California Competes Tax Credit Program

Committee Meeting

Thursday, June 15, 2017
10:30 a.m.

Department of Food and Agriculture Auditorium
1220 N Street
Sacramento, CA 95814

And (via teleconference)
Fontana City Hall
Executive Conference Room
8353 Sierra Avenue
Fontana, CA 92335

AGENDA

OPEN SESSION

A. Call to Order and Roll Call

B. Approval of Minutes from April 13, 2017, Committee Meeting

C. Deputy Director’s Report
   • Agenda Overview – Agreements with 87 Businesses, Total Tax Credits $62,825,621

D. Discussion and Approval of California Competes Tax Credit Agreements with Businesses other than Small Businesses
   
   Total Recommended Tax Credits: $49,316,781
   Total Recommended Tax Credits after Adjusting for S-Corporation Law\(^1\): $52,100,708

\(^1\) One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation’s shareholders (R&TC §23803(a)(2)(F)).
1. Boehringer Ingelheim Fremont, Inc.
   Industry: Research and Development in Biotechnology
   Primary Location(s): Fremont
   Net Increase of Full-Time Employees: 258
   Investments: $122,000,000
   Amount of Tax Credit: $7,500,000
   Link to Tax Credit Agreement: http://bit.ly/boehringeringelheimfremont

2. LuLaRoe LLC
   Industry: Clothing Manufacturing and Wholesaler
   Primary Location(s): Corona, Fontana, and Lakewood
   Net Increase of Full-Time Employees: 1,362
   Investments: $120,000,000
   Amount of Tax Credit: $6,400,000
   Link to Tax Credit Agreement: http://bit.ly/lularoellc

3. Green Chef Corporation
   Industry: Natural, Organic, and Specialty Food Distribution
   Primary Location(s): Fresno
   Net Increase of Full-Time Employees: 337
   Investments: $17,245,316
   Amount of Tax Credit: $2,500,000
   Link to Tax Credit Agreement: http://bit.ly/greenchefcorp

4. Medidata Solutions, Inc.
   Industry: Research and Development in Biotechnology
   Primary Location(s): San Francisco
   Net Increase of Full-Time Employees: 129
   Investments: $5,882,500
   Amount of Tax Credit: $2,000,000
   Link to Tax Credit Agreement: http://bit.ly/medidatasolutions

5. Pharmavite LLC
   Industry: Medicinal and Botanical Manufacturing
   Primary Location(s): West Hills and Calabasas
   Net Increase of Full-Time Employees: 80
   Investments: $20,000,000
   Amount of Tax Credit: $2,000,000
   Link to Tax Credit Agreement: http://bit.ly/pharmavite
6. Prolacta Bioscience, Inc.
   Industry: Biological Product Manufacturing
   Primary Location(s): Duarte, City of Industry, and Unknown
   Net Increase of Full-Time Employees: 266
   Investments: $20,100,000
   Amount of Tax Credit: $2,000,000
   Link to Tax Credit Agreement: http://bit.ly/prolactabioscience

7. Schlosser Forge Company
   Industry: Aircraft Parts Manufacturing
   Primary Location(s): Rancho Cucamonga
   Net Increase of Full-Time Employees: 86
   Investments: $51,485,000
   Amount of Tax Credit: $2,000,000
   Link to Tax Credit Agreement: http://bit.ly/schlosserforge

   Industry: Plumbing, Heating and, Air-Conditioning Contractors
   Primary Location(s): Glendale
   Net Increase of Full-Time Employees: 257
   Investments: $43,300,000
   Amount of Tax Credit: $1,650,000
   Link to Tax Credit Agreement: http://bit.ly/accoengineeredsystems

9. 23 Bottles of Beer LLC
   Industry: Craft Brewing
   Primary Location(s): Windsor
   Net Increase of Full-Time Employees: 70
   Investments: $44,645,303
   Amount of Tax Credit: $1,500,000
   Link to Tax Credit Agreement: http://bit.ly/23bottlesofbeer

10. Clark Pacific
    Industry: Precast Concrete Products Manufacturing
    Primary Location(s): Stanford, Woodland, and Adelanto
    Net Increase of Full-Time Employees: 319
    Investments: $12,168,000
    Amount of Tax Credit: $1,500,000
    Link to Tax Credit Agreement: http://bit.ly/clarkpacific
11. Hyve Solutions Corporation
   Industry: Computer Server Manufacturing
   Primary Location(s): Fremont
   Net Increase of Full-Time Employees: 157
   Investments: $11,500,000
   Amount of Tax Credit: $1,500,000
   Link to Tax Credit Agreement: http://bit.ly/hyvesolutions

12. GAC R&D Center Silicon Valley, Inc.
   Industry: Autonomous Vehicle Research and Development
   Primary Location(s): San Jose
   Net Increase of Full-Time Employees: 50
   Investments: $20,500,000
   Amount of Tax Credit: $1,200,000
   Link to Tax Credit Agreement: http://bit.ly/gacranddcenter

13. Polypeptide Laboratories, Inc.
   Industry: Medicinal and Botanical Manufacturing
   Primary Location(s): Torrance and San Diego
   Net Increase of Full-Time Employees: 48
   Investments: $20,000,000
   Amount of Tax Credit: $1,100,000
   Link to Tax Credit Agreement: http://bit.ly/polypeptidelaboratories

14. Flexport, Inc.
   Industry: Software Publishing
   Primary Location(s): Santa Monica, Carson, and San Francisco
   Net Increase of Full-Time Employees: 486
   Investments: $2,235,000
   Amount of Tax Credit: $1,000,000
   Link to Tax Credit Agreement: http://bit.ly/flexportinc

15. Orange Boxer Operations LLC
   Industry: Corrugated and Solid Fiber Box Manufacturing
   Primary Location(s): Ontario
   Net Increase of Full-Time Employees: 82
   Investments: $4,513,749
   Amount of Tax Credit: $1,000,000
   Link to Tax Credit Agreement: http://bit.ly/orangeboxer
16. ZipRecruiter, Inc.
   Industry: Online Employment Services
   Primary Location(s): Santa Monica
   Net Increase of Full-Time Employees: 288
   Investments: $6,900,000
   Amount of Tax Credit: $1,000,000
   Link to Tax Credit Agreement: http://bit.ly/ziprecruiterinc

17. Hyperikon, Inc.
   Industry: LED Light Manufacturing
   Primary Location(s): San Diego
   Net Increase of Full-Time Employees: 75
   Investments: $10,250,000
   Amount of Tax Credit: $975,000
   Link to Tax Credit Agreement: http://bit.ly/hyperikon

18. Actagro LLC
   Industry: Fertilizer Manufacturing
   Primary Location(s): Biola
   Net Increase of Full-Time Employees: 24
   Investments: $8,050,000
   Amount of Tax Credit: $840,000
   Link to Tax Credit Agreement: http://bit.ly/2qJBeGC

19. inMarket Media LLC
   Industry: Applications Development and Publishing
   Primary Location(s): Venice
   Net Increase of Full-Time Employees: 51
   Investments: $3,644,474
   Amount of Tax Credit: $810,000
   Link to Tax Credit Agreement: http://bit.ly/inmarketmedia

20. Entekra, Inc.
   Industry: Prefabricated Building Manufacturing
   Primary Location(s): Ripon
   Net Increase of Full-Time Employees: 84
   Investments: $10,373,000
   Amount of Tax Credit: $750,000
   Link to Tax Credit Agreement: http://bit.ly/entekra
21. IF Holding II LLC
   Industry: Organic Food Processing
   Primary Location(s): Sanger and Fresno
   Net Increase of Full-Time Employees: 31
   Investments: $12,675,499
   Amount of Tax Credit: $750,000
   Link to Tax Credit Agreement: http://bit.ly/ifholdingII

22. American Renewable Power LLC
   Industry: Biomass Electric Power Generation
   Primary Location(s): Loyalton
   Net Increase of Full-Time Employees: 21
   Investments: $10,727,185
   Amount of Tax Credit: $700,000
   Link to Tax Credit Agreement: http://bit.ly/americanrenewablepower

23. IDEO LP
   Industry: Web Design and Marketing Services
   Primary Location(s): San Francisco and Palo Alto
   Net Increase of Full-Time Employees: 73
   Investments: $10,704,736
   Amount of Tax Credit: $700,000
   Link to Tax Credit Agreement: http://bit.ly/ideoagreement

24. Calamco NH3 LLC
   Industry: Fertilizer Manufacturing
   Primary Location(s): Taft
   Net Increase of Full-Time Employees: 24
   Investments: $114,190,784
   Amount of Tax Credit: $650,000
   Link to Tax Credit Agreement: http://bit.ly/calamconh3

25. Columbus Manufacturing, Inc.
   Industry: Meat Products Processing
   Primary Location(s): Hayward
   Net Increase of Full-Time Employees: 123
   Investments: $34,300,000
   Amount of Tax Credit: $600,000
   Link to Tax Credit Agreement: http://bit.ly/columbusmfginc
26. Sierra Technical Services, Inc.
   Industry: Aerospace Component Manufacturing
   Primary Location(s): Tehachapi
   Net Increase of Full-Time Employees: 64
   Investments: $1,092,000
   Amount of Tax Credit: $600,000
   Link to Tax Credit Agreement: http://bit.ly/sierratechnicalservices

27. Tom Malloy Corporation
   Industry: Fabricated Structural Metal Manufacturing
   Primary Location(s): Compton, Bakersfield, and Fresno
   Net Increase of Full-Time Employees: 39
   Investments: $12,510,000
   Amount of Tax Credit: $595,000
   Link to Tax Credit Agreement: http://bit.ly/tommalloy

   Industry: Lumber Sales and Distribution
   Primary Location(s): Concord, Richmond, and San Francisco
   Net Increase of Full-Time Employees: 56
   Investments: $9,849,758
   Amount of Tax Credit: $500,000
   Link to Tax Credit Agreement: http://bit.ly/goldenstatelumber

29. HealthQuest Laboratories, Inc.
   Industry: Medical Laboratories
   Primary Location(s): Tustin and Santa Ana
   Net Increase of Full-Time Employees: 60
   Investments: $1,450,000
   Amount of Tax Credit: $400,000
   Link to Tax Credit Agreement: http://bit.ly/healthquestlaboratories

30. Cliniqa Corporation
   Industry: In-Vitro Diagnostic Substance Manufacturing
   Primary Location(s): San Marcos
   Net Increase of Full-Time Employees: 24
   Investments: $8,800,000
   Amount of Tax Credit: $350,000
   Link to Tax Credit Agreement: http://bit.ly/cliniqa
31. GFP Ethanol LLC
   Industry: Ethanol and Biofuel Manufacturing
   Primary Location(s): Pixley
   Net Increase of Full-Time Employees: 12
   Investments: $5,200,000
   Amount of Tax Credit: $350,000
   Link to Tax Credit Agreement: http://bit.ly/gfpetanol

32. Walter Anderson Plumbing, Inc.
   Industry: Plumbing, Heating, and Air-Conditioning Contractors
   Primary Location(s): El Cajon
   Net Increase of Full-Time Employees: 49
   Investments: $1,676,355
   Amount of Tax Credit: $340,000
   Link to Tax Credit Agreement: http://bit.ly/walteranderson

33. Mann Packing Co., Inc.
   Industry: Fruit and Vegetable Food Processing
   Primary Location(s): Gonzalez
   Net Increase of Full-Time Employees: 122
   Investments: $53,400,000
   Amount of Tax Credit: $300,000
   Link to Tax Credit Agreement: http://bit.ly/mannpacking

34. Wynstan USA, Inc.
   Industry: Home Furnishing Wholesaler
   Primary Location(s): Carson, Encino, and Pasadena
   Net Increase of Full-Time Employees: 63
   Investments: $8,750,000
   Amount of Tax Credit: $300,000

35. Dockstader & Dockstader, Inc.
   Industry: Automotive Repair and Maintenance
   Primary Location(s): Fresno and Clovis
   Net Increase of Full-Time Employees: 37
   Investments: $1,907,250
   Amount of Tax Credit: $280,000
   Link to Tax Credit Agreement: http://bit.ly/dockstaderanddockstader
<table>
<thead>
<tr>
<th>No.</th>
<th>Company Name</th>
<th>Industry</th>
<th>Primary Location(s)</th>
<th>Net Increase of Full-Time Employees</th>
<th>Investments</th>
<th>Amount of Tax Credit</th>
<th>Link to Tax Credit Agreement</th>
</tr>
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</table>
41. KDR Pet Treats LLC
   Industry: Dog Food Manufacturing
   Primary Location(s): Fresno
   Net Increase of Full-Time Employees: 6
   Investments: $7,510,000
   Amount of Tax Credit: $200,000
   Link to Tax Credit Agreement: http://bit.ly/kdrpettreats

42. KV Structures, Inc.
   Industry: Power and Communication Line Construction
   Primary Location(s): Rough and Ready
   Net Increase of Full-Time Employees: 11
   Investments: $5,000,000
   Amount of Tax Credit: $198,000
   Link to Tax Credit Agreement: http://bit.ly/kvstructures

43. Excelsior Metals, Inc.
   Industry: Fabricated Metal Product Manufacturing
   Primary Location(s): Fresno
   Net Increase of Full-Time Employees: 9
   Investments: $3,618,000
   Amount of Tax Credit: $135,000
   Link to Tax Credit Agreement: http://bit.ly/excelsiormetals

44. Gemini Duplication, Inc.
   Industry: Data Processing, Hosting, and Related Services
   Primary Location(s): Rocklin
   Net Increase of Full-Time Employees: 34
   Investments: $805,000
   Amount of Tax Credit: $135,000
   Link to Tax Credit Agreement: http://bit.ly/geminiduplication

45. Peter Pepper Products, Inc.
   Industry: Furniture Manufacturing
   Primary Location(s): Compton
   Net Increase of Full-Time Employees: 6
   Investments: $190,000
   Amount of Tax Credit: $120,000
   Link to Tax Credit Agreement: http://bit.ly/peterpepper
46. EW Corporation
   Industry: Fabricated Metal Product Manufacturing
   Primary Location(s): El Centro
   Net Increase of Full-Time Employees: 13
   Investments: $460,000
   Amount of Tax Credit: $115,000
   Link to Tax Credit Agreement: http://bit.ly/ewcorporation

47. Axiom Medical, Inc.
   Industry: Surgical and Medical Instrument Manufacturing
   Primary Location(s): Torrance
   Net Increase of Full-Time Employees: 11
   Investments: $340,000
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/axiommedical

48. Martin Materials Solutions, Inc.
   Industry: Aerospace Component Manufacturing
   Primary Location(s): Camarillo
   Net Increase of Full-Time Employees: 6
   Investments: $700,000
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/martinmaterials

49. Urata & Sons Concrete, Inc.
   Industry: General Contractors
   Primary Location(s): Rancho Cordova and Oakland
   Net Increase of Full-Time Employees: 55
   Investments: $850,000
   Amount of Tax Credit: $90,000
   Link to Tax Credit Agreement: http://bit.ly/urataandsons

50. DRB Systems LLC
   Industry: Applications Development and Publishing
   Primary Location(s): Fontana
   Net Increase of Full-Time Employees: 9
   Investments: $263,380
   Amount of Tax Credit: $80,000
   Link to Tax Credit Agreement: http://bit.ly/drbsystems
51. Cook General Engineering, Inc.
   Industry: Site Preparation Contractors
   Primary Location(s): Rancho Cordova
   Net Increase of Full-Time Employees: 25
   Investments: $1,305,000
   Amount of Tax Credit: $50,000
   Link to Tax Credit Agreement: http://bit.ly/cookgeneral

52. EarthAid LLC
   Industry: Disaster Preparedness Product Retailers
   Primary Location(s): Valencia
   Net Increase of Full-Time Employees: 9
   Investments: $200,000
   Amount of Tax Credit: $50,000
   Link to Tax Credit Agreement: http://bit.ly/earthaid

53. Maintex, Inc.
   Industry: Sanitation Products Manufacturing
   Primary Location(s): City of Industry and Poway
   Net Increase of Full-Time Employees: 6
   Investments: $600,000
   Amount of Tax Credit: $40,000
   Link to Tax Credit Agreement: http://bit.ly/maintex

54. Sunrise MFG., Inc.
   Industry: Freight Securing Product Manufacturing and Services
   Primary Location(s): Rancho Cordova
   Net Increase of Full-Time Employees: 5
   Investments: $450,000
   Amount of Tax Credit: $40,000
   Link to Tax Credit Agreement: http://bit.ly/sunrisemfg

55. LinkSource Technologies LLC
   Industry: Management Consulting Services
   Primary Location(s): Roseville
   Net Increase of Full-Time Employees: 6
   Investments: $25,000
   Amount of Tax Credit: $35,000
   Link to Tax Credit Agreement: http://bit.ly/linksource
E. Discussion and Approval of California Competes Tax Credit Agreements with Small Businesses

Total Recommended Tax Credits: $9,751,580
Total Recommended Tax Credits after Adjusting for S-Corporation Law²: $10,724,913

1. Charge Bliss, Inc.
   Industry: Electric Systems Manufacturing and Installation Services
   Primary Location(s): Richmond and Carson
   Net Increase of Full-time Employees: 65
   Investments: $2,250,000
   Amount of Tax Credit: $1,250,000
   Link to Tax Credit Agreement: http://bit.ly/chargebliss

2. Scenario Cockram USA, Inc.
   Industry: Architectural and Structural Metals Manufacturing
   Primary Location(s): San Fernando
   Net Increase of Full-time Employees: 146
   Investments: $525,000
   Amount of Tax Credit: $1,250,000
   Link to Tax Credit Agreement: http://bit.ly/scenariocockram

3. TraitWare, Inc.
   Industry: Software Development
   Primary Location(s): Nevada City
   Net Increase of Full-time Employees: 21
   Investments: $525,200
   Amount of Tax Credit: $850,000
   Link to Tax Credit Agreement: http://bit.ly/traitware

4. Exactuals LLC
   Industry: Data Processing, Hosting, and Payment Services
   Primary Location(s): Los Angeles
   Net Increase of Full-time Employees: 64
   Investments: $425,000
   Amount of Tax Credit: $760,000
   Link to Tax Credit Agreement: http://bit.ly/exactuals

² One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation’s shareholders (R&TC §23803(a)(2)(F)).
5. Signature Analytics LLC  
   Industry: Accounting Services  
   Primary Location(s): San Diego, Irvine, and Long Beach  
   Net Increase of Full-time Employees: 89  
   Investments: $538,000  
   Amount of Tax Credit: $550,000  
   Link to Tax Credit Agreement: http://bit.ly/signatureanalytics

6. Mainstream Tours, Inc.  
   Industry: Special Needs Transportation Services  
   Primary Location(s): San Bernardino and San Jacinto  
   Net Increase of Full-time Employees: 30  
   Investments: $2,431,000  
   Amount of Tax Credit: $500,000  
   Link to Tax Credit Agreement: http://bit.ly/mainstreamtours

7. QMerit, Inc.  
   Industry: Software Development  
   Primary Location(s): Irvine  
   Net Increase of Full-time Employees: 70  
   Investments: $134,000  
   Amount of Tax Credit: $500,000  
   Link to Tax Credit Agreement: http://bit.ly/qmeritinc

8. Showdogs, Inc.  
   Industry: Sunshade Manufacturing  
   Primary Location(s): San Marcos  
   Net Increase of Full-time Employees: 26  
   Investments: $600,000  
   Amount of Tax Credit: $500,000  
   Link to Tax Credit Agreement: http://bit.ly/showdogsinc

9. Workforce Equanimity LLC  
   Industry: Management Development Services  
   Primary Location(s): McClellan Park and Elk Grove  
   Net Increase of Full-time Employees: 9  
   Investments: $23,750  
   Amount of Tax Credit: $350,000  
   Link to Tax Credit Agreement: http://bit.ly/workforceequanimity
10. TheraEx Rehab Services, Inc.
   Industry: Health Care Employment Recruiting
   Primary Location(s): Nevada City
   Net Increase of Full-time Employees: 25
   Investments: $0
   Amount of Tax Credit: $300,000
   Link to Tax Credit Agreement: http://bit.ly/theraex

11. Hayk, Inc.
   Industry: Automotive Repair and Maintenance Services
   Primary Location(s): Sacramento
   Net Increase of Full-time Employees: 30
   Investments: $2,152,000
   Amount of Tax Credit: $280,000
   Link to Tax Credit Agreement: http://bit.ly/haykinc

12. Affinity Sports LLC
   Industry: Custom Computer Services
   Primary Location(s): San Diego
   Net Increase of Full-time Employees: 35
   Investments: $2,931,505
   Amount of Tax Credit: $275,000
   Link to Tax Credit Agreement: http://bit.ly/affinitysports

13. Arrowroot Capital Management LLC
   Industry: Financial Management Services
   Primary Location(s): Santa Monica
   Net Increase of Full-time Employees: 19
   Investments: $115,000
   Amount of Tax Credit: $250,000
   Link to Tax Credit Agreement: http://bit.ly/arrowrootcapitalmanagement

14. ORDO AB CHAO Design
   Industry: Product Development, Design, and Manufacturing
   Primary Location(s): Long Beach and Los Angeles
   Net Increase of Full-time Employees: 28
   Investments: $1,880,000
   Amount of Tax Credit: $250,000
   Link to Tax Credit Agreement: http://bit.ly/ordoabchaodesign
15. TPG Payroll & HR Services, Inc.
   Industry: Payroll Services
   Primary Location(s): Rancho Cucamonga
   Net Increase of Full-time Employees: 33
   Investments: $1,735,000
   Amount of Tax Credit: $250,000
   Link to Tax Credit Agreement: http://bit.ly/tpgpayroll

16. Kim Rollo Emanuel LLC
   Industry: Toiletry Product Manufacturing
   Primary Location(s): Benicia
   Net Increase of Full-time Employees: 12
   Investments: $121,000
   Amount of Tax Credit: $210,980
   Link to Tax Credit Agreement: http://bit.ly/kimrolloemanuel

17. OCS Construction Services, Inc.
   Industry: General Contractors
   Primary Location(s): Riverside, San Bernardino, and San Diego
   Net Increase of Full-time Employees: 13
   Investments: $1,125,000
   Amount of Tax Credit: $200,000
   Link to Tax Credit Agreement: http://bit.ly/ocsconstruction

18. Ceramic Pro LLC
   Industry: Paint Coating and Adhesive Manufacturing
   Primary Location(s): San Diego
   Net Increase of Full-time Employees: 19
   Investments: $63,000
   Amount of Tax Credit: $150,000
   Link to Tax Credit Agreement: http://bit.ly/ceramicprollc

19. MJ Avila Company, Inc.
   Industry: General Contractors
   Primary Location(s): Fresno and Kerman
   Net Increase of Full-time Employees: 4
   Investments: $300,000
   Amount of Tax Credit: $150,000
   Link to Tax Credit Agreement: http://bit.ly/mjavila
   Industry: Solar Installation Services
   Primary Location(s): Clovis
   Net Increase of Full-time Employees: 10
   Investments: $90,000
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/cencalsolar

21. Frankel Reichman & Rizzo LLP
   Industry: Forensic Accounting Services
   Primary Location(s): Los Angeles
   Net Increase of Full-time Employees: 5
   Investments: $425,359
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/frankelreichmanrizzo

22. Graphic Image Label, Inc.
   Industry: Commercial Printers
   Primary Location(s): Chula Vista
   Net Increase of Full-time Employees: 4
   Investments: $229,500
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/graphicimagelabel

23. Sacco & Sacco Insurance Brokers LLC
   Industry: Financial and Insurance Services
   Primary Location(s): Folsom
   Net Increase of Full-time Employees: 6
   Investments: $36,000
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/saccoandsacco

24. Tassin Scientific Services LLC
   Industry: Electronic and Precision Equipment Repair Services
   Primary Location(s): Fontana
   Net Increase of Full-time Employees: 4
   Investments: $93,000
   Amount of Tax Credit: $100,000
   Link to Tax Credit Agreement: http://bit.ly/tassinscientificservices
25. Amy H. Wynn dba Wynn Coastal Planning  
   Industry: Environmental Consulting Services  
   Primary Location(s): Fort Bragg  
   Net Increase of Full-time Employees: 6  
   Investments: $95,600  
   Amount of Tax Credit: $95,600  

26. 1-888-4-Abatement, Inc.  
   Industry: Hazardous Material Removal Services  
   Primary Location(s): Chico and Rancho Cordova  
   Net Increase of Full-time Employees: 18  
   Investments: $640,000  
   Amount of Tax Credit: $85,000  

27. New Health Partners  
   Industry: Surgical and Medical Instrument Manufacturing  
   Primary Location(s): Los Angeles  
   Net Increase of Full-time Employees: 5  
   Investments: $330,000  
   Amount of Tax Credit: $80,000  

28. Chequers Financial Management  
   Industry: Financial Management Services  
   Primary Location(s): San Francisco  
   Net Increase of Full-time Employees: 6  
   Investments: $100,000  
   Amount of Tax Credit: $50,000  

29. Altius CPA  
   Industry: Accounting Services  
   Primary Location(s): Sacramento  
   Net Increase of Full-time Employees: 3  
   Investments: $61,000  
   Amount of Tax Credit: $40,000  
30. Gracefully Global Group LLC
   Industry: Book Publishers
   Primary Location(s): Hayward
   Net Increase of Full-time Employees: 3
   Investments: $5,000
   Amount of Tax Credit: $30,000
   Link to Tax Credit Agreement: http://bit.ly/gracefullyglobal

31. Natural Networks, Inc.
   Industry: Computer System Design Services
   Primary Location(s): San Diego
   Net Increase of Full-time Employees: 3
   Investments: $90,000
   Amount of Tax Credit: $25,000
   Link to Tax Credit Agreement: http://bit.ly/naturalnetworks

32. SoCal Tankless, Inc.
   Industry: Major Household Appliance Sales and Installation Services
   Primary Location(s): San Juan Capistrano
   Net Increase of Full-time Employees: 2
   Investments: $40,000
   Amount of Tax Credit: $20,000
   Link to Tax Credit Agreement: http://bit.ly/socaltankless
F. Discussion and Approval of Recommendations for California Competes Tax Credit Agreement Termination and Credit Recapture

**Total Tax Credits Recommended to be Recaptured:** $1,185,000  
**Total Tax Credits Recommended to be Recaptured after Adjusting for S-Corporation Law:** $1,300,000

1. Alibaba.com, Inc.  
   **Industry:** Online Marketplace  
   **Primary Location(s):** San Mateo, Chico, Los Angeles, and San Francisco  
   **Amount of Tax Credit Awarded:** $560,000  
   **Amount of Tax Credit to be Recaptured:** $560,000  
   **Link to Tax Credit Agreement to be Terminated:** [http://bit.ly/Alibabadotcom](http://bit.ly/Alibabadotcom)  
   **Reason for Agreement Termination and Credit Recapture:**  
   Alibaba.com, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

2. Brown Software Design Concepts LLC  
   **Industry:** Software Development  
   **Primary Location(s):** Folsom  
   **Amount of Tax Credit Awarded:** $250,000  
   **Amount of Tax Credit to be Recaptured:** $250,000  
   **Link to Tax Credit Agreement to be Terminated:** [http://bit.ly/BrownSoftware](http://bit.ly/BrownSoftware)  
   **Reason for Agreement Termination and Credit Recapture:**  
   Brown Software Design Concepts LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

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3 One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation’s shareholders (R&TC §23803(a)(2)(F)).
3. Cal Premium Treats, Inc.
   Industry: Animal Food Manufacturing
   Primary Location(s): Perris
   Amount of Tax Credit Awarded: $175,000
   Amount of Tax Credit to be Recaptured: $175,000
   Link to Tax Credit Agreement to be Terminated: http://bit.ly/CalPremiumTreats
   Reason for Agreement Termination and Credit Recapture:
   Cal Premium Treats, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

4. Perfect Bar & Company
   Industry: Nutrition/Health Food Manufacturing
   Primary Location(s): San Diego
   Amount of Tax Credit Awarded: $170,000
   Amount of Tax Credit to be Recaptured: $170,000
   Link to Tax Credit Agreement to be Terminated: http://bit.ly/PerfectBarCompany
   Reason for Agreement Termination and Credit Recapture:
   Perfect Bar & Company has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

5. Pantek Partners LLC
   Industry: Agricultural Commodity Trading
   Primary Location(s): San Diego
   Amount of Tax Credit Awarded: $30,000
   Amount of Tax Credit to be Recaptured: $30,000
   Link to Tax Credit Agreement to be Terminated: http://bit.ly/pantekpartners
   Reason for Agreement Termination and Credit Recapture:
   Pantek Partners LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.
G. Public Comment

H. Adjournment

The numerical order of items on this agenda is for convenience of reference. Items may be taken out of order upon the request of the California Competes Tax Credit Committee Chair or Committee Members. This notice and agenda can be obtained at: www.business.ca.gov/CalCompetes.aspx. For additional information regarding this notice and agenda, please contact Scott Dosick, Assistant Deputy Director, at 916-322-0676 or scott.dosick@gov.ca.gov. The Governor's Office of Business and Economic Development complies with the Americans with Disabilities Act by ensuring that the facilities are accessible to persons with disabilities, and by providing this notice and agenda and related information in alternative formats when requested. If you need further assistance, including disability-related modifications or accommodations, you may contact Scott Dosick no later than five calendar days before the meeting.