



**Edmund G. Brown, Jr**  
*Governor*

**Panorea Avdis**  
*Director*

**Cheryl Akin**  
*Deputy Director,*  
*California Competes*  
*Tax Credit Program*

**Scott Dosick**  
*Assistant Deputy Director,*  
*California Competes*  
*Tax Credit Program*

Governor's Office of Business  
and Economic Development  
1325 J Street, 18<sup>th</sup> Floor  
Sacramento, CA 95814  
[CalCompetes@gobiz.ca.gov](mailto:CalCompetes@gobiz.ca.gov)  
(916) 322-4051

**California Competes Tax Credit Program**

**Committee Meeting**

**Monday, November 5, 2018**  
**10:30 a.m.**

Steinberg Conference Room  
1325 J Street, 17<sup>th</sup> Floor  
Sacramento, CA 95814

And (via teleconference)  
Fontana City Hall  
Executive Conference Room  
8353 Sierra Avenue  
Fontana, CA 92335

And (via teleconference)  
Santa Clarita City Hall  
West Conference Room, Floor 3  
23920 Valencia Blvd  
Valencia, CA 91355

**MEMBERS:**

**Panorea Avdis**, *Chair*  
*Director*  
*Governor's Office of Business*  
*and Economic Development*

**John Chiang**  
*State Treasurer*

**Michael Cohen**, *Director*  
*Department of Finance*

**Denise Zapata**, *Appointee of*  
*the Senate Committee on Rules*

**Madeline Janis**, *Appointee of*  
*the Speaker of the Assembly*

**UPDATE: The California Competes Tax Credit Committee APPROVED the following agreements on**

**November 5, 2018**

- Lockheed Martin Corporation  
 Industry: Aircraft Development and Manufacturing  
 Primary Location(s): Palmdale, Beale Air Force Base, Buellton, Helendale, Santa Rosa, Valencia,  
 and Vandenberg Air Force Base  
 Employee Net Increase: 450  
 Number of Employees Retained: 2,429  
 Investment: \$100,000,000  
 Amount of Tax Credit: \$39,500,000  
 Link to Tax Credit Agreement: <http://bit.ly/lockheedmartincorporation>



2. **Allogene Therapeutics, Inc.**  
Industry: Biotechnology Research and Development  
Primary Location(s): South San Francisco, Alameda, Fremont, Milpitas, and Newark  
Employee Net Increase: 256  
Investment: \$106,000,000  
Amount of Tax Credit: \$9,000,000  
Link to Tax Credit Agreement: <http://bit.ly/allogenetherapeutics>
  
3. **Foster Poultry Farms**  
Industry: Poultry Processing  
Primary Location(s): Livingston  
Employee Net Increase: 7  
Number of Employees Retained: 2,039  
Investment: \$67,500,000  
Amount of Tax Credit: \$3,200,000  
Link to Tax Credit Agreement: <http://bit.ly/fosterpoultryfarms>
  
4. **SkySlope, Inc.**  
Industry: Software Development  
Primary Location(s): Sacramento  
Employee Net Increase: 230  
Investment: \$4,777,500  
Amount of Tax Credit: \$3,000,000  
Link to Tax Credit Agreement: <http://bit.ly/skyslopeinc>
  
5. **PrinterPrezz, Inc.**  
Industry: Medical Device Manufacturing  
Primary Location(s): Fremont, Tracy, or Patterson  
Employee Net Increase: 75  
Investment: \$121,235,500  
Amount of Tax Credit: \$2,730,867  
Link to Tax Credit Agreement: <http://bit.ly/printerprezz>
  
6. **Turner Techtronics, Inc.**  
Industry: Information Technology Management Services  
Primary Location(s): Burbank  
Employee Net Increase: 221  
Investment: \$1,600,000  
Amount of Tax Credit: \$2,000,000  
Link to Tax Credit Agreement: <http://bit.ly/turnertechtronics>



7. Digital Map Products, Inc.  
Industry: Mapping Software Development  
Primary Location(s): Irvine  
Employee Net Increase: 83  
Investment: \$1,733,333  
Amount of Tax Credit: \$1,690,000  
Link to Tax Credit Agreement: <http://bit.ly/digitalmapproducts>
  
8. Patagonia Works  
Industry: Clothing Manufacturing  
Primary Location(s): Ventura  
Employee Net Increase: 100  
Investment: \$12,310,000  
Amount of Tax Credit: \$1,480,000  
Link to Tax Credit Agreement: <http://bit.ly/patagoniaworksmulti>
  
9. Buck Design LLC  
Industry: Marketing and Advertising  
Primary Location(s): Los Angeles  
Employee Net Increase: 145  
Investment: \$4,600,000  
Amount of Tax Credit: \$1,100,000  
Link to Tax Credit Agreement: <http://bit.ly/buckdesign>
  
10. Endless Entertainment, Inc., which will do business in California as Endless Entertainment Group, Inc.  
Industry: Online Video Game and Animated Story Developer  
Primary Location(s): Oakland, San Francisco, or Los Angeles  
Employee Net Increase: 77  
Investment: \$5,202,500  
Amount of Tax Credit: \$1,060,800  
Link to Tax Credit Agreement: <http://bit.ly/endlessentertainment>
  
11. Vivotein LLC  
Industry: Animal Food Manufacturing  
Primary Location(s): Los Angeles and Riverside County or San Bernardino County  
Employee Net Increase: 65  
Investment: \$17,378,000  
Amount of Tax Credit: \$1,000,000  
Link to Tax Credit Agreement: <http://bit.ly/vivotein>



12. KiwiCo, Inc.

Industry: Child Learning Product Manufacturing

Primary Location(s): Mountain View and Lathrop

Employee Net Increase: 107

Investment: \$4,307,583

Amount of Tax Credit: \$825,000

Link to Tax Credit Agreement: <http://bit.ly/kiwicoincorporated>

13. Upwork, Inc.

Industry: Software Development

Primary Location(s): Bay Area

Employee Net Increase: 91

Investment: \$3,950,000

Amount of Tax Credit: \$800,000

Link to Tax Credit Agreement: <http://bit.ly/upworkinc>

14. Nexstar Plastics Corporation

Industry: Plastic Recycling

Primary Location(s): Stockton

Employee Net Increase: 93

Investment: \$11,456,000

Amount of Tax Credit: \$350,000

Link to Tax Credit Agreement: <http://bit.ly/nexstarplastics>

15. Nutriag USA Ltd.

Industry: Fertilizer Manufacturing

Primary Location(s): Biola

Employee Net Increase: 7

Investment: \$1,625,000

Amount of Tax Credit: \$180,000

Link to Tax Credit Agreement: <http://bit.ly/nutriagusa>

16. Infratech LLC

Industry: Heating Equipment Manufacturing

Primary Location(s): Gardena

Employee Net Increase: 20

Investment: \$4,300,000

Amount of Tax Credit: \$150,000

Link to Tax Credit Agreement: <http://bit.ly/infratechllc>



17. Lamvin, Inc.

Industry: Acoustical Products Manufacturing

Primary Location(s): Oceanside

Employee Net Increase:

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Investment:

\$140,000

Amount of Tax Credit:

\$150,000

Link to Tax Credit Agreement: <http://bit.ly/lamvin>

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**The California Competes Tax Credit Committee also APPROVED the following recommendations for California Competes Tax Credit agreement termination and credit recapture:**

1. Pabst Brewing Company LLC

Industry: Breweries

Primary Location(s): Northern or Central California

Amount of Tax Credit Awarded: \$3,047,500

Amount of Tax Credit to be Recaptured: \$3,047,500

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/pabstbrewing>

Reason for Agreement Termination and Credit Recapture:

Pabst Brewing Company LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

2. Samsung Research America, Inc. (formerly known as Samsung Information Systems America, Inc.)

Industry: Electronic Device Research and Development

Primary Location(s): Mountain View

Amount of Tax Credit Awarded: \$2,000,000

Amount of Tax Credit to be Recaptured: \$2,000,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/1o6pfQ2>

Reason for Agreement Termination and Credit Recapture:

Samsung Research America, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



3. Diyotta, Inc.

Industry: Software Development

Primary Location(s): Unknown

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit to be Recaptured: \$1,000,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/diyotta>

Reason for Agreement Termination and Credit Recapture:

Diyotta, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

4. T2e Energy Holdings LLC

Industry: Organic Chemical Manufacturer

Primary Location(s): Vista

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit to be Recaptured: \$1,000,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/T2eEnergy>

Reason for Agreement Termination and Credit Recapture:

T2e Energy Holdings LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

5. Viacom International, Inc.

Industry: Motion Picture and Video Production

Primary Location(s): Burbank and Los Angeles

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit to be Recaptured: \$1,000,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/ViacomInternational>

Reason for Agreement Termination and Credit Recapture:

Viacom International, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



6. Chamness Biodegradeables LLC

Industry: Food and Beverage Packaging Design and Manufacturing

Primary Location(s): Camarillo

Amount of Tax Credit Awarded: \$750,000

Amount of Tax Credit to be Recaptured: \$750,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/ChamnessBiodegradables>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Chamness Biodegradeables LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Chamness Biodegradeables LLC and recapture its CCTC.

7. Split Decision Holding Company LLC

Industry: Custom Computer Programming and Background Check Services

Primary Location(s): San Jose and San Diego

Amount of Tax Credit Awarded: \$725,000

Amount of Tax Credit to be Recaptured: \$725,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/SplitDecisionHoldingCo>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Split Decision Holding Company LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Split Decision Holding Company LLC and recapture its CCTC.

8. Remark Enterprises LLC

Industry: Cryotherapy Services

Primary Location(s): Davis

Amount of Tax Credit Awarded: \$400,000

Amount of Tax Credit to be Recaptured: \$400,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/remarkenterprises>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Remark Enterprises LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Remark Enterprises LLC and recapture its CCTC.





9. Foro Energy, Inc.

Industry: Oil and Gas Field Machinery and Equipment Manufacturing

Primary Location(s): Bakersfield

Amount of Tax Credit Awarded: \$240,000

Amount of Tax Credit to be Recaptured: \$240,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/ForoEnergy>

Reason for Agreement Termination and Credit Recapture:

Foro Energy, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

10. Sirens Java & Tea LLC

Industry: Coffee, Tea, and Baked Goods Cafe

Primary Location(s): San Pedro and Long Beach

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit to be Recaptured: \$200,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/sirensjavaandtea>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Sirens Java & Tea LLC is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Sirens Java & Tea LLC and recapture its CCTC.

11. Plan Tierra LLC

Industry: Environmental Consulting Services

Primary Location(s): Davis

Amount of Tax Credit Awarded: \$150,000

Amount of Tax Credit to be Recaptured: \$150,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/plantierra>

Reason for Agreement Termination and Credit Recapture:

Plan Tierra LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



12. SMB Industries, Inc.

Industry: Steel Fabrication and Product Manufacturer

Primary Location(s): Oroville

Amount of Tax Credit Awarded: \$80,000

Amount of Tax Credit to be Recaptured: \$80,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/SMBIndustries>

Reason for Agreement Termination and Credit Recapture:

SMB Industries, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

13. Design Swagg, Inc.

Industry: Apparel and Accessory Manufacturing and Distribution

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$72,000

Amount of Tax Credit to be Recaptured: \$72,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/designswagg>

Reason for Agreement Termination and Credit Recapture:

Design Swagg, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

14. David S. Filippi, M.D., Inc., A Medical Corporation

Industry: Biotechnology Research and Development

Primary Location(s): Pismo Beach

Amount of Tax Credit Awarded: \$66,000

Amount of Tax Credit to be Recaptured: \$66,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/DavidSFilippi>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that David S. Filippi, M.D., Inc., A Medical Corporation, is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and David S. Filippi, M.D., Inc., A Medical Corporation, and recapture its CCTC.



15. Physiologic Instruments, Inc.

Industry: Medical Instrument Manufacturing

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$50,000

Amount of Tax Credit to be Recaptured: \$50,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/physiologicinstruments>

Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that Physiologic Instruments, Inc. is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Physiologic Instruments, Inc. and recapture its CCTC.

16. BNI Central Valley LLC

Industry: Business Networking

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$35,000

Amount of Tax Credit to be Recaptured: \$35,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/BNICentralValley>

Reason for Agreement Termination and Credit Recapture:

BNI Central Valley LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

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