

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$120,000

Amount of Tax Credit Recaptured: \$120,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Vista Valuations LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Vista Valuations LLC and recapture its CCTC.

31. Urban626 LLC

Industry: Electric Scooter Manufacturing

Primary Location(s): Pasadena and Southern California

Amount of Tax Credit Awarded: \$115,000
Amount of Tax Credit Recaptured: \$115,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Urban626 LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

32. Wing Inflatables, Inc.

Industry: Inflatable Boat Building Primary Location(s): Arcata

Amount of Tax Credit Awarded: \$130,000
Amount of Tax Credit Recaptured: \$104,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Wing Inflatables, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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33. CenCal Solar, Inc.

Industry: Solar Installation Services

Primary Location(s): Clovis

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$100,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

CenCal Solar, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

34. Senior Operations LLC

Industry: Aircraft Engine Manufacturing

Primary Location(s): Burbank

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$100,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Senior Operations LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

35. Connemara Converting West LLC

Industry: Cardboard and Fiber Box Manufacturing

Primary Location(s): Ontario

Amount of Tax Credit Awarded: \$150,000
Amount of Tax Credit Recaptured: \$90,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Connemara Converting West LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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36. Du Fu Engineering LLC

Industry: Industrial Machinery Manufacturing Primary Location(s): Rancho Palos Verdes

Amount of Tax Credit Awarded: \$100,000

Amount of Tax Credit Recaptured: \$80,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Du Fu Engineering LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

37. Meissner Filtration Products, Inc.

Industry: Pharmaceutical Filter and Container Manufacturing

Primary Location(s): Camarillo

Amount of Tax Credit Awarded: \$375,000
Amount of Tax Credit Recaptured: \$75,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Meissner Filtration Products, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

38. Waterfi LLC

Industry: Audio and Video Equipment Manufacturing

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$75,000

Amount of Tax Credit Recaptured: \$75,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Waterfi LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Waterfi LLC and recapture its CCTC.



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39. VSolvit LLC

Industry: Custom Computer Programming Services

Primary Location(s): Ventura

Amount of Tax Credit Awarded: \$57,000
Amount of Tax Credit Recaptured: \$45,600

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Vsolvit LLC's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

40. Lock-N-Stitch, Inc.

Industry: Bolt, Nut, Screw, Rivet, and Washer Manufacturing

Primary Location(s): Turlock

Amount of Tax Credit Awarded: \$45,000 Amount of Tax Credit Recaptured: \$45,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Lock-N-Stitch, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

41. Rosemarie Drieslein

Industry: Accounting Services Primary Location(s): Whittier

Amount of Tax Credit Awarded: \$40,000 Amount of Tax Credit Recaptured: \$40,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Rosemarie Drieslein. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Rosemarie Drieslein and recapture its CCTC.



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42. VT Pro Design, Inc.

Industry: Video and Lighting Production Services

Primary Location(s): Los Angeles

Amount of Tax Credit Awarded: \$100,000

Amount of Tax Credit Recaptured: \$40,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

VT Pro Design, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

43. Tiffany Jorge, Inc.

Industry: Apparel Manufacturer, Design and Distribution Services

Primary Location(s): North Highlands

Amount of Tax Credit Awarded: \$30,000 Amount of Tax Credit Recaptured: \$30,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Tiffany Jorge, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Tiffany Jorge, Inc. and recapture its CCTC.

44. Victaulic Company

Industry: Pipe Manufacturing Primary Location(s): Redlands

Amount of Tax Credit Awarded: \$50,000 Amount of Tax Credit Recaptured: \$30,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Victaulic Company's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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45. DJMC, Inc.

Industry: Pest Control

Primary Location(s): Santa Rosa

Amount of Tax Credit Awarded: \$25,000
Amount of Tax Credit Recaptured: \$25,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

DJMC, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

46. Strato Communications, Inc.

Industry: Information Technology Services

Primary Location(s): Sacramento and Rancho Cordova

Amount of Tax Credit Awarded: \$25,000
Amount of Tax Credit Recaptured: \$25,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Strato Communications, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Strato Communications, Inc. and recapture its CCTC.

47. Geraldine A. Santellano-Bartsch dba Helios Document Solutions

Industry: Office Equipment Supplier

Primary Location(s): Fresno

Amount of Tax Credit Awarded: \$20,000
Amount of Tax Credit Recaptured: \$20,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Geraldine A. Santellano-Bartsch dba Helios Document Solutions is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Geraldine A. Santellano-Bartsch dba Helios Document Solutions and recapture its CCTC.



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48. Lancelot's Plumbing Service LLC

Industry: Plumbing Services
Primary Location(s): Mira Loma

Amount of Tax Credit Awarded: \$20,000

Amount of Tax Credit Recaptured: \$20,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Lancelot's Plumbing Service LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Lancelot's Plumbing Service LLC and recapture its CCTC.

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F. Discussion and Approval of Recommendations for Modified California Competes Tax Credit Agreement Termination and Credit Recapture

Total Tax Credits Recommended to be Recaptured: \$37,000

Total Tax Credits Recommended to be Recaptured after

Adjusting for S-Corporation Law³: \$37,000

1. Brian A. Boyd

Industry: Wealth Management and Insurance Services

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$47,000 Amount of Tax Credit Recaptured: \$37,000

Link to Tax Credit Agreement to be Terminated

Reason for Agreement Termination and Credit Recapture:

Brian A. Boyd's California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

- **G.** Compliance Review Process
- H. Discussion of Diversity and Inclusion as a part of the California Competes Tax Credit program
- I. Public Comment
- J. Adjournment

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³ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).





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The numerical order of items on this agenda is for convenience of reference. Items may be taken out of order upon the request of the California Competes Tax Credit Committee Chair or Committee Members. This notice and agenda can be obtained at:

www.business.ca.gov/CalCompetes.aspx. For additional information regarding this notice and agenda, please contact Scott Dosick,

Assistant Deputy Director, at 916-322-0676 or scott.dosick@gobiz.ca.gov. The Governor's Office of Business and Economic Development complies with the Americans with Disabilities Act by ensuring that the facilities are accessible to persons with disabilities, and by providing this notice and agenda and related information in alternative formats when requested. If you need further assistance, including disability-related modifications or accommodations, you may contact Scott Dosick no later than five calendar days before the meeting.